

About this demo

This demonstration copy of The Beverage Marketing Directory – PDF format is designed to provide an idea of the types and depth of information and features available to you in the full version as well as to give you a feel for navigating through The Directory in this electronic format. Be sure to visit the Features section and use the bookmarks to click through the various sections and of the PDF edition.

What the PDF version offers:

The PDF version of The Beverage Marketing Directory was designed to look like the traditional print volume, but offer greater electronic functionality. Among its features:

- easy electronic navigation via linked bookmarks
- the ability to search for a company
- ability to visit company websites
- send an e-mail by clicking on the link if one is provided

Features and functionality are described in greater detail later in this demo.

Before you purchase:

Please note: The Beverage Marketing Directory in PDF format is **NOT** a database. You cannot manipulate or add to the information or download company records into spreadsheets, contact management systems or database programs. **If you require a database, Beverage Marketing does offer them. Please see www.bmcdirectory.com where you can download a custom database in a format that meets your needs or contact Andrew Standardi at 800-332-6222 ext. 252 or 740-598-4133 ext. 252 for more information.**

For information on other Beverage Marketing products or services, see our website at www.beveragemarketing.com

The 2016 Beverage Marketing Directory

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The information contained in this Directory was extensively researched, edited and verified. Every effort was made to provide dependable accurate data. However, the publisher cannot guarantee complete accuracy nor assume responsibility as to the companies listed or omitted from this Directory.

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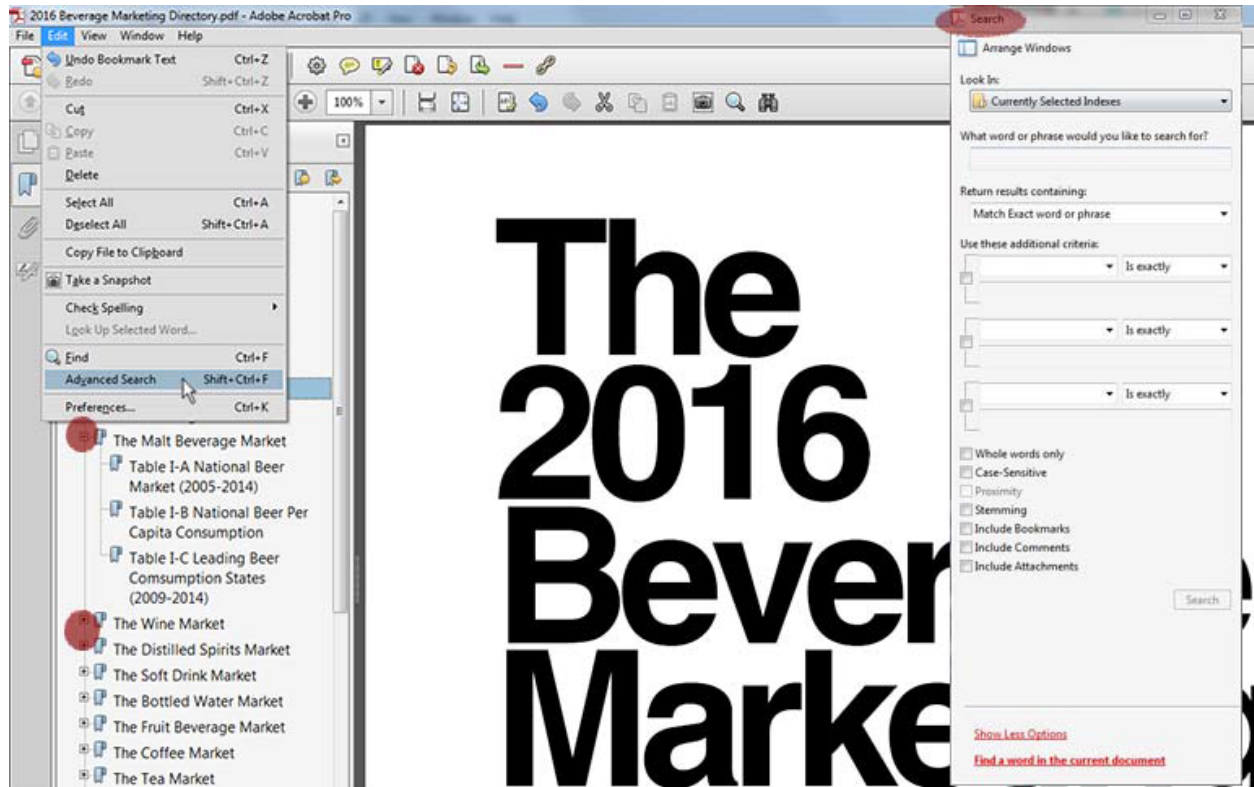
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Some Features of This Report

This Directory has been enhanced for your benefit using several features available in Adobe Acrobat.



The **Bookmarks** found on the left hand side of the screen will allow you to quickly jump to points of interest within the Directory just by clicking on the section title. [Note the red circle at the left of the above image] If the Bookmark has a "+" sign beside it, this means that it contains other Bookmarks within it much in the same way your computer stores files within folders and sub-folders. Just Click on the "+" to see what other Bookmarks it contains.

You can also do a **keyword search** for more specific queries. [See red oval at the top of the above image] The Full Adobe Acrobat Search on the Find Toolbar will conduct a powerful search of the entire document. You can use a Boolean query to search for one or more key terms by typing AND or OR in capital letters to separate the search terms. It will list every instance of your keyword within the document.

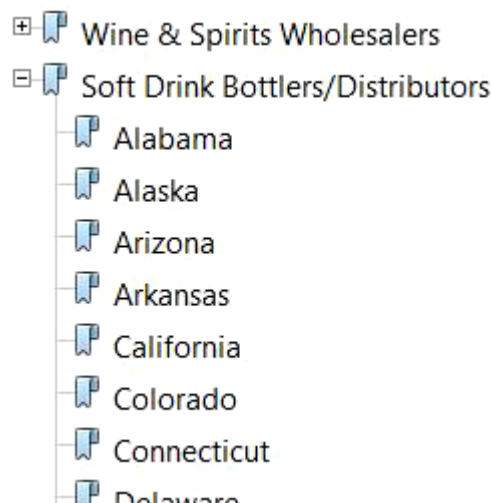
If you do not have the Find Toolbar you may not have the latest Adobe Acrobat Reader software installed on your computer. For the latest version of these files please visit <http://www.adobe.com>.

The web links found in the directory are all active. Simply move your cursor over any URL or e-mail address and click. This will open the appropriate application to allow you to send mail or view the website.

Navigation Tips

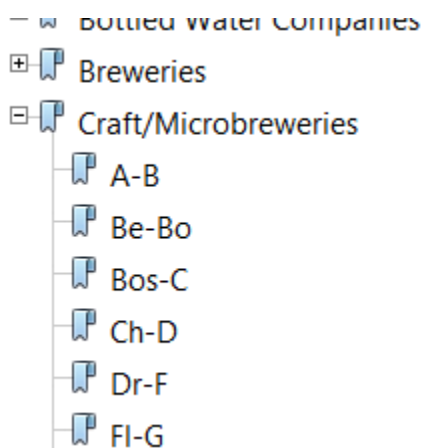
The following Chapters are organized by **State and City** (Wineries, Milk Companies and Alcoholic Beverage Wholesalers/Importers are organized by **State** only). There are bookmarks under each of the Chapter Bookmarks that lead you to the start of each State's listings:

- **Beer Wholesalers**
- **Craft Beer Wholesalers**
- **Wine & Spirits Wholesalers**
- **Soft Drink Bottlers/Distributors**
- **Bottled Water Companies**
- **Wineries**
- **Milk Companies**
- **Alcoholic Beverage Wholesalers/Importers**

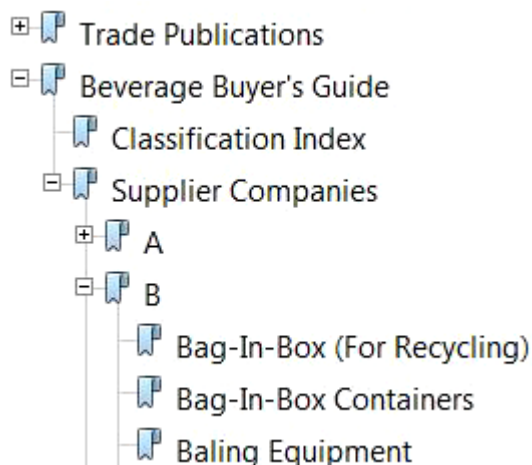


The following Chapters are organized by **Company Name**. There are bookmarks under each of the Chapter Bookmarks that denote the alphabetical range of listings contained on that page:

- **Breweries**
- **Craft/Microbreweries**
- **Distilleries**
- **Soft Drink Franchise Companies**
- **Sports/Protein Beverage**
- **Energy Drinks/Energy Shots**
- **Functional Beverages**
- **Fruit Juice/Drink Companies**
- **Coffee Companies**
- **Tea Companies**
- **Soy Companies**
- **Alcoholic Beverage Importers**



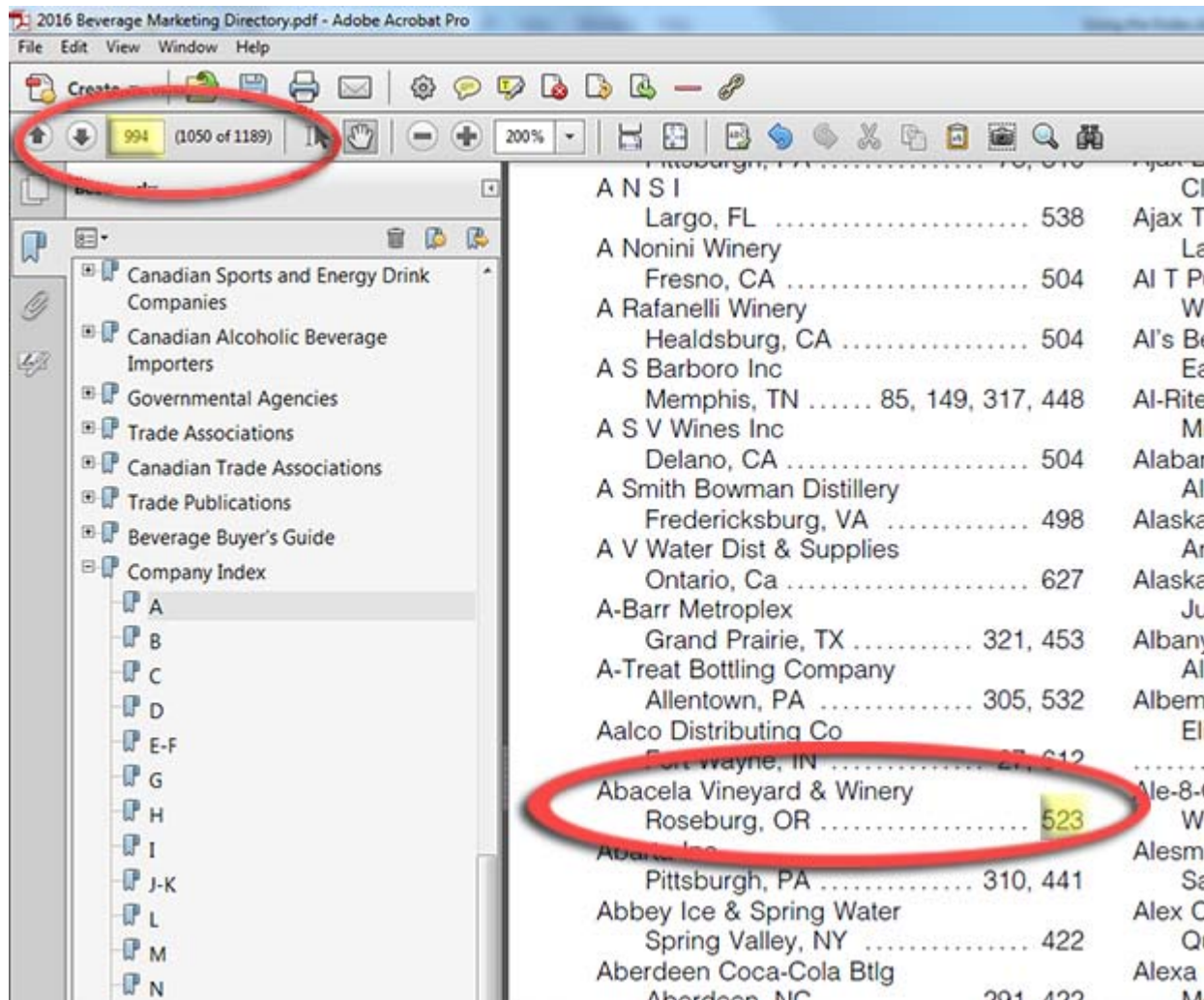
The **Beverage Buyer's Guide** is organized alphabetically by category. For a listing of all the categories you can browse in the **Classification Index** (click here).



There are three **indexes**; **Company**, **Personnel** and **Brand**. They are all organized alphabetically. For help using the indexes, please visit the page **Using the Index**.

Using the Index

In order to quickly move from the index to the page you want, simply enter the page number in the *page indicator field* located at the top left of the Adobe Acrobat Reader window.



For example, if you wanted to go to the page that had information on the Abacela Vineyard & Winery you would type "523" in the *page indicator field* and hit "Enter" on your keyboard. The view in your main display window would immediately change to show the page you entered in the field.

The information contained in this Directory was extensively researched, edited and verified. Every effort was made to provide dependable accurate data. However, the publisher cannot guarantee complete accuracy nor assume responsibility as to the companies listed or omitted from this Directory.

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Introduction

Beverage Marketing Corporation provides the beverage industry with up-to-date, relevant information. For more than four decades, the company has guided clients through the beverage business as it evolves through mergers and acquisitions, new products, the latest marketing developments, responses to economic conditions and consumer trends, and globalization.

Beverage Marketing conducts extensive, intensive research and has achieved in-depth knowledge of the industry and its leaders. Successful beverage executives turn to Beverage Marketing for accurate, current data and statistics, informed insights and analysis, provided through a variety of media designed to meet their requirements.

Directory and Reports — Online and in Print

This edition of the *Beverage Marketing Directory* is available in print, CD-ROM and online formats. The only comprehensive guide to the beverage industry of the

United States and Canada, it puts thousands of beverage wholesalers, importers, distributors, bottlers, canners, breweries, franchise companies, drink producers and distilleries at your fingertips. It includes contact information, brand affiliation, production capacity, sales volume and fleet data for virtually every U.S. and Canadian beverage producer and distributor as well as the industry's largest personnel listing, featuring more than 20,000 beverage executives.

Beverage Marketing Corporation also publishes more than 30 market reports each year, providing current data and analysis on all beverage categories including bottled water, beer, carbonated soft drinks, dairy alternatives, and fruit beverages. In 2015, U.S. beverage category reports became future-oriented with five-year projections supplemented the industry-standard statistics in many the chapters. The year also saw the introduction of *Topline Market Reports*, concise studies of each of the main U.S. beverage categories. Reports such as *The Global Bottled Water Report* and *The Global Beer Report* extend Beverage Marketing's coverage internationally. Like this

Directory, Beverage Marketing's authoritative market reports are available in print and various electronic formats.

Consultants to the Global Beverage Industry

Beverage Marketing's industry-focused BMC Strategic Associates and its BMC Advisors affiliates provide direct, confidential support in areas ranging from strategy, product development, market and distribution to mergers, acquisitions and funding of corporate programs.

For more information about these products and services, contact Beverage Marketing by phone at 1-800-332-6222, by e-mail at bmcoh@beveragemarketing.com or online at www.beveragemarketing.com.

Sincerely,

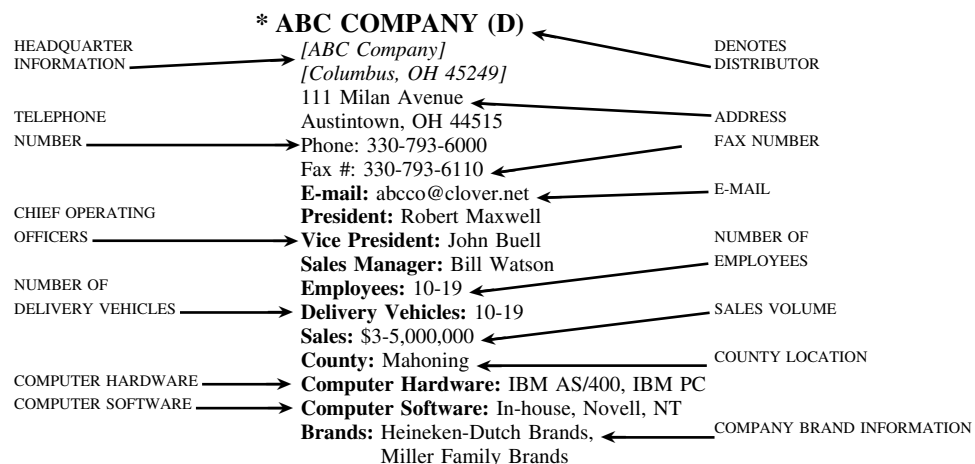
A handwritten signature in black ink, appearing to read "Michael C. Bellas". The signature is fluid and cursive, with a prominent initial "M".

Michael C. Bellas
Chairman and Chief Executive Officer

How to Use The 2016 Beverage Marketing Directory

Listings in this Directory are presented in six formats:

1. Beer Wholesalers, Craft Beer Wholesalers and Wine & Spirits Wholesalers. This is a typical listing:

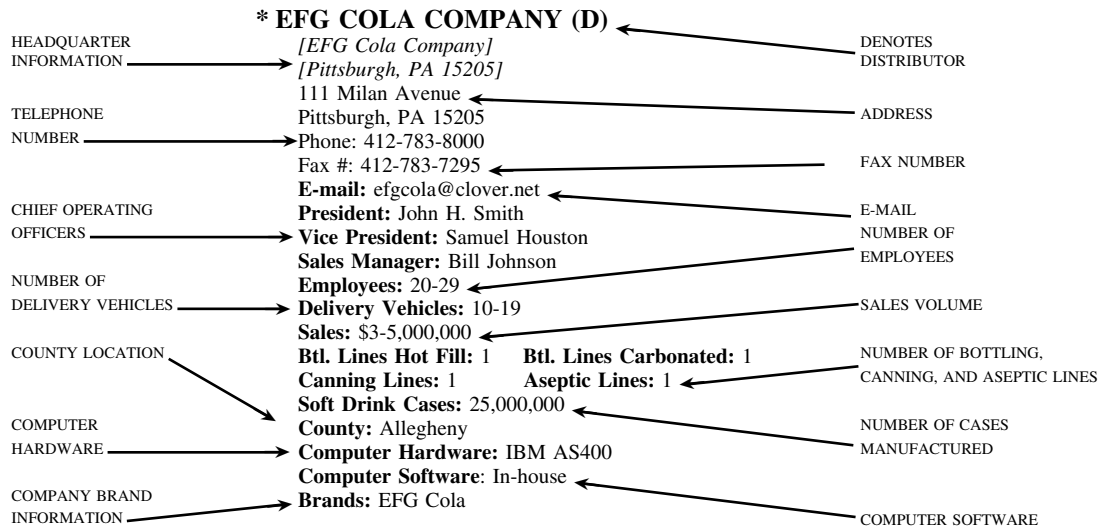


In these beverage company categories, Pennsylvania beer sub-wholesalers are also distinguished from Pennsylvania importing beer wholesalers by the letter (S) following the company name. Additionally, a company may have a multiple listing and appear in more than one of these beverage categories. For

example, a company may be both a beer and wine and spirits wholesaler. These companies with multiple listings are indicated by a single asterisk (*) preceding the company name. Other listings for the company may be found by referring to the Company Index located at the back of the Directory.

How to Use the Directory (cont'd)

2. Soft Drink Bottlers/Distributors and Bottled Water Companies. This is a typical listing:



In these beverage company categories, soft drink and bottled water warehouse distribution locations are distinguished from soft drink and bottled water manufacturing locations by the letter (D) following the company name. Additionally, a company may have a multiple listing and appear in more than one of these beverage categories. For example, a company may be both a soft drink and bottled water distributor. These companies with multiple listings are indicated by a single asterisk (*) preceding the company name. Other listings for the company may be found by referring to the Company Index located at the back of the Directory.

In these beverage company categories, delivery vehicles, employees and annual sales volume information are expressed in these ranges:

<u>Delivery Vehicles</u>	<u>Employees</u>	<u>Annual Sales</u>
1 to 4	1 to 4	Under \$500,000
5 to 9	5 to 9	\$500,000 to \$1,000,000
10 to 19	10 to 19	\$1,000,000 to \$2,000,000
20 to 29	20 to 29	\$2,000,000 to \$3,000,000
30 to 39	30 to 39	\$3,000,000 to \$5,000,000
40 to 49	40 to 49	\$5,000,000 to \$10,000,000
50 to 74	50 to 74	\$10,000,000 to \$15,000,000
75 to 99	75 to 99	\$15,000,000 to \$20,000,000
100 or more	100 or more	\$20,000,000 to \$25,000,000
		\$25,000,000 to \$30,000,000
		\$30,000,000 to \$40,000,000
		\$40,000,000 to \$50,000,000
		\$50,000,000 to \$75,000,000
<u>Production Facilities -</u> <u>Soft Drink</u>	<u>Production Facilities -</u> <u>Bottled Water</u>	\$75,000,000 to \$100,000,000
Bottling Lines - Hot Fill	Bottling Lines - Still	\$100,000,000 to \$150,000,000
Bottling Lines - Carbonated	Bottling Lines - Carbonated	\$150,000,000 to \$200,000,000
Canning Lines	Canning Lines	\$200,000,000 or more
Aseptic Lines	Aseptic Lines	

Where delivery vehicles, employee and annual sales volume data was incomplete, Beverage Marketing[®] estimates have been developed and included in the company's listing. These estimates are indicated by a double asterisk (**).

How to Use the Directory (cont'd)

3. Breweries, Craft/Microbreweries, Distilleries, Wineries/Cider, Soft Drink Franchise Companies, Sports/Protein Beverages, Energy Drinks/Energy Shots and Functional Beverages. This is a typical listing:

ALASKAN BREWING COMPANY		
ADDRESS →	5429 Shaune Drive Juneau, AK 99801 Phone: 907-780-5866	TELEPHONE NUMBER
FAX NUMBER →	Fax #: 907-780-4514	
EMAIL →	Email: info@alaskanbeer.com Web Site: www.alaskanbeer.com	WEB SITE
OFFICERS →	President/Brewmaster: Geoff Larson Plant Manager: Curtis Holmes General Manager: Linda Thomas Dir-Finance: Julie Pierce Dir-Marketing: Marcelle Larson Production Manager: David Wilson Mgr-Nat'l Sales: Merv Boyce	
FRANCHISES →	Employees: 100 to 124 Franchises: 89 Btl. Lines Cold Fill: 1 Canning Lines: 1 Keg/Draft Lines: 1	EMPLOYEES NUMBER/TYPE OF BOTTLING/CANNING LINES
CAPACITY →	Capacity: 100,000 to 199,999 Barrels Brands: Alaskan Smoked Porter, Alaskan Amber, Alaskan Freeride A P A, Alaskan Stout, Alaskan White Ale, Alaskan Winter Ale, Alaskan Summer Ale, Alaskan Ice Bay I P A, Alaskan Pilot Series	BRANDS

4. Fruit Juice/Drink, Coffee, Tea, Milk and Soy Companies. This is a typical listing:

TREE TOP INC		
ADDRESS →	P.O. Box 248 Selah, WA 98942 Phone: 509-697-7251	TELEPHONE NUMBER
FAX NUMBER →	Fax #: 509-698-1453	
EMAIL →	Web Site: www.treetop.com	WEB SITE
OFFICERS →	President/C E O: Keith Gomes Sr V P-Sales/Mktg: Tom Hurson V P-Human Resources: Scott Washburn V P-Operations: Gary Price Mgr-Purchasing: Scot Roberts Dir-Supply Chain: Pete Shepard Dir-Operations: Joe Brooks Contract Mfg: Dan Mathison	
NUMBER OF CASES MANUFACTURED →	Btl. Lines Hotfill: 3 Aseptic Lines: 2 Employees: 250 To 299 Fruit Juice Cases: 6,297,000 Fruit Drink Cases: 168,000	BOTTLING/CANNING/ ASEPTIC LINES EMPLOYEES
PRODUCT TYPES →	Product Types: 100% Juices, Juice Drinks Brands: Tree Top, Fiber Rich, Three Apple Blend, Growers Best	BRANDS

5. Alcoholic Beverage Importers. This is a typical listing:

MERCHANT DU VIN CORP		
ADDRESS →	119 First Ave S #400 Seattle, WA 98104 Phone: 253-656-0320	TELEPHONE NUMBER
FAX NUMBER →	Fax: 253-872-5530	
EMAIL →	Email: info@mdvbeer.com Web Site: www.merchantduvin.com	WEBSITE
IMPORT CATEGORY →	President: Richard L. Hamilton General Manager: Ryan Maher Sales Mgr-Eastern: John Staunton Sales Mgr-Western: Jim Blockinger Dir-Marketing: Craig Hartinger Import Categories: Beer Brands: Ayinger, Rochefort Trappist Ales, Lindemans, Du Bocq, Orval Trappist, Pinkus, Samuel Smith, Traquair House, Westmalle Trappist, Green's Gluten-Free	OFFICERS IMPORT BRANDS

How to Use the Directory (cont'd)

6. Governmental Agencies, Trade Associations, Trade Publications and Classified Beverage Suppliers.

This is a typical listing:

FEDERAL TRADE COMMISSION

600 Pennsylvania Ave NW
 Washington, DC 20580
 Phone: 202-326-2222
 E-mail: crc@ftc.gov
 Website: www.ftc.gov

7. Personnel, Company and Brand Indices. Three cross-referenced indices help in locating a particular individual, company or brand. This is a typical index listing:

<u>PERSONNEL INDEX</u>		<u>COMPANY INDEX</u>	
NAME →	Robins, Gregg B. Globe Wine & Spirits Co257	COMPANY →	Lee Distributing Company Ardmore, OK..... 113, 440, 475
	Robins, Stanton Joel		Oklahoma City, OK..... 115, 440
COMPANY →	Excello Wine Company 257, 474		Lee Distributing Inc Kalispell, MT.....86
	Robinson, Art Pendleton Distributing118		Leechburg Beer Dist Leechburg, PA.....137
	Robinson, Eugene J. Dave's Warehouse 14, 211, 287 ← PAGE		Leelanau Wine Cellers Omena, MI.....417 ← PAGE
	Robinson, Gerald E. Robinson's Beverages Inc.....142	CITY/STATE →	Lee, Dale Distributing Co Marion, IA50
	Robinson, James R. Hiram Walker Incorporated401		Lee, Don Distributor Inc. Dearborn, MI..... 66, 240, 465
	Robinson, Jim Seven-Up Bottling.....309		Pontiac, MI..... 71, 244
	Robinson, Larry E. Blue Ridge Distributing 104, 255, 350, 473		Lee, Henry J. Distributing Charleston, SC 159, 264
			Port Royal, SC..... 160, 264
<u>BRAND INDEX</u>			
	Bardenheier Bardenheier's Wine Cellar278		
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	Bartles & Jaymes E & J Gallo Winery.....543 ← PAGE		
	Barrelhead Root Beer CanadaDry Corporation723		
COMPANY →	Baybry's Anheuser-Busch, Inc.....865		
	Beau Val Beau Val Wines.....644		
	Beaulieu Beaulieu Vineyards666		

The state abbreviations used in this Directory are those followed by the U.S. Postal Service:

AL Alabama	IL Illinois	MT Montana	RI Rhode Island
AK Alaska	IN Indiana	NE Nebraska	SC South Carolina
AZ Arizona	IA Iowa	NV Nevada	SD South Dakota
AR Arkansas	KS Kansas	NH New Hampshire	TN Tennessee
CA California	KY Kentucky	NJ New Jersey	TX Texas
CO Colorado	LA Louisiana	NM New Mexico	UT Utah
CT Connecticut	ME Maine	NY New York	VT Vermont
DE Delaware	MD Maryland	NC North Carolina	VA Virginia
DC Dist. of Columbia	MA Massachusetts	ND North Dakota	WA Washington
FL Florida	MI Michigan	OH Ohio	WV West Virginia
GA Georgia	MN Minnesota	OK Oklahoma	WI Wisconsin
HI Hawaii	MS Mississippi	OR Oregon	WY Wyoming
ID Idaho	MO Missouri	PA Pennsylvania	

In addition to publishing the Beverage Marketing Directory, Beverage Marketing Corporation is the acknowledged resource for authoritative data, intelligence and insight into the worldwide beverage industry. Our unique capabilities arises from: The compilation and continual updating of the industry's most comprehensive database; our intensive annual studies of key beverage segments, and their publications in reports which have become industry standards; a comprehensive range of consulting services, specifically designed to meet the unique needs of companies engaged in the worldwide beverage industry; officers and staff

with decades of experience in the industry, direct personal access to industry leaders and highly developed research, marketing, financial and management skills; and the ability to interpret the significance of industry developments, prospects and challenges, and relate them to the realization of our clients' goals.

