

Introducing...

***The Beverage Industry's Leading Resource For
In-Depth Company Profile Information***

BMC's BEVERAGE COMPANY DATABASE

FULLY SEARCHABLE

CONTINUOUSLY UPDATED

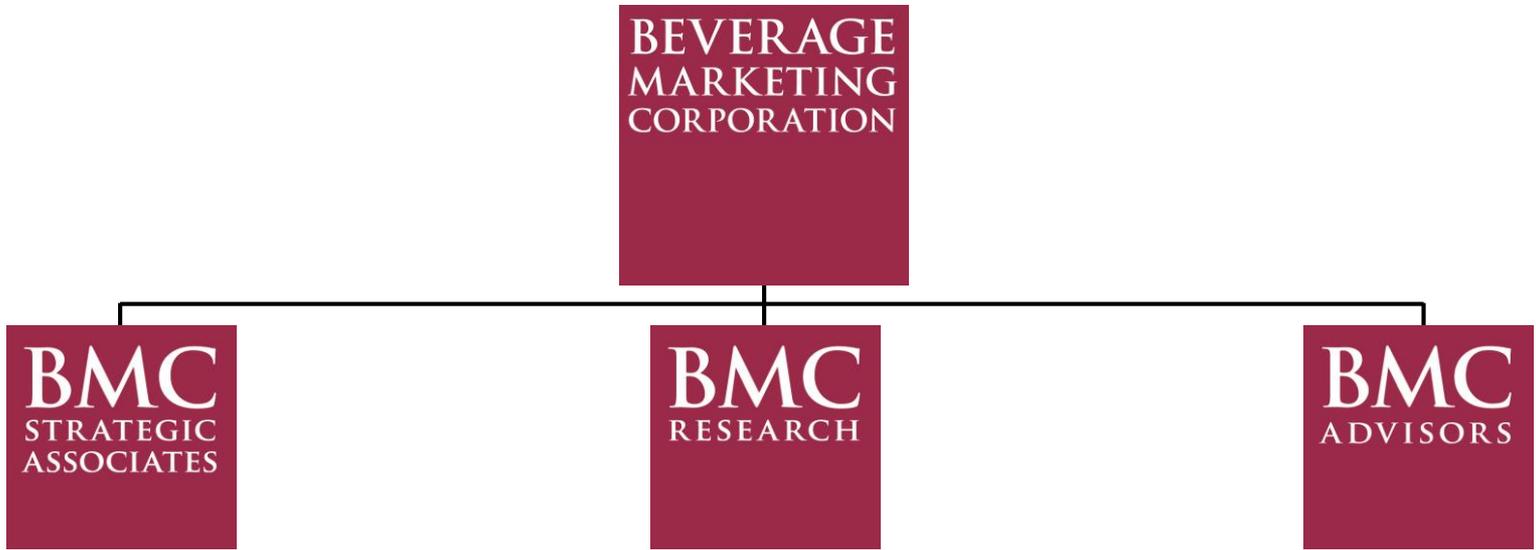
CONSTANTLY EXPANDING

**BEVERAGE
MARKETING
CORPORATION**

Agenda

- **Who we are**
- **Company Database Approach, Elements & Methodology**
- **BMC Beverage Company Database Demo**

Beverage Marketing Corporation utilizes an integrated model for providing information, analysis and advice to beverage industry clients



Unique Beverage Industry Expertise
for Providing “Added-Value” to Selected Clients



Cutting Edge Insights: New Age Emergence, Multiple Beverage Competition, Specialty Beer Opportunity, Bottled Water Dominance, Hyper-Category Competition, Micro-Marketing Age



Intuitive search capabilities enable users to examine complex brand ownership, bottling and distribution networks in a few clicks, offering benefits to a broad range of businesses.

Beverage Companies

- Examine competitive brands' distribution networks
- Analyze local market penetration
- Isolate and contact potential independent or "no-conflict" distributors

Beverage Industry Suppliers & Allied Industries

- Target prospects possessing key qualities
- Develop national, regional and local prospect lists
- Identify and contact key company personnel

