About this demo

This demonstration copy of The Beverage Marketing Directory – PDF format is designed to provide an idea of the types and depth of information and features available to you in the full version as well as to give you a feel for navigating through The Directory in this electronic format. Be sure to visit the Features section and use the bookmarks to click through the various sections and of the PDF edition.

What the PDF version offers:

The PDF version of The Beverage Marketing Directory was designed to look like the traditional print volume, but offer greater electronic functionality. Among its features:

- easy electronic navigation via linked bookmarks
- the ability to search for a company
- ability to visit company websites
- send an e-mail by clicking on the link if one is provided

Features and functionality are described in greater detail later in this demo.

Before you purchase:

Please note: The Beverage Marketing Directory in PDF format is **NOT** a database. You cannot manipulate or add to the information or download company records into spreadsheets, contact management systems or database programs. **If you require a database, Beverage Marketing does offer them. Please see www.bmcdirectory.com where you can download a custom database in a format that meets your needs or contact Andrew Standardi at 800-332-6222 ext. 252 or 740-598-4133 ext. 252 for more information.**

For information on other Beverage Marketing products or services, see our website at www.beveragemarketing.com

The 2014 Beverage Marketing Directory

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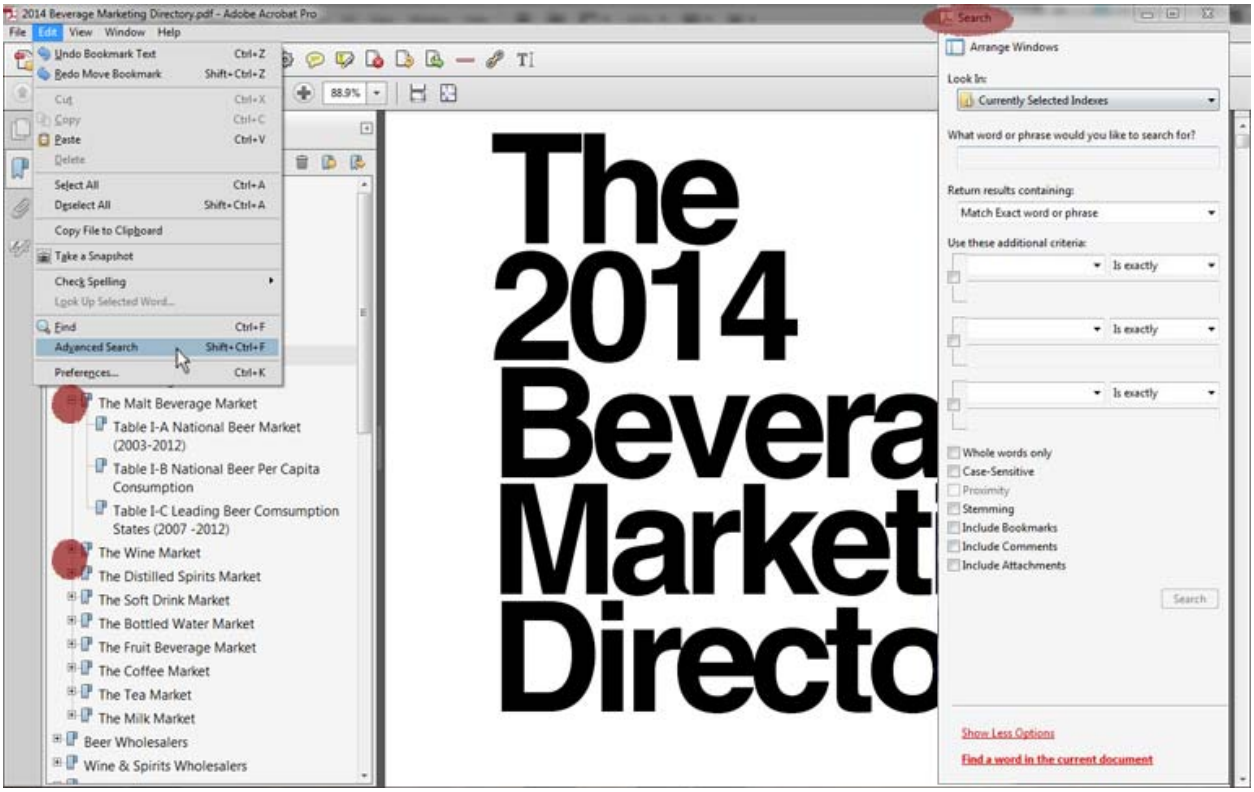
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Some Features of This Report

This Directory has been enhanced for your benefit using several features available in Adobe Acrobat.