Beverage professionals requiring further information, contact Beverage Marketing Corporation, 2670 Commercial Avenue, Mingo Junction, OH 43938, phone (800) 332-6222, E-mail: bmcoh@beveragemarketing.com, or go to our Website: www.beveragemarketing.com.

U.S. Beverage Market Review

U.S. Beverage Market Review

TABLE LISTING

The Malt Beverage Market

Table I-A National Beer Market (2005–2014)

Table I-B National Beer Per Capita Consumption

Table I-C Leading Beer Consumption States (2009–2014)

The Wine Market

Table II-A National Wine Market (2005–2014)

Table II-B National Wine Per Capita Consumption

Table II-C Leading Wine Consumption States (2014)

Table II-D State Wine Markets (2005–2014)

The Distilled Spirits Market

Table III-A National Distilled Spirits Market (2005–2014)

Table III-B National Distilled Spirits Per Capita Consumption

Table III-C Leading Distilled Spirits Consumption States (2014)

Table III-D State Distilled Spirits Markets (2005–2014)

The Soft Drink Market

Table IV-A National Soft Drink Market (2005–2014)

Table IV-B National Soft Drink Per Capita Consumption

Table IV-C Regional Soft Drink Markets (2009–2014)

The Bottled Water Market

Table V-A National Bottled Water Market (2005–2014)

Table V-B National Bottled Water Per Capita Consumption

Table V-C Regional Bottled Water Markets (2009–2014)

The Fruit Beverage Market

Table VI-A National Fruit Beverage Market (2005–2014)

Table VI-B National Fruit Beverage Per Capita Consumption

Table VI-C Regional Fruit Beverage Markets (2005–2014)

The Coffee Market

Table VII-A National Coffee Market (2005–2014)

Table VII-B National Coffee Per Capita Consumption

The Tea Market

Table VIII-A National Tea Market (2005–2014)

Table VIII-B National Tea Per Capita Consumption

The Milk Market

Table IX-A National Milk Market (2005–2014)

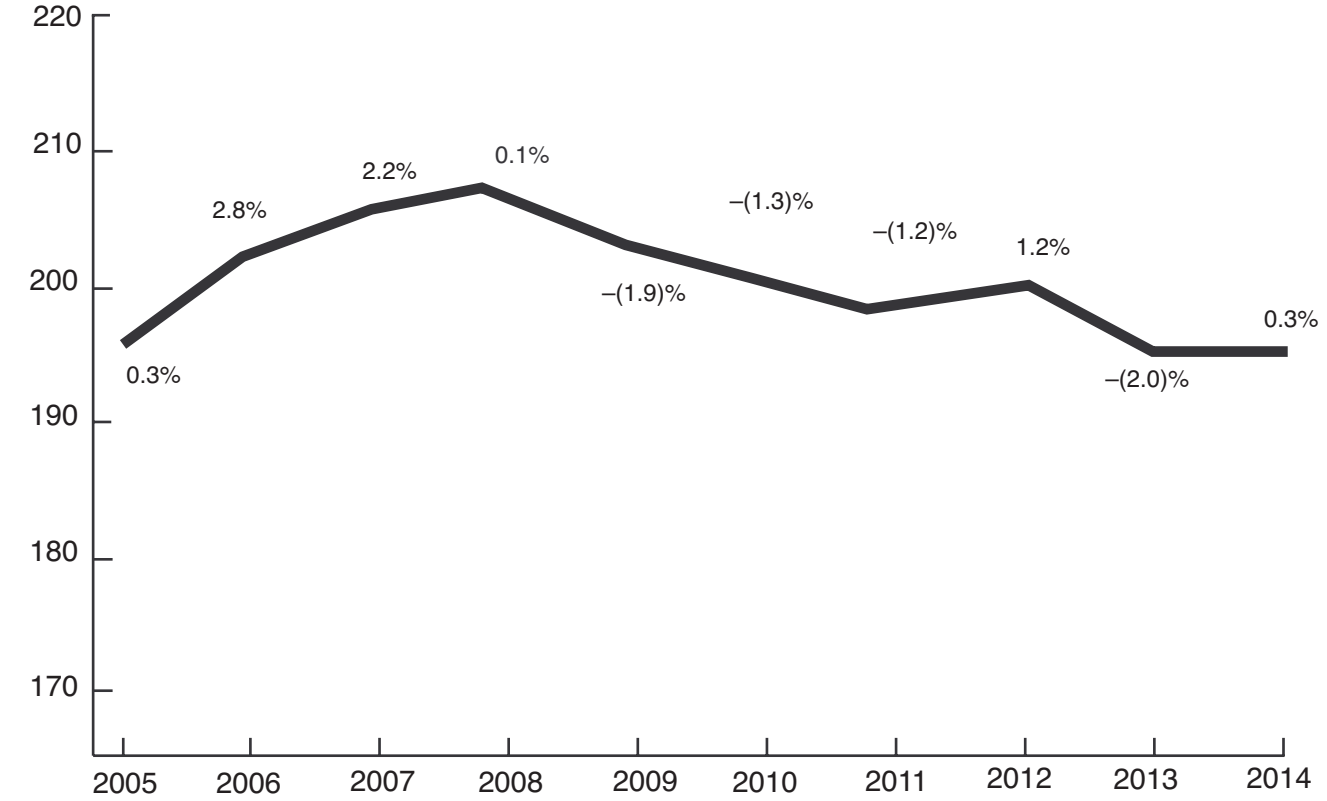
Table IX-B National Milk Per Capita Consumption

Table IX-C Regional Milk Markets (2008–2014)

The Malt Beverage Market

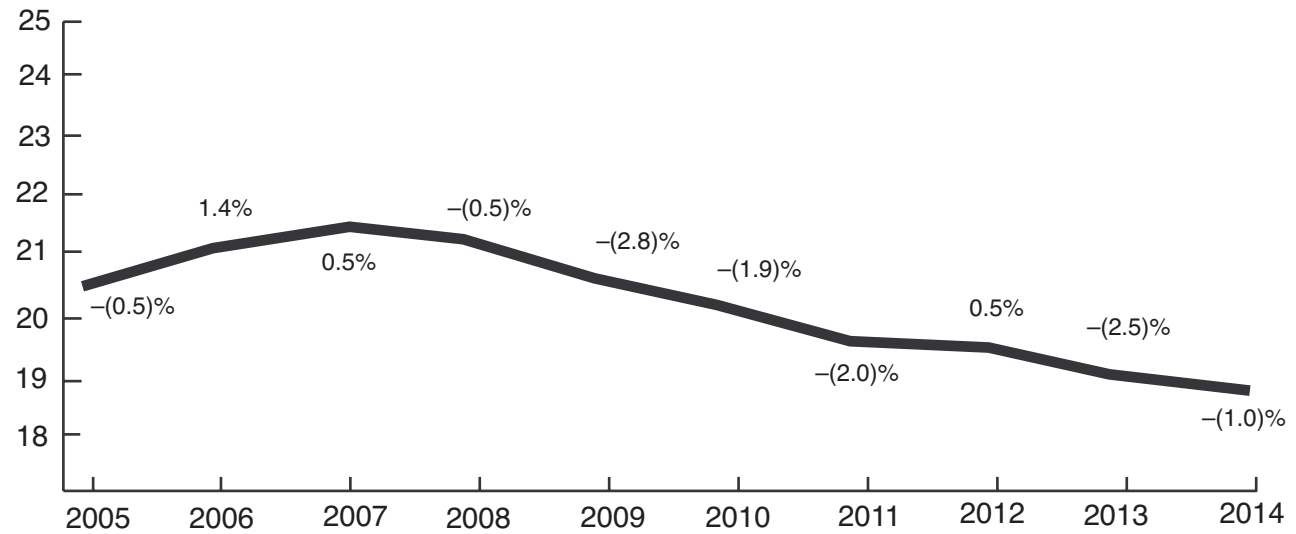
**THE MALT BEVERAGE MARKET
(2005–2014)
National Beer Market**

In Millions of Barrels



National Beer Per Capita Consumption

In Gallons



U.S. Beverage Market Review

THE MALT BEVERAGE MARKET

TABLE I-A Beer Market (2005–2014)

Year	Barrels@	Change Previous Year
	(Millions)	(%)
2014	197.9	0.3
2013(r)	197.3	-(2.0)
2012(r)	201.3	1.2
2011(r)	198.8	-(1.2)
2010(r)	201.2	-(1.3)
2009(r)	203.9	-(1.9)
2008(r)	207.8	0.1
2007(r)	207.6	2.2
2006(r)	203.1	2.8
2005(r)	197.6	0.3

Source: Beverage Marketing Corporation.
 @ Barrels of 31 gallons.
 (r) Revised

TABLE I-B Beer Per Capita Consumption

Year	U.S. Resident Population	Per Capita Consumption (Gallons)	
	(000)	Amount (gallons)	Change (%)
2014	319,700	19.2	-(1.0)
2013(r)	316,100	19.4	-(2.5)
2012(r)	313,900	19.9	0.5
2011(r)	311,600	19.8	-(2.0)
2010(r)	308,900	20.2	-(1.9)
2009(r)	306,300	20.6	-(2.8)
2008(r)	304,100	21.2	-(0.5)
2007(r)	301,600	21.3	0.5
2006(r)	299,400	21.0	1.4
2005(r)	296,500	20.7	-(0.5)

Source: Beverage Marketing Corporation; U.S. Bureau of Census.
 (r) Revised

U.S. Beverage Market Review

THE MALT BEVERAGE MARKET

**TABLE I-C Leading Beer Consumption States (2009–2014)
Barrelage**

Thousands of Barrels

State	2009(r)	2010(r)	2011(r)	2012(r)	2013	2014
California	22,261.6	21,666.7	21,147.6	21,543.0	21,422.1	21,929.2
Texas	19,376.8	19,226.2	19,151.4	19,518.3	19,217.9	19,321.5
Florida	12,759.2	12,135.0	11,601.4	11,770.4	11,786.5	11,807.6
New York	10,935.4	10,887.6	10,494.9	10,824.5	10,641.3	10,879.7
Pennsylvania	10,200.1	10,358.2	10,604.8	10,425.7	10,410.3	10,283.0
Illinois	9,137.6	9,000.0	8,935.1	9,012.0	8,943.5	8,891.3
Ohio	8,677.5	8,465.5	8,492.8	8,379.9	8,415.8	8,375.2
North Carolina	6,153.9	6,344.0	6,356.5	6,321.8	6,222.5	6,233.6
Michigan	6,429.1	6,300.0	6,206.9	6,285.5	6,245.9	6,217.7
Georgia	<u>6,043.4</u>	<u>5,990.5</u>	<u>5,974.7</u>	<u>6,037.0</u>	<u>5,989.4</u>	<u>6,000.1</u>
Subtotal	111,974.5	110,373.6	108,966.2	110,118.1	109,295.1	109,939.1
All Others	<u>97,394.5</u>	<u>96,701.5</u>	<u>96,037.9</u>	<u>97,925.6</u>	<u>96,694.5</u>	<u>97,398.2</u>
TOTAL U.S.	209,369.0	207,075.1	205,004.2	208,043.8	205,989.6	207,337.3

Source: Beverage Marketing Corporation.

(r) Revised

Beer Wholesalers

Beer Wholesalers

ALABAMA (Mobile)

ALABAMA

Alabaster

*ALABAMA CROWN DIST CO

[Georgia Crown Dist Co]
[Mc Donough, GA 30253]
1330 Corporate Woods Dr
Alabaster, AL 35007
Phone: 205-605-1400
President: Donald Leebern III
Dir-Sales: Bob Robertson
Warehouse Manager: Carlos Stanton
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: \$10-\$15 Million
County: Shelby
Brands: Crown Imports, Diageo-Guinness USA, Gambirinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Heineken-Newcastle Brands, N A B-Genesee/Dundee, N A B-Labatt Brands, Pabst, Sierra Nevada, Spoetzl Brewery (Shiner), Warsteiner Imports, Moosehead USA

Alexandria

*SUPREME BEVERAGE COMPANY

[Supreme Beverage Company]
[Birmingham, AL 35202]
P.O.Box 495
Alexandria, AL 36250
Phone: 256-820-6686
Fax #: 256-820-4169
bclough@supremebeverage.com
General Manager: Barry Clough
Office Manager: Julie Harper
Warehouse Manager: Archie Ramey
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$5-\$10 Million
County: Calhoun
Brands: Boston Beer, Coors Family Brands, Crown Imports, Diageo-Guinness USA, Foster's, Gambirinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Mike's Hard Lemonade Co, Miller Family Brands, N A B-Seagram's Brands, New Belgium, Pabst, Yuengling, Leinenkugel Brewing

Attalla

*GADSDEN BUDWEISER DIST CO

[Birmingham Budweiser]
[Birmingham, AL 35211]
200 J D Smith Drive
Attalla, AL 35954
Phone: 256-538-3871
Fax #: 256-538-2349
President: Jay Dobbs
General Manager: Keith Nelson
Sales Manager: Mike Cox
Employees: 30 To 39
Delivery Vehicles: 5 To 9
Sales: \$20-\$25 Million **
County: Etowah
Brands: Anheuser-Busch-Equity, Boulder Imports

Birmingham

*BIRMINGHAM BEVERAGE CO

P.O.Box 19457
Birmingham, AL 35219

Phone: 205-942-9403
Fax #: 205-942-9411
hak@alabev.com
Chairman/President: Harry A. Kampakis

General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: \$30-\$40 Million
County: Jefferson
Computer Hardware: Windows/Host Inet Server
Computer Software: Micro Vane dBev
Brands: Anchor Brewing, Coors Family Brands, Crown Imports, Diageo-Guinness USA, F X Matt Brew (Saranac), Gambirinus Company, Heineken-Femsa Brands, Molson Brands, N A B-Genesee/Dundee, N A B-Labatt Brands, N A B-Seagram's Brands, Spoetzl Brewery (Shiner), United States Beverage, Warsteiner Imports, Merchant Du Vin, Duvel Moortgat USA, Wetten Importers, Shelton Brothers Import, St. Killian Importing

BIRMINGHAM BUDWEISER

141 Industrial Drive
Birmingham, AL 35211
Phone: 205-945-4893
Fax #: 205-945-0641
President: John C. Dobbs Jr.
General Manager: Keith Nelson
Employees: Over 100
Delivery Vehicles: 40 To 49
Sales: \$75-\$100 Million
County: Jefferson
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, United States Beverage, United Brands Co

*SUPREME BEVERAGE COMPANY

P.O.Box 2725
Birmingham, AL 35202
Phone: 205-251-8010
Fax #: 205-458-3316
supremebev@supremebeverage.com
President: J.B. Schilleci Jr.
V P/General Manager: Michael Schilleci
Chief Fin Officer: James Hall
Employees: Over 100
Delivery Vehicles: Over 100
Sales: \$50-\$75 Million
County: Jefferson
Brands: Boston Beer, Crown Imports, Diageo-Guinness USA, Foster's, Heineken-Dutch Brands, Mike's Hard Lemonade Co, Miller Family Brands, N A B-Labatt Brands, N A B-Seagram's Brands, New Belgium, Pabst, Yuengling, Asahi Breweries, Leinenkugel Brewing

Decatur

*VALLEY BUDWEISER INC

P.O.Box 1992
Decatur, AL 35602
Phone: 256-353-4848
Fax #: 256-351-9538
President: John Dobbs
Vice President: Wade Weaver
Secretary/Treasurer: James K. Dobbs III
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$5-\$10 Million

County: Morgan
Brands: Anheuser-Busch-Equity

Dothan

*ADAMS BEVERAGES INC

3116 John D Odom Road
Dothan, AL 36303
Phone: 334-983-5161
Fax #: 334-983-9482
Chairman: William C. Adams
President: Philip Mullin
Vice President: Steve Wamich
Employees: 40 To 49
Delivery Vehicles: 20 To 29
Sales: \$5-\$10 Million
County: Houston
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance

UNITED DISTRIBUTING CO

P.O.Box 1286
Dothan, AL 36302
Phone: 334-793-2688
Fax #: 334-794-1633
Owner/President: Ken Mourton
General Manager: Don Mc Clure
Sales Manager: Keith Morning
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: \$10-\$15 Million
County: Houston
Brands: Boston Beer, Coors Family Brands, Crown Imports, Diageo-Guinness USA, Foster's, Gambirinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Mike's Hard Lemonade Co, Miller Family Brands, Molson Brands, N A B-Labatt Brands, N A B-Seagram's Brands, Pabst, Spoetzl Brewery (Shiner), United States Beverage, Yuengling, Leinenkugel Brewing

Harpersville

*BAMA BUDWEISER-SYLACAUGA

P.O.Box 207
Harpersville, AL 35078
Phone: 256-249-8578
Fax #: 205-642-0041
sblocker@bamabud.com
President: Frank Schilleci
General Manager: Sammy Blocker
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$5-\$10 Million
County: Talladega
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance

Huntsville

*SUPREME BEVERAGE COMPANY

[Supreme Beverage Company]
[Birmingham, AL 35202]
P.O.Box 2027
Huntsville, AL 35804
Phone: 256-534-1482
Fax #: 256-534-0291
dbailey@supremebeverage.com
Owner: Michael Schilleci
General Manager: Mark Koesters
Sales Manager: Benny White
Employees: 75 To 99
Delivery Vehicles: 10 To 19
Sales: \$20-\$25 Million
County: Madison
Brands: Boston Beer, Coors Family Brands, Crown Imports, Foster's, Gambirinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Mike's Hard Lemonade

Co, Miller Family Brands, N A B-Seagram's Brands, New Belgium, Pabst, Spoetzl Brewery (Shiner), United States Beverage, Yuengling, Leinenkugel Brewing, Brown-Forman-Jack Daniels

*TURNER BEVERAGE COMPANY

1935 Max Luther Dr
Huntsville, AL 35811
Phone: 256-852-2183
Fax #: 256-852-2307
Chairman/President: Gordon S. Turner
Vice President: Tod Taylor
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: \$40-\$50 Million
County: Madison
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance

Lanett

*ROYAL BEVERAGE COMPANY

[La Grange Grocery Co]
[La Grange, GA 30241]
P.O.Box 697
Lanett, AL 36863
Phone: 334-644-1978
Fax #: 706-812-8729
President: Al Zachry
Sales Manager: Randy Neighbors
Employees: 5 To 9
Delivery Vehicles: 1 To 4
Sales: \$2-\$3 Million
County: Chambers
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, Kirin Brewery Co Ltd

Loxley

BUDWEISER-BUSCH DIST CO

[Budweiser-Busch Dist Co]
[Mobile, AL 36617]
16430 Black Devine Road
Loxley, AL 36551
Phone: 251-964-5087
Fax #: 251-964-6065
Vice President: Mark E. Hughes
Sales Manager: Johnny Shaw
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: \$3-\$5 Million
County: Baldwin
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, Kirin Brewery Co Ltd

Mobile

BUDWEISER-BUSCH DIST CO

1050 E I 65 Service Rd N
Mobile, AL 36617
Phone: 251-476-4311
Fax #: 251-476-4344
Chairman/President: James A. Fuchs
Vice President: Mark E. Hughes
Vice President: Alexis Atkins
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$15-\$20 Million
County: Mobile
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, Kirin Brewery Co Ltd

*GULF DISTRIBUTING CO

3378 Moffett Road
Mobile, AL 36607
Phone: 251-476-9600
Fax #: 251-476-9604

Craft Beer Wholesalers

Craft Beer Wholesalers

ALASKA (Anchorage)

ALABAMA

Alexandria

***SUPREME BEVERAGE COMPANY**

*[Supreme Beverage Company]
[Birmingham, AL 35202]*

P.O.Box 495
Alexandria, AL 36250
Phone: 256-820-6686
Fax #: 256-820-4169
bclough@supremebeverage.com
General Manager: Barry Clough
Office Manager: Julie Harper
Warehouse Manager: Archie Ramey
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$5-\$10 Million
County: Calhoun
Brands: Boulevard Brewing

Birmingham

***BIRMINGHAM BEVERAGE CO**

P.O.Box 19457
Birmingham, AL 35219
Phone: 205-942-9403
Fax #: 205-942-9411
hak@alabev.com
Chairman/President: Harry A. Kampakis

General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: \$30-\$40 Million
County: Jefferson
Computer Hardware: Windows/Host Inet Server
Computer Software: Micro Vane dBev
Brands: Good People Brewing, Left Hand Brewing, North Coast Brewing, Sweetwater Brewing, Bell's Brewery

***BIRMINGHAM BUDWEISER**

141 Industrial Drive
Birmingham, AL 35211
Phone: 205-945-4893
Fax #: 205-945-0641
President: John C. Dobbs Jr.
General Manager: Keith Nelson
Employees: Over 100
Delivery Vehicles: 40 To 49
Sales: \$75-\$100 Million
County: Jefferson
Brands: Avery Brewing, Great Divide Brewery, Boulder Brewing, Gordon Biersch Brewing, Tommy Knocker Brewery, Atlanta Brewing, Durango Brewery

***INT'L WINES & CRAFT BEER**

301 Snow Drive
Birmingham, AL 35209
Phone: 205-945-7101
Fax #: 205-945-8464
dwayne@international-wines.com
Owner/C E O: Charles Yeates
President: Seth Poole
V P-Operations: Dwayne Stansell
Employees: 75 To 99
Delivery Vehicles: 10 To 19
Sales: \$30-\$40 Million
County: Jefferson
Computer Hardware: IBM AS/400
Computer Software: DISC
Brands: Caldera Brewing, Stone Brewing Co, Victory Brewing, Westbrook Brewing, Anchorage

Brewing, Moa Brewing Co, Fire Mountain Brew House, Evil Twin Brewing, Jester King Craft Brew

***SUPREME BEVERAGE COMPANY**

P.O.Box 2725
Birmingham, AL 35202
Phone: 205-251-8010
Fax #: 205-458-3316
supremebev@supremebeverage.com
President: J.B. Schilleci Jr.
V P/General Manager: Michael Schilleci
Chief Fin Officer: James Hall
Employees: Over 100
Delivery Vehicles: Over 100
Sales: \$50-\$75 Million
County: Jefferson
Brands: Sweetwater Brewing, Boulevard Brewing

Huntsville

***SUPREME BEVERAGE COMPANY**

*[Supreme Beverage Company]
[Birmingham, AL 35202]*
P.O.Box 2027
Huntsville, AL 35804
Phone: 256-534-1482
Fax #: 256-534-0291
dbailey@supremebeverage.com
Owner: Michael Schilleci
General Manager: Mark Koesters
Sales Manager: Benny White
Employees: 75 To 99
Delivery Vehicles: 10 To 19
Sales: \$20-\$25 Million
County: Madison
Brands: Boulevard Brewing, Sweetwater Brewing

***TURNER BEVERAGE COMPANY**

1935 Max Luther Dr
Huntsville, AL 35811
Phone: 256-852-2183
Fax #: 256-852-2307
Chairman/President: Gordon S. Turner
Vice President: Tod Taylor
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: \$40-\$50 Million
County: Madison
Brands: Southern Tier Brewing, Great Divide Brewery, Back Forty Beer Co, Rocket Republic Brewing, Ballast Point Brewing, Ole Shed Brewing, Grayton Beer Co, Green Flash Brewery, Red Brick Brewing, Avery Brewing, Black Warrior Brewing, Aviator Brewing, Cahaba Brewing, Fairhope Brewing, Brew Stoooges

Loxley

***BUDWEISER-BUSCH DIST CO**

*[Budweiser-Busch Dist Co]
[Mobile, AL 36617]*
16430 Black Devine Road
Loxley, AL 36551
Phone: 251-964-5087
Fax #: 251-964-6065
Vice President: Mark E. Hughes
Sales Manager: Johnny Shaw
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: \$3-\$5 Million
County: Baldwin
Brands: Southern Tier Brewing

Mobile

***BUDWEISER-BUSCH DIST CO**

1050 E I 65 Service Rd N
Mobile, AL 36617
Phone: 251-476-4311
Fax #: 251-476-4344
Chairman/President: James A. Fuchs
Vice President: Mark E. Hughes
Vice President: Alexis Atkins
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$15-\$20 Million
County: Mobile
Brands: Southern Tier Brewing

***GULF DISTRIBUTING CO**

3378 Moffett Road
Mobile, AL 36607
Phone: 251-476-9600
Fax #: 251-476-9604
Chairman: Elliot B. Maisel
President: Evan Maisel
Treasurer: Thomas A. Gangle
Employees: Over 100
Delivery Vehicles: Over 100
Sales: \$100-\$150 Million
County: Mobile
Computer Hardware: IBM PC
Computer Software: V.I.P.
Brands: Sweetwater Brewing, Bell's Brewery, Abita Brewing, Brooklyn Brewery, Lagunitas Brewing

Montgomery

***BAMA BUDWEISER-MONTGOMERY**

1700 Emory Folmar Blvd
Montgomery, AL 36110
Phone: 334-263-1681
Fax #: 334-265-4299
President: Mark Schilleci
Operations Manager: Mark Bowlin
Office Manager: Cindy Beasley
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$10-\$15 Million
County: Montgomery
Brands: Southern Tier Brewing

Muscle Shoals

***SHOALS DISTRIBUTING INC**

100 Commerce Blvd-Bx 2206
Muscle Shoals, AL 35662
Phone: 256-386-7147
Fax #: 256-386-0077
President: John Collier Dobbs
General Manager: Stewart Johnson
Fleet Manager: James White
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$1-\$2 Million
County: Colbert
Brands: Back Forty Beer Co

Opelika

***PREMIUM BEVERAGE COMPANY**

928 North Railroad Avenue
Opelika, AL 36801
Phone: 334-745-4521
Fax #: 334-745-2179
President: Billy A. Hall
General Manager: Billy Gene Mimms
Controller: Linda Clark
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: \$15-\$20 Million

County: Lee
Brands: Sweetwater Brewing

Troy

***HORN BEVERAGE INC**

104 Industrial Blvd
Troy, AL 36081
Phone: 334-566-1123
Fax #: 334-566-1622
President: Donna Horn
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: \$5-\$10 Million
County: Pike
Brands: Great Divide Brewery, Back Forty Beer Co

West Avalon

***SUPREME BEVERAGE COMPANY**

*[Supreme Beverage Company]
[Birmingham, AL 35202]*
106 Avalon Ave-Box 3628
West Avalon, AL 35661
Phone: 256-386-7211
Fax #: 256-386-7213
President: Joseph Schilleci Jr.
Vice President: Michael Schilleci
Employees: 10 To 19
Delivery Vehicles: 5 To 9
Sales: \$3-\$5 Million
County: Colbert
Brands: Boulevard Brewing

ALASKA

Anchorage

***K & L DISTRIBUTORS INC**

6307 Arctic Spur Road
Anchorage, AK 99518
Phone: 907-563-3030
Fax #: 907-786-0270
Chief Exec Officer: Daniel B. Levine
President-Alaska: Donald Grasse
V P-Wine Marketing: Julie Matson
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: \$50-\$75 Million
County: Anchorage
Brands: Alaskan Brewing, Elysian Brewing, Lagunitas Brewing, Rogue Ales, Iron Horse Brewery, Two Beers Brewing

***ODOM CORPORATION (THE)**

*[Odom Corporation (The)]
[Bellevue, WA 98004]*
1800 Ship Avenue
Anchorage, AK 99501
Phone: 907-272-8511
Fax #: 907-264-0343
Sr V P-Operations: Jerry Dexter
Vice President: Joel Kadarach
Sales Manager: Dave Brown
Employees: Over 100
Delivery Vehicles: 30 To 39
Sales: \$100-\$150 Million
County: Anchorage
Brands: Big Sky Brewery, Deschutes Brewing, Stone Brewing Co, Full Sail Brewery, Glacier Brewhouse

***SPECIALTY IMPORTS OF A K**

4119 Ingra
Anchorage, AK 99503
Phone: 907-563-9100
specialty@specialtyimports.com
Employees: 30 To 39
Delivery Vehicles: 5 To 9

**Wine
&
Spirits
Wholesalers**

Wine & Spirits Wholesalers

ARIZONA (Chandler)