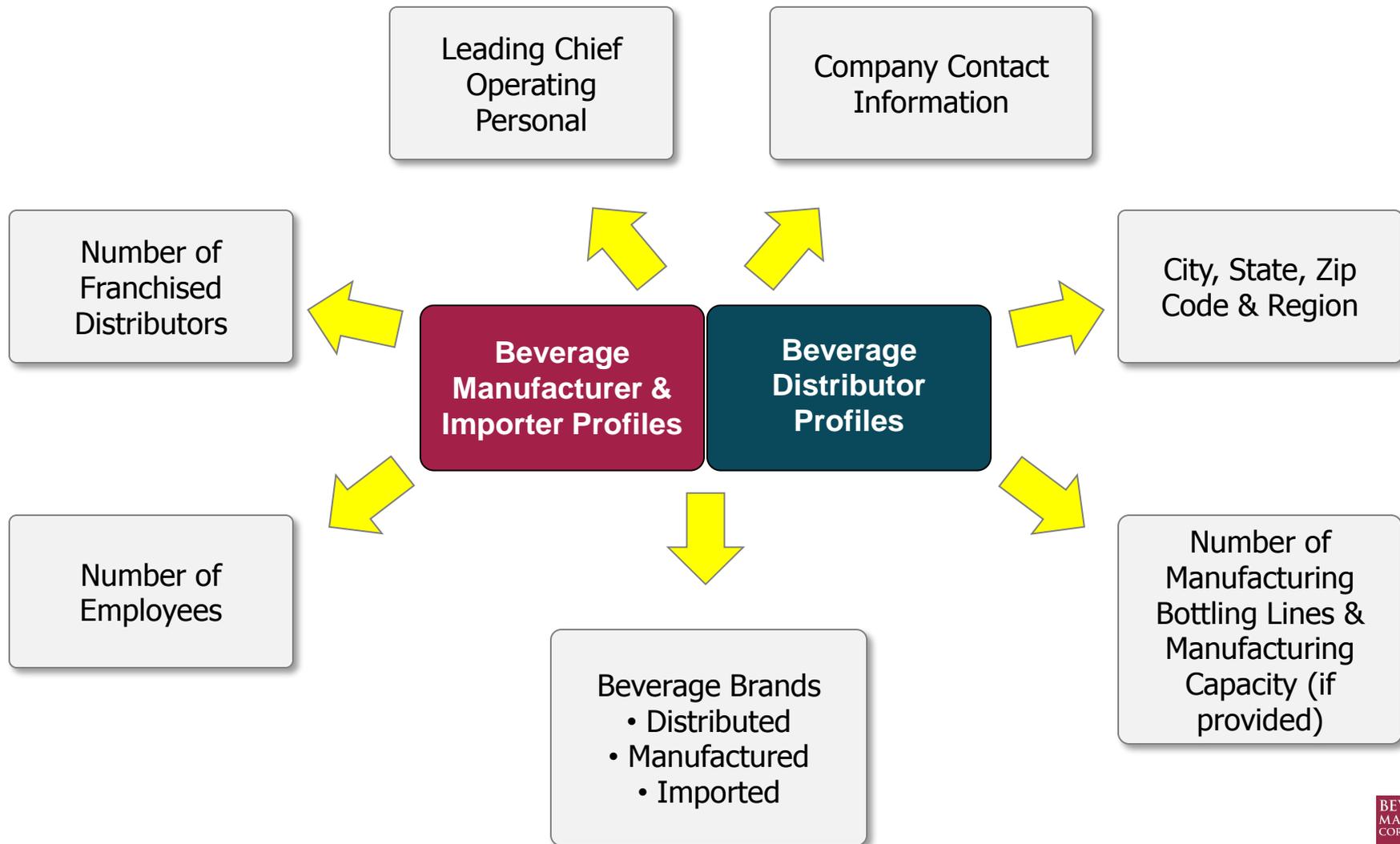
Beverage Distributors & Bottlers

- Examine local competitors' brand set
- Identify up-and-coming regional and national brands
- Expand distribution portfolio

Investors & Private Equity Firms

- Analyze investment prospects by key attributes
- Identify investment opportunities
- Conduct due diligence

BMC's Company Database is fully searchable by beverage category, brand, location and other key attributes to yield concise yet comprehensive company profiles meeting users' specific criteria



BMC's Beverage Company Database offers quick access to concise, comprehensive Alcohol Beverage Manufacturer and Distributor Profiles

Alcohol Beverage Industry (Manufacturers, Importers & Distributors)	
Beer Distributors	1,493 Companies
Craft Beer Distributors	1,241 Companies
Wine & Spirits Distributors	789 Companies
Breweries	53 Companies
Craft/Microbreweries (Leading)	593 Companies (4,100)
Distilleries	90 Companies
Wineries/Cider	542 Companies
Alcoholic Beverage Importers (Includes Beer, Wine, Spirit & Cider Importers)	189 Companies