The **Bookmarks** found on the left hand side of the screen will allow you to quickly jump to points of interest within the Directory just by clicking on the section title. [Note the red circle at the left of the above image] If the Bookmark has a “+” sign beside it, this means that it contains other Bookmarks within it much in the same way your computer stores files within folders and sub-folders. Just Click on the “+” to see what other Bookmarks it contains.

You can also do a **keyword search** for more specific queries. [See red oval at the top of the above image] The Full Adobe Acrobat Search on the Find Toolbar will conduct a powerful search of the entire document. You can use a Boolean query to search for one or more key terms by typing AND or OR in capital letters to separate the search terms. It will list every instance of your keyword within the document.

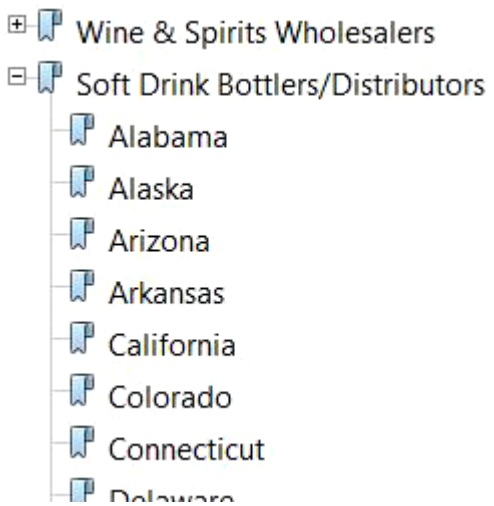
If you do not have the Find Toolbar you may not have the latest Adobe Acrobat Reader software installed on your computer. For the latest version of these files please visit http://www.adobe.com.

The web links found in the directory are all active. Simply move your cursor over any URL or e-mail address and click. This will open the appropriate application to allow you to send mail or view the website.

Navigation Tips

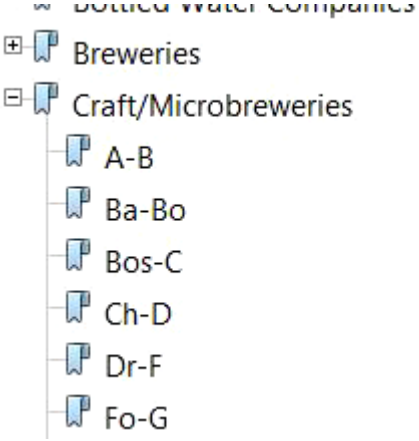
The following Chapters are organized by **State and City** (Wineries, Milk Companies and Alcoholic Beverage Wholesalers/Importers are organized by **State** only). There are bookmarks under each of the Chapter Bookmarks that lead you to the start of each State's listings:

- **Beer Wholesalers**
- **Wine & Spirits Wholesalers**
- **Soft Drink Bottlers/Distributors**
- **Bottled Water Companies**
- **Wineries**
- **Milk Companies**
- **Alcoholic Beverage Wholesalers/Importers**

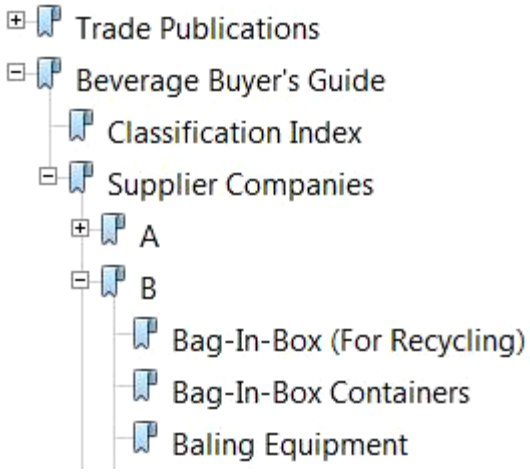


The following Chapters are organized by **Company Name**. There are bookmarks under each of the Chapter Bookmarks that denote the alphabetical range of listings contained on that page:

- **Breweries**
- **Craft/Microbreweries**
- **Distilleries**
- **Soft Drink Franchise Companies**
- **Sports & Energy Drink Companies**
- **Fruit Juice/Drink Companies**
- **Coffee Companies**
- **Tea Companies**
- **Soy Companies**
- **Alcoholic Beverage Importers**