ALABAMA

Alabaster

***ALABAMA CROWN DIST CO**

[Georgia Crown Dist Co]
[Mc Donough, GA 30253]

1330 Corporate Woods Dr
Alabaster, AL 35007

Phone: 205-605-1400

President: Donald Leebern III

Dir-Sales: Bob Robertson

Warehouse Manager: Carlos Stanton

Employees: 30 To 39

Delivery Vehicles: 10 To 19

Sales: \$10-\$15 Million

County: Shelby

Brands: Bacardi USA Wines, Banfi, Bogle Vineyards, Constellation - Wines, Deutsch Fam Wine / Spirit, Diageo Chateau & Estates, Domaine Chandon, Don Sebastiani & Sons, Foley Family Wines, Gallo Wines, Palm Bay Imports, Pernod Ricard Wines, Ste. Michelle Wines Est, Trinchero Family, Wine Group (The), Majestic, Patron Spirits, 20/20 Wine Cooler, Browne Vintners

Bessemer

***UNITED-JOHNSON BROTHERS**

6000 Greenwood Parkway

Bessemer, AL 35022

Phone: 205-942-6000

Fax #: 205-945-7465

President: Bob Crawford

Employees: 50 To 74

Delivery Vehicles: 10 To 19

Sales: \$3-\$5 Million

County: Jefferson

Brands: Constellation - Wines, Gallo Wines, Jackson Family Wines, Blackstone

Birmingham

***INT'L WINES & CRAFT BEER**

301 Snow Drive

Birmingham, AL 35209

Phone: 205-945-7101

Fax #: 205-945-8464

dwayne@international-wines.com

Owner/C E O: Charles Yeates

President: Seth Poole

V P-Operations: Dwayne Stansell

Employees: 75 To 99

Delivery Vehicles: 10 To 19

Sales: \$30-\$40 Million

County: Jefferson

Computer Hardware: IBM AS/400

Computer Software: DISC

Brands: Bronco Wine Company, C Mondavi & Family, Don Sebastiani & Sons, Maisons Marques & Domaine, Wilson Daniels Ltd, Winebow, Kobrand Wines, Caymus Vineyards, Marietta Cellars, Saintsbury Winery, Adelsheim Vineyard, Hahn Family Wines, Silver Oak Cellars, Honig Vineyard & Winery, Rombauer Vineyards

Saraland

***M B C-UNITED-MOBILE**

[M B C-United]

[Bessemer, AL 35022]

952 Jacintoport Blvd

Saraland, AL 36571

Phone: 205-942-6000

Fax #: 251-479-5423

President: Bob Crawford

Operations Manager: Ben Wallock

Employees: 50 To 74

Delivery Vehicles: 10 To 19

Sales: \$15-\$20 Million

County: Mobile

Brands: Brown-Forman Wines, Constellation - Wines, Gallo Wines, H. Schmitt Sohne, Jackson Family Wines, Trinchero Family, Clos Du Bois

ALASKA

Anchorage

***K & L DISTRIBUTORS INC**

6307 Arctic Spur Road

Anchorage, AK 99518

Phone: 907-563-3030

Fax #: 907-786-0270

Chief Exec Officer: Daniel B. Levine

President-Alaska: Donald Grasse

V P-Wine Marketing: Julie Matson

Employees: 75 To 99

Delivery Vehicles: 20 To 29

Sales: \$50-\$75 Million

County: Anchorage

Brands: Bacardi USA Wines, Bronco Wine Company, Brown-Forman Wines, C Mondavi & Family, Constellation - Wines, Don Sebastiani & Sons, Fetzer Vineyards, Foley Family Wines, Jackson Family Wines, Ste. Michelle Wines Est, Terlato Wines (Paterno), Trinchero Family, Wilson Daniels Ltd, Bacardi USA Spirits, Brown-Forman Spirits, Campari America, Kobrand Spirits, Mc Cormick, Remy Cointreau USA, Sazerac, Sidney Frank Importing, William Grant, Korbel, Jekel Vineyard

***ODOM CORPORATION (THE)**

[Odom Corporation (The)]

[Bellevue, WA 98004]

1800 Ship Avenue

Anchorage, AK 99501

Phone: 907-272-8511

Fax #: 907-264-0343

Sr V P-Operations: Jerry Dexter

Vice President: Joel Kadarauich

Sales Manager: Dave Brown

Employees: Over 100

Delivery Vehicles: 30 To 39

Sales: \$100-\$150 Million

County: Anchorage

Brands: Banfi, D F V Wines (Delicato), Diageo Chateau & Estates, Gallo Wines, Moet Hennessy USA Wines, Palm Bay Imports, Pernod Ricard Wines, Treasury Wine Estates, Beam Inc, Diageo North America, Frank-Lin, Gallo Spirits, Hood River Distillers, Luxco, Moet Hennessy USA Spiri, Patron Spirits, Pernod Ricard Spirits, Remy Cointreau USA, Sazerac, Shaw-Ross, William Grant, Prestige Wine Group, Rodney Strong Vineyards, Precept Wine, Freixenet USA, 585 Wine Partners, Ironstone Winery, Cline Cellars, Pacific Edge Wine & Sp

***SPECIALTY IMPORTS OF A K**

4119 Ingra

Anchorage, AK 99503

Phone: 907-563-9100

specialty@specialtyimports.com

Employees: 30 To 39

Delivery Vehicles: 5 To 9

Sales: \$3-\$5 Million **

County: Anchorage

Brands: Dreyfus Ashby & Co, H. Schmitt Sohne, J. Lohr, Maisons Marques & Domaine, Clear Creek Distillery, Argyl Winery, Bargettos Santa Cruz Wnry, David Bruce Winery, Dry Creek Vineyard, Duckhorn Vineyards, Eberle Winery, Foppiano Vineyards, Lake Sonoma, Pedroncelli Winery, Quady Winery, Anchor Distilling, Charbay Distillery

Fairbanks

***K & L DISTRIBUTORS INC**

945 Elizabeth Street

Fairbanks, AK 99709

Phone: 907-452-8271

Fax #: 907-456-5571

Branch Manager: Chad Moore

Employees: 20 To 29

Delivery Vehicles: 5 To 9

Sales: \$15-\$20 Million

County: Fairbanks North Star

Brands: Brown-Forman Wines, Fetzer Vineyards, Foley Family Wines, Jackson Family Wines, Ste. Michelle Wines Est, Bacardi USA Spirits, Mc Cormick, Remy Cointreau USA, Browne Vintners, Korbel, Cella Wineries, Jekel Vineyard

***ODOM CORPORATION (THE)**

[Odom Corporation (The)]

[Bellevue, WA 98004]

3101 Peger Road

Fairbanks, AK 99709

Phone: 907-456-4488

Fax #: 907-456-3044

Branch Manager: Keith Nore

Branch Manager: Jamie Caudy

Employees: 50 To 74

Delivery Vehicles: 10 To 19

Sales: \$30-\$40 Million

County: Fairbanks North Star

Brands: Banfi, D F V Wines

(Delicato), Diageo Chateau & Estates, Gallo Wines, Palm Bay Imports, Pernod Ricard Wines, Wilson Daniels Ltd, Beam Inc, Frank-Lin, Luxco, Moet Hennessy USA Spiri, Remy Cointreau USA, Sazerac, Shaw-Ross, William Grant, Prestige Wine Group

Juneau

***K & L DISTRIBUTORS INC**

8420 Airport Boulevard

Juneau, AK 99801

Phone: 907-780-6655

Fax #: 907-780-6656

Sales Manager: Tim Findlay

Employees: 5 To 9

Delivery Vehicles: 1 To 4

Sales: \$2-\$3 Million

County: Juneau

Brands: Bacardi USA Wines, Brown-Forman Wines, C Mondavi & Family, Constellation - Wines, Don Sebastiani & Sons, Fetzer

Vineyards, Foley Family Wines, Jackson Family Wines, Ste. Michelle Wines Est, Terlato Wines (Paterno), Trinchero Family, Bacardi USA Spirits, Beam Inc, Brown-Forman Spirits, Campari America, Frank-Lin, Kobrand Spirits, Majestic, Remy Cointreau USA, William Grant, C & E Imports, Hogue Cellars, Sonoma, Beaulieu Vineyard, Parducci Winery, Christian Brothers, Korbel

ARIZONA

Buckeye

***GOLDEN EAGLE DISTRIBUTORS**

[Golden Eagle Distributors]

[Tucson, AZ 85726]

P.O.Box 697

Buckeye, AZ 85326

Phone: 623-386-6312

Fax #: 623-386-2108

Branch Manager: Kevin Murry

Employees: 30 To 39

Delivery Vehicles: 5 To 9

Sales: \$5-\$10 Million

County: Maricopa

Brands: Chateau Diana, Black Oak, La Baron Ranch, 1221, Copa Di Vino, Dos Lunas, Devotion Spirits, Pride & Clark

Casa Grande

***GOLDEN EAGLE DISTRIBUTORS**

[Golden Eagle Distributors]

[Tucson, AZ 85726]

1000 North Jefferson

Casa Grande, AZ 85222

Phone: 520-836-2221

Fax #: 520-836-0264

Branch Manager: Matt Herrington

Employees: 30 To 39

Delivery Vehicles: 5 To 9

Sales: \$10-\$15 Million

County: Pinal

Brands: Elkan Wine, Black Oak, La Baron Ranch, Dos Lunas

Chandler

***HENSLEY BEVERAGE CO**

[Hensley Beverage Co]

[Phoenix, AZ 85031]

2555 North Nevada Street

Chandler, AZ 85225

Phone: 480-968-2471

Fax #: 480-303-6954

President/C E O: Robert M.

Delgado

Sr Vice Pres: William Catalanotte

Chief Fin Officer: Andrew Mc Cain

Employees: Over 100

Delivery Vehicles: Over 100

Sales: \$75-\$100 Million

County: Maricopa

Brands: A To Z Wineworks, Bond Estates, Bel Star Prissecco, Darioush, Harlan Estate, Continuum, Kermit Lynch, Vineyard Brands, Arizona Stronghold, Klinker Brick, 3 Amigos Tequila, Hammer & Sickle, Purus Vodka, High Spirits Vodka, Rhythm Liqueur, Agave Underground, High West Distillery

Soft Drink Bottlers/ Distributors

Soft Drink Bottlers/Distributors

ALABAMA (Dothan)

ALABAMA

Alabaster

***ALABAMA CROWN DIST CO (D)**
[Georgia Crown Dist Co]
[Mc Donough, GA 30253]
 1330 Corporate Woods Dr
 Alabaster, AL 35007
 Phone: 205-605-1400
President: Donald Leebern III
Dir-Sales: Bob Robertson
Warehouse Manager: Carlos Stanton
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: \$10-\$15 Million
County: Shelby
Brands: Sweet Leaf Tea

Alexandria

***SUPREME BEVERAGE COMPANY (D)**
[Supreme Beverage Company]
[Birmingham, AL 35202]
 P.O.Box 495
 Alexandria, AL 36250
 Phone: 256-820-6686
 Fax #: 256-820-4169
 bcrough@supremebeverage.com
General Manager: Barry Clough
Office Manager: Julie Harper
Warehouse Manager: Archie Ramey
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$5-\$10 Million
County: Calhoun
Brands: Nesquik/Coffeemate, Red Bull

Atmore

***PEPSI-COLA BOTTLING CO (D)**
 P.O.Box 1009
 Atmore, AL 36504
 Phone: 251-368-3197
 Fax #: 251-368-1260
 pepsiatm@frontiernet.net
President: H.W. Matthews III
General Manager: Ronald Johnson
Sales Manager: David Strawbridge
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$5-\$10 Million
County: Escambia
Brands: Cyto Sport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Canada Dry, Country Time, Mountain Dew, Mug Root Beer, Sierra Mist, Sunkist, Starbucks Frappuccino, Hawaiian Punch

Bessemer

***UNITED-JOHNSON BROTHERS (D)**
 6000 Greenwood Parkway
 Bessemer, AL 35022
 Phone: 205-942-6000
 Fax #: 205-945-7465
President: Bob Crawford
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$3-\$5 Million
County: Jefferson
Brands: Drank

Birmingham

***BIRMINGHAM BEVERAGE CO (D)**
 P.O.Box 19457
 Birmingham, AL 35219
 Phone: 205-942-9403
 Fax #: 205-942-9411
 hak@alabev.com
Chairman/President: Harry A. Kampakis
General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: \$30-\$40 Million
County: Jefferson
Computer Hardware: Windows/Host Inet Server
Computer Software: Micro Vane dBev
Brands: Welch's

***BUFFALO ROCK COMPANY**
 111 Oxmoor Road-Box 10048
 Birmingham, AL 35202
 Phone: 205-942-3435
 Fax #: 205-942-8239
Chairman/C E O: James C. Lee III
President/C O O: Matthew Dent
Employees: Over 100
Delivery Vehicles: Over 100
Sales: Over \$200 Million
Btl. Lines Carbonated: 4
Canning Lines: 3
Soft Drink Cases: 40,000,000
Computer Hardware: IBM PC
Computer Software: Oracle
Brands: Cyto Sport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Buffalo Rock, Grapico, Sierra Mist, Canada Dry, Amp, Mountain Dew, Mug Root Beer, Seven Up, Squirt, Sunkist

***COCA-COLA BTLG CO UNITED**
 4600 E Lake Blvd
 Birmingham, AL 35217
 Phone: 205-841-2653
 Fax #: 205-849-4679
President: John H. Sherman
V P-Manufacturing: Stan Ellington
V P/Controller: Eric Steadman
Employees: Over 100
Delivery Vehicles: Over 100
Sales: \$100-\$150 Million
Btl. Lines Carbonated: 2
Soft Drink Cases: 14,000,000
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Hansens-Monster Bev, Minute Maid Products, Barq's, Sprite, Full Throttle, Fuze, Nos Energy Drink, Powerade

***SUPREME BEVERAGE COMPANY (D)**
 P.O.Box 2725
 Birmingham, AL 35202
 Phone: 205-251-8010
 Fax #: 205-458-3316
 supremebev@supremebeverage.com
President: J.B. Schilleci Jr.
V P/General Manager: Michael Schilleci
Chief Fin Officer: James Hall
Employees: Over 100
Delivery Vehicles: Over 100
Sales: \$50-\$75 Million
County: Jefferson
Brands: Nesquik/Coffeemate, Red Bull

Carbon Hill

***COCA-COLA BTLG CO UNITED (D)**
[Coca-Cola Btlg Co United]
[Birmingham, AL 35217]
 4959 Prospect Road
 Carbon Hill, AL 35549
 Phone: 205-924-9922
 Fax #: 205-924-0408
General Manager: Jim Carlo
Employees: 50 To 74
Delivery Vehicles: 5 To 9
Sales: \$3-\$5 Million
County: Walker
Brands: Coca-Cola Products, Hansens-Monster Bev, Minute Maid Products, Fanta, Barq's, Sprite, Full Throttle, Nos Energy Drink, Honest Tea, Powerade

Cullman

***COCA-COLA BTLG CO UNITED (D)**
[Coca-Cola Btlg Co United]
[Birmingham, AL 35217]
 P.O.Box 219
 Cullman, AL 35056
 Phone: 256-734-0613
 Fax #: 256-734-0617
General Manager: Rod Painter
Route Manager: James Burnahm
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$3-\$5 Million
County: Cullman
Brands: Coca-Cola Products, Hansens-Monster Bev, Minute Maid Products, Mello Yello, Pibb Xtra, Barq's, Sprite, Full Throttle, Nos Energy Drink, Powerade

***PEPSI-COLA BOTTLING CO (D)**
[Pepsi-Cola Bottling Co]
[Decatur, AL 35602]
 P.O.Box 926
 Cullman, AL 35056
 Phone: 256-734-9454
 Fax #: 256-739-2350
General Manager: Terry Shabel
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: \$2-\$3 Million
County: Cullman
Brands: Cyto Sport/Muscle Milk, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Sierra Mist, Mountain Dew, Mug Root Beer, Starbucks Frappuccino

Decatur

***DECATUR COCA-COLA BTLG CO (D)**
 #1 Refreshment Pl-Bx 1687
 Decatur, AL 35602
 Phone: 256-353-9211
 Fax #: 256-353-7255
Chairman/President: Randall S. Troup
Vice President: Frank L. Troup
Controller: Kimberly Mayfield
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: \$5-\$10 Million
County: Morgan
Computer Hardware: IBM AS/400
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute

Maid Products, Mello Yello, Fanta, Barq's, Full Throttle, Sprite, Gold Peak Tea, Powerade

***PEPSI-COLA BOTTLING CO (D)**
 P.O.Box 2389
 Decatur, AL 35602
 Phone: 256-353-8334
 Fax #: 256-306-0905
General Manager: Rodger Shabel
Marketing Manager: Ronnie Dukes
Employees: 75 To 99
Delivery Vehicles: 30 To 39
Sales: \$15-\$20 Million
County: Morgan
Brands: Cyto Sport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Mountain Dew, Mug Root Beer, Sierra Mist, Sunkist, Country Time, Starbucks Frappuccino

Dothan

***ADAMS BEVERAGES INC (D)**
 3116 John D Odom Road
 Dothan, AL 36303
 Phone: 334-983-5161
 Fax #: 334-983-9482
Chairman: William C. Adams
President: Philip Mullin
Vice President: Steve Wamich
Employees: 40 To 49
Delivery Vehicles: 20 To 29
Sales: \$5-\$10 Million
County: Houston
Brands: Calypso

***BUFFALO ROCK COMPANY (D)**
[Buffalo Rock Company]
[Birmingham, AL 35202]
 3775 Napier Field Road
 Dothan, AL 36303
 Phone: 334-794-4102
 Fax #: 334-792-6709
Employees: Over 100
Delivery Vehicles: 30 To 39
Sales: \$20-\$25 Million
County: Houston
Brands: Cyto Sport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Buffalo Rock, Grapico, Crystal Light, Canada Dry, Sunkist, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino, Sierra Mist

***COCA-COLA REFRESHMENTS (D)**
[Coca-Cola Refreshments]
[Knoxville, TN 37921]
 3936 Napier Field Road
 Dothan, AL 36303
 Phone: 334-792-3116
 Fax #: 334-836-8000
Unit Manager: Allen Smoot
Warehouse Manager: Gary Johnson
Employees: 75 To 99
Delivery Vehicles: 30 To 39
Sales: \$15-\$20 Million
County: Houston
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Hansens-Monster Bev, Minute Maid Products, Barq's, Izze, Seagrams, Sprite, Fuze, Honest Tea, Powerade

Bottled Water Companies

Bottled Water Companies

ALABAMA (Dothan)

ALABAMA

Alabaster

***ALABAMA CROWN DIST CO (D)**

*[Georgia Crown Dist Co]
[Mc Donough, GA 30253]*
1330 Corporate Woods Dr
Alabaster, AL 35007
Phone: 205-605-1400
President: Donald Leebern III
Dir-Sales: Bob Robertson
Warehouse Manager: Carlos Stanton
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: \$10-\$15 Million
County: Shelby
Brands: Perrier, Poland Spring, San Pellegrino, Voss, Melwood Spring, Vittel

Atmore

***PEPSI-COLA BOTTLING CO (D)**

P.O.Box 1009
Atmore, AL 36504
Phone: 251-368-3197
Fax #: 251-368-1260
pepsiatm@frontiernet.net
President: H.W. Matthews III
General Manager: Ronald Johnson
Sales Manager: David Strawbridge
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$5-\$10 Million
County: Escambia
Brands: Aquafina, O.N.E. Coconut Water, Sobe Life Water

Attalla

***GADSDEN BUDWEISER DIST CO (D)**

*[Birmingham Budweiser]
[Birmingham, AL 35211]*
200 J D Smith Drive
Attalla, AL 35954
Phone: 256-538-3871
Fax #: 256-538-2349
President: Jay Dobbs
General Manager: Keith Nelson
Sales Manager: Mike Cox
Employees: 30 To 39
Delivery Vehicles: 5 To 9
Sales: \$20-\$25 Million **
County: Etowah
Brands: Icelandic Glacial

KYUKA WATERS INC

13500 Duck Springs Road
Attalla, AL 35954
Phone: 800-206-7851
Fax #: 256-538-5105
kyukawater@earthlink.net
President: K. Bryant Strain
Vice President: Emily C. Ritchey
Sales Manager: Karl Strain
Employees: 10 To 19
Delivery Vehicles: 5 To 9
Sales: \$2-\$3 Million **
Btl. Lines Still: 1
Brands: Kyuka

Bessemer

***UNITED-JOHNSON BROTHERS (D)**

6000 Greenwood Parkway
Bessemer, AL 35022
Phone: 205-942-6000
Fax #: 205-945-7465

President: Bob Crawford
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$3-\$5 Million
County: Jefferson
Brands: Fiji

Birmingham

***BIRMINGHAM BEVERAGE CO (D)**

P.O.Box 19457
Birmingham, AL 35219
Phone: 205-942-9403
Fax #: 205-942-9411
hak@alabev.com
Chairman/President: Harry A. Kampakis
General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: \$30-\$40 Million
County: Jefferson
Computer Hardware: Windows/Host Inet Server
Computer Software: Micro Vane dBev
Brands: Aquahydrate

***BUFFALO ROCK COMPANY**

111 Oxmoor Road-Box 10048
Birmingham, AL 35202
Phone: 205-942-3435
Fax #: 205-942-8239
Chairman/C E O: James C. Lee III
President/C O O: Matthew Dent
Employees: Over 100
Delivery Vehicles: Over 100
Sales: Over \$200 Million
Btl. Lines Still: 2
Bottled Water Cases: 10,000,000
Computer Hardware: IBM PC
Computer Software: Oracle
Brands: Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Sobe Life Water, Aqualibrium, Sparkletts

***COCA-COLA BTLG CO UNITED**

4600 E Lake Blvd
Birmingham, AL 35217
Phone: 205-841-2653
Fax #: 205-849-4679
President: John H. Sherman
V P-Manufacturing: Stan Ellington
V P/Controller: Eric Steadman
Employees: Over 100
Delivery Vehicles: Over 100
Sales: \$100-\$150 Million
Btl. Lines Still: 1
Bottled Water Cases: 6,000,000
Brands: Dasani, Evian, Glaceau

RAINBOW SPRINGS (D)

1901 Eleventh Avenue S
Birmingham, AL 35205
Phone: 205-939-1711
Fax #: 205-939-1733
Owner: Harinam Singh Khalsa
Employees: 5 To 9
Delivery Vehicles: 1 To 4
Sales: Under \$500,000
County: Jefferson
Brands: Rainbow Springs

WATER WAY DISTRIBUTING (D)

P.O.Box 11786
Birmingham, AL 35202
Phone: 205-326-8800
Fax #: 205-326-6640
General Manager: Richard Smith
Employees: 10 To 19
Delivery Vehicles: 10 To 19
Sales: \$2-\$3 Million
County: Jefferson

Computer Software: H2O PAK
Brands: Kyuka, Ice River Springs, Nature's Crystal

Carbon Hill

***COCA-COLA BTLG CO UNITED (D)**

*[Coca-Cola Btlg Co United]
[Birmingham, AL 35217]*
4959 Prospect Road
Carbon Hill, AL 35549
Phone: 205-924-9922
Fax #: 205-924-0408
General Manager: Jim Carlo
Employees: 50 To 74
Delivery Vehicles: 5 To 9
Sales: \$3-\$5 Million
County: Walker
Brands: Dasani, Evian, Glaceau, Mountain Laurel Springs

Cullman

***COCA-COLA BTLG CO UNITED (D)**

*[Coca-Cola Btlg Co United]
[Birmingham, AL 35217]*
P.O.Box 219
Cullman, AL 35056
Phone: 256-734-0613
Fax #: 256-734-0617
General Manager: Rod Painter
Route Manager: James Burnahm
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$3-\$5 Million
County: Cullman
Brands: Dasani, Evian, Glaceau

***PEPSI-COLA BOTTLING CO (D)**

*[Pepsi-Cola Bottling Co]
[Decatur, AL 35602]*
P.O.Box 926
Cullman, AL 35056
Phone: 256-734-9454
Fax #: 256-739-2350
General Manager: Terry Shabel
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: \$2-\$3 Million
County: Cullman
Brands: Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Sobe Life Water, Sparkletts

Decatur

***DECATUR COCA-COLA BTLG CO (D)**

#1 Refreshment Pl-Bx 1687
Decatur, AL 35602
Phone: 256-353-9211
Fax #: 256-353-7255
Chairman/President: Randall S. Troup
Vice President: Frank L. Troup
Controller: Kimberly Mayfield
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: \$5-\$10 Million
County: Morgan
Computer Hardware: IBM AS/400
Brands: Dasani, Evian, Glaceau

***PEPSI-COLA BOTTLING CO (D)**

P.O.Box 2389
Decatur, AL 35602
Phone: 256-353-8334
Fax #: 256-306-0905
General Manager: Rodger Shabel
Marketing Manager: Ronnie Dukes
Employees: 75 To 99

Delivery Vehicles: 30 To 39
Sales: \$15-\$20 Million
County: Morgan
Brands: Aquafina, Propel Fitness Water, Sobe Life Water, Sparkletts

***VALLEY BUDWEISER INC (D)**

P.O.Box 1992
Decatur, AL 35602
Phone: 256-353-4848
Fax #: 256-351-9538
President: John Dobbs
Vice President: Wade Weaver
Secretary/Treasurer: James K. Dobbs III
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$5-\$10 Million
County: Morgan
Brands: Icelandic Glacial, Talking Rain Products

Dothan

***ADAMS BEVERAGES INC (D)**

3116 John D Odom Road
Dothan, AL 36303
Phone: 334-983-5161
Fax #: 334-983-9482
Chairman: William C. Adams
President: Philip Mullin
Vice President: Steve Wamich
Employees: 40 To 49
Delivery Vehicles: 20 To 29
Sales: \$5-\$10 Million
County: Houston
Brands: Icelandic Glacial, Talking Rain Products

***BUFFALO ROCK COMPANY (D)**

*[Buffalo Rock Company]
[Birmingham, AL 35202]*
3775 Napier Field Road
Dothan, AL 36303
Phone: 334-794-4102
Fax #: 334-792-6709
Employees: Over 100
Delivery Vehicles: 30 To 39
Sales: \$20-\$25 Million
County: Houston
Brands: Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Sobe Life Water, Aqualibrium

***COCA-COLA REFRESHMENTS (D)**

*[Coca-Cola Refreshments]
[Knoxville, TN 37921]*
3936 Napier Field Road
Dothan, AL 36303
Phone: 334-792-3116
Fax #: 334-836-8000
Unit Manager: Allen Smoot
Warehouse Manager: Gary Johnson
Employees: 75 To 99
Delivery Vehicles: 30 To 39
Sales: \$15-\$20 Million
County: Houston
Brands: Dasani, Evian, Glaceau, Zico Coconut Water

NANTZE SPRINGS INC (D)

P.O.Box 1273
Dothan, AL 36302
Phone: 334-794-4218
Fax #: 334-712-2899
President: Malone Garrett
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: \$3-\$5 Million
County: Houston
Brands: Nantze Spring, Sugar Not, Sweet Thang

Breweries

Breweries

AMERICAN VINTAGE BEVERAGE

328 S Jefferson St #1070
Chicago, IL 60661
Phone: 312-477-8660
Fax #: 206-350-4095
info@americanvintagebeverage.com
www.americanvintagebeverage.com
Brands: Cayman Jack H C
Margarita

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
3101 Busch Drive
Fairfield, CA 94533
Phone: 707-429-2000
Fax #: 707-429-7500
www.anheuser-busch.com
General Manager: Tony Sanfillipo
Brewmaster: Nikki Harwood
Employees: 400 To 499
Franchises: 600
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 2
Canning Lines: 2
Keg/Draft Lines: 1
Capacity: 4,000,000 To 5,000,000
Barrels
Brands: Budweiser, Bud Light,
Busch, Busch Light, Natural
Light, Natural Ice, Rolling Rock,
Rock Light

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
15800 Roscoe Boulevard
Van Nuys, CA 91406
Phone: 818-989-5300
Fax #: 818-908-5695
www.anheuser-busch.com
General Manager: Luis Cayo
Brewmaster: Kevin Towner
Employees: 750 To 999
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 4
Canning Lines: 4
Keg/Draft Lines: 1
Capacity: 12,000,000 To 13,000,000
Barrels
Brands: Budweiser, Bud Light,
Natural Light, Bud Ice, Budweiser
Select, Busch, Busch Light,
Hurricane High, Hurricane Ice,
King Cobra, Budweiser Chelada,
Bud Light Chelada, Michelob,
Michelob Amber Bock, Michelob
Light, Michelob Ultra, Natural
Ice, Budweiser Black Crown,
Natty Daddy

