# THE GLOBAL MULTIPLE BEVERAGE MARKETPLACE

2014 EDITION (Published December 2014. Data through 2013. Market projections through 2018.) More than 300 pages, with extensive text analysis, graphs, charts and more than 70 tables.

This report offers worldwide and country trends and data. It includes volume, growth and per capita consumption statistics for eleven major beverage categories, with each considered in its own chapter as well as in the context of the overall marketplace. It also covers developments by beverage type and country, plus five-year growth projections.



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### THE ANSWERS YOU NEED

- How do various countries around the world compare in overall and average consumption of beer, carbonated soft drinks, milk, tea, wine and other beverages?
- How large is the global sports beverage market? What about the energy drink market?
- What impact have developments in the large and growing Chinese market had on categories such as beer and distilled spirits?
- How have the rankings and output of the leading coffee producing nations changed?
- Which country's consumers lead the world in bottled water consumption? Which leads in beer?
- What will consumption statistics look like for each beverage category by 2018?

### THIS REPORT FEATURES

*The Global Multiple Beverage Marketplace* provides a comprehensive overview of the international beverage marketplace, looking at international trends for 11 major beverage categories. Coverage includes:

- A summary of developments in the major categories and gives a bird's eye view of the commercial beverage industry as a whole
- Discussion of current industry trends as well as a break-down of the industry down by volume by beverage category, including per capita consumption figures. The chapter also discusses current industry trends
- Concise discussions of each basic beverage type. Coverage of beer, bottled water, carbonated soft drinks (CSD), coffee, distilled spirits, energy drinks, fruit beverages, milk, sports beverages, tea and wine
- Beer production and consumption volume, growth and share by country
- Bottled water global consumption, share and growth by country
- Carbonated soft drink consumption and per capita data by country
- Green coffee production and consumption by country
- Distilled spirits trends and consumption data by country
- A look at the size and growth of the global energy drink market
- Fruit beverage trends and country-by-country consumption data
- Details on fresh, whole cow milk production and growth by country as well as fluid milk consumption trends by country
- An overview of global sports beverage volume and growth
- Tea production and consumption trends by country, plus per capita consumption statistics
- An overview of wine production and consumption by country
- Beverage Marketing's volume, per capita consumption and compound annual growth projections for each beverage group and analysis of the forces determining each category's future.

# The Global Multiple Beverage Marketplace

2014 Edition December 2014



**NOTE**: The information contained in this report is confidential and solely intended for the benefit of the immediate recipient hereof.

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Countries in every part of the world produce and consume beer. A small number of nations are especially productive, but countries with significant levels of output brew and drink beer all around the globe.

- Five of the six major geographical regions of the world had countries ranking among the 20 most productive nations in 2013. Africa, Asia/Middle East, Europe, North America and South America each had one or more prominent brewing nations.
- Australia/Oceania long had a player among the top 20, but Australia has fallen off the bottom of the list as intensified output from Asian countries like Thailand and Viet Nam, Eastern European markets such as Poland and Ukraine, and African and South American nations altered the global brewing landscape. In 2013, Australia was the 26<sup>th</sup> largest brewing nation. Viet Nam, Nigeria and Thailand ranked among the top 20 in 2013.
- The countries that make sizeable quantities of beer generally consume proportionally large amounts as well. For example, the 10 largest beer-producing countries also ranked as the biggest consuming countries.

Beer's apparently universal appeal obscures some definite regional differences. While brewers make and market beer on every continent, history, culture and economic development contribute decisively to the popularity of beer and the magnitude of national and regional beer markets.

- For many years, the most economically advanced industrialized countries dominated the international beer industry. Europe long accounted for almost one-third of global beer production and out produced all other regions.
- The increasingly dynamic Asian/Middle Eastern market, which previously surpassed North America in beer production, displaced Europe as the leading beer-brewing region in 2009 and appears poised to continue enlarging its share of global beer volume.
- Those countries with long traditions of beer production and consumption – which tend to be clustered in Europe – consume beer at a much higher rate than the rest of the world. That has not changed even with Asia's ascendance in output. For example, nine of the 10 countries or territories with the highest per capita beer consumption in 2013 were located in Europe; not one was in Asia.
- Moreover, the countries with the highest rate of beer consumption imbibe a far greater amount of beer than the global average. Residents of the country with the highest per capita consumption – the Czech Republic – drank about five times as much beer annually as the 2013 international average. Although China stands first in both beer production and overall consumption, Czech consumers also drank nearly four times as much beer as did the Chinese, who realized an average intake level higher than the global standard for the first time in 2005.
- Simultaneously, some of the fastest growth in consumption is occurring in developing markets, while the most developed markets are seeing little, if any, growth.

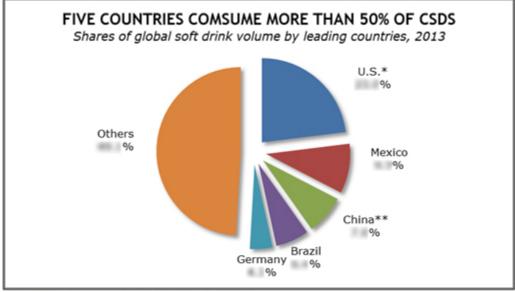
Exhibit 1.3

### GLOBAL BEVERAGE MARKET CHANGE IN VOLUME BY CATEGORY (r) 2009 - 2013

Category	2008/09	2009/10	2010/11	2011/12	2012/13
Beer	%	%	***	%	%
Bottled Water	%	%	***	%	* %
Carbonated Soft Drinks	%	%	%	%	%
Coffee	%	%	%	%	<b>%</b>
Distilled Spirits	%	%	%	%	%
Energy Drinks	%	%	%	%	%
Fruit Beverages	%	%	%	%	%
Milk	%	%	%	%	%
Sports Beverages	%	%	%	%	<b>%</b>
Теа	%	%	%	· · · %	%
Wine	%	%	<b>%</b>	%	%
Subtotal	%	<b>%</b>	• • %	**%	***
Others*	%	%	%	%	%
TOTAL	%	%	%	%	<b>%</b>

(r) Revised

\* Includes all beverages, commercial and non-commercial, such as tap water. Source: Beverage Marketing Corporation



\* Includes Guam and the U.S. Virgin Islands.

\*\* Includes Taiwan.

Source: Beverage Marketing Corporation