BMC's Beverage Company Database also offers quick access to Non-Alcohol Beverage Manufacturer and Distributor Profiles

**Non-Alcohol Beverage Industry
(Manufacturers, Franchise Companies, Distributors)**

<u>Companies</u>	
Soft Drink Bottlers & Canners	267
Bottled Water Fillers	318
Soft Drink Franchisors	90
Sports/Protein Beverages	21
Energy Drinks/Energy Shots	90
Functional Beverages	44
Bottled Water Companies	149
Fruit Juice/Drink Companies	300
Coffee Companies	123
Tea Companies	204
Dairy Companies	279
Soy/Other Dairy Alternative Beverages	13

<u>Distributors</u>	
Total Liquid Refreshment Beverages <i>(Includes the following beverage products) -</i>	2,107
•Carbonated Soft Drinks	1,671
•Energy Drinks/Energy Shots	1,975
•Sports/Protein Beverages	1,573
•Functional Beverages	750
•Fruit Juice/Drink Beverages	1,779
•RTD Coffee & Tea Beverages	1,834
•Dairy Based Beverages	300
Bottled Water	2,317

Easy to use interface allows for detailed searches and specific, comprehensive company profiles

The screenshot shows the DrinkTell website's search interface. At the top left is the DrinkTell logo. To the right, there is a user greeting 'Hello: charvey@beveragemarketing.com' and links for 'Log off', 'Change Password', 'Edit Profile', and 'Report a bug'. Below this is a navigation menu with links for 'Home', 'Recent Updates', 'About', 'Contact', 'Definitions', 'Admin', and 'User Activities'. The main heading is 'Search BMC North American Beverage Company Database'. Below this is a search criteria form with a search icon. The form includes a 'Company Type' dropdown menu set to 'US Distributors and Bottlers'. A 'Brands' section has 'Include' and 'Exclude' buttons and a search input field. Below this are two sections: 'Include companies carrying ALL of the following' with a list containing 'Monster Beverage Company' and an 'x' icon, and 'Exclude companies carrying ANY of the following'. The form also features several other input fields and dropdown menus: 'Company Name', 'City', 'State/Province' (with 'CA' entered), 'Zip/Postal Code', 'Regional Market' (with a list including NorthEast, East Central, West Central, South, and Midwest), 'Contacts', 'Headquarter Name', 'Alcohol Wholesaler Type' (with a list including Beer Wholesaler Only, Wine & Spirit Wholesaler, Beer, Wine & Spirit Wholesaler, and Pennsylvania Subsidiaries-Beer Only), 'Alcohol Importer Type' (with a list including Beer Importer, Wine & Spirit Importer, and Beer, Wine & Spirit Importer), 'Soft Drink Company Type' (with a list including Bottler & Canner, Bottler Only, Canner Only, and Distributor Only), 'Bottled Water Company Type', 'BW Delivery' (with 'Home' selected), and 'Trucks' (with '1 to 4' selected).

Complete beverage company listings providing detailed category profiles of brands manufactured and/or imported, chief operating personnel and more. Examine query results, view or download individual companies, and export select data sets

US Beverage Companies
✕

AriZona Beverage Co L L C

Address

One Arizona Plaza #400
Woodbury , NY 11797 , US
Phone: 516-812-0300
Fax: 516-812-0400
Email: Info@Drinkarizona.Com
Website: Www.Drinkarizona.Com
Regional Market: NorthEast

Is Headquarter? Yes

Brands:

Breweries

- Arnold Palmer Half & Half

Energy Drinks/Energy Shots

- Ariz Green Tea Enrgy Drnk
- Ariz Pomeg Grn Tea Energy
- Ariz Diet Grn Tea Energy
- Caution Performance Enrgy
- Caution Low Carb Energy
- All City Energy Drink
- Arizona R X Energy Fast
- R X Energy Fast Shot
- P M Relax Fast Shot
- A M Awake Fast Shot

Soft Drink Franchisors

- Soda Shaq

Juice

- Arizona Juices
- Arizona Pina Colada
- Skinnygirl Sparklers
- Shaq Fu
- Golden Bear
- Lime Rickey's

Sports/Protein Beverages

- Hypotonic Sports Drink
- Arizona Sports

Coffee

- Joltin' Joe Espresso

Tea

- Good Brew
- Oak Brewed Tea
- Arnold Palmer Half & Half
- Arizona Green Tea
- Arizona Black Tea
- Arizona Half & Half
- Ariz Decaf 1/2 Tea/Juice
- Arizona White Tea
- Bigelow
- Liquid Water Enhancers
- A Z Oak Reserve