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
2351 Busch Drive
Fort Collins, CO 80524
Phone: 970-490-4502
www.anheuser-busch.com
General Manager: Kevin
Fahrenkrog
Brewmaster: Katie Rippel
Employees: 500 To 749
Franchises: 600
Btl. Lines Coldfill: 3
Btl. Lines Carbonated: 3
Canning Lines: 3
Keg/Draft Lines: 1
Capacity: 9,000,000 To 10,000,000
Barrels
Brands: Budweiser, Bud Light,
Michelob Amber Bock, O'
Doul's, Busch, Busch Light,
Busch Ice, Natural Light, Natural

Ice, Bud Ice, Michelob Ultra
Amber, Michelob, Michelob
Light, Michelob Ultra, Budweiser
Select, Bud Light Lime, Busch N
A

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
111 Busch Drive
Jacksonville, FL 32218
Phone: 904-751-0700
Fax #: 904-751-8120
www.anheuser-busch.com
General Manager: Craig Tomeo
Brewmaster: Bryan Derr
Employees: 400 To 499
Franchises: 600
Btl. Lines Coldfill: 3
Btl. Lines Carbonated: 3
Canning Lines: 3
Keg/Draft Lines: 1
Capacity: 10,000,000 To 11,000,000
Barrels
Brands: Budweiser, Bud Light,
Michelob Light, Michelob Ultra,
Michelob Amber Bock, Busch
Light, Busch, Natural Light,
Natural Ice, Budweiser Select,
Michelob Ultra Amber, Landshark
Lager, Select 55, Shock Top

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
100 Busch Drive
Cartersville, GA 30121
Phone: 770-386-2000
Fax #: 770-606-3018
www.anheuser-busch.com
General Manager: Rob Haas
Brewmaster: Sarah Schilling
Employees: 500 To 749
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 4
Canning Lines: 2
Capacity: 7,000,000 To 8,000,000
Barrels
Brands: Budweiser, Bud Light,
Budweiser Select, Bud Ice, Bud
Light Lime, Busch, Busch Light,
Hurricane Malt Liqueur, Michelob
Amber Bock, Michelob, Michelob
Light, Michelob Ultra, Bud Light
Platinum, Bud Light Lime-A-Rita,
Shock Top, Busch Ice

ANHEUSER-BUSCH INC

One Busch Place
St. Louis, MO 63118
Phone: 314-577-2000
Fax #: 314-577-2900
www.anheuser-busch.com
General Manager: Jim Bicklein
Brewmaster: Joel Boisselle
Employees: 1,000 To 1,249
Franchises: 600
Btl. Lines Coldfill: 5
Btl. Lines Carbonated: 5
Canning Lines: 5
Keg/Draft Lines: 1
Capacity: 15,000,000 To 16,000,000
Barrels
Brands: Budweiser, Bud Light,
Busch Signature Copper, Busch,
Busch Light, Natural Ice, Natural
Light, Michelob, Michelob Ultra,
Michelob Ultra Amber, Michelob
Light, Michelob Golden Draft Lt,
Bud Light Chelada, Budweiser
Chelada, Michelob Amber Bock,
Select 55, Beck's, Beck's Premier
Light, Beck's Sapphire, Beck's
Dark

ANHEUSER-BUSCH INC

One Busch Place
St. Louis, MO 63118
Phone: 314-577-2000
Fax #: 314-577-2900
www.anheuser-busch.com
President-N A: Joao Castro Neves
V P-Finance: Nelson Jamel
V P-Corp Affairs: John Blood
V P/General Counsel: Katherine
Barrett
V P-Supply: Peter Kraemer
V P-Procurement: Fued Sadala
V P-People: Sandro Bassili
V P-Logistics: Vinicius Barbosa
V P-Sales: Alexandre Medicis
V P-Marketing: Jorn Socquet
V P-High End Bus: Felipe Szpigel
Employees: 3,000 Or More
Franchises: 600
Brands: Budweiser, Bud Light,
Budweiser Select, Select 55,
Oculto, Busch Signature Copper,
Michelob, Michelob Light,
Michelob Ultra, Busch, Busch
Light, Natural Light, Landshark
Lager, Budweiser Black Crown,
Best Damn Root Beer, Bud Light
Lime-A-Rita, Bud Light Platinum,
Budweiser Chelada, Bud Light
Chelada, Shock Top

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
221 Daniel Webster Hwy
Merrimack, NH 03054
Phone: 603-889-6631
Fax #: 603-595-1233
www.anheuser-busch.com
General Manager: Tom Jokerst
Brewmaster: Otto Kuhn
Employees: 400 To 499
Franchises: 600
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 3
Canning Lines: 1
Keg/Draft Lines: 1
Capacity: 3,000,000 To 4,000,000
Barrels
Brands: Budweiser, Bud Light,
Michelob Light, Busch, Natural
Light, Busch Light, Redbridge,
Bass Pale Ale

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
200 U S Highway #1 & #9
Newark, NJ 07114
Phone: 973-645-7700
Fax #: 973-645-7901
www.anheuser-busch.com
General Manager: Kevin Lee
Brewmaster: Natalie Johnson
Employees: 500 To 749
Franchises: 600
Btl. Lines Coldfill: 2
Btl. Lines Carbonated: 3
Canning Lines: 3
Keg/Draft Lines: 1
Capacity: 7,000,000 To 8,000,000
Barrels
Brands: Budweiser, Bud Light, King
Cobra, Michelob Ultra, Busch
Light, Busch, Natural Light,
Natural Ice, Rolling Rock, Rock
Light

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
2885 Belgium Road
Baldwinsville, NY 13027

Phone: 315-635-4000
Fax #: 315-635-4404
www.anheuser-busch.com
General Manager: Nick Mills
Brewmaster: Nick Offredi
Employees: 750 To 999
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 5
Canning Lines: 2
Keg/Draft Lines: 1
Capacity: 7,000,000 To 8,000,000
Barrels
Brands: Budweiser, Bud Light,
Budweiser Select, Bud Ice,
Michelob Light, Michelob,
Hurricane, Michelob Ultra,
Michelob Golden Draft, Busch
Light, Busch, Bud Light Lime,
Natural Light, Natural Ice, Wild
Blue, Bass Pale Ale

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
700 Schrock Road
Columbus, OH 43229
Phone: 614-888-6644
www.anheuser-busch.com
General Manager: Jackie Hamel
Brewmaster: Tyler Hunter
Employees: 500 To 749
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 4
Canning Lines: 3
Keg/Draft Lines: 1
Capacity: 9,000,000 To 10,000,000
Barrels
Brands: Budweiser, Bud Light,
Michelob Light, Michelob Ultra,
Michelob, Busch, Busch N A,
Busch Light, Natural Light, O'
Doul's, O' Doul's Amber,
Budweiser Select, Bud Light
Platinum

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
775 Gellhorn Drive
Houston, TX 77029
Phone: 713-675-2311
www.anheuser-busch.com
General Manager: Damola Oshin
Brewmaster: Jeffrey Scott
Employees: 750 To 999
Franchises: 600
Btl. Lines Coldfill: 5
Btl. Lines Carbonated: 5
Canning Lines: 4
Keg/Draft Lines: 1
Capacity: 12,000,000 To 13,000,000
Barrels
Brands: Budweiser, Bud Light,
Busch, Busch Light, Natural
Light, Budweiser Select,
Michelob, Bud Ice, Michelob
Ultra, Ziegen Bock, Michelob
Light

ANHEUSER-BUSCH INC

[Anheuser-Busch Inc]
[St. Louis, MO 63118]
7801 Pocahontas Trail
Williamsburg, VA 23185
Phone: 757-253-3600
www.anheuser-busch.com
General Manager: Rick Shippey
Brewmaster: Dan Westmoreland
Employees: 750 To 999
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 4

Craft/Micro- breweries

Craft/Microbreweries

ABITA BREWING COMPANY

P.O.Box 1510
Abita Springs, LA 70420
Phone: 985-893-3143
Fax #: 985-898-3546
abitabeer@aol.com
www.abita.com
President: David Blossman
Employees: 30 To 39
Btl. Lines Carbonated: 1
Keg/Draft Lines: 1
Capacity: 50,000 To 99,999 Barrels
Brands: Abita Golden, Abita Amber, Turbodog, Abita Purple Haze, Abita Seasonals, Abita Light, Abita Jockamo I P A, Abita Restoration Pale

ALASKAN BREWING COMPANY

5429 Shaune Drive
Juneau, AK 99801
Phone: 907-780-5866
Fax #: 907-780-4514
info@alaskanbeer.com
www.alaskanbeer.com
President/Brewmaster: Geoff Larson
Plant Manager: Curtis Holmes
General Manager: Linda Thomas
Dir-Finance: Julie Pierce
Dir-Marketing: Marcelle Larson
Production Manager: David Wilson
Mgr-Nat'l Sales: Merv Boyce
Employees: 100 To 124
Franchises: 89
Btl. Lines Coldfill: 1
Canning Lines: 1
Keg/Draft Lines: 1
Capacity: 100,000 To 199,999 Barrels
Brands: Alaskan Smoked Porter, Alaskan Amber, Alaskan Freeride A P A, Alaskan Stout, Alaskan White Ale, Alaskan Winter Ale, Alaskan Summer Ale, Alaskan Ice Bay I P A, Alaskan Pilot Series

ALESMTIH BREWING COMPANY

9368 Cabot Drive
San Diego, CA 92126
Phone: 858-549-9888
Fax #: 858-549-1052
peter@alesmith.com
www.alesmith.com
President: Peter Zien
Employees: 20 To 29
Capacity: 1,000 To 9,999 Barrels
Brands: Anvil E S B Ale, Yulesmith, Nutbrown Ale, Grand Cru, Wee Heavy, Alesmith I P A, Old Numbskull, Evil Dead Red, Horny Devil, Alesmith X

ALLAGASH BREWING COMPANY

50 Industrial Way
Portland, ME 04103
Phone: 207-878-5385
Fax #: 207-878-5390
info@allagash.com
www.allagash.com
President/Brewmaster: Jason Perkins
Employees: 60 To 69
Btl. Lines Coldfill: 1
Capacity: 1,000 To 9,999 Barrels
Brands: Allagash White Beer, Allagash Double Ale, Allagash Tripel Ale, Allagash Four, Allagash Black, Allagash Confluence, Allagash Curieux, Allagash Odyssey, Allagash Victoria Ale, Allagash Victor Ale,

Allagash Hugh Malone, Allagash House, Allagash Saison

ANCHOR BREWERS & DIST'L

1705 Mariposa Street
San Francisco, CA 94107
Phone: 415-863-8350
Fax #: 415-552-7094
www.anchorbrewing.com
Chief Exec Officer: Keith Greggor
President: John Dannerbeck
Plant Manager: Niels Legallet
Brewmaster: Mark Carpenter
Dir-Admin/Acct: Carolyn Stewart
Employees: 60 To 69
Franchises: 100
Btl. Lines Carbonated: 2
Keg/Draft Lines: 1
Capacity: 100,000 To 199,999 Barrels
Brands: Old Foghorn Ale, Liberty Ale, Anchor Steam Beer, Anchor Porter, Anchor Summer Wheat, Anchor I P A, Anchor Saison, Anchor California Lager, Brekle's Brown, Bigleaf Maple Autumn Red, Anchor Winter Wheat, Christmas Ale, Zymaster Series

ANDERSON VALLEY BREWING

P.O.Box 505-17700 Hwy 253
Boonville, CA 95415
Phone: 707-895-2337
Fax #: 707-895-2353
www.avbc.com
Owner/President: Trey White
Dir-Sales: Ron Ziomek
Production Manager: David Gatlin
Engineer: Rod De Witt
Head Brewer: Fal Allen
Dir-Human Resources: Debi Paslay
Employees: 40 To 49
Franchises: 35
Btl. Lines Carbonated: 1
Canning Lines: 1
Keg/Draft Lines: 1
Capacity: 50,000 To 99,999 Barrels
Brands: Winter Solstice, Poleeko Pale, Boont Amber Ale, Barney Flats Oat Stout, Hop Otin I P A, Brother Davids Belgian, Summer Solstice

ANGEL CITY BREWING

216 S Alameda Street
Los Angeles, CA 90013
Phone: 213-622-1261
info@angelcitybrewery.com
www.angelcitybrewery.com
Brewmaster: Dieter Foerstner
Employees: 20 To 29
Franchises: 6
Btl. Lines Carbonated: 1
Capacity: 1,000 To 9,999 Barrels
Brands: Angel City Beers

ARCADIA BREWING CO

701 E Michigan Avenue
Kalamazoo, MI 49007
Phone: 269-276-0440
tsuprise@aol.com
www.arcadiaales.com
President/C E O: Tim Suprise
Head Brewer: Dave Sipple
Employees: 30 To 39
Franchises: 12
Btl. Lines Coldfill: 1
Capacity: 1,000 To 9,999 Barrels
Brands: Arcadia I P A, Arcadia Whitson, Arcadia Sky High Rye, Arcadia London Porter, Arcadia Angeler's Ale, Arcadia Starboard Stout, Arcadia Scotch Ale, Arcadia Imperial Stout, Arcadia Nutbrown Ale, Arcadia Cereal

Killer, Arcadia E S B, Arcadia Jaw Jacker, Arcadia Cocoa Loco, Arcadia Big Dicks Old Ale, Arcadia Hop Mouth I P A, Arcadia Hop Rocket, Arcadia Shipwreck Porter, Arcadia Cheapdate

ATLANTIC BREWING COMPANY

15 Knox Road
Bar Harbor, ME 04609
Phone: 207-288-2337
Fax #: 207-288-2589
realale@atlanticbrewing.com
www.atlanticbrewing.com
Owner: Douglas Maffucci
Head Brewer: James Taylor
Employees: 10 To 19
Btl. Lines Coldfill: 2
Keg/Draft Lines: 1
Capacity: 25,000 To 49,999 Barrels
Brands: Bar Harbor Real Ale, Bar Harbor Blueberry, Brother Adam's Bragget, Mount Desert Island Gngr, Coal Porter, Special Old Bitter, Macfoochie's Scottish Ale, Bar Harbor Summer Ale, Bar Harbor Cadillac Mt, Manly Men Sea Smoked Brly, Bar Harbor True Blue, Bar Harbor Thunder Hole, Manly Men Black Strapped, Atlantic Brewing Logger, Leaf Peeper Lager, Manly Men El Hefe

AUGUST SCHELL BREWING CO

1860 Schell Road-Box 128
New Ulm, MN 56073
Phone: 507-354-5528
Fax #: 507-359-9119
schells@schellsbrewery.com
www.schellsbrewery.com
President: Ted Marti
Bottling Supt: Dan Kotten
Secretary: Dan Beranek
Brewmaster: Jeremy Kral
Sales Manager: Ed Schumacher
Mgr-Qual Assurance: Rebecca Gersch
Employees: 50 To 59
Franchises: 65
Btl. Lines Carbonated: 1
Canning Lines: 1
Keg/Draft Lines: 1
Capacity: 200,000 To 299,999 Barrels
Brands: Deer Brand, Bock, Schell Light, One Five Five, Schmaltz's Alt, Snowstorm, Firebrick, Schell Pilsner, Schell's Octoberfest, Maifest, Schell Dark, Grainbelt Nordeast, Grainbelt Prem Light, Hefeweizen, Grainbelt Premium, Schell's Goosetown, Schell's Chimney Sweep, Noble Star, Schell's Stag

AVERY BREWING COMPANY

4910 Nautilus Court
Boulder, CO 80301
Phone: 303-440-4324
Fax #: 303-786-8790
info@averybrewing.com
www.averybrewing.com
President/C E O: Adam Avery
Chief Fin Officer: Shauna Callahan
Dir-Brewing Oper: Steve Breezley
Dir-Nat'l Sales: Dustin Lemoine
Controller: Jon Moldenhauer
Head Brewer: Matthew Thrall
Employees: 150 To 199
Btl. Lines Coldfill: 1
Canning Lines: 2
Keg/Draft Lines: 1

Capacity: 100,000 To 199,999 Barrels

Brands: Seasonals, Avery I P A, Ellie's Brown Ale, Out Of Bounds Stout, Hog Heaven Barlywine, Salvation, The Reverend, White Rascal Belgian Wht, Maharaja Imperial I P A, Dugana Double I P A, Czar Imperial Stout, Kaiser Imperial Oktoberfst, The Beast Grand Cru, Samael's Oak Aged Ale, Mephistopheles Stout, New World Porter, Karma Belgian Pale Ale, Old Jubilation Ale, Collaboratn Not Litigatn, Joe's American Pilsner

B J'S BREWERY

2917 Eastland Center
West Covina, CA 91791
Phone: 626-858-0054
Fax #: 626-967-3610
www.bjsrestaurant.com
President: Gerald Deitchle
General Manager: Will Godoy
Employees: 100 To 124
Capacity: 0 To 999 Barrels
Brands: B J's Blonde, B J's Harvest Hefe, B J's Piranha Pale, B J's P M Porter, B J's Tatonka Stout, B J's Nutty Brewnette, B J's Jeremiah Red

BALLAST POINT BREWING CO

10051 Old Grove Road
San Diego, CA 92131
Phone: 858-695-2739
www.ballastpoint.com
Btl. Lines Coldfill: 1
Keg/Draft Lines: 1
Capacity: 100,000 To 199,999 Barrels
Brands: Ballast Point Longfin Lgr, Ballast Point Wahoo White, Ballast Point Pale Ale, Ballast Point Sculptin, Ballast Point Big Eye, Ballast Point Calico Ambr, Ballast Point Blk Marlin

BARLEY AND HOPS BREWERY

5473 Urbana Pike
Frederick, MD 21704
Phone: 301-668-5555
info@barleyandhops.net
www.barleyandhops.net
Operations Manager: Gary Brooks
Employees: 50 To 59
Franchises: 3
Btl. Lines Coldfill: 1
Brands: Annapolis Pale Ale, Hoptopsy E S B, Schifferstadt Stout, Dirty Little Blonde Lager, Seasonals

BARLEYCORN'S CRAFT BREW

21 Summer Street
Natick, MA 01760
Phone: 508-651-8885
info@barleycorn.com
www.barleycorn.com
President: Daniel Eng
Employees: 5 To 9
Brands: Barleycorn's

BAYERN BREWING COMPANY

1507 Montana Street
Missoula, MT 59801
Phone: 406-721-1482
Fax #: 406-549-6444
bayern@bayernbrewery.com
www.bayernbrewery.com
President: Juergen Knoeller
Employees: 10 To 19
Franchises: 11

Distilleries

Distilleries

A SMITH BOWMAN DISTILLERY

[Sazerac Company Inc]
[New Orleans, LA 70152]
 One Bowman Drive #100
 Fredericksburg, VA 22408
 Phone: 540-373-4555
 Fax #: 540-371-2236
 www.asmithbowman.com
Chief Exec Officer: Mark Brown
V P/C F O: Paul Pape
V P-Human Resources: Kathy Thelen
V P-Sales/Marketing: Steve Wyant
Employees: 5 To 9
Franchises: 8
Btl. Lines Coldfill: 1
Capacity: 5,000,000 To 7,500,000 Gallons
Brands: John J Bowman V A Bourb, Bowman Brothers V A Bourb, Abraham Bowman V A Ltd, Geo Bowman Dark Carib Rum, Deep Run Virginia Vodka, Sunset Hills Virginia Gin

AL-RITE

18524 N E Second Ave
 Miami, FL 33179
 Phone: 305-652-2540
 Fax #: 305-652-4478
 sales@al-rite.com
 www.al-rite.com
President: Steve Bragg
Dir-Quality Control: Clifford Spring
Operations Manager: David Longest
Employees: 10 To 19
Btl. Lines Hotfill: 1
Btl. Lines Coldfill: 2
Brands: Steve's Margarita, Steve's Long Island Tea, Steve's Cosmo, Steve's Sugarfr Margarita

ALTITUDE SPIRITS INC

2805 Wilderness Place 200
 Boulder, CO 80301
 Phone: 720-249-2463
 info@altitudespirits.com
 www.altitudespirits.com
President: Matt Baris
Employees: 1 To 4
Brands: Vodka 14, Juniper Green Gin, Highland Harvest Scotch, Papagayo Rum

ANCHOR BREWERS & DIST'L

1705 Mariposa Street
 San Francisco, CA 94107
 Phone: 415-863-8350
 Fax #: 415-552-7094
 www.anchorbrewing.com
Chief Exec Officer: Keith Greggor
President: John Dannerbeck
Plant Manager: Niels Legallet
Brewmaster: Mark Carpenter
Dir-Admin/Acct: Carolyn Stewart
Employees: 60 To 69
Brands: Junipero Gin, Old Potrero Whiskeys, Genevieve Gin, Hophead Vodka, Anchor Old Tom Gin

ASHEVILLE DISTILLING

12 Old Charlotte Hwy #T
 Asheville, NC 28803
 Phone: 828-575-2000
 info@ashevilledistilling.com
 www.ashevilledistilling.com
Btl. Lines Coldfill: 1
Capacity: 100,000 To 250,000 Gallons
Brands: Troy & Sons Platinum, Troy & Sons Oak Reserve, Blonde Whiskey

BALLAST POINT BREWING CO

10051 Old Grove Road
 San Diego, CA 92131
 Phone: 858-695-2739
 www.ballastpoint.com
Brands: Three Sheets Rum, Old Grove Gin, Fugu Vodka, Devil's Share Single Malt, Devil's Share Bourbon, Devil's Share Moonshine

BEAM SUNTORY

510 Lake Cook Road
 Deerfield, IL 60015
 Phone: 847-948-8888
 www.beamsuntory.com
Chairman/C E O: Matthew J. Shattock
President-N A: Tim Hassett
President-Int'l: Albert Baladi
President-Int'l: Atsushi Koizumi
Sr V P/C F O: Mauricio Restrepo
Sr V P/Gen Counsel: Kenton R. Rose
Sr V P-Human Resource: Paula Erickson
Sr V P-Corp Comm: Clarkson Hine
Sr V P-Supply Chain: John Owen
Sr Vice Pres: Hiroshi Miyamori
Employees: 400 To 499
Brands: Jim Beam, After Shock, Baker's, De Kuyper, Pucker, Maker's Mark, Booker's, Teacher's, Gilbey's, Knob Creek, Fundador, D Y C, Kessler, Basil Hayden's, Ronrico, Effen Vodka, Old Crow, Old Grand-Dad, Old Overholt Rye, Red Stag

BEAM SUNTORY

[Beam Suntory]
[Deerfield, IL 60015]
 1600 Lebanon Junction Rd
 Boston, KY 40107
 Phone: 502-833-4611
 Fax #: 502-833-9712
 www.beamsuntory.com
Brands: Jim Beam, Basil Hayden's, Old Grand-Dad

BEAM SUNTORY

[Beam Suntory]
[Deerfield, IL 60015]
 526 Happy Hollow Road
 Clermont, KY 40110
 Phone: 502-543-2221
 Fax #: 502-543-6660
 www.beamsuntory.com
Distillery Manager: Kevin Evans
Brands: Jim Beam, Knob Creek, Booker's, Basil Hayden's, Baker's, Jim Beam Rye

BEAM SUNTORY

[Beam Suntory]
[Deerfield, IL 60015]
 3200 Georgetown Road
 Frankfort, KY 40601
 Phone: 502-695-3010
 Fax #: 502-695-7246
 www.beamsuntory.com
Brands: Jim Beam, Old Grand-Dad, Gilbey's, Kamchatka, Old Overholt Rye

BELMONT FARM DISTILLERY

13490 Cedar Run Road
 Culpeper, VA 22701
 Phone: 540-825-3207
 www.belmontfarmdistillery.com
Brands: Kopper Kettle V A Whiskey, Kopper Kettle Vodka, Virginia Lightning, Virginia Lightning Moon, Butcher Holler, Climax

BENDISTILLERY

19330 Pinehurst Road
 Bend, OR 97701
 Phone: 541-318-0200
 Fax #: 541-318-1886
 sales@bendistillery.com
 www.bendistillery.com
Founder: Jim Bendis
Chief Exec Officer: Alan Dietrich
V P-Fin/Compliance: Jennah Padilla
Mgr-Nat'l Sales: James Padilla
Production Manager: Hannah Routon
Employees: 10 To 19
Franchises: 18
Btl. Lines Coldfill: 1
Brands: Crater Lake Gin, Crater Lake Vodka, Crater Lake Reserve Vodka, Crater Lake Pepper Vodka, Crater Lake Hazelnut Vodka, Crater Lake Rye Whiskey, Crater Lake Estate Gin

BIG BUCK BREWERY

P.O.Box 2309
 Gaylord, MI 49734
 Phone: 989-732-5781
 www.bigbuck.com
Head Brewer: Sam Heart
Employees: 10 To 19
Brands: Big Buck Vodka, Big Buck Gin, Big Buck Blended Whiskey, Big Buck Kentucky Bourbon, Big Buck Rum, Big Buck Coffee Liqueur, Big Buck Flavored Vodka, Big Buck Spiced Rum, Big Buck Orange Liqueur, Big Buck Liqueurs

BLACK PRINCE DISTILLERY

691 Clifton Ave - Bx 1999
 Clifton, NJ 07015
 Phone: 973-365-2050
 Fax #: 973-365-0746
 rickn@blackprincdist.com
 www.blackprincdistillery.com
President: Martin Silver
V P-Operations: Richard Noona
Employees: 20 To 29
Franchises: 30
Btl. Lines Coldfill: 4
Capacity: 2,000,000 To 3,000,000 Gallons
Brands: Llord's, Black Prince, Devils Spring, Sir Francis Drake, R J Hodges, Dorado

BOSTON BRANDS OF MAINE

21 Saratoga St-Bx 2359
 Lewiston, ME 04241
 Phone: 207-783-1433
 Fax #: 207-783-8409
Employees: 200 To 249
Btl. Lines Carbonated: 6
Capacity: 1,000,000 To 2,000,000 Gallons
Brands: Mr Boston

BROWN-FORMAN

850 Dixie Hwy-Box 1080
 Louisville, KY 40201
 Phone: 502-585-1100
 Fax #: 502-585-6633
 brown-forman@b-f.com
 www.brown-forman.com
Chairman: Garvin Brown IV
Chairman/C E O: Paul C. Varga
Vice Chairman: James S. Welch Jr.
Division President: Thomas Hinrichs
Exec V P/C F O: Jane Morreau
Exec Vice Pres: Mark Mc Callam
Exec V P/Gen Counsel: Matthew Hamel

Exec V P/Pres N A: Jill Jones
Sr V P/President N A: Mike Keyes
Sr V P/Managing Dir: Michael Mc Shane
Sr V P/Chf Brand Off: Lawson Whiting
Sr V P-Sales: Johnny Manuel III
V P-West: Chris Burt
V P-Dir Sales Oper: Marc Satterthwaite
V P-Southeast: Erin Schlader
V P/Dir-Midwest Div: Jeremy Shepard
V P/Dir-Central Div: Robert Ferguson
Dir-Northeast: Joel Elmer
Employees: 3,000 Or More
Franchises: 350
Brands: Jack Daniel's, Jack Daniels R T D, Jack Daniel's Single Bbl, Gentleman Jack, Southern Comfort, Southern Comfort R T D, Southern Comfort Lime, Old Forester, Woodford Reserve, Early Times, Pepe Lopez

BUFFALO TRACE DISTILLERY

[Sazerac Company Inc]
[New Orleans, LA 70152]
 113 Great Buffalo Trace
 Frankfort, KY 40601
 Phone: 502-223-7641
 Fax #: 502-875-5553
 info@sazerac.com
 www.buffalotrace.com
President: Mark Brown
V P/C F O: Paul Pape
V P-Human Resources: Kathy Thelen
V P-Sales/Marketing: Steve Wyant
Employees: 300 To 399
Franchises: 85
Btl. Lines Coldfill: 13
Capacity: 13,000,000 To 15,000,000 Gallons
Brands: Ancient Age, W L Weller, Buffalo Trace, Old Charter, Blanton's, Rock Hill Farms, Hancock Reserve, Elmer T Lee, Benchmark, Carstair's, Eagle Rare, Kentucky Dale, James Fox, Crown Russe, Nikolai, Rain, Taaka, Sazerac, Old Taylor, Firefly Sweet Tea Vodkas