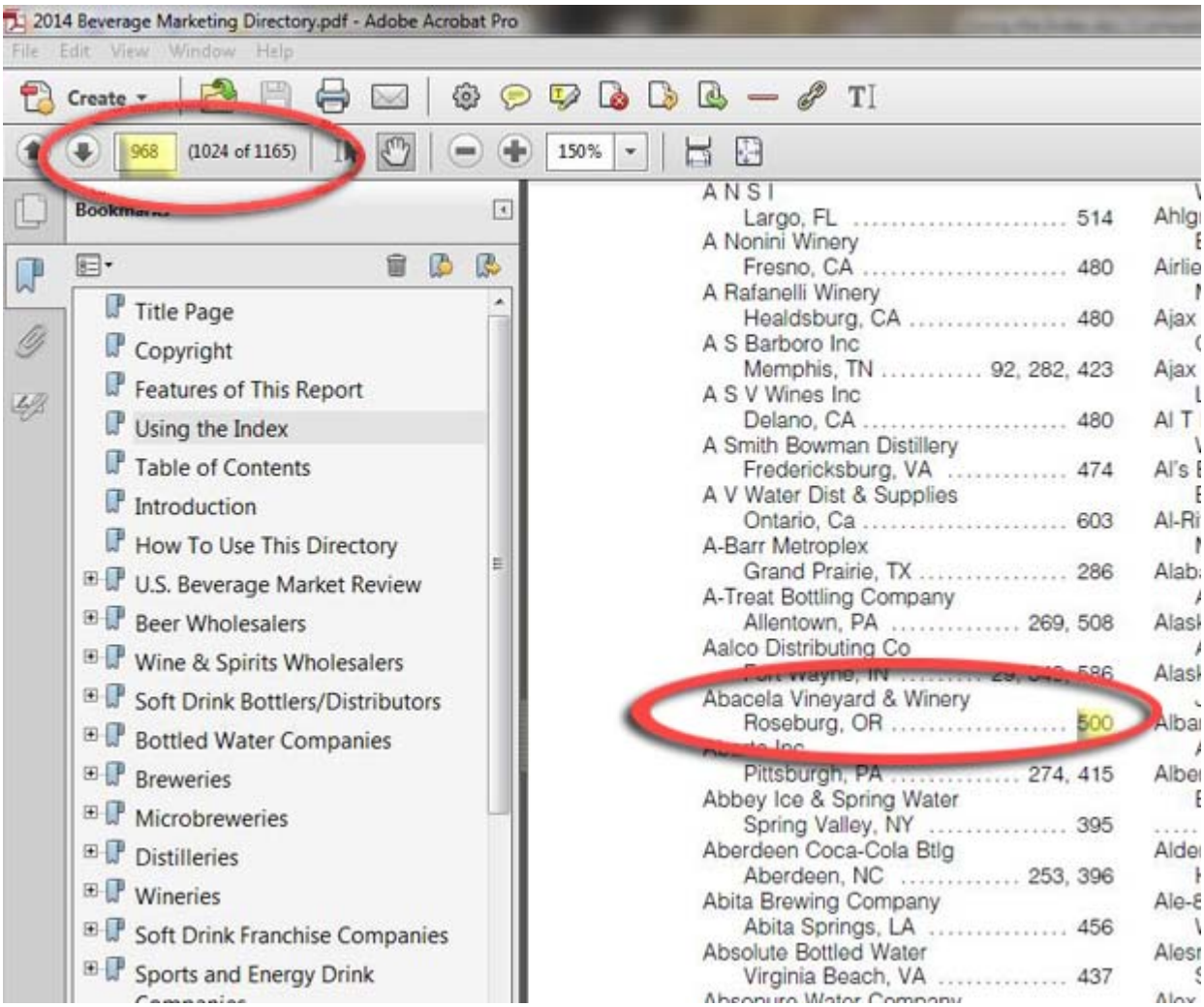
The **Beverage Buyer's Guide** is organized alphabetically by category. For a listing of all the categories you can browse in the **Classification Index** (click here).



There are three **indexes**; **Company, Personnel** and **Brand.** They are all organized alphabetically. For help using the indexes, please visit the page **Using the Index**.