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🔍 Search
Export List
Export Dataset
⏪
Page 1
of 1
⏩

Concise yet complete distributor and bottler listings provide brands distributed and/or manufactured, location sales and more. Examine query results, view or download individual companies, and export select data sets

x
🔍
US Distributors and Bottlers

Peace River Distributing

Address

9400 Piper Road
 Punta Gorda , FL 33982 , US
 Phone: 941-637-9799
 Fax: 941-637-9063
 Website: www.get-a-bud.com
 Regional Market: South

Is Headquarter? Yes

Operation

Alcohol Wholesaler Type: Beer Wholesaler Only
 CraftBeerWholesaler? Yes
 Soft Drink Company Type: Distributor Only
 Has Bottled Water AsepticPackaging? No
 Truck Count: 10 To 19
 Employees: 50 To 74
 Sales: \$15,000,000 To \$19,999,999

Contacts:

- President : Chris Wenzel
- V P-Administration : Jeanette Deptula

Brands:

Beer

- Anheuser-Busch-Equity
- Crown/Constellation Beer
- NAB-Labatt Brands
- NAB-Seagram's Brands
- Kirin Brewery Co Ltd
- Four Loko
- Magic Hat Brewing

Craft Beer

- Southern Tier Brewing
- Green Mountain Beverage
- Victory Brewing

Bottled Water

- Icelandic Glacial
- Mountain Valley
- Nestle Pure Life
- Talking Rain Products
- Zephyrhills

Soft Drink

- Boylan's Sodas
- Nesquik/Coffeemate
- Sweet Leaf Tea

Download Close

Nestle Waters N A Inc	Stamford	CT				Bottler Only
Georgia Crown Dist Co	Mc Donough	GA	\$200,000,000 OR MOR	Beer, Wine & Spirit Who	Distributor Only	Distributor Only
Bottled Water Store.Con	Boca Raton	FL	Under \$500,000			Distributor Only

A complete distribution network list of the AriZona brand beverage can be sorted and searched by region, state, and zip code, as well as other categories such as annual sales and number of employees



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Search BMC North American Beverage Company Database

Please Put In The Search Criteria Q

Search Result for US Distributors and Bottlers: 342 Records Found

Company Name	City	State/Province	Sales	Alcohol Wholesale	Soft Drink Compar	Bottled Water Con
Odom Corporation (The)	Bellevue	WA	\$200,000,000 OR MORE	Beer Wholesaler Only	Distributor Only	Distributor Only
Innermountain Dist Co	New Castle	CO	\$10,000,000 to \$14,999,999	Beer, Wine & Spirit Whole	Distributor Only	Distributor Only
Bal Kel Distributor Inc	Irvington	NJ	\$2,000,000 to \$2,999,999	Beer Wholesaler Only	Distributor Only	Distributor Only
Monarch Beverage	Long Beach	NY	\$1,000,000 to \$1,999,999	Beer Wholesaler Only	Distributor Only	Distributor Only
Johnson Bros Of Hawaii	Kapolei	HI	\$75,000,000 to \$99,999,999	Beer, Wine & Spirit Whole	Distributor Only	Distributor Only
Bink's Coca-Cola Btlg Cc	Iron Mountain	MI	\$5,000,000 to \$9,999,999		Distributor Only	Distributor Only
Gold Coast Eagle Dist	Sarasota	FL	\$75,000,000 to \$99,999,999	Beer Wholesaler Only	Distributor Only	Distributor Only
Southern Eagle Dist	Fort Pierce	FL	\$75,000,000 to \$99,999,999	Beer, Wine & Spirit Whole	Distributor Only	Distributor Only
La Saille Enterprises	North Miami Beach	FL	\$500,000 to \$999,999	Beer Wholesaler Only	Distributor Only	Distributor Only
E K Beverage Company	Kent	WA	\$10,000,000 to \$14,999,999		Distributor Only	Distributor Only
Griffin Beverage Compan	St. Ignace	MI	\$1,000,000 to \$1,999,999	Beer, Wine & Spirit Whole	Distributor Only	Distributor Only
Valley Distributors Inc	Oakland	ME	\$30,000,000 to \$39,999,999	Beer Wholesaler Only	Distributor Only	Distributor Only
National Distributors Inc	South Portland	ME	\$50,000,000 to \$74,999,999	Beer, Wine & Spirit Whole	Distributor Only	Distributor Only

Q Search Export List Export Dataset | Page 1 of 27