CAMPARI AMERICA

[Gruppo Campari]
[Sesto San Giovanni, IT 20200]
 1255 Battery Street #500
 San Francisco, CA 94111
 Phone: 415-315-8000
 Fax #: 415-315-8001
 info@campari.com
 www.campariamerica.com
Chairman: Gerry Ruvo
Managing Director: Jean Jacques Dubau
Managing Director: Ugo Fiorenzo
Chief Fin Officer: James Mc Lachlan
V P-Supply Chain: Grant Hagel
General Counsel: Sarah Bradley
Employees: 125 To 149
Franchises: 300
Brands: Skyy Infusions, Skyy Vodka, Wild Turkey American Hny, Wild Turkey Rye Whiskey, Wild Turkey Bourbon, Wild Turkey Rare Breed, Wild Turkey Kentucky Sp, Russell's Reserve Bourbon, Russell's Reserve Rye, Wild Turkey 101, Wild Turkey 81, Appleton Est Jamaica Rum, Wray & Nephew Rum, Aperol,

Wineries/Cider

Wineries/Cider

CALIFORNIA

ARIZONA

SONOITA VINEYARDS

290 Elgin Canelo Road
Elgin, AZ 85611
Phone: 520-455-5893
winery@sonoitavineyards.com
www.sonoitavineyards.com
Founder: Gordon R. Dutt
Winemaker: Lori Reynolds
Employees: 5 To 9
Franchises: 1
Capacity: 50,000 Gallons Or Less
Brands: Sonoita Vineyards

ARKANSAS

MOUNT BETHEL WINERY

P.O.Box 137
Altus, AR 72821
Phone: 479-468-2444
sales@mountbethel.com
www.mountbethel.com
Owner: Eugene J. Post
Owner: Peggy Post
Employees: 1 To 4
Btl. Lines Coldfill: 1
Capacity: 50,000 Gallons Or Less
Brands: Mount Bethel

POST WINERY INC

1700 St. Mary's Mtn Road
Altus, AR 72821
Phone: 479-468-2741
Fax #: 479-468-2740
info@postwinery.com
www.postwinery.com
President: Andrew B. Post
Chief Fin Officer: John Post
V P-Marketing: Paul J. Post
Vineyard Manager: Thomas Post
Sales Manager: Joseph J.T. Post
Dir-Retail Sales: E. Christina Post
Employees: 40 To 49
Franchises: 3
Btl. Lines Coldfill: 1
Capacity: 250,000 To 500,000 Gallons
Brands: Subiaco Abbey, Post Familie Vineyards, Post's, St. John Winery

WIEDERKEHR WINE CELLARS

3324 Swiss Family Drive
Wiederkehr Village, AR 72821
Phone: 479-468-2611
Fax #: 479-468-4791
wiederkehr@centurytel.net
www.wiederkehrwines.com
Chief Exec Officer: Al Wiederkehr
President: Gary Wiederkehr
Vice President: Dennis Wiederkehr
Asst Secretary: Suzanne Shankle
Employees: 50 To 59
Btl. Lines Carbonated: 2
Capacity: 1,000,000 To 2,000,000 Gallons
Brands: Wiederkehr, Swiss Family Vineyard

CALIFORNIA

A NONINI WINERY

2640 North Dickenson Ave
Fresno, CA 93723
Phone: 559-275-1936
Fax #: 559-241-7119
www.noniniwinery.com
General Manager: James Jordan
Employees: 1 To 4
Franchises: 1

Capacity: 50,000 To 100,000 Gallons
Brands: Nonini Vintners

A RAFANELLI WINERY

4685 West Dry Creek Road
Healdsburg, CA 95448
Phone: 707-433-1385
www.arafanelliwinery.com
Owner: David A. Rafanelli
V P/Nat'l Sales Dir: Patricia L. Rafanelli
Employees: 1 To 4
Capacity: 50,000 Gallons Or Less
Brands: A Rafanelli

A S V WINES INC

1998 Road 152
Delano, CA 93215
Phone: 661-792-3159
Fax #: 661-792-2875
sales@asvwinest.com
www.asvwinest.com
President: Marko B. Zaninovich
V P/General Manager: William J. Nakata
V P-Sales: Jeffrey Dye
Winemaker: Phil Franscioni
Employees: 10 To 19
Franchises: 6
Btl. Lines Coldfill: 2
Capacity: 10,000,000 To 13,000,000 Gallons
Brands: Bulk Wine, Muirwood, Canyon Oaks, Crow Canyon

ACCOLADE WINES NORTH AMER

1700 Second Street #220
Napa, CA 94559
Phone: 707-265-1400
info@accoladewinesna.com
www.accoladewinesna.com
Managing Director: John O' Donell
V P-Sales: Todd Devincenzi
Dir-Finance: Danica Pike
Dir-Operations: Michael Jefferies
Dir-Winemaking: Ondine Chattan
Dir-Human Resources: Jillian Navarro
Brands: Geyser Peak, Atlas Peak, X Y Zin

ALEXANDER AND WAYNE

2922 Grand Ave-P.O.Box 636
Los Olivos, CA 93441
Phone: 805-688-9665
Fax #: 805-686-1690
President/Gen Mgr: Arthur A. White

Employees: 5 To 9
Capacity: 50,000 Gallons Or Less
Brands: Alexander And Wayne

ALEXANDER VALLEY VYDS

8644 Highway 128
Healdsburg, CA 95448
Phone: 707-433-7209
Fax #: 707-433-9408
avv@avvwine.com
www.avvwine.com
Owner: Harry H. Wetzel III
Vineyard Manager: Mark Houser
Accountant: Linda Wetzel
Winemaker: Kevin Hall
Sales Manager: Rob Wetzel
Asst Winemaker: Harry Wetzel IV
Employees: 20 To 29
Franchises: 60
Btl. Lines Coldfill: 1
Capacity: 250,000 To 500,000 Gallons
Brands: Alexander Valley Vineyard, Gewurz, Redemption Zin, Cyrus, Sin Zin, Temptation Zin, Alexander School Reserve

ALMADEN CELLARS

[Wine Group (The)]
[Tracy, CA 95377]
22004 Road 24
Madera, CA 93638
Phone: 559-662-9000
Fax #: 559-662-9029
General Manager: Doug Lyman
Employees: 100 To 124
Capacity: 20,000,000 To 25,000,000 Gallons
Brands: Almaden

AMADOR FOOTHILL WINERY

12500 Steiner Road
Plymouth, CA 95669
Phone: 209-245-6307
info@amadorfoothill.com
www.amadorfoothill.com
Co-Owner/General Mgr: Ben Zeitman
Employees: 1 To 4
Franchises: 12
Btl. Lines Coldfill: 1
Capacity: 50,000 Gallons Or Less
Brands: Amador Foothill Winery

ANDRETTI WINERY

4162 Big Ranch Road
Napa, CA 94558
Phone: 877-386-5070
info@andrettiwinery.com
www.andrettiwinery.com
Brands: Andretti Winery, Villa Andretti, Montana

ASTI WINERY

[Treasury Wine Estates]
[Napa, CA 94558]
P.O.Box 245
Cloverdale, CA 95425
Phone: 707-894-2541
General Manager: Jeff Collins
Brands: Cellar No. 8

BABCOCK VINEYARDS

P.O.Box 637
Lompoc, CA 93438
Phone: 805-736-1455
Fax #: 805-736-3886
www.babcockwinery.com
Vice President: Bryan Babcock
General Manager: Terrie Marlin
Employees: 10 To 19
Capacity: 50,000 To 100,000 Gallons
Brands: Babcock Vineyards

BARGETTO SANTA CRUZ WNRV

3535 North Main Street
Soquel, CA 95073
Phone: 831-475-2258
Fax #: 831-475-2664
customerservice@bargetto.com
www.bargetto.com
President/Dir-Mktg: Martin J. Bargetto
Dir-Production: John Bargetto
Dir-Finance: Suzanne M. Rossi
Winemaker: Michael Sones
Employees: 40 To 49
Franchises: 1
Btl. Lines Coldfill: 1
Capacity: 100,000 To 250,000 Gallons
Brands: Bargetto, Chaucer's, Chef Luigi, Coastal Cellars

BEAULIEU VINEYARD

P.O.Box 219
Rutherford, CA 94573
Phone: 707-967-5200
Fax #: 707-963-5920
www.bvwinest.com
Dir-Winemaking: Jeffery Stambor

Employees: 50 To 59
Franchises: 50
Btl. Lines Carbonated: 1
Capacity: 3,000,000 To 4,000,000 Gallons
Brands: Beaulieu Vineyard, Beaulieu Vyd Coastal Est, Beaulieu Vineyard Maestro, Beaulieu Vineyard Reserve

BELLA VISTA WINERY

41220 Calle Contento
Temecula, CA 92592
Phone: 951-676-5250
Fax #: 951-676-7458
President: Imre Czirik
Employees: 10 To 19
Franchises: 2
Btl. Lines Coldfill: 1
Capacity: 50,000 Gallons Or Less
Brands: Bella Vista

BENZIGER FAMILY WINERY

1883 London Ranch Road
Glen Ellen, CA 95442
Phone: 707-935-3000
Fax #: 707-935-3016
greatwine@benziger.com
www.benziger.com
General Partner: Michael P. Benziger
Partner: Robert J. Benziger
Partner: Joseph Benziger
Partner: Christopher Benziger
Partner: Timothy J. Wallace
Partner: Mark Burningham
Employees: 80 To 89
Btl. Lines Coldfill: 1
Capacity: 100,000 To 250,000 Gallons
Brands: Benziger Family Winery, Imagery

BERINGER VINEYARDS

[Treasury Wine Estates]
[Napa, CA 94558]
2000 Main Street
St. Helena, CA 94574
Phone: 707-302-7592
www.beringer.com
Winemaker: Mark Beringer
Employees: 1,000 To 1,249
Franchises: 140
Btl. Lines Coldfill: 1
Capacity: 2,000,000 To 3,000,000 Gallons
Brands: Beringer Vineyards, Beringer Founder's Estate, Stone Cellars By Beringer

BERNARDO WINERY INC

13330 Paseo Del Verano N
San Diego, CA 92128
Phone: 858-487-1866
Fax #: 858-673-5376
info@bernardowinery.com
www.bernardowinery.com
Winemaker: Rossi Rizzo
Employees: 5 To 9
Franchises: 1
Btl. Lines Coldfill: 1
Capacity: 50,000 Gallons Or Less
Brands: Bernardo Winery

BIANCHI WINERY

[Bianchi Vineyards]
[New Port Beach, CA 92663]
3380 Branch Road
Paso Robles, CA 93446
Phone: 805-226-9922
Fax #: 805-226-8230
sales@bianchiwine.com
www.bianchiwine.com
President/C E O: Glenn Bianchi
V P-Sales/Marketing: Beau Bianchi

Soft Drink Franchise Companies

Soft Drink Franchise Companies

A-TREAT BOTTLING COMPANY

2001 Union Boulevard
Allentown, PA 18109
Phone: 610-434-6139
Fax #: 610-434-5511
President: Joseph D. Garvey Sr.
Vice President: Tomas Garvey
Employees: 30 To 39
Franchises: 302
Btl. Lines Carbonated: 3
Canning Lines: 1
Brands: A-Treat

AFFINITY BEVERAGES INC

4 Maple Grove Avenue
Westport, CT 06880
Phone: 203-227-0008
Fax #: 203-227-0006
www.regattagingerbeer.com
President: Stan Rottell
Vice President: Gloria Jean Rottell
Employees: 1 To 4
Franchises: 40
Brands: Regatta Bermuda Ginger Br

AMAZING BEVERAGES INC

111 Woodland Road
Wyncote, PA 19095
Phone: 215-886-9356
Fax #: 215-572-0411
elliott@elliottsamazing.com
www.champcherry.com
President/C E O: Elliott Hirsh
V P-Marketing: Deborah Hirsh
Brands: Champ Cherry, Old Original Levis

ARIZONA BEVERAGE CO L L C

One Arizona Plaza #400
Woodbury, NY 11797
Phone: 516-812-0300
Fax #: 516-812-0400
info@drinkarizona.com
www.drinkarizona.com
Chairman: Don Vultaggio
Chief Exec Officer: David Menashi
V P-Sales: Rob Marciano
Dir-Communications: Jennifer Smith
Employees: 50 To 59
Btl. Lines Carbonated: 1
Brands: Soda Shaq

ATLANTIC BREWING COMPANY

15 Knox Road
Bar Harbor, ME 04609
Phone: 207-288-2337
Fax #: 207-288-2589
realale@atlanticbrewing.com
www.atlanticbrewing.com
Owner: Douglas Maffucci
Head Brewer: James Taylor
Employees: 10 To 19
Btl. Lines Coldfill: 2
Brands: Old Soaker Root Beer, Old Soaker Bluberry Soda

B J'S BREWERY

2917 Eastland Center
West Covina, CA 91791
Phone: 626-858-0054
Fax #: 626-967-3610
www.bjsrestaurant.com
President: Gerald Deitchle
General Manager: Will Godoy
Employees: 100 To 124
Brands: B J's Root Beer, B J's Orange Soda, B J's Cream Soda

BARE BRICK BEVERAGES

1117 Peachtree Walk #123
Atlanta, GA 30309
Phone: 404-685-0207
Fax #: 404-685-0208
tastegreat@redtoe.com

www.redtoe.com

Chief Exec Officer: Jon Stallings
Employees: 10 To 19
Brands: Red Toe Tropical Blend, Red Toe Orange Wave, Red Toe Grape-A-Delic, Red Toe Citrus Rush

BENNETT'S SODAS

6333 West Third St #548
Los Angeles, CA 90036
Phone: 323-939-6786
Chief Exec Officer: Scott Bennett
Employees: 1 To 4
Btl. Lines Carbonated: 2
Brands: Bennetts Big Bear Root Br

BIG RED INC

6500 River Pl Blvd Bldg 1
Austin, TX 78730
Phone: 512-501-3890
Fax #: 512-501-3891
customerservice@bigred.com
www.bigred.com
Chairman/C E O: Gary P. Smith
Sr V P-Sales: Steve Nelson
Sr V P-Marketing: Thomas Oh
Chief Fin Officer: James Bradley
Employees: 60 To 69
Franchises: 110
Btl. Lines Coldfill: 1
Brands: Big Red, Big Blue, Big Peach, Big Pineapple, Thomas Kemper Soda, Big Honey Lemonade, Nu Grape, Diet Nu Grape, Nesbitt's Orange, Nesbitt's Strawberry, Nesbitt's Ca Hny Lemonade, Nesbitt's Peach, Nesbitt's Pineapple, Diet Big Red, Big Red Vanilla Float, Big Red Zero, Sans Sodas, Big Manzana

BOYLAN BOTTLING COMPANY

6 E 43 Street-Floor 18
New York, NY 10017
Phone: 212-450-1850
Fax #: 212-450-1856
marketing@boylanbottling.com
www.boylanbottling.com
President: Michael Milstein
Controller: John Kealy
Employees: 30 To 39
Franchises: 200
Btl. Lines Carbonated: 3
Brands: Boylan's Sodas, Boylan's Seltzer, Boylan's The Natural Kind, Mash, Boylan's Mixers

BROOKLYN BOTTLING GROUP

643 South Road
Milton, NY 12547
Phone: 845-795-2171
Fax #: 845-795-2589
fdemaio@nsbottle.com
President: Eric Miller
Dir-Sales: Steve Parano
Dir-Operations: Michael Miller
I T Director: Elisha Rogalsky
Employees: 200 To 249
Franchises: 40
Btl. Lines Hotfill: 3
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Tropical Fantasy, Best Health Sodas

C-B BEVERAGE CORPORATION

1523 Alum Creek Drive
Columbus, OH 43209
Phone: 614-221-3606
Fax #: 614-221-3808
info@frostop.com
www.frostop.com
Owner/President: Daniel Meyers

Employees: 1 To 4
Franchises: 50
Brands: Frostop Rootbeer, Diet Frostop Rootbeer, Frostop Cream Soda, Frostop Orange Soda, Frostop Diet Orange Soda, Frostop Kansas City Sasp

CAROLINA BEVERAGE CORP

P.O.Box 697
Salisbury, NC 28145
Phone: 704-637-5881
Fax #: 704-633-7491
custserv@cheerwine.com
www.cheerwine.com
President/C E O: Cliff Ritchie
V P-Marketing: Tom Barbitta
V P-Trade Dev: Mac Mc Queen
Chief Fin Officer: Tommy Page
Employees: 400 To 499
Franchises: 36
Brands: Cheerwine, Diet Cheerwine, Caff Free Diet Cheerwine

CELSIUS INC

2424 N Federal Hwy #208
Boca Raton, FL 33431
Phone: 561-276-2239
Fax #: 561-276-2268
info@celsius.com
www.celsius.com
Chief Exec Officer: Gerry David
Chief Fin Officer: John Fieldly
V P-Marketing: Linda Loren-Gulla
Brands: Celsius Sparkling Orange, Celsius Sprklg Wild Berry, Celsius Sparkling Cola

COCA-COLA COMPANY (THE)

P.O.Box 1734
Atlanta, GA 30301
Phone: 404-676-2121
Fax #: 404-676-6792
www.thecoca-colacompany.com
Chairman/C E O: Muhtar Kent
President-N A: J.A.M. Sandy Douglas
Employees: 3,000 Or More
Franchises: 415
Brands: Tab, Sprite Zero, Sprite, Pibb Xtra, Diet Coke With Lime, Fresca, Fanta, Diet Coke, Barq's, Caffeine Free Coke, Cherry Coke, Coca-Cola, Diet Cherry Coke, Caffeine Free Diet Coke, Seagram's Ginger Ale, Coke Zero, Mello Yello, Vanilla Coke, Diet Barq's

DAD'S ROOT BEER COMPANY

950 South St. Charles St
Jasper, IN 47547
Phone: 812-634-7622
info@dadsrootbeer.com
www.dadsrootbeer.com
President/C E O: Keith G. Hedinger
V P-Sales/Marketing: Andrea L. Hedinger
Mgr-Nat'l Sales: Steve M. Williams
Employees: 10 To 19
Franchises: 126
Brands: Dad's Root Beer, Diet Dad's Root Beer, Bubble-Up, Dr. Wells, Sun Crest, Dad's Cream Soda, Dad's Red Cream Soda, Dad's Orange Cream Soda, Dad's Blue Cream Soda

DANISH BREWERY GROUP

5201 Blue Lagoon Dr #814
Miami, FL 33178
Phone: 305-436-8788
Fax #: 305-436-8787
www.royalunibrew.com
Employees: 1 To 4

Brands: Vita Malt, Power Malt, Maltex

DICK'S BREWING COMPANY

5945 Prather Road
Centralia, WA 98531
Phone: 360-736-7760
Fax #: 360-736-7791
dick@dicksbeer.com
www.dicksbeer.com
Owner: Julie Mc Gregor
Employees: 5 To 9
Btl. Lines Coldfill: 1
Brands: Dick's Root Beer

DOUBLE-COLA COMPANY (THE)

537 Market Street #100
Chattanooga, TN 37402
Phone: 423-267-5691
Fax #: 423-267-0793
info@double-cola.com
www.double-cola.com
President: Alnoor Dhanani
Vice President: Gina Mc Common
Dir-Sales: Mitch Reed
Mgr-Business Dev: Jim Nootbaar
Employees: 10 To 19
Franchises: 60
Brands: Double-Cola, Diet Double-Cola, Ski, Ski Infra Red, Diet Ski, Jumbo, Double-Dry Gingerale, Chaser, Oranta, Caffeine Free Diet Ski, Caffeine Free Ski

DR PEPPER SNAPPLE GROUP

5301 Legacy Drive
Plano, TX 75024
Phone: 972-673-7000
Fax #: 972-673-7980
www.drpeppersnapplegroup.com
President/C E O: Larry Young
Pres-Packaged Bev: Rodger Collins
Pres-Beverage Conc: Jim Johnston
Chief Fin Officer: Martin Ellen
Exec V P-Marketing: Jim Trebilcock
Exec V P-Gen Counsel: James Baldwin Jr.
Exec V P-Res/Dev: Derry Hobson
Exec V P-Human Resc: Lain Hancock
Exec V P-Res/Dev: David Thomas
Sr V P-Sales: Dana Berghorn
Sr V P-Sales: Bill Watterson
Sr V P-Natl Accounts: Derek Dodge
Sr V P-Whse Direct: Aly Noormohamed
Sr V P-Fountain: Scott Johnson
V P-Sales: Andrew Springate
Employees: 1,000 To 1,249
Franchises: 200
Brands: 7 Up, A & W, Canada Dry, Crush, Diet Rite, Dr Pepper, Hires, I B C, R C Cola, Schweppes, Stewart's, Sun Drop, Sunkest Soda, Vernor's, Nehi, Orangina, Squirt

EGG CREAM AMERICA INC

633 Skokie Blvd #200
Northbrook, IL 60062
Phone: 847-559-2703
Fax #: 847-559-2709
getcreamed@aol.com
www.getcreamed.com
Chief Exec Officer: John Beslow
Employees: 1 To 4
Brands: Jeff's Soda

FAYGO BEVERAGES INC

[National Beverage Corp]
[Fort Lauderdale, FL 33324]
3579 Gratiot Avenue
Detroit, MI 48207

Sports/Protein Beverages

**Energy Drinks/
Energy Shots**

Energy Drinks/Energy Shots

AMAZING BEVERAGES INC

111 Woodland Road
Wyncote, PA 19095
Phone: 215-886-9356
Fax #: 215-572-0411
elliott@elliottsamazing.com
www.phatphruit.com
President/C E O: Elliott Hirsh
V P-Marketing: Deborah Hirsh
Employees: 5 To 9
Btl. Lines Hotfill: 2
Btl. Lines Carbonated: 1
Brands: Phat Phruit

AMERICAN REBEL ENERGY

3412 South 60 Street West
Billings, MT 59106
Phone: 406-672-6996
Fax #: 406-652-2232
energydavid@msn.com
www.arenenergydrink.com
President/C E O: David Hobbs
Vice President: Laurin Hobbs
Employees: 1 To 4
Brands: American Rebel Energy

AMPLEXO L L C

601 West 6825 South
Midvale, UT 84047
Phone: 801-867-3647
Fax #: 801-255-0486
sales@amplexo.com
www.amplexo.com
President: Glen Miner
Employees: 5 To 9
Brands: V A Energy, V A Lite,
Private Labels

ARIZONA BEVERAGE CO L L C

One Arizona Plaza #400
Woodbury, NY 11797
Phone: 516-812-0300
Fax #: 516-812-0400
info@drinkarizona.com
www.drinkarizona.com
Chairman: Don Vultaggio
Chief Exec Officer: David Menashi
V P-Sales: Rob Marciano
Dir-Communications: Jennifer
Smith
Employees: 50 To 59
Btl. Lines Hotfill: 1
Brands: Ariz Green Tea Enrgy
Drnk, Ariz Pomeg Grn Tea
Energy, Ariz Diet Grn Tea
Energy, Caution Performance
Energy, Caution Low Carb Energy,
All City Energy Drink, Arizona R
X Energy Fast, R X Energy Fast
Shot, P M Relax Fast Shot, A M
Awake Fast Shot

B Y B BRANDS INC

2101 Rexford Road #236E
Charlotte, NC 28211
Phone: 704-319-0390
www.bybbrands.com
Brands: Fuel In A Bottle

BAWLS ACQUISITION

8840 Commons Blvd #140
Twinsburg, OH 44087
Phone: 888-731-9708
Fax #: 888-992-2957
info@bawls.com
www.bawls.com
Chief Exec Officer: Jon Gunnerson
Dir-Marketing: Kellie D' Amato
Employees: 10 To 19
Brands: Bawls Guarana, Bawls
Guarana Root Beer, Bawls
Guarana Cherry, Bawls Guarana
Orange

BEBIDA BEVERAGE COMPANY

125 F Trade Court #9
 Mooresville, NC 28117
Phone: 704-660-0226
Fax #: 704-665-5811
info@bebevco.com
www.bebevco.com
Chief Oper Officer: Daisy Ramirez
Chief Exec Officer: Brian Weber
Employees: 10 To 19
Brands: Potencia Blast Enrgy Shot

BIG BRANDS L L C

7065 West Ann Road #13260
Las Vegas, NV 89130
Phone: 702-476-1021
Fax #: 866-438-4211
usbeveragemanufacturing.com
Manager: Zach Mosesian
Btl. Lines Hotfill: 1
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 1
Sport Beverage Cases: 30,000,000
Brands: Zombie Blood, Mana
Health, Blood Energy Potion, Pit
Bull Energy Drink

BIG RED INC

6500 River Pl Blvd Bldg 1
Austin, TX 78730
Phone: 512-501-3890
Fax #: 512-501-3891
customerservice@bigred.com
www.bigred.com
Chairman/C E O: Gary P. Smith
Sr V P-Sales: Steve Nelson
Sr V P-Marketing: Thomas Oh
Chief Fin Officer: James Bradley
Employees: 60 To 69
Franchises: 110
Brands: Big Jak Energy Drink,
Hydrive Energy, G Pure, Xyience
Energy Drink

BIO-ENG SUPPLEMENT/NUTRIT

5901 Broken Sound Pky N W
Boca Raton, FL 33487
Phone: 800-939-4071
Fax #: 561-998-4629
jeffrey.howe@bsnonline.net
www.bsnonline.net
General Manager: Jeffrey Howe
Account Executive: Bryan Alesiano
Employees: 100 To 124
Franchises: 50
Brands: No-Xplode Igniter Shot

BOSTON AMERICA CORP

55 Sixth Road #8
Woburn, MA 01801
Phone: 781-933-3535
Fax #: 781-933-3539
sales@bostonamerica.com
www.bostonamerica.com
Mgr-Nat'l Accounts: Matt Kavet
Brands: Duff Energy Drink, Happy
Bunny Spaz Juice, Street Fighter
Dragon Pnc, Resident Evil T-
Virus Ant, Betty Boop Energy
Drink

C-B BEVERAGE CORPORATION

1523 Alum Creek Drive
Columbus, OH 43209
Phone: 614-221-3606
Fax #: 614-221-3808
info@frostop.com
www.frostop.com
Owner/President: Daniel Meyers
Employees: 1 To 4
Franchises: 50
Brands: Cock' N Bull Energy Drink

CANNA ENERGY

2031 Bryant Street
Denver, CO 80211

Phone: 800-947-9197
info@cannagetsome.com
www.cannagetsome.com
Chief Exec Officer: Mark Spooone
Brands: Canna Energy

COCA-COLA COMPANY (THE)

One Coca-Cola Plaza
Atlanta, GA 30313
Phone: 404-676-2121
Fax #: 404-676-6792
www.thecoca-colacompany.com
Chairman/C E O: Muhtar Kent
President-N A: J.A.M. Sandy
Douglas
Employees: 3,000 Or More
Franchises: 415
Brands: Full Throttle Energy Drnk,
Glaceau Vitaminenergy, Monster
Energy, Nos Energy Drink

COOL BLUE REVITALIZER

3412 South 60 Street West
Billings, MT 59106
Phone: 406-672-6996
energydavid@msn.com
www.cbenergydrink.com
President/C E O: David Hobbs
Vice President: Laurin Hobbs
Employees: 1 To 4
Brands: American Rebel Energy

COUNTRY BREEZE VENTURES

18300 South 3 Street
Citronville, AL 36522
Phone: 251-866-7455
www.realtreeenergy.com
Brands: Team Realtree Energy

DOUBLE-COLA COMPANY (THE)

537 Market Street #100
Chattanooga, TN 37402
Phone: 423-267-5691
Fax #: 423-267-0793
info@double-cola.com
www.double-cola.com
President: Alnoor Dhanani
Vice President: Gina Mc Common
Dir-Sales: Mitch Reed
Mgr-Business Dev: Jim Nootbaar
Employees: 10 To 19
Franchises: 60
Brands: Quad Energy Re-Charge,
Quad Energy Low-Carb Kick,
Quad Energy Orange Twist, Quad
Energy Lime Craze, Quad Energy
Berry Fusion

DR PEPPER SNAPPLE GROUP

5301 Legacy Drive
Plano, TX 75024
Phone: 972-673-7000
Fax #: 972-673-7980
www.drpeppersnapplegroup.com
President/C E O: Larry Young
Pres-Packaged Bev: Rodger Collins
Pres-Beverage Conc: Jim Johnston
Chief Fin Officer: Martin Ellen
Exec V P-Marketing: Jim
Trebilcock
Exec V P-Gen Counsel: James
Baldwin Jr.
Exec V P-Res/Dev: Derry Hobson
Exec V P-Human Resc: Lain
Hancock
Exec V P-Res/Dev: David Thomas
Sr V P-Sales: Dana Berghorn
Sr V P-Sales: Bill Watterson
Sr V P-Natl Accounts: Derek
Dodge
Sr V P-Whse Direct: Aly
Noormohamed
Sr V P-Fountain: Scott Johnson
Sr V P-Sales: Andrew Springate
Employees: 1,000 To 1,249