Using the Index

In order to quickly move from the index to the page you want, simply enter the page number in the *page indicator field* located at the top left of the Adobe Acrobat Reader window.



For example, if you wanted to go to the page that had information on the Abacela Vineyard & Winery you would type “500” in the *page indicator field* and hit “Enter” on your keyboard. The view in your main display window would immediately change to show the page you entered in the field.

The information contained in this Directory was extensively researched, edited and verified. Every effort was made to provide dependable accurate data. However, the publisher cannot guarantee complete accuracy nor assume responsibility as to the companies listed or omitted from this Directory.

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Introduction

Beverage Marketing Corporation provides the beverage industry with up-to-date, vital information. For more than four decades, the company has guided clients through the ever-changing beverage business as it evolves through mergers and acquisitions, new product introductions, the latest marketing developments, responses to economic conditions and consumer trends, and ongoing globalization.

Beverage Marketing conducts extensive, intensive research and has obtained deep knowledge of the industry and its leaders. Successful beverage executives rely on Beverage Marketing for accurate, current data and statistics, informed insights and analysis, provided through a variety of media designed to meet their requirements.

Directory and Reports — Online and in Print

This edition of the *Beverage Marketing Directory* is available in print, CD-ROM and online formats. The only comprehensive guide to the beverage industry of the United States and Canada, it puts thousands of beverage wholesalers, importers, distributors, bottlers, canners, breweries, franchise companies, drink producers and distilleries at your fingertips. It includes contact information, brand affiliation, production capacity, sales volume and fleet data for virtually every U.S. and Canadian beverage producer and distributor as well as the industry's largest personnel listing, featuring more than 24,000 beverage executives.

Beverage Marketing Corporation also publishes more than 30 market reports each year, providing up-to-date data and analysis on all beverage categories. Reports like *Bottled Water in the U.S., The U.S. Beer Market* and *Carbonated Soft Drinks in the U.S.* are the industry standard for statistics and elucidation of trends. Reports such as *The Global Bottled Water Report* and *The Global Beer Report* extend Beverage Marketing's coverage internationally. In 2005, Beverage Marketing launched its ongoing *Focus Reports* series in order to respond to the latest developments in the beverage industry and to

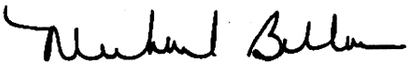
provide immediate analysis of new product categories, marketing tools and other issues of interest to those in the industry. In 2013, the *Focus Report* series covered topics such as beverage alcohol in pouches, hard cider and ''live'' beverages. Market report enhancements in 2013 included data for independent retail establishments in *U.S. Beverage Retail Sales Channel Analysis* and expanded analysis of functional beverage classifications in *Wellness and Functional Beverages in the U.S.* Like this *Directory*, Beverage Marketing's authoritative market reports are available in print and various electronic formats.

Consultants to the Global Beverage Industry

Beverage Marketing's industry-focused BMC Strategic Associates and its BMC Advisors affiliates provide direct, confidential support in areas ranging from strategy, product development, market and distribution to mergers, acquisitions and funding of corporate programs.

For more information about these products and services, contact Beverage Marketing by phone at 1-800-332-6222, by e-mail at bmcoh@beveragemarketing.com or online at www.beveragemarketing.com.

Sincerely,

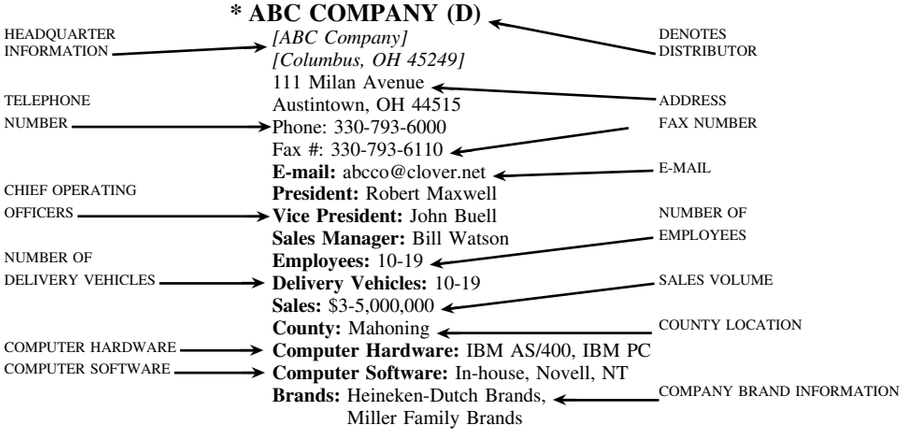


Michael C. Bellas
Chairman and Chief Executive Officer

How to Use The 2014 Beverage Marketing Directory

Listings in this Directory are presented in six formats:

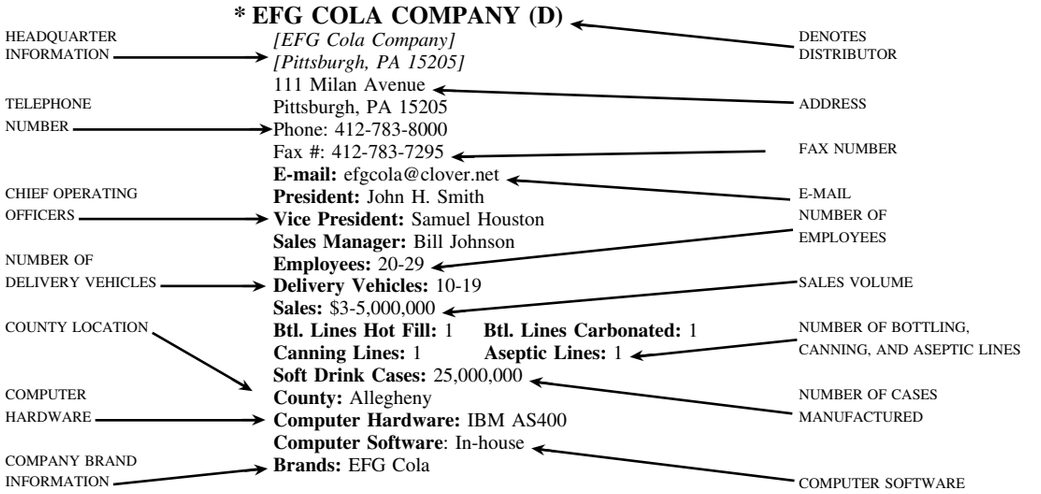
1. Beer Wholesalers, and Wine & Spirits Wholesalers. This is a typical listing:



In these beverage company categories, Pennsylvania beer sub-wholesalers are also distinguished from Pennsylvania importing beer wholesalers by the letter (S) following the company name. Additionally, a company may have a multiple listing and appear in more than one of these beverage categories. For example, a company may be both a beer and wine and spirits wholesaler. These companies with multiple listings are indicated by a single asterisk (*) preceding the company name. Other listings for the company may be found by referring to the Company Index located at the back of the Directory.

How to Use the Directory (cont'd)

2. Soft Drink Bottlers/Distributors and Bottled Water Companies. This is a typical listing:



In these beverage company categories, soft drink and bottled water warehouse distribution locations are distinguished from soft drink and bottled water manufacturing locations by the letter (D) following the company name. Additionally, a company may have a multiple listing and appear in more than one of these beverage categories. For example, a company may be both a soft drink and bottled water distributor. These companies with multiple listings are indicated by a single asterisk (*) preceding the company name. Other listings for the company may be found by referring to the Company Index located at the back of the Directory.

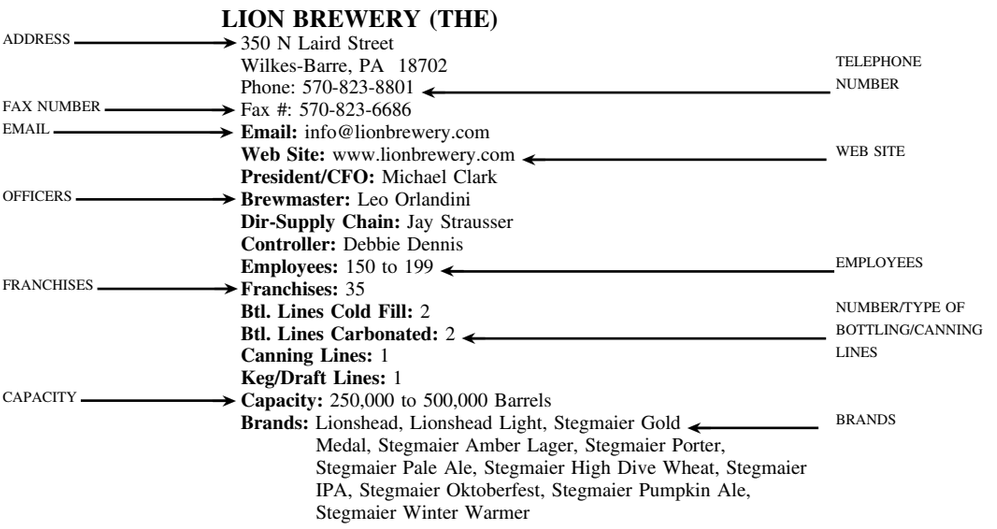
In these beverage company categories, delivery vehicles, employees and annual sales volume information are expressed in these ranges:

Delivery Vehicles	Employees	Annual Sales
1 to 4	1 to 4	Under $500,000
5 to 9	5 to 9	$500,000 to $1,000,000
10 to 19	10 to 19	$1,000,000 to $2,000,000
20 to 29	20 to 29	$2,000,000 to $3,000,000
30 to 39	30 to 39	$3,000,000 to $5,000,000
40 to 49	40 to 49	$5,000,000 to $10,000,000
50 to 74	50 to 74	$10,000,000 to $15,000,000
75 to 99	75 to 99	$15,000,000 to $20,000,000
100 or more	100 or more	$20,000,000 to $25,000,000
		$25,000,000 to $30,000,000
		$30,000,000 to $40,000,000
		$40,000,000 to $50,000,000
Production Facilities - Soft Drink	**Production Facilities - Bottled Water**	$50,000,000 to $75,000,000
		$75,000,000 to $100,000,000
Bottling Lines - Hot Fill	Bottling Lines - Still	$100,000,000 to $150,000,000
Bottling Lines - Carbonated	Bottling Lines - Carbonated	$150,000,000 to $200,000,000
Canning Lines	Canning Lines	$200,000,000 or more
Aseptic Lines	Aseptic Lines	

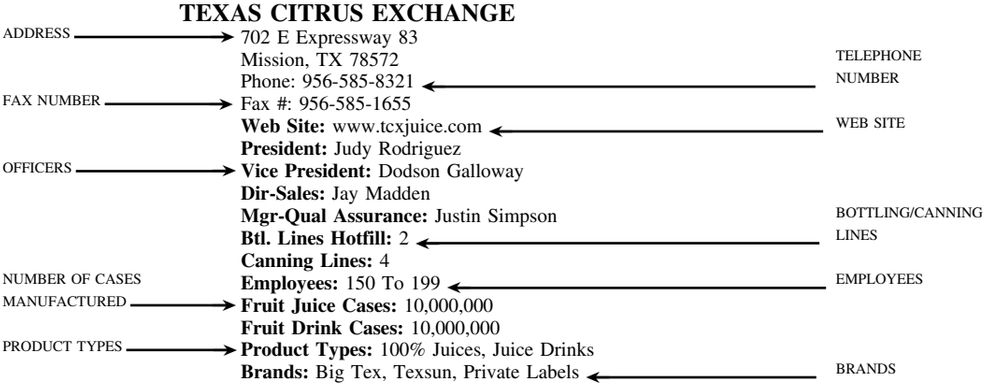
Where delivery vehicles, employee and annual sales volume data was incomplete, Beverage Marketing ™ estimates have been developed and included in the company's listing. These estimates are indicated by a double asterisk (**).

How to Use the Directory (cont'd)

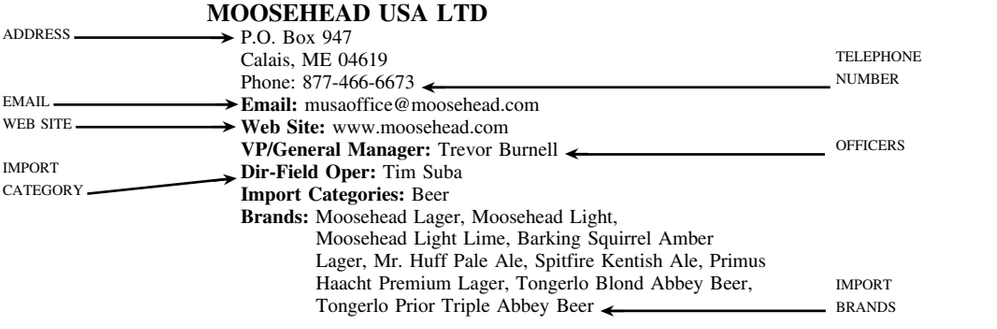
3. Breweries, Craft/Microbreweries, Distilleries, Wineries, Soft Drink Franchise Companies and Sports Beverage/Energy Drink Companies. This is a typical listing:



4. Fruit Juice/Drink, Coffee, Tea, Milk and Soy Companies. This is a typical listing:



5. Alcoholic Beverage Importers. This is a typical listing:



How to Use the Directory (cont'd)

6. Governmental Agencies, Trade Associations, Trade Publications, and Classified Beverage Suppliers. This is a typical listing:

FEDERAL TRADE COMMISSION
600 Pennsylvania Ave NW
Washington, DC 20580
Phone: 202-326-2222
E-mail: crc@ftc.gov
Website: www.ftc.gov

7. Personnel, Company and Brand Indices. Three cross-referenced indices help in locating a particular individual, company or brand. This is a typical index listing:

PERSONNEL INDEX

NAME → Robins, Gregg B.
Globe Wine & Spirits Co 257
Robins, Stanton Joel
COMPANY → Excello Wine Company 257, 474
Robinson, Art
Pendleton Distributing 118
Robinson, Eugene J.
Dave's Warehouse ..... 14, 211, 287 ← PAGE
Robinson, Gerald E.
Robinson's Beverages Inc 142
Robinson, James R.
Hiram Walker Incorporated 401
Robinson, Jim
Seven-Up Bottling 309
Robinson, Larry E.
Blue Ridge Distributing 104, 255, 350, 473

COMPANY INDEX

COMPANY → Lee Distributing Company
Ardmore, OK 113, 440, 475
Oklahoma City, OK 115, 440
Lee Distributing Inc
Kalispell, MT 86
Leechburg Beer Dist
Leechburg, PA 137
Leelanau Wine Cellers
Omena, MI ..... 417 ← PAGE
Lee, Dale Distributing Co
CITY/STATE → Marion, IA 50
Lee, Don Distributor Inc.
Dearborn, MI 66, 240, 465
Pontiac, MI 71, 244
Lee, Henry J. Distributing
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Barrelhead Root Beer
CanadaDry Corporation 723
Baybry's
COMPANY → Anheuser-Busch, Inc. 865
Beau Val
Beau Val Wines 644
Beaulieu
Beaulieu Vineyards 666

The state abbreviations used in this Directory are those followed by the U.S. Postal Service:

AL Alabama	IL Illinois	MT Montana	RI Rhode Island
AK Alaska	IN Indiana	NE Nebraska	SC South Carolina
AZ Arizona	IA Iowa	NV Nevada	SD South Dakota
AR Arkansas	KS Kansas	NH New Hampshire	TN Tennessee
CA California	KY Kentucky	NJ New Jersey	TX Texas
CO Colorado	LA Louisiana	NM New Mexico	UT Utah
CT Connecticut	ME Maine	NY New York	VT Vermont
DE Delaware	MD Maryland	NC North Carolina	VA Virginia
DC Dist. of Columbia	MA Massachusetts	ND North Dakota	WA Washington
FL Florida	MI Michigan	OH Ohio	WV West Virginia
GA Georgia	MN Minnesota	OK Oklahoma	WI Wisconsin
HI Hawaii	MS Mississippi	OR Oregon	WY Wyoming
ID Idaho	MO Missouri	PA Pennsylvania	

In addition to publishing the Beverage Marketing Directory, Beverage Marketing Corporation is the acknowledged resource for authoritative data, intelligence and insight into the worldwide beverage industry. Our unique capabilities arises from: The compilation and continual updating of the industry's most comprehensive database; our intensive annual studies of key beverage segments, and their publications in reports which have become industry standards; a comprehensive range of consulting services, specifically designed to meet the unique needs of companies engaged in the worldwide beverage industry; officers and staff with decades of experience in the industry, direct personal access to industry leaders and highly developed research, marketing, financial and management skills; and the ability to interpret the significance of industry developments, prospects and challenges, and relate them to the realization of our clients' goals.

Beverage professionals requiring further information, contact Beverage Marketing Corporation, 2670 Commercial Avenue, Mingo Junction, OH 43938, phone (800) 332-6222, E-mail: bmcoh@beveragemarketing.com, or go to our Website: www.beveragemarketing.com.

U.S. Beverage Market Review

TABLE LISTING

The Malt