Franchises: 200
Brands: Venom

DRINK ROBUST INC

600 Magic Mile Street
Arlington, TX 76011
Phone: 855-676-2878
office@robustenergyusa.com
www.robustenergyusa.com
Brands: Robust Energy Drink

ELECTRIC MONKEY INC

3 Country Club Place
South Abington Twp, PA 18411
Phone: 570-840-8765
www.electric-monkey.com
Brands: Electric Monkey

F R S COMPANY (THE)

950 Mariners Island #300
San Mateo, CA 94404
Phone: 650-227-2209
info@frs.com
www.frs.com
Chief Exec Officer: Dave
Henderson
Chief Fin Officer: Chris Tunzan
Chief Mktg Officer: Matt Kohler
V P-Operations: Al Mc Curdy
V P-Sales: Rich Libonate
Brands: F R S Healthy Energy, F R
S Energy/Endurance

FLUID MOTION BEVERAGE INC

155 N Riverview Dr #100
Anaheim, CA 92808
Phone: 800-951-9123
Fax #: 714-265-7185
ptecker@fluidmotionbev.com
www.fluidmotionbev.com
President: Paul Tecker
Employees: 1 To 4
Brands: Vixen Energy

FUNKTIONAL BEVERAGES INC

17413 F M 2920 #H
Tomball, TX 77377
Phone: 281-224-1865
Fax #: 281-320-8157
texasbeverage@yahoo.com
www.mypurplestuff.com
Chief Exec Officer: Darrell
Duchesneau
Chief Mktg Officer: Tim Lucas
Chief Oper Officer: Randy Traver
Dir-Nat'l Sales: Timm Aldrich
Employees: 10 To 19
Franchises: 35
Btl. Lines Hotfill: 1
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Red Stuff Energy

GAME JUICE INC

12551 S W 16 Court #303C
Pembroke Pines, FL 33027
Phone: 786-525-6969
info@gamejuice.com
www.gamejuice.com
President: Matthew Rosenberg
Employees: 1 To 4
Franchises: 4
Brands: Game Juice

GO FAST SPORTS & BEV CO

P.O.Box 40342
Denver, CO 80204
Phone: 800-895-7290
Fax #: 303-893-1160
sales@gofastsports.com
www.gofastsports.com
Owner/C E O: Troy Widgery
Employees: 10 To 19
Franchises: 20
Brands: Go Fast Energy Drink

Functional Beverages

Fruit Juice/ Drink Companies

Fruit Juice/Drink Companies

ALL JUICE FOOD & BEVERAGE

352 Jet Street
Hendersonville, NC 28792
Phone: 828-685-8821
Fax #: 828-685-8495
www.mrsclarks.com
Plant Manager: Deandra Yavorsky
Employees: 20 To 29
Btl. Lines Hotfill: 1
Product Types:
Mfg: 100% Juice, Juice Drinks,
Other Fruit Beverages
Brands: Private Labels, Mrs.
Clark's, Nature's Choice

ALL JUICE MIDWEST

3101 Fish Hatchery Road
Madison, WI 53713
Phone: 608-271-3000
Fax #: 608-271-1072
Plant Manager: Bob Voss
Employees: 150 To 199
Fruit Juice Cases: 32,000,000
Product Types:
Mfg: 100% Juice, Juice Drinks
Dst: 100% Juice, Juice Drinks
Brands: Golden Guernsey, Private
Labels

ALPENROSE DAIRY INC

6149 S W Shattuck Road
Portland, OR 97221
Phone: 503-244-1133
Fax #: 503-452-2139
www.alpenrose.com
President: Carl Cadonau Jr.
Plant Manager: Tom Nierdaka
Plant Engineer: Rocky Amick
Sales Manager: Tom Baker
Employees: 200 To 249
Btl. Lines Coldfill: 4
Brands: Tampico Fruit Punch,
Morning Harvest O J

ALTA DENA DAIRY

[Dean Foods Company]
[Dallas, TX 75201]
17637 East Valley Blvd
City Of Industry, CA 91744
Phone: 626-964-6401
Fax #: 626-965-1960
www.altadenadairy.com
General Manager: Nick Van
Hoovmoed
Employees: 500 To 749
Product Types:
Mfg: 100% Juice, Juice Drinks
Dst: 100% Juice, Juice Drinks
Brands: Alta Dena

ALTA DENA DAIRY

17851 E Railroad Street
City Of Industry, CA 91748
Phone: 626-923-3000
Fax #: 626-923-3215
www.heartlandfarms.com
General Manager: Nick Van
Hoovmoed
Employees: 300 To 399
Product Types:
Mfg: 100% Juice, Juice Drinks
Dst: 100% Juice, Juice Drinks
Brands: Knudsen

AMAZING BEVERAGES INC

111 Woodland Road
Wyncote, PA 19095
Phone: 215-886-9356
Fax #: 215-572-0411
elliott@elliottsamazing.com
www.elliottsamazing.com
President/C E O: Elliott Hirsh
V P-Marketing: Deborah Hirsh
Product Types:

Mfg: 100% Juice, Juice Drinks,
Other Fruit Beverages
Brands: Elliotts Amazing, Juice
Maven, Phat Phruit, So Hip To
Sip!

AMERICAN BEVERAGE CORP

1 Daily Way
Verona, PA 15147
Phone: 412-828-9020
Fax #: 412-828-8876
info@ambev.com
www.ambev.com
Employees: 400 To 499
Btl. Lines Coldfill: 17
Fruit Drink Cases: 50,000,000
Product Types:
Mfg: Juice Drinks, Other Fruit
Beverages
Brands: Little Hug, Big Hug, Big
Juicy, Citrus Squeeze, Fruit
Stand, Guzzler, Daily's Cocktail
Mixes, Big Burst, Daily's R T D
Alc Pouch

AMERICAN FRUIT PROCESSORS

10725 Sutter Avenue
Pacoima, CA 91331
Phone: 818-899-9574
Fax #: 818-899-6042
President: Fred G. Farago
Employees: 100 To 124
Product Types:
Mfg: 100% Juice, Juice Drinks,
Other Fruit Beverages
Dst: 100% Juice, Juice Drinks,
Other Fruit Beverages
Brands: Juicy Moo, Sunquench

AMERICAN INSTANTS INC

P.O.Box 817
Flanders, NJ 07836
Phone: 973-584-8811
Fax #: 973-584-0444
sales@americaninstants.com
www.americaninstants.com
Chief Exec Officer: Christopher
Roche
Chairman: Thomas J. Roche Jr.
President: Martin Wagner
Vice President: Jennifer Vilot
V P-Sales: Jerry Jarrell
Purchasing Agent: Debra Thomson
Controller: Jim Mioduszewski
Operations Manager: Chip Neice
Product Types:
Mfg: Juice Drinks, Powdered
Drink Mixes
Brands: Shivery Shake

ANDERSEN DAIRY INC

P.O.Box 310
Battle Ground, WA 98604
Phone: 360-687-7171
Fax #: 360-687-4610
President: Jack Dunn
Plant Manager: Brian Henderling
Employees: 80 To 89
Btl. Lines Coldfill: 1
Product Types:
Mfg: Juice Drinks
Dst: Juice Drinks
Brands: Andersen

ANDERSON-ERICKSON DAIRY

2420 E University
Des Moines, IA 50317
Phone: 515-265-2521
Fax #: 515-263-6301
Chairman: James Erickson
President/C E O: Miriam Erickson
Brown
Chief Oper Officer: Warren
Erickson
Dir-Operations: Dave Horton

Sales Manager: Bill Sharp
Purchasing Agent: Craig Colonna
Employees: 300 To 399
Fruit Juice Cases: 1,000,000
Fruit Drink Cases: 500,000
Product Types:
Mfg: 100% Juice, Juice Drinks
Brands: Anderson-Erickson

APPLE & EVE L L C

Two Seaview Boulevard
Port Washington, NY 11050
Phone: 516-621-1122
Fax #: 516-625-9474
info@appleandeve.com
www.appleandeve.com
President: Gordon Crane
Exec Vice Pres: Cary Crane
Sr V P-Operations: David Yarmoff
V P-Sales: Bill Harrison
V P-Sales: John Steubing
Employees: 70 To 79
Product Types:
Mfg: 100% Juice, Juice Drinks,
Powdered Drink Mixes, Other
Fruit Beverages
Brands: Apple & Eve Juices,
Waterfruits, Made In The Shade,
Sesame Street Juices, Seneca,
Northland, Treesweet Products,
Fruitables

APPLE RUSH

P.O.Box 2099
Michigan City, IN 46360
Phone: 312-730-4298
rjcorr@gmail.com
www.applerush.com
President: Robert Corr
Dir-Mktg/Prod Dev: Brandon B.
Corr
Employees: 10 To 19
Product Types:
Mfg: 100% Juice
Dst: 100% Juice, Juice Drinks,
Other Fruit Beverages
Brands: Apple Rush

ARCADIA FARMS INC

P.O.Box 631
Arden, NC 28704
Phone: 828-684-3556
Fax #: 828-684-7988
President: Nathan Arthur
Vice President: Carolyn Arthur
Brands: Tampico, Great Value,
Sunrise Valley, Private Labels

ARIZONA BEVERAGE CO L L C

One Arizona Plaza #400
Woodbury, NY 11797
Phone: 516-812-0300
info@drinkarizona.com
www.drinkarizona.com
Chairman: Don Vultaggio
Chief Exec Officer: David Menashi
V P-Sales: Rob Marciano
Dir-Communications: Jennifer
Smith
Employees: 50 To 59
Btl. Lines Hotfill: 1
Product Types:
Mfg: 100% Juice, Juice Drinks
Brands: Arizona Juices, Arizona
Pina Colada, Skinnygirl Sparklers,
Shaq Fu, Golden Bear, Lime
Rickey's

B Y B BRANDS INC

2101 Rexford Road #236E
Charlotte, NC 28211
Phone: 704-319-0390
www.bybbrands.com
Brands: Tum-E Yummies

BARBER DAIRIES INC

[Dean Foods Company]
[Dallas, TX 75201]
36 Barber Court
Homewood, AL 35209
Phone: 205-942-2351
Fax #: 205-943-0297
Employees: 250 To 299
Btl. Lines Coldfill: 1
Product Types:
Mfg: 100% Juice, Juice Drinks
Brands: Sunshine, Barber

BECKMAN & GAST COMPANY

P.O.Box 307
St. Henry, OH 45883
Phone: 419-678-4195
President: William J. Gast
Vice President: N. Gast
Secretary/Treasurer: Paul Moorman
Product Types:
Mfg: 100% Juice
Brands: Beckman's, Private Labels

BIRDSEYE DAIRY

2325 Memorial Drive
Green Bay, WI 54303
Phone: 920-494-5388
Fax #: 920-494-4388
President: Steve Williams
V P/Treasurer: James Williams
Secretary: Jackie Williams
Employees: 10 To 19
Btl. Lines Coldfill: 2
Product Types:
Mfg: 100% Juice, Juice Drinks
Dst: 100% Juice, Juice Drinks
Brands: Birdseye Juices, Morning
Glory, Oneida, Wood Orchard

BOLTHOUSE FARMS

7200 East Brundage Lane
Bakersfield, CA 93307
Phone: 661-366-7209
www.bolthouse.com
Brands: Bolthouse Farms Juices,
Bolthouse Farms Smoothies,
Bolthouse Farms Protein

BORDEN DAIRY

[National Dairy Holdings]
[Dallas, TX 75204]
221 West Highway 80
London, KY 40741
Phone: 606-878-7301
Fax #: 606-864-8516
Sales Manager: Donald Creech
Employees: 250 To 299
Product Types:
Dst: 100% Juice, Juice Drinks
Brands: Flav-O-Rich

BORDEN DAIRY

415 John St & Elliott Ave
Arlington Heights, OH 45215
Phone: 513-948-8811
Fax #: 513-948-8837
Sales Manager: Larry Matysiak
Dir-Human Resources: Tim Alger
Employees: 250 To 299
Product Types:
Dst: 100% Juice, Juice Drinks,
Other Fruit Beverages
Brands: Private Labels

BORDEN DAIRY

5327 South Lamar
Dallas, TX 75215
Phone: 214-565-0332
Fax #: 214-426-5841
Plant Manager: Eloy Padilla
Btl. Lines Coldfill: 7
Product Types:
Mfg: 100% Juice, Juice Drinks

Coffee Companies

Coffee Companies

ALLANN BROS COFFEE ROASTR

1852 Fescue Street S E
Albany, OR 97322
Phone: 541-812-8000
Fax #: 541-812-8010
info@allannbroscOFFEE.com
www.allannbroscOFFEE.com
President: Allan Stuart
Office Manager: Melanie Bazan
Controller: Robert Morgan
Employees: 80 To 89
Product Types: Ground Caffeinated,
Ground Decaffeinated, Whole
Bean
Brands: Allann Brothers

AMERICAN INSTANTS INC

P.O.Box 817
Flanders, NJ 07836
Phone: 973-584-8811
Fax #: 973-584-0444
sales@americaninstants.com
www.americaninstants.com
Chief Exec Officer: Christopher
Roche
Chairman: Thomas J. Roche Jr.
President: Martin Wagner
Vice President: Jennifer Vilot
V P-Sales: Jerry Jarrell
Purchasing Agent: Debra Thomson
Controller: Jim Mioduszewski
Operations Manager: Chip Neice
Product Types: Instant Caffeinated,
Instant Decaffeinated, Freeze
Dried Caffeinated, Freeze Dried
Decaff, Organic Instant
Brands: American Instants, Deep
Rich, Cappuccino Supreme,
Private Labels, Hot Chocolate
Supreme

APFFELS COFFEE

P.O.Box 2506
Santa Fe Springs, CA 90670
Phone: 800-443-2252
Fax #: 562-309-0410
apffels@apffels.com
www.apffels.com
President: Darryl Blunk
Employees: 40 To 49
Product Types: Ground Caffeinated,
Ground Decaffeinated, Whole
Bean, Specialty Coffee's
Brands: Apffels Coffee

ARCO COFFEE COMPANY

2206 Winter Street
Superior, WI 54880
Phone: 715-392-4771
Fax #: 715-392-4776
ruby@arcocoffee.com
www.arcocoffee.com
General Manager: Donald Andresen
Production Manager: Peter Schmitz
Employees: 5 To 9
Product Types: Ground Caffeinated,
Ground Decaffeinated, Flavored
Brands: Arco Coffee

ASPEN BEVERAGE GROUP

6814 Alamo Downs Parkway
San Antonio, TX 78238
Phone: 210-684-6363
info@aspensbeverage.com
www.aspensbeverage.com
Owner/C E O: Chad T. Mc Nair
Chief Oper Officer: Toon Peters
V P-Operations: Mark Nash
Employees: 5 To 9
Btl. Lines Hotfill: 1
Product Types: Liquid Concentrate,
Cappuccino, Whole Bean
Brands: Aspen Select, Aspen Ice

ATLANTA COFFEE & TEA CO

5400 Truman Drive
Decatur, GA 30035
Phone: 770-981-6774
Fax #: 770-981-6697
sales@atlantacoffeeandtea.com
www.atlantacoffeeandtea.com
President: M. Beth Black
Vice President: Robert Harris
Carver
Employees: 10 To 19
Product Types: Ground Caffeinated,
Ground Decaffeinated, Whole
Bean
Brands: Private Labels

AUTOCRAT L L C

10 Blackstone Valley Pl
Lincoln, RI 02865
Phone: 401-333-3300
Fax #: 401-334-5972
info@autocrat.com
www.autocrat.com
Chief Oper Officer: Steve Olyha
Dir-Marketing: Kim Cipriano
Dir-Operations: Scott Tittle
Dir-Quality Control: Caroline
Vogel
Dir-Human Resources: Pat Mc
Govern
Product Types: Freeze Dried
Caffeinated, Freeze Dried Decaff,
Coffee Extract
Brands: Autocrat

B Y B BRANDS INC

2101 Rexford Road #236E
Charlotte, NC 28211
Phone: 704-319-0390
www.bybbrands.com
Brands: Bean & Body

BARGREEN COFFEE COMPANY

2821 Rucker Avenue
Everett, WA 98201
Phone: 425-252-3161
Fax #: 425-259-4673
service@bargreencoffee.com
www.bargreencoffee.com
President: Howie J. Bargreen
Employees: 20 To 29
Product Types: Ground Caffeinated,
Ground Decaffeinated, Bean
Brands: Bargreen Coffee, Mt.
Baker, Lighthouse, Northwest
First, Central Market, Seattle's
First, Market Coffee, Sierra
Organic, Espresso Classico, Cafe
Amore

BARRIE HOUSE COFFEE CO

4 Warehouse Lane
Elmsford, NY 10523
Phone: 914-377-2500
Fax #: 914-592-2790
www.barriehouse.com
Chief Exec Officer: Barry Goldstein
Chief Oper Officer: David
Goldstein
President: Paul Goldstein
Exec V P-Operations: Ronald
Goldstein
Product Types: Ground Caffeinated,
Ground Decaffeinated, Gourmet,
Bulk Bean
Brands: Barrie House Coffee

BOLTHOUSE FARMS

7200 East Brundage Lane
Bakersfield, CA 93307
Phone: 661-366-7209
www.bolthouse.com
Brands: Bolthouse Farms Caffee

BOSTON STOKER

P.O.Box 548
Vandalia, OH 45377
Phone: 937-890-6401
Fax #: 937-890-6403
bostonstoker@worldnet.att.net
President: Donald Dean
Chief Fin Officer: Sally Dean
Employees: 5 To 9
Product Types: Roasted
Caffeinated, Roasted Decaffeinate
Brands: Stoker Roast Coffees

BOSTON'S BEST COFFEE

43 North Fork Avenue
South Easton, MA 02375
Phone: 508-238-8393
Fax #: 508-238-6835
sales@bostonsbestcoffee.com
www.bostonsbestcoffee.com
Employees: 40 To 49
Product Types: Ground Caffeinated,
Ground Decaffeinated, Instant
Caffeinated, Instant Decaffeinated,
Freeze Dried Caffeinated, Freeze
Dried Decaff, Bean, Sanka,
Cocoa, Gourmet
Brands: Gold Star Coffee, Boston's
Best, David's Gourmet, Premier
Coffee, Tropical Coffee, Interstate
Coffee

BOYD COFFEE COMPANY

19730 N E Sandy Blvd
Portland, OR 97230
Phone: 503-666-4545
Fax #: 503-907-2740
info@boyds.com
www.boyds.com
President/C E O: Jeffrey Newman
V P-Manufacturing: Michael
Karstadt
V P-Operations: Randy Layton
V P-Human Resources: Ann
Nordquist
Chief Fin Officer: Steve Weeks
I T Director: Matt Boyd
Dir-Marketing: Katy Boyd Dutt
Mgr-Sales Oper: Greg Spady
Buyer: Michael Boyd
Product Types: Ground Caffeinated,
Ground Decaffeinated, Instant
Decaffeinated, Whole Bean,
Espresso, Gourmet
Brands: Boyds Coffee, Torani

BRISK COFFEE COMPANY

402 North 22 Street
Tampa, FL 33605
Phone: 813-248-6264
Fax #: 813-248-2947
brisk01@sprynet.com
www.briskcoffee.com
President: Denise Reddick
V P-Production: Randy Gonzalez
Marketing Manager: Vicky Moore
Product Types: Ground Caffeinated,
Ground Decaffeinated, Instant
Caffeinated, Instant Decaffeinated,
Freeze Dried Caffeinated, Freeze
Dried Decaff, Bean
Brands: Brisk Coffee, R C R,
Innkeepers Choice

CADILLAC COFFEE COMPANY

7221 Innovation Boulevard
Fort Wayne, IN 46818
Phone: 248-545-2266
Fax #: 248-584-4184
www.cadillaccoffee.com
Owner: Guy Gehlert
Owner: John Gehlert
Owner: Ken Gehlert
Employees: 40 To 49

Product Types: Ground Caffeinated,
Ground Decaffeinated, Instant
Caffeinated, Instant Decaffeinated,
Freeze Dried Caffeinated, Freeze
Dried Decaff, Whole Bean
Gourmet, Ground Flavored
Gourmet
Brands: Cadillac, Gourmet Reserve

CALIFIA FARMS

1095 E Green Street
Pasadena, CA 91106
Phone: 626-204-0830
www.califiainfarms.com
Brands: Califia Farms

CAPRICORN COFFEES INC

[World Of Good Taste]
[Sacramento, CA 95820]
353 Tenth Street
San Francisco, CA 94103
Phone: 415-621-8500
Fax #: 415-621-9875
ccoffees@pacbel.net
www.capricorncoffees.com
Owner: Annie Ngo
Employees: 10 To 19
Product Types: Ground Caffeinated,
Ground Decaffeinated, Whole
Bean, Coffee Syrup
Brands: Capricorn Coffee

CARYTOWN COFFEE ON JAMES

14300 Midlothian Tpke #A
Midlothian, VA 22113
Phone: 804-378-2363
Fax #: 804-378-0797
www.jamesrivercoffee.com
Product Types: Ground Caffeinated,
Ground Decaffeinated
Brands: Carytown Coffee

CASCADE COFFEE INC

1525 75 Street S W #100
Everett, WA 98203
Phone: 425-347-3995
Fax #: 425-347-5076
scottg@cascaedecoffeeinc.com
www.cascaedecoffeeinc.com
Sales Manager: Scott Gotee
Product Types: Ground Caffeinated,
Ground Decaffeinated
Brands: Compass Creek, Seattle's
Best, Tully's Coffee, Starbucks
Coffee

CHESTNUT HILL COFFEE CO

8620 Germantown Avenue
Philadelphia, PA 19118
Phone: 215-242-8600
coffee@comcast.net
www.chestnuthillcoffee.com
President: Sultan Malikyar
Product Types: Ground Caffeinated,
Ground Decaffeinated
Brands: Chestnut Hill Coffee

COCA-COLA COMPANY (THE)

One Coca-Cola Plaza
Atlanta, GA 30313
Phone: 404-676-2121
Fax #: 404-676-6792
www.thecoca-colacompany.com
Chairman/C E O: Muhtar Kent
President-N A: J.A.M. Sandy
Douglas
Employees: 3,000 Or More
Franchises: 415
Brands: Illy Issimo, Georgia

COEX COFFEE INTERNATIONAL

525 N W 27 Avenue
Miami, FL 33125
Phone: 305-444-0568
Fax #: 305-444-4541

Tea Companies

Tea Companies

ADAGIO TEAS

170 Kipp Avenue #28
Elmwood, NJ 07407
Phone: 973-253-7400
Fax #: 973-253-6336
info@adagio.com
www.adagio.com

Chief Oper Officer: Michael Cramer

Product Types: Gourmet Teas, R T D Tea

Brands: Anteadote

ALLANN BROS COFFEE ROASTR

1852 Fescue Street S E
Albany, OR 97322
Phone: 541-812-8000
Fax #: 541-812-8010
info@allannbroscOFFEE.com
www.allannbroscOFFEE.com

President: Allan Stuart

Office Manager: Melanie Bazan

Controller: Robert Morgan

Employees: 80 To 89

Product Types: Ground Caffeinated, Ground Decaffeinated, Herbal Caffeinated, Bulk Tea, Chai Tea, Tea Syrup

Brands: Allann Brothers

ALTA DENA DAIRY

17851 E Railroad Street
City Of Industry, CA 91748
Phone: 626-923-3000
Fax #: 626-923-3215
www.heartlandfarms.com

General Manager: Nick Van Hoovmoed

Employees: 300 To 399

Brands: Arnold Palmer Tee, Arnold Palmr Tee Low Carb

AMERICAN FRUIT PROCESSORS

10725 Sutter Avenue
Pacoima, CA 91331
Phone: 818-899-9574
Fax #: 818-899-6042

President: Fred G. Farago

Employees: 100 To 124

Brands: Garden Of Eden

AMERICAN INSTANTS INC

P.O.Box 817
Flanders, NJ 07836
Phone: 973-584-8811
Fax #: 973-584-0444

sales@americaninstants.com

www.americaninstants.com

Chief Exec Officer: Christopher Roche

Chairman: Thomas J. Roche Jr.

President: Martin Wagner

Vice President: Jennifer Vilot

V P-Sales: Jerry Jarrell

Purchasing Agent: Debra Thomson

Controller: Jim Mioduszewski

Operations Manager: Chip Neice

Product Types: Instant Caffeinated, Instant Decaffeinated, Iced Tea Mix Caff, Leaf Tea

Brands: Rock-N-Refreshers, Chai

AMERICAN SOY PRODUCTS

1474 Woodland Drive
Saline, MI 48176
Phone: 734-429-2310
Fax #: 734-429-2112

rroller@americansoy.com

www.americansoy.com

President: Ron Roller

Employees: 70 To 79

Aseptic Lines: 4

Product Types: Herbal Caffeinated, R T D Tea

Brands: Private Labels

APFFELS COFFEE

P.O.Box 2506
Santa Fe Springs, CA 90670
Phone: 800-443-2252
Fax #: 562-309-0410
apffels@apffels.com
www.apffels.com

President: Darryl Blunk

Employees: 40 To 49

Product Types: Ground Caffeinated, Instant Decaffeinated, Iced Tea Mix Caff, Herbal Caffeinated, Herbal Decaffeinated, Tea Bags

Brands: Apffels Tea, Bigelow

ARIZONA BEVERAGE CO L L C

One Arizona Plaza #400
Woodbury, NY 11797
Phone: 516-812-0300
info@drinkarizona.com

www.drinkarizona.com

Chairman: Don Vultaggio

Chief Exec Officer: David Menashi

V P-Sales: Rob Marciano

Dir-Communications: Jennifer Smith

Employees: 50 To 59

Btl. Lines Hotfill: 1

Product Types: R T D Tea, Powdered Tea Mixes

Brands: Arnold Palmer Half & Half, Arizona Green Tea, Arizona Black Tea, Arizona Half & Half, Ariz Decaf 1/2 Tea/Juice, Arizona White Tea, Bigelow, Liquid Water Enhancers, A Z Oak Reserve

ATLANTA COFFEE & TEA CO

5400 Truman Drive
Decatur, GA 30035
Phone: 770-981-6774
Fax #: 770-981-6697

sales@atlantacoffeeandtea.com

www.atlantacoffeeandtea.com

President: M. Beth Black

Vice President: Robert Harris Carver

Employees: 10 To 19

Product Types: Ground Caffeinated, Ground Decaffeinated

Brands: Private Labels

AUTOCRAT L L C

10 Blackstone Valley Pl
Lincoln, RI 02865
Phone: 401-333-3300
Fax #: 401-334-5972

info@autocrat.com

www.autocrat.com

Chief Oper Officer: Steve Olyha

Dir-Marketing: Kim Cipriano

Dir-Operations: Scott Tittle

Dir-Quality Control: Caroline Vogel

Dir-Human Resources: Pat Mc Govern

Product Types: Tea Extracts

Brands: Autocrat

B Y B BRANDS INC

2101 Rexford Road #236E
Charlotte, NC 28211
Phone: 704-319-0390
www.bybbrands.com

Brands: Country Breeze

BARBER DAIRIES INC

[Dean Foods Company]
[Dallas, TX 75201]

36 Barber Court

Homewood, AL 35209

Phone: 205-942-2351

Fax #: 205-943-0297

Employees: 250 To 299

Btl. Lines Coldfill: 1

Product Types: R T D Tea

Brands: Milo's

BARRIE HOUSE COFFEE CO

4 Warehouse Lane
Elmsford, NY 10523
Phone: 914-377-2500
Fax #: 914-592-2790
www.barriehouse.com

Chief Exec Officer: Barry Goldstein

Chief Oper Officer: David Goldstein

President: Paul Goldstein

Exec V P-Operations: Ronald Goldstein

Product Types: Ground Caffeinated, Ground Decaffeinated, Bulk Tea

Brands: Barrie House Tea

BLUE RIDGE TEA & HERB CO

26 Woodhull Street
Brooklyn, NY 11231
Phone: 718-625-3100
Fax #: 718-935-1874
www.blueridgetea.com

President: Roger Rigolli

Vice President: Paulette Rigolli

Product Types: Ground Caffeinated, Ground Decaffeinated, Iced Tea

Mix Caff, Iced Tea Mix Decaff,

Herbal Decaffeinated, Black Tea

Brands: King's Ransom, Private

Labels, Queen's Estate

BORDEN DAIRY CO

P.O.Box 63448
North Charleston, SC 29419
Phone: 843-554-4870
Fax #: 843-745-5502

Employees: 300 To 399

Product Types: Instant Caffeinated

Brands: Red Diamond Tea, Coburg

BORDEN MILK PRODUCTS

[Milk Products L L C]
[Dallas, TX 75313]

P.O.Box 419

Conroe, TX 77305

Phone: 936-756-6455

Fax #: 936-760-8413

www.bordenonline.com

General Manager: Jayme Owens

Employees: 150 To 199

Btl. Lines Coldfill: 6

Brands: Red Diamond Tea

BOSTON'S BEST COFFEE

43 North Fork Avenue
South Easton, MA 02375
Phone: 508-238-8393
Fax #: 508-238-6835

sales@bostonsbestcoffee.com

www.bostonsbestcoffee.com

Employees: 40 To 49

Brands: Boston's Best Tea

BOYD COFFEE COMPANY

19730 N E Sandy Blvd
Portland, OR 97230
Phone: 503-666-4545
Fax #: 503-907-2740

info@boyds.com

www.boyds.com

President/C E O: Jeffrey Newman

V P-Manufacturing: Michael

Karstadt

V P-Operations: Randy Layton

V P-Human Resources: Ann

Nordquist

Chief Fin Officer: Steve Weeks

I T Director: Matt Boyd

Dir-Marketing: Katy Boyd Dutt

Mgr-Sales Oper: Greg Spady

Buyer: Michael Boyd

Product Types: Instant Caffeinated,

Instant Decaffeinated, Iced Tea

Mix Caff, Iced Tea Mix Decaff,

Herbal Caffeinated, Herbal

Decaffeinated, Tea Leaves

Brands: Boyd, Percival Boyd's Teas, Bigelow, Island Mist

BRAUM ICE CREAM COMPANY

3000 Northeast 63 Street
Oklahoma City, OK 73121
Phone: 405-478-1656
Fax #: 405-475-2411

bsanders@braums.com

www.braums.com

President: Drew Braum

Manufacturing Mgr: Bobby

Sanders

Plant Manager: Robert Ward

Employees: 70 To 79

Brands: Braum

BRISK COFFEE COMPANY

402 North 22 Street
Tampa, FL 33605
Phone: 813-248-6264
Fax #: 813-248-2947

brisk01@sprynet.com

www.briskcoffee.com

President: Denise Reddick

V P-Production: Randy Gonzalez

Marketing Manager: Vicky Moore

Product Types: Ground Caffeinated, Ground Decaffeinated, Herbal Caffeinated

Brands: Brisk Tea, R C R

BROOKLYN BOTTLING GROUP

643 South Road
Milton, NY 12547
Phone: 845-795-2171
Fax #: 845-795-2589

fdemaio@nbsottle.com

President: Eric Miller

Dir-Sales: Steve Parano

Dir-Operations: Michael Miller

I T Director: Elisha Rogalsky

Btl. Lines Hotfill: 3

Btl. Lines Coldfill: 1

Btl. Lines Carbonated: 1

Canning Lines: 1

Product Types: Iced Tea Mix Caff

Brands: Squeez'r, Nature's Own,

Tropical Fantasy

BROWN'S DAIRY

[Dean Foods Company]
[Dallas, TX 75201]

1300 Baronne St-Box 52559

New Orleans, LA 70152

Phone: 504-529-2221

Fax #: 504-592-3619

bvelvet@netscape.net

General Manager: Kennon Davis

Employees: 250 To 299

Brands: Swiss Tea

CADILLAC COFFEE COMPANY

7221 Innovation Boulevard
Fort Wayne, IN 46818
Phone: 248-545-2266
Fax #: 248-584-4184

www.cadillaccoffee.com

Owner: Guy Gehlert

Owner: John Gehlert

Owner: Ken Gehlert

Employees: 40 To 49

Product Types: Ground Caffeinated,

Ground Decaffeinated, Iced Tea

Mix Caff

Brands: Bigelow, Ibis Moon

CAPRICORN COFFEES INC

[World Of Good Taste]

[Sacramento, CA 95820]

Milk Companies

Milk Companies

CALIFORNIA

ALABAMA

BARBER DAIRIES INC

[Dean Foods Company]
[Dallas, TX 75201]

36 Barber Court
Homewood, AL 35209
Phone: 205-942-2351
Fax #: 205-943-0297
Employees: 250 To 299
Btl. Lines Coldfill: 1
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Sour Cream, Cottage Cheese, Chip Dip, Acidophilus, Soft Serve Yogurt

Brands: Barber, Sunshine, Bettermilk

BORDEN MILK PRODUCTS

[Milk Products L L C]
[Dallas, TX 75131]

5014 E U S Highway 84
Cowarts, AL 36321
Phone: 334-792-5114
Fax #: 334-677-2082
www.bordendairy.com
Sales Manager: Mike Arsenault
Employees: 100 To 124
Btl. Lines Coldfill: 1
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk

Brands: Dairy Fresh, Borden

BROWN DAIRIES INC

[Barber Dairies Inc]
[Birmingham, AL 35209]

5565 East Rite Road
Theodore, AL 36582
Phone: 251-633-0604
Employees: 5 To 9
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk

Brands: Brown's Dairy

ALASKA

NORTHERN LIGHT DAIRY

H C 60 - Box 3300
Delta Junction, AK 99737
Phone: 907-895-4824
Fax #: 907-895-5479
nld@wildak.net
President: Don Lintelman
Employees: 5 To 9
Delivery Vehicles: 1 TO 4
Product Types: Whole, 2% Milk, Ice Cream

Brands: Northern Lights

ARIZONA

ARIZONA FOODS GROUP

[Arizona Foods Group]
[Columbus, OH 43215]

2517 East Chambers Street
Phoenix, AZ 85040
Phone: 602-232-2570
Employees: 5 To 9
Delivery Vehicles: 1 TO 4
Btl. Lines Coldfill: 6
Product Types: Creamers, Half & Half

Brands: Instantwhip, Private Labels

SAFEWAY INC

[Safeway Stores Inc]
[Walnut Creek, CA 94598]

1115 West Alameda Drive
Tempe, AZ 85282
Phone: 480-894-4390

Fax #: 480-929-8025
Plant Manager: Paul Coleman
Employees: 30 To 39
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Fruit Drinks

Brands: Lucerne, Safeway

SHAMROCK FARMS

[Shamrock Foods Company]
[Phoenix, AZ 85009]

1900 West Ruthrauff Road
Tucson, AZ 85705
Phone: 520-887-0300
Fax #: 520-888-5916
Chairman: Norman Mc Clelland
President: Kent Mc Clelland
Sales Manager: Richard Bender
Employees: 30 To 39
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Butter, Cottage Cheese, Ice Cream, Fruit Juice

Brands: Shamrock Farms

SHAMROCK FOODS COMPANY

2540 N 29 Avenue
Phoenix, AZ 85009
Phone: 602-233-6400
www.shamrockfoods.com
Chief Exec Officer: Norman Mc Clelland
President: Kent Mc Clelland
V P/General Manager: M. Krueger
V P-Operations: Jeff Patterson
Manager: Al Schoon
General Sales Mgr: Randy Mc Clanahan

Plant Engineer: Jack Garrett
Employees: 500 To 749
Delivery Vehicles: OVER 100
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Yogurt, Ice Cream, Cottage Cheese, Sour Cream, Fruit Drinks

Brands: Shamrock Farms, Sunland

ARKANSAS

HILAND DAIRY

[Hiland Dairy]
[Springfield, MO 65801]

P.O.Box 3478
Fayetteville, AR 72701
Phone: 479-521-1707
Fax #: 479-521-4625
General Manager: Brant Croxdale
Plant Manager: Danny Spradlin
Sales Manager: Glen Macumber
Maintenance Manager: Jim Keilbarth
Employees: 150 To 199
Btl. Lines Hotfill: 2
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, 2% Milk, 1% Milk

Brands: Hiland, Private Labels

HILAND DAIRY

[Hiland Dairy]
[Springfield, MO 65801]

415 South Tenth Street
Fort Smith, AR 72901
Phone: 479-782-0383
Fax #: 479-782-3612
General Manager: Woody Rogers
Sales Manager: Darren Cox
Plant Engineer: Cong Phan
Employees: 80 To 89
Btl. Lines Coldfill: 6
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk

Brands: Hiland

HILAND DAIRY

[Turner Holdings L L C]
[Covington, TN 38019]

6901 Interstate 30
Little Rock, AR 72209
Phone: 501-565-1551
Fax #: 501-568-5245
Division Manager: W.C. Coleman
Consultant: Buddy Coleman
Operations Manager: Mike Flagg
Sales Manager: Bob Coleman
Plant Engineer: Gary Witherspoon
Mgr-Purchasing: Jim Engsterm
Mgr-Qual Assurance: John Trafford
Employees: 250 To 299
Delivery Vehicles: 40 TO 49
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Cottage Cheese, Sour Cream, Heavy Cream, Ice Milk Mix, Chip Dip

Brands: Hiland, Quality Chekd

CALIFORNIA

ADVANCED FOOD PRODUCTS

1211 East Noble Avenue
Visalia, CA 93277
Phone: 559-627-2070
Fax #: 559-627-2196
Operations Manager: Phillip Young
Mgr-Purchasing: Crystal Garcia
Employees: 125 To 149
Franchises: 1
Aseptic Lines: 7
Product Types: Whole, Low Fat, Flavored

Brands: Real Fresh

ALTA DENA DAIRY

[Dean Foods Company]
[Dallas, TX 75201]

17637 East Valley Blvd
City Of Industry, CA 91744
Phone: 626-964-6401
Fax #: 626-965-1960
www.altadenadairy.com
General Manager: Nick Van Hoovmoed
Employees: 500 To 749
Delivery Vehicles: OVER 100
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Half & Half, Sour Cream, Cottage Cheese, Ice Cream, Egg Nog

Brands: Alta Dena, Dairy Mart

ALTA DENA DAIRY

17851 E Railroad Street
City Of Industry, CA 91748
Phone: 626-923-3000
Fax #: 626-923-3215
www.heartlandfarms.com
General Manager: Nick Van Hoovmoed
Employees: 300 To 399
Delivery Vehicles: 50 TO 74
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Yogurt, Half & Half, Fruit Drinks

Brands: Knudsen, Foremost, Alta Dena

BERKELEY FARMS

[Dean Foods Company]
[Dallas, TX 75201]

25500 Clawiter Road
Hayward, CA 94545
Phone: 510-265-8600
Fax #: 510-265-8776
www.berkeleyfarms.com
Plant Manager: Randy Vick
General Manager: Derek Allbee
General Sales Mgr: Dan Atkins

Employees: 500 To 749
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Half & Half, Extra Rich, Whipping Cream

Brands: Berkeley Farms

CALIFIA FARMS

1095 E Green Street
Pasadena, CA 91106
Phone: 626-204-0830
www.califiainfarms.com
Product Types: Almond Milk

Brands: Califia Farms

CALIFORNIA DAIRIES

P.O.Box 2198
Los Banos, CA 93635
Phone: 209-826-4901
Fax #: 209-826-4294
Plant Manager: Dana Horn
Employees: 80 To 89
Product Types: Whole, Skim, Buttermilk, Butter

Brands: California Dairies

CLOVER STORNETTA FARMS

P.O.Box 750369
Petaluma, CA 94975
Phone: 707-778-8448
Fax #: 707-778-0509
www.cloverstornetta.com
President: Marcus Benedetti
Employees: 150 To 199
Delivery Vehicles: 75 TO 99
Btl. Lines Coldfill: 4
Product Types: Whole, Skim, Low Fat, Flavored, Cream

Brands: Private Labels

CRYSTAL CREAMERY

[Crystal Creamery]
[Modesto, CA 95351]
3380 West Ashlan Avenue
Fresno, CA 93722
Phone: 559-244-2200
Fax #: 559-244-2203
www.fosterdairyfarms.com
Owner/General Mgr: Jeff Foster
Employees: 150 To 199
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk

Brands: Foster Farms, Knudsen, Crystal Creamery

CRYSTAL CREAMERY

529 Kansas Avenue
Modesto, CA 95351
Phone: 209-576-3400
Fax #: 209-576-3437
www.crystalmilk.com
President/C E O: Frank Otis
V P-Sales/Marketing: Elliot Begoun
Delivery Vehicles: OVER 100
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk

Brands: Crystal Creamery

DAIRY FARMERS OF AMERICA

[Dairy Farmers Of America]
[Kansas City, MO 64190]
P.O.Box 849
Hughson, CA 95326
Phone: 209-883-4461
Fax #: 209-883-2637
www.dfamilk.com
Product Types: Non Fat Dry Milk

Brands: Private Labels

DRIFTWOOD DAIRY INC

10724 East Lower Azusa
El Monte, CA 91731
Phone: 626-444-9591
Fax #: 626-448-7649
President: Mac Berry

Soy Companies

Alcoholic Beverage Importers

Alcoholic Beverage Importers

BEER IMPORTERS

BEER IMPORTERS

ADAMBA IMPORTS INT'L

585 Meserole Street
Brooklyn, NY 11237
Phone: 718-628-9700
Fax #: 718-628-0920
adam@adamba.com
www.adamba.com

President: Adam M. Bak
V P-Spirits Mktg: Andrew Bak
Product Categories: Beer, Wine, & Spirits
Brands: Vesica Vodka, Bison Grass Vodka, Bak's

ALTA MARKETING

26717 Palmetto Avenue
Redlands, CA 92374
Phone: 909-307-1777
Fax #: 909-307-1814

gleavitt@altamarketingco.com
President: Anthony Haralambos
Vice President: Tom Haralambos
V P/General Manager: Gary Leavitt
Operations Manager: Craig Wilkerson
Product Categories: Beer
Brands: Quilmes, Chili Beer, Private Labels

AMERICAN UNITED BREWERIES

1050 Bridgeway
Sausalito, CA 94965
Phone: 415-339-1105
Fax #: 415-289-1410
tonybedi@aol.com

President: Tony Bedi
Product Categories: Beer
Brands: Taj Mahal Lager Beer, Flying Horse Lager

ANCHOR BREWERS & DIST'L

1705 Mariposa Street
San Francisco, CA 94107
Phone: 415-863-8350
Fax #: 415-552-7094

www.anchordistilling.com
Chief Exec Officer: Keith Greggor
President: John Dannerbeck
Plant Manager: Niels Legallet
Brewmaster: Mark Carpenter
Dir-Administration: Carolyn Stewart

Product Categories: Beer, Wine, & Spirits

Brands: Absinthe Brevans, Berry's Rum, Blue Hanger, Briottet Cassis, Chateau De Montifaud, Chinaco, Duplais, English Harbour Rum, Etter, F. Meyer, Heritage, Hine, Karlsson's Vodka, Lepanto, Mansinthe-Marilyn Manson, No 3 London Dry Gin, Pacifique, Soberano, The Ben Riach, Vieux Pontarlier

ANHEUSER-BUSCH INC

One Busch Place
St. Louis, MO 63118
Phone: 314-577-2000
Fax #: 314-577-2900

www.anheuser-busch.com
President-N A: Joao Castro Neves
V P-Finance: Nelson Jamel
V P-Corp Affairs: John Blood
V P/General Counsel: Katherine Barrett

V P-Supply: Peter Kraemer
V P-Procurement: Fued Sadala
V P-People: Sandro Bassili
V P-Logistics: Vinicius Barbosa
V P-Sales: Alexandre Medicis
V P-Marketing: Jorm Socquet

V P-High End Bus: Felipe Szpigel

Product Categories: Beer
Brands: Kokanee, Kirin Ichiban, Kirin Light, Boddington's, Hoegaarden, Leffe, Stella Artois, Brahma, Alexander Keith's, Spaten, St. Pauli Girl Lager Beer, St. Pauli Girl Spec Dark, St. Pauli Girl N A, Montejo, Stella Artois Cidre, Presidente

ARINS ENTERPRISES INC

625 West Paddock Drive
Wheeling, IL 60090
Phone: 847-520-1125
Fax #: 847-520-8911

ericarin@yahoo.com
President/C E O: Ersan Arin
Product Categories: Beer
Brands: Efes Pilsen, Efes Dark, Efes 30 Liter Keg, Efes 500 MI Steine Bottle, Efes 500 MI Can, Efes Zero (No Alcohol)

ARTISANAL IMPORTS INC

P.O.Box 41029
Austin, TX 78704
Phone: 512-440-0811
Fax #: 512-440-0884

info@artisanalimports.com
www.artisanalimports.com
President/C E O: Robert Leggett
Vice President: Lanny Hoff
Product Categories: Beer
Brands: Bosteels Brewery, St. Feuillien Brewery, Sunner, Koningshoven, Urthel Brewery, Meantime Brewing, Nethergate Brewing, Hue, Tilburg

ASAHI BEER USA INC

3625 Delamo Blvd #250
Torrance, CA 90503
Phone: 310-214-9051
Fax #: 310-542-5108

www.asahibeerusa.com
President: Ray F. Hattori
Product Categories: Beer
Brands: Asahi Super Dry Beer, Asahi Kuronama Black, Asahi Select Amber

ATHENEE IMPORTERS

P.O.Box 2039
Hempstead, NY 11551
Phone: 516-505-4800
Fax #: 516-505-4876

info@atheneeimporters.com
www.atheneeimporters.com
President: Giota Englishis
Vice President: Andrea Englishis
Product Categories: Beer, Wine, & Spirits

Brands: Athanassiadi, Keo Beer, Thraki USA, Samos, Cavino, Domaine Mescouri, Giokarinis, Mitilini, Alfa Beer

B UNITED INTERNATIONAL

P.O.Box 661
Redding, CT 06896
Phone: 203-938-0713
Fax #: 203-938-1124

bunitedint@hotmail.com
www.bunitedint.com
President: Matthias Neidhart
Secretary: Stefanie Neidhart
Product Categories: Beer
Brands: Kiuchi Nest, Einbecker Ur

Bock, Schneider Weisse, Aventinus, Prize Old Ale, Koelsch Reissdorf, Le Baladin, Moonraker, Schlenkerla Rauchbier, Uerige Altbier, Harvey's, Berliner Weisse, De

Dolle Arabier, Pripps Carnegie Porter, De Dolle Boskeun, De Dolle Oerbier, De Dolle Still Nacht, Saison De Pipaix, Julees Vintage, Hanssens Gueuze

BACARDI USA INC

2701 Le Jeune Road
Coral Gables, FL 33134
Phone: 305-573-8511
Fax #: 305-573-0756

www.bacardiusa.com
Regional President: Pete Carr
Chief Mktg Officer: Mauricio Vergara
Chief Comm Off: Rich Andrews
Sr V P/C F O: Rob Del Rosal
Asst Vice Pres: Enrique Gomez
General Counsel: Marlene Gordon
Product Categories: Beer, Wine, & Spirits

Brands: Bacardi Superior, Bacardi Flavored Rums, Bacardi Classic Cocktails, Bacardi Party Drinks, Havana Club Brand Rum, Castillo Rum, Grey Goose Vodka, 42 Below Vodka, Bombay Sapphire Gin, Dewar's, Cazadores, Corzo, Martini & Rossi, Noilly Prat, Benedictine D O M, B & B, Hatuey Beer, Seven Tiki Spiced Rum, Oxley Gin, Angel's Envy

BELUKUS MARKETING INC

3304 Longmire Drive
College Station, TX 77845
Phone: 979-680-8530
Fax #: 512-264-3848

www.belukus.net
Partner: Michael G. Tassin
President: Chuck Robertson
Product Categories: Beer
Brands: Young's, Belhaven, Brouwery De Landtsheer, Wells, Brasserie Lefebvre, Brouwerij Timmermans

BEST BEER INC

P.O.Box 39588
Fort Lauderdale, FL 33339
Phone: 754-242-2337

beerman@copper.net
President/C E O: Reubin Share
Product Categories: Beer, Wine, & Spirits
Brands: Knight's Belgian Ale, Jacobins Gueuze, Red Dragon, Jacobins Framboise, Bellegems Bruin, Xingu, Crystal, Pietra, Ranger, Colomba, Athenian

BINDING BRAUEREI USA

194 Main Street
Norwalk, CT 06851
Phone: 203-229-0111
Fax #: 203-229-0105

dilipmehtabbusa@aol.com
www.clausthalerusa.com
Chief Exec Officer: Hans Schliebs
Chief Oper Officer: Dilip Mehta
Product Categories: Beer
Brands: Radeberger, D A B Beer, Hansa, Henninger, Clausthaler, Schofferhofer, Tucher

BREWERY OMMEGANG

[Duvel Moortgat N V]
[Puurs, Belgium, 28700]
656 County Highway 33

Cooperstown, NY 13326
Phone: 607-544-1800
Fax #: 607-544-1801
info@ommegang.com
www.ommegang.com
President/C E O: Simon Thorpe

Product Categories: Beer
Brands: Duvel, Chouffe, Maredsous, Liefmans, De Koninck

BULUNDA IMPORT-EXPORT CO

3011 Peach Drive
Jacksonville, FL 32246
Phone: 904-642-1077
Chairman: William H. Fadeley
President: William Fadeley III
Vice President: Dania Nicole Fadeley
Product Categories: Beer
Brands: Ngoma

CHERRY COMPANY LTD

4461 Malaai Street
Honolulu, HI 96818
Phone: 808-422-6555
Fax #: 808-422-6721
Chairman: Noritoshi Kanai
Vice President: Takateru Kishii
Product Categories: Beer, Wine, & Spirits

Brands: Takara Plum Wine, Iichiko Mugi, Miyako, Shochikubai, Satsuma Shiranami, Seifuku Awamori, Inkai Soba, Yokaichi Mugi, Kamotsuru, Kiku-Masamune Sake, Suigri, Tamon, Tamano Hikari, Kubota, Choya, Orion Beer

CHRISIA IMPORTS LTD

280 Harbor Way
South San Francisco, CA 94080
Phone: 650-877-8460
Fax #: 650-877-8464
ahildebrandt@spatenwest.com
www.chrissaimports.com
President: C.D. Hildebrandt
Vice President: Andreas Hildebrandt
Controller: Vincente Alvarenga
Product Categories: Beer, Wine, & Spirits
Brands: Patriarche Pere-Fils, German Estate Wines, Chateau De Meursault, Laurent Brotte, Chateau De La Roulerie, Doudet Naudin

CONDAL IMPORTS

531 Dupont Street
Bronx, NY 10474
Phone: 718-589-1100
Fax #: 718-589-9200
condalfoods@aol.com
President: Carmen Fernandez
Vice President: Nestor Fernandez
Product Categories: Beer
Brands: Extracto De Malta

CONSTELLATION BRANDS BEER

One South Dearborn #1700
Chicago, IL 60603
Phone: 312-873-9600
Fax #: 312-873-9630
www.cbrands.com
President: William F. Hackett
Sr V P/Chief Sls Off: Bruce Jacobson
Sr V P-Operations: Thomas J. Wyness
Sr V P/C M O: Jim Sabia
Sr V P-Finance: David Klein
Sr V P/Gen Counsel: Michael Lurie
Sr V P-Strategy: Lee Tussing
V P-Human Resources: Jim Malvaso

Product Categories: Beer
Brands: Corona Extra Beer, Corona Light Beer, Negra Modelo Beer, Modelo Especial Beer, Pacifico Beer, Victoria Beer, Modelo Especial Chelada

Alcoholic Beverage Importers

WINE & SPIRITS IMPORTERS

WINE & SPIRITS IMPORTERS

A H D VINTNERS

27470 Gloede
Warren, MI 48088
Phone: 586-552-1414
Fax #: 586-552-1940
www.ahdvintners.com

President: Anthony C. Delsener
Warehouse Manager: Dan Click
Product Categories: Wine & Spirits
Brands: Vintex, Europvin

ACCOLADE WINES NORTH AMER

1700 Second Street #220
Napa, CA 94559
Phone: 707-265-1400
info@accoladewinesna.com
www.accoladewinesna.com

Managing Director: John O' Donell
V P-Sales: Todd Devincenzi
Dir-Finance: Danica Pike
Dir-Operations: Michael Jefferies
Dir-Winemaking: Ondine Chattan
Dir-Human Resources: Jillian Navarro

Product Categories: Wine & Spirits
Brands: Hardy's, Banrock Station, Da Luca, Flagstone

ADAMBA IMPORTS INT'L

585 Meserole Street
Brooklyn, NY 11237
Phone: 718-628-9700
Fax #: 718-628-0920
adam@adamba.com
www.adamba.com

President: Adam M. Bak
V P-Spirits Mktg: Andrew Bak
Product Categories: Beer, Wine, & Spirits
Brands: Vesica Vodka, Bison Grass Vodka, Bak's

ADVINI USA

[Advini S A France]
[St. Felix-De-Lodez, FR 34725]

1045 Sansome Street #110
San Francisco, CA 94111
Phone: 415-394-6454
Fax #: 415-394-7005
agnes.wong@cannonwines.com
www.cannonwines.com

Chief Exec Officer: Antoine Leccia
V P-Finance/Admin: Agnes Wong
Product Categories: Wine & Spirits
Brands: Ogier, Montmartre, Veuve Devienne, Oasis Del Cuyo, Mil Piedras, Denario, Rigal, Gassier, Jeanjean, Benvenuto De La Serna, Clos De L' Oratoire

AMERICAN SPIRITS EXCHANGE

408 East Fourth St #209
Bridgeport, PA 19405
Phone: 215-240-6020
Fax #: 215-525-4412
info@americanspiritsltd.com
www.americanspiritsltd.com

Managing Partner: Philip Kolodziej
Product Categories: Wine & Spirits
Brands: Krol Vodka

ANCHOR BREWERS & DIST'L

1705 Mariposa Street
San Francisco, CA 94107
Phone: 415-863-8350
Fax #: 415-552-7094
www.anchordistilling.com

Chief Exec Officer: Keith Greggor
President: John Dannerbeck

Plant Manager: Niels Legallet
Brewmaster: Mark Carpenter
Dir-Administration: Carolyn Stewart

Product Categories: Beer, Wine, & Spirits

Brands: Absinthe Brevans, Berry's Rum, Blue Hanger, Briottet Cassis, Chateau De Montifaud, Chinaco, Duplais, English Harbour Rum, Etter, F. Meyer, Heritage, Hine, Karlsson's Vodka, Lepanto, Mansinthe-Marilyn Manson, No 3 London Dry Gin, Pacifique, Soberano, The Ben Riach, Vieux Pontarlier

ARCTICBREW INC

285 Camden Creek Court
Lawrenceville, GA 30043
Phone: 678-467-0754
Fax #: 770-237-5127
info@arcticbrew.com
www.arcticbrew.com

General Manager: Joonas Kohtala
Product Manager: Matias Kohtala
Product Categories: Wine & Spirits
Brands: Kopparberg Pear Cider

ARTLOM USA INC

330 Willow Street
New Haven, CT 06511
Phone: 203-776-4853
artlom.usa@worldnet.att.net
www.trade-intermediary.com

President: Frank Vollero
Vice President: Sonia Marathou
Secretary/Treasurer: Joyce Vollero
General Manager: Victor Zagrebelyj
Sales Manager: Wanda Gincavage
Product Categories: Wine & Spirits
Brands: Tosti, Josef Wehr, Guinti, Kendermann, Lombardo, Tivoli

ATHENEE IMPORTERS

P.O.Box 2039
Hempstead, NY 11551
Phone: 516-505-4800
Fax #: 516-505-4876
info@atheneeimporters.com
www.atheneeimporters.com
President: Giota Englis
Vice President: Andrea Englis
Product Categories: Beer, Wine, & Spirits
Brands: Athanassiadi, Keo Beer, Thraki USA, Samos, Cavino, Domaine Mescouri, Giokarinis, Mitilini, Alfa Beer

AVENIU BRANDS

509 South Exeter St #340
Baltimore, MD 21202
Phone: 410-884-9463
Fax #: 410-884-9470
www.aveniubrands.com

C I O/Business Intel: Beverly Gryder
Dir-Operations: Clay Daum
Product Categories: Wine & Spirits
Brands: Amarula, Don Roberto Tequila, Ocean Vodka, Belmondo, Ca' Montini, Piccini, Umberto Fiore, Vina Zaco, Anna De Codorniu, Bach Cava, Legaris, Raimat, Scala Dei, Terras Gauda, Artesa, Elements, James Mitchell, Septima

B M C IMPORTS

25 Eastern Steel Road
Milford, CT 06460
Phone: 203-359-4410
Fax #: 203-359-4352

bestvodka@jewelofrussia.com
www.jewelofrussia.com

President: Art Sagurian
Corp Secretary: Karina Danielian
Chief Fin Officer: Denis Semikoz
Product Categories: Wine & Spirits
Brands: Jewel Of Russia Vodka

BACARDI USA INC

2701 Le Jeune Road
Coral Gables, FL 33134
Phone: 305-573-8511
Fax #: 305-573-0756
www.bacardiusa.com

Regional President: Pete Carr
Chief Mktg Officer: Mauricio Vergara
Chief Comm Off: Rich Andrews
Sr V P/C F O: Rob Del Rosal
Asst Vice Pres: Enrique Gomez
General Counsel: Marlene Gordon
Product Categories: Beer, Wine, & Spirits

Brands: Bacardi Superior, Bacardi Flavored Rums, Bacardi Classic Cocktails, Bacardi Party Drinks, Havana Club Brand Rum, Castillo Rum, Grey Goose Vodka, 42 Below Vodka, Bombay Sapphire Gin, Dewar's, Cazadores, Corzo, Martini & Rossi, Noilly Prat, Benedictine D O M, B & B, Hatuey Beer, Seven Tiki Spiced Rum, Oxley Gin, Angel's Envy

BANFI VINTNERS

1111 Cedar Swamp Road
Old Brookville, NY 11545
Phone: 516-626-9200
Fax #: 516-626-9218
wineinfo@banfi.com
www.banfiwines.com
Chairman Emeritus: John Mariani Jr.
President Emeritus: Harry F. Mariani

Co-C E O: James Mariani
Co-C E O: Cristina Mariani
V P-Adv/Mktg Serv: Neill Trimble
V P-Gen Counsel: Philp Calderone
V P-Wine Education: Sharron Mc Carthy
V P/C F O: Frank Savino
V P-Sales/Marketing: Juan Vega
National Director: Lars J. Leicht
Dir-Fine Wine Dev: Philip Di Belardino
Nat'l Sales Dir: Paul Roberts
Dir-Communications: Mark Lyle
Dir-Nat'l Accounts: Marilyn Vogel
Dir-Nat'l Accounts: Nick Shoultz

Product Categories: Wine & Spirits
Brands: Placido, Principessa Gavi, Castello Banfi, Emiliana, Vigne Regali, Fontana Candida, Riunite, Cecchi, Florio, Sartori, Wisdom & Warter, Stone's Ginger, Maschio, Walnut Crest, Albinea Canali, Bolla

BAUM WINE IMPORTS INC

5999 Butterfield Road
Hillside, IL 60162
Phone: 847-628-6158
Product Categories: Wine & Spirits
Brands: Baum, Hallgartens, Markou, Karelas, Präsidenten-Gold, La Ripa, Villa Girardi, Echeverria, Piedmonte, Valiano, Campagnola

BEAM SUNTORY

510 Lake Cook Road
Deerfield, IL 60015
Phone: 847-948-8888
www.beamsuntory.com

Chairman/C E O: Matthew J. Shattock

President-N A: Tim Hassett
President-Int'l: Albert Baladi
President-Int'l: Atsushi Koizumi
Sr V P/C F O: Mauricio Restrepo
Sr V P/Gen Counsel: Kenton R. Rose

Sr V P-Human Resource: Paula Erickson
Sr V P-Corp Comm: Clarkson Hine
Sr V P-Supply Chain: John Owen
Sr Vice Pres: Hiroshi Miyamori
Product Categories: Wine & Spirits
Brands: Sauza, Courvoisier, El Tesoro, Laphroaig, Canadian Club, V O X Vodka, Cruzan Rum, Skinny Girl, Windros Canadian, Centenario, Kamchatka, Pinnacle Vodka, Calico Jack Rums, Tyrconnell, Alberta Prem Canadian Dry, 100 Anos, Kamora, Tangle Ridge, Sourz, Kilbeggan

BEST BEER INC

P.O.Box 39588
Fort Lauderdale, FL 33339
Phone: 754-242-2337
beerman@copper.net
President/C E O: Reubin Share
Product Categories: Beer, Wine, & Spirits
Brands: Knight's Belgian Ale, Jacobins Gueuze, Red Dragon, Jacobins Framboise, Bellegems Bruin, Xingu, Crystal, Pietra, Ranger, Colomba, Athenian

BOISSET FAMILY ESTATES

849 Zinfandel Lane
St. Helena, CA 94574
Phone: 800-878-1123
Fax #: 707-963-8511
info@boissetfamilyestates.com
www.boissetfamilyestates.com
Chief Exec Officer: Alain Leonnet
President: Jean-Charles Boisset
Chief Fin Officer: Kelley Nowrouz
V P-Operations: Lisa Heisinger
Product Categories: Wine & Spirits
Brands: J Moreau & Fils, Bouchard Aine & Fils, Louis Bernard, Charles De Fere, Domaine De La Vougeraie, Jean-Claude Boisset, Mommessin, Batasiolo, Silver Cap, Li Captive Brandy, Idol, Louis Bouillot, French Rabbit, Neige, Skalli

BROWN-FORMAN

850 Dixie Highway-Bx 1080
Louisville, KY 40201
Phone: 502-585-1100
Fax #: 502-585-6633
brown-forman@b-f.com
www.brown-forman.com
Chairman: Garvin Brown IV
Chairman/C E O: Paul C. Varga
Vice Chairman: James S. Welch Jr.
Division President: Thomas Hinrichs
Exec V P/C F O: Jane Morreau
Exec Vice Pres: Mark Mc Callam
Exec V P/Gen Counsel: Matthew Hamel
Exec V P/Pres N A: Jill Jones
Sr V P/President N A: Mike Keyes
Sr V P/Managing Dir: Michael Mc Shane
Sr V P/Chf Brand Off: Lawson Whiting
Sr V P-Sales: Johnny Manuel III
V P-West: Chris Burt

Alcoholic Beverage Importers

WHOLESALE IMPORTERS

ALABAMA

*BIRMINGHAM BEVERAGE CO

P.O.Box 19457
Birmingham, AL 35219
Phone: 205-942-9403
Fax #: 205-942-9411
hak@alabev.com
Chairman/President: Harry A. Kampakis

General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Product Categories: Beer

*INT'L WINES & CRAFT BEER

301 Snow Drive
Birmingham, AL 35209
Phone: 205-945-7101
Fax #: 205-945-8464
dwayne@international-wines.com
Owner/C E O: Charles Yeates
President: Seth Poole
V P-Operations: Dwayne Stansell
Product Categories: Wine & Spirits

*PREMIUM BEVERAGE COMPANY

928 North Railroad Avenue
Opelika, AL 36801
Phone: 334-745-4521
Fax #: 334-745-2179
President: Billy A. Hall
General Manager: Billy Gene Mimms
Controller: Linda Clark
Product Categories: Beer

*UNITED-JOHNSON BROTHERS

6000 Greenwood Parkway
Bessemer, AL 35022
Phone: 205-942-6000
Fax #: 205-945-7465
President: Bob Crawford
Product Categories: Wine & Spirits

ALASKA

*K & L DISTRIBUTORS INC

945 Elizabeth Street
Fairbanks, AK 99709
Phone: 907-452-8271
Fax #: 907-456-5571
Branch Manager: Chad Moore
Product Categories: Beer, Wine, & Spirits

ARIZONA

*ALLIANCE BEVERAGE DIST CO

1115 North 47 Avenue
Phoenix, AZ 85043
Phone: 602-760-5500
Fax #: 602-760-5610
President: Shawn Thurman
Exec Vice Pres: Pat Kane
Exec V P-Operations: Jon Willis
Product Categories: Beer, Wine, & Spirits

*ALLIANCE BEVERAGE DIST CO

[Alliance Beverage Dist Co]
[Phoenix, AZ 85043]
3535 East Columbia Street
Tucson, AZ 85714
Phone: 520-903-3600
Fax #: 520-903-3636
President: Shawn Churman
Exec V P-Operations: Jon Willis
Operations Manager: Michael Rickher
Product Categories: Beer, Wine, & Spirits

*NACKARD BEVERAGE COMPANY

5660 East Penstock Avenue
Flagstaff, AZ 86004
Phone: 928-526-2229
Fax #: 928-522-2171
President: Patrick M. Nackard
V P/Operations Mgr: Julie Nackard
Product Categories: Beer

ARKANSAS

*GLAZER'S OF ARKANSAS

[Glazer's Wholesale Drug]
[Dallas, TX 75254]
11101 Smitty Lane
North Little Rock, AR 72117
Phone: 501-955-2903
Fax #: 501-955-4171
President: Scott Rawlings
Operations Manager: Kevin Nelson
Product Categories: Beer, Wine, & Spirits

*MOON DISTRIBUTORS INC

2800 Vance
Little Rock, AR 72206
Phone: 501-375-8291
Fax #: 501-375-7035
www.moondist.com
Chief Exec Officer: Stan Hastings
President: Mickey Nottingham
V P-Sales: Jerry Harrod
Product Categories: Beer, Wine, & Spirits

CALIFORNIA

*ADVINI USA

[Advini S A France]
[St. Felix-De-Lodes, FR 34725]
1045 Sansome Street #110
San Francisco, CA 94111
Phone: 415-394-6454
Fax #: 415-394-7005
agnes.wong@cannonwines.com
Chief Exec Officer: Antoine Leccia
V P-Finance/Admin: Agnes Wong
Marketing Manager: Andrew Mackenzie
Product Categories: Wine & Spirits

*ALPINE BEVERAGE L L C

795 Alexander Ave
Susanville, CA 96130
Phone: 530-257-4048
Fax #: 530-257-0217
Owner: Alan Blach
Product Categories: Beer

*BAY AREA BEVERAGE COMPANY

700 National Court
Richmond, CA 94804
Phone: 510-729-5000
Fax #: 510-965-6323
www.bayareabev.com
Owner/President: Tom Louderback Jr.
Chief Fin Officer: Tom Echaniz
Operations Manager: Todd Rovelspad
Product Categories: Beer, Wine, & Spirits

*COUCH DISTRIBUTING CO

P.O.Box 50004
Watsonville, CA 95077
Phone: 831-724-0649
Fax #: 831-724-4293
Chairman/President: George W. Couch III
Exec Vice Pres: Louie Pieracci

V P-Sales: Steve Vargas
Product Categories: Beer

*D' AQUINO ITALIAN IMP CO

1850 Business Center Dr
Duarte, CA 91010
Phone: 626-359-1988
Fax #: 626-358-6387
wine@daquino.com
Owner/President: Gaetano D' Aquino
Owner: Sylvia D' Aquino
Sales Manager: Patricia D' Aquino
Product Categories: Wine & Spirits

*DEL REKA DISTRIBUTING

510 West Washington St
Eureka, CA 95501
Phone: 707-442-2964
Fax #: 707-443-6730
President: Craig Perrone
Product Categories: Beer

*ELYXIR DISTRIBUTING INC

270 West Riverside Drive
Watsonville, CA 95076
Phone: 831-761-6400
Fax #: 831-761-6404
Owner: Glenn Ely
Owner: Skip Ely
Operations Manager: Kurt Carter
Product Categories: Beer

*LE VECKE CORPORATION

10810 Inland Avenue
Mira Loma, CA 91752
Phone: 951-681-8600
Fax #: 951-681-8666
sales@levecke.com
Chairman/C E O: Timothy J. Le Vecke
President/C O O: J. Neil Le Vecke
V P-Nat'l Sales: Steve Vento
Product Categories: Wine & Spirits

*M E FOX & COMPANY

128 Component Drive
San Jose, CA 95131
Phone: 408-435-8510
Fax #: 408-435-8738
tfox@mefox.com
Chairman: Michael E. Fox Sr.
President: Terence Fox
Exec Vice Pres: Mary Ellen Fox
Product Categories: Beer

*MUTUAL TRADING COMPANY

431 Crocker Street
Los Angeles, CA 90013
Phone: 213-626-9458
Fax #: 213-626-5130
President: Noritoshi Kanai
Vice President: Atsuko Kanai
Vice President: Seicho Fujikawa
Product Categories: Beer, Wine, & Spirits

*MUTUAL WHOLESALE LIQUOR

6400 Corvette Street
Commerce, CA 90040
Phone: 323-721-7641
Fax #: 323-721-7642
mwl@mutualwholesaleliquor.com
President: Harvey Monastirsky
Vice President: Linda Monastirsky
General Manager: N. Monastirsky Kiley
Product Categories: Beer, Wine, & Spirits

*PACIFIC BEVERAGE COMPANY

5305 Ekwill Street
Santa Barbara, CA 93111
Phone: 805-964-3574
Fax #: 805-683-4304

info@pacificbeveragecompany.co
President: Peter C. Jordano
V P/General Manager: Jeff Jordano
Chief Fin Officer: Mike Sieckowski
Product Categories: Beer

*SAN FRANCISCO WINE EXCHG

80 E Sir Francis Drake 2F
Larkspur, CA 94939
Phone: 415-546-0484
Fax #: 415-243-0636
President: Diego Lo Prete
Sales Administrator: Sally Lyle
Product Categories: Wine & Spirits

*SOUTHERN WINE & SPIRITS

[Southern Wine & Spirits]
[Miami, FL 33169]
17101 Valley View Avenue
Cerritos, CA 90703
Phone: 562-926-2000
Fax #: 562-404-0461
www.southernwine.com
V P-Operations: Robert Pavone
General Manager: James Bradney
Product Categories: Beer, Wine, & Spirits

*SOUTHERN WINE & SPIRITS

[Southern Wine & Spirits]
[Cerritos, CA 90703]
10730 Scripps Ranch Blvd
San Diego, CA 92131
Phone: 562-926-2000
General Manager: Neil Sorensen
Operations Manager: Diane Suwa
Division Manager: Chris Breed
Product Categories: Wine & Spirits

*SOUTHERN WINE & SPIRITS

[Southern Wine & Spirits]
[Miami, FL 33169]
33321 Dowe Avenue-Bx 5001
Union City, CA 94587
Phone: 510-477-5500
Fax #: 510-475-0412
V P/General Manager: Jack Brennan
V P/Wine Manager: Wayne Cotton
V P/Gen Sales Mgr: Steve Harden
Product Categories: Wine & Spirits

*TITAN WINE SELECTIONS

22837 Ventura Blvd #300
Woodland Hills, CA 91364
Phone: 818-225-5100
Fax #: 818-225-5111
customerservice@
titanwineandspirits.com
President/C E O: Alex Guarachi
Chief Fin Officer: Jim Buckley
General Manager: Nanette Tempest
Product Categories: Wine & Spirits

*VALLEY WIDE BEVERAGE CO

4010 East Hardy Avenue
Fresno, CA 93725
Phone: 559-237-2183
Fax #: 559-237-2418
President: Louis Amendola
Vice President: Todd Howerton
Product Categories: Beer

*WINE WAREHOUSE

6550 E Washington Blvd
Commerce, CA 90040
Phone: 323-724-1700
Fax #: 323-724-4700
Chairman: James P. Myerson
President: Greg Akins
Product Categories: Wine & Spirits

*WONDERLAND DISTRIBUTING

200 Alamo Avenue
Weed, CA 96094

Canadian Soft Drink Bottlers/ Distributors

Canadian Soft Drink Bottlers/Distributors

MANITOBA

ALBERTA

COCA-COLA BOTTLING CO (D)

9621 Twenty-Seventh Avenue
Edmonton, Alberta T6N 1E7
Phone: 780-450-2653
Fax #: 780-461-1558
Sales Center Mgr: Lurdes Logan
Employees: Over 100
Delivery Vehicles: 40 To 49
Sales: \$50-\$75 Million
Brands: Coca-Cola Products,
Hansens-Monster Bev, Minute
Maid Products, Nestea, Barq's,
Canada Dry, Sprite, Fruitopia,
Powerade, Nos Energy Drink

COCA-COLA REFRESHMENTS (D)

2920 Ninth Avenue North
Lethbridge, Alberta T1H 5E4
Phone: 403-328-0747
Fax #: 403-328-8490
Sales Center Mgr: Dan Orich
Logistics Manager: George Brown
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$20-\$25 Million
Brands: Coca-Cola Products, Dr
Pepper Snapple Group, Hansens-
Monster Bev, Minute Maid
Products, Nestea, Fresca, A & W,
Barq's, Canada Dry, Sprite,
Fruitopia, Lost Energy, Powerade

COCA-COLA REFRESHMENTS

3851 23 Street Northeast
Calgary, Alberta T2E 6T2
Phone: 403-291-3111
V P-Sales: Ken White
Operations Manager: Nicole Rach
Finance Manager: Jesus Fernandez
Employees: Over 100
Delivery Vehicles: 30 To 39
Sales: \$75-\$100 Million
Btl. Lines Carbonated: 2
Canning Lines: 1
Brands: Coca-Cola Products,
Hansens-Monster Bev, Minute
Maid Products, Nestea, Five
Alive, Barq's, Canada Dry, Sprite,
Fruitopia, Powerade

COTT BEVERAGES CANADA

4810-76 Avenue South East
Calgary, Alberta T2C 2V2
Phone: 403-279-6677
Fax #: 403-279-2260
Plant Manager: Curtis Pettit
Sales Manager: Trudi-Ann Webster
Employees: 75 To 99
Delivery Vehicles: 5 To 9
Sales: \$30-\$40 Million
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Cott Corp, In-House Private
Label, Royal Crown, Red Rain
Energy

NORTHERN BOTTLING LTD (D)

15415 91 Street
Grande Prairie, Alberta T8X 0B4
Phone: 780-532-4222
Fax #: 780-539-6515
President: Kenneth Orchuk
V P/General Manager: Ken Orchuk
Jr.
Sales/Service Mgr: Gary Sandeman-
Allen
Employees: 40 To 49
Delivery Vehicles: 1 To 4
Sales: \$15-\$20 Million
Brands: Coca-Cola Products, Minute
Maid Products, Nestea, Barq's,

Canada Dry, Sprite, Fruitopia,
Powerade

PEPSI BEVERAGES COMPANY (D)

2400 Thirty-First Street North
Lethbridge, Alberta T1H 5K8
Phone: 403-327-1310
Fax #: 403-329-0710
Unit Sales Mgr: Evan Dunk
Employees: 10 To 19
Delivery Vehicles: 5 To 9
Sales: \$3-\$5 Million
Brands: Dr Pepper Snapple Group,
Gatorade Products, Lipton, Pepsi-
Cola Products, Rock Star Energy
Drink, Sobe Products, Tropicana/
Dole, Crush, Mountain Dew, Mug
Root Beer, Seven Up, Starbucks
Frappuccino

PEPSI BOTTLING GROUP

4815-78 Avenue Southeast
Calgary, Alberta T2C 2Y9
Phone: 403-279-1500
Fax #: 403-236-0119
Plant Director: Lee Fenton
Employees: Over 100
Delivery Vehicles: 20 To 29
Sales: \$50-\$75 Million
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Gatorade Products, Lipton,
Pepsi-Cola Products, Rock Star
Energy Drink, Sobe Products,
Tropicana/Dole, Crush, Amp,
Mountain Dew, Mug Root Beer,
Seven Up, Starbucks Frappuccino

RED DEER BOTTLING COMPANY (D)

P.O.Box 280
Red Deer, Alberta T4N 5E8
Phone: 403-346-2585
Fax #: 403-347-9551
rdcoke@reddeerbottling.com
President: M.R. Truant
Sales Manager: Steve Dick
Operations Manager: W. Dempster
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: \$10-\$15 Million
Brands: Coca-Cola Products, Minute
Maid Products, Nestea, C Plus,
A & W, Barq's, Canada Dry,
Sprite, Fruitopia, Monarch
Beverages, Clearly Canadian,
Powerade

BRITISH COLUMBIA

ADAMS BEVERAGES LTD (D)

#60 13325 115 Avenue
Surrey, B.C. V3R 0R8
Phone: 604-580-6811
Fax #: 604-580-3349
President: Donald C. Adams
Employees: 10 To 19
Delivery Vehicles: 5 To 9
Sales: \$3-\$5 Million **
Brands: Cott Corp, Dr Pepper
Snapple Group, Royal Crown

COCA-COLA BOTTLING CO (D)

405 Second Avenue
Prince George, B.C. V2L 2Z6
Phone: 250-562-1289
Fax #: 250-562-5971
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$2-\$3 Million **
Brands: Coca-Cola Products,
Hansens-Monster Bev, Minute

Maid Products, Nestea, Barq's,
Canada Dry, Sprite, Full Throttle,
Powerade, Nos Energy Drink

COCA-COLA BOTTLING LTD (D)

105-765 Vanalman Avenue
Victoria, B.C. V8Z 3B8
Phone: 250-727-2222
Fax #: 250-727-2155
Area Sales Manager: Wayne Penny
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: \$10-\$15 Million
Brands: Coca-Cola Products,
Hansens-Monster Bev, Minute
Maid Products, Nestea, Barq's,
Canada Dry, Sprite, Fruitopia,
Powerade, Nos Energy Drink

COCA-COLA BOTTLING LTD (D)

Unit 100-406 Old Vernon Road
Kelowna, B.C. V1X 4R2
Phone: 250-491-3414
Fax #: 250-491-1314
Sales Manager: Jim Mc Pherson
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: \$15-\$20 Million
Brands: Coca-Cola Products,
Hansens-Monster Bev, Minute
Maid Products, Nestea, A & W,
Barq's, Canada Dry, Sprite,
Fruitopia, Fuze, Powerade

COCA-COLA BOTTLING LTD (D)

1370 Forest Road
Castlecar, B.C. V1N 3Y5
Phone: 250-304-2002
Fax #: 250-304-2023
District Sales Mgr: Dave Schwartz
Employees: 10 To 19 **
Delivery Vehicles: 1 To 4
Sales: \$2-\$3 Million **
Brands: Coca-Cola Products, Dr
Pepper Snapple Group, Minute
Maid Products, Nestea, Barq's,
Canada Dry, Sprite, Fruitopia,
Powerade

COTT WEST LTD

15050 - 54 A Avenue
Surrey, B.C. V3S 5X7
Phone: 604-574-1970
Fax #: 604-574-8645
Plant Manager: Andy Pomerleau
Employees: 75 To 99
Sales: \$30-\$40 Million
Btl. Lines Carbonated: 1
Canning Lines: 1
Soft Drink Cases: 12,000,000
Brands: Cott Corp, Dr Pepper
Snapple Group, Royal Crown

LEADING BRANDS OF CANADA

INC
101-33 Eighth Avenue W
Vancouver, B.C. V5Y 1M8
Phone: 604-685-5200
Fax #: 604-685-5249
info@lbix.com
Chief Exec Officer: Ralph Mc Rae
Employees: 10 To 19
Btl. Lines Hotfill: 1
Brands: True Blue

PEPSI BEVERAGES COMPANY

747 Chester Road
Delta, B.C. V3M 6E7
Phone: 604-520-8000
Fax #: 604-520-8020
Vice President: Kurtis Mc Cartney
Employees: Over 100
Delivery Vehicles: Over 100
Sales: \$150-\$200 Million
Btl. Lines Carbonated: 2

Canning Lines: 1
Soft Drink Cases: 10,000,000
Brands: Dr Pepper Snapple Group,
Gatorade Products, Lipton, Pepsi-
Cola Products, Rock Star Energy
Drink, Sobe Products, Tropicana/
Dole, Crush, Mountain Dew, Mug
Root Beer, Seven Up, Starbucks
Frappuccino

TREE OF LIFE (D)

19488 Telegraph Trail
Surrey, B.C. V4N 4H1
Phone: 604-881-7100
Fax #: 604-881-7131
Sales Manager: Grant Rigsby
Employees: 75 To 99
Delivery Vehicles: 1 To 4
Sales: \$40-\$50 Million
Brands: Bottle Green, Ame'

MANITOBA

ARCTIC BEVERAGES LTD (D)

314 Green Street
Flin Flon, Manitoba R8A 0H2
Phone: 204-687-7517
Fax #: 204-687-7940
General Manager: Harold Bonazew
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: \$5-\$10 Million **
Brands: Dr Pepper Snapple Group,
Gatorade Products, Lipton, Pepsi-
Cola Products, Rock Star Energy
Drink, Sobe Products, Tropicana/
Dole, Seven Up, Crush, Mountain
Dew, Mug Root Beer

CANADIAN GOLD BEVERAGES INC

45137 Highway 210-Box 150
Marchand, Manitoba R0A 0Z0
Phone: 204-424-5479
Fax #: 204-424-5012
President: Peter C. De Jong
Employees: 10 To 19
Delivery Vehicles: 1 To 4
Sales: \$1-\$2 Million
Brands: Pic-A-Pop

COCA-COLA REFRESHMENTS

1331 Inkster Boulevard
Winnipeg, Manitoba R2X 1P6
Phone: 204-633-2590
Fax #: 204-694-6220
Employees: Over 100
Delivery Vehicles: 50 To 74
Sales: \$75-\$100 Million
Btl. Lines Carbonated: 2
Canning Lines: 1
Brands: Coca-Cola Products, Dr
Pepper Snapple Group, Hansens-
Monster Bev, Minute Maid
Products, Nestea, Barq's, Canada
Dry, Sprite, Fruitopia, Powerade

PEPSI BEVERAGES COMPANY

1850 Ellice Avenue
Winnipeg, Manitoba R3H 0B8
Phone: 204-784-0600
Fax #: 204-788-7909
Plant Manager: Frank Slama
Territory Sales Mgr: Jasmine
Peloquin
Mgr-Qual Assurance: Preet
Maangat
Employees: Over 100
Delivery Vehicles: 50 To 74
Sales: \$75-\$100 Million
Btl. Lines Carbonated: 1
Canning Lines: 1

Governmental Agencies

Trade Associations

Trade Associations

NATIONAL TRADE ASSOCIATIONS

NATIONAL TRADE ASSOCIATIONS

ALL STAR DAIRY ASSOC INC

P.O.Box 911050
Lexington, KY 40591
Phone: 800-930-3644
jeff@allstarassociation.com
www.allstarassociation.com

ALUMINUM ASSOCIATION INC

1525 Wilson Blvd #600
Arlington, VA 22209
Phone: 703-358-2960
www.aluminum.org

AMERICA BEV LICENSEES

5101 River Road #108
Bethesda, MD 20816
Phone: 301-656-1494
info@ablusa.org
www.ablusa.org

AMERICAN BEVERAGE ASSOC

1101 16 Street North West
Washington, DC 20036
Phone: 202-463-6732
www.ameribev.org

AMERICAN BEVERAGE INST

1090 Vermont Avenue #800
Washington, DC 20005
Phone: 202-463-7110
www.abionline.org

AMERICAN DAIRY PRODUCTS

126 North Addison Ave
Elmhurst, IL 60126
Phone: 630-530-8700
www.adpi.org

AMERICAN HOMEBREWERS ASSC

1327 Spruce Street
Boulder, CO 80302
Phone: 303-447-0816
info@brewersassociation.org
www.homebrewersassociation.org

ASSOC CONVENIENCE STORES

1600 Duke Street #700
Alexandria, VA 22314
Phone: 703-684-3600
www.nacsonline.com

ASSOC FOREST & PAPER

1101 K Street N W #700
Washington, DC 20005
Phone: 202-463-2700
info@afandpa.org
www.afandpa.org

BEER INSTITUTE (THE)

440 First St N W #350
Washington, DC 20001
Phone: 202-737-2337
info@beerinstitute.org
www.beerinstitute.org

BREWERS ASSOCIATION

1327 Spruce Street
Boulder, CO 80302
Phone: 303-447-0816
info@brewersassociation.org
www.brewersassociation.org

CALORIE CONTROL COUNCIL

1100 Johnson-Ferry Rd 300
Atlanta, GA 30342
Phone: 404-252-3663
ccc@kellencompany.com
www.caloriecontrol.org

CAN MFG INSTITUTE #1000

1730 Rhode Island Ave N W
Washington, DC 20036
Phone: 202-232-4677
www.cancentral.com

CENTER FOR ALCOHOL POLICY

1101 King Street #600
Alexandria, VA 22314
Phone: 703-519-3090
info@centerforalcoholpolicy.org
www.centerforalcoholpolicy.org

COCA-COLA BOTTLERS ASSOC

3282 Northside Pkwy #200
Atlanta, GA 30327
Phone: 404-872-2258
www.ccbant.com

COLUMBIAN COFFEE FEDERATN

140 East 57 Street
New York, NY 10022
Phone: 212-421-8300
www.juanvaldez.com

COMPLIANCE SOLUTIONS

1400 Key Boulevard #700
Arlington, VA 22209
Phone: 888-875-9422
www.compliancetracking.com

CONCORD GRAPE ASSOCIATION

1100 Johnson-Ferry Rd 300
Atlanta, GA 30342
Phone: 404-252-3663
www.concordgrape.org

D I S C U S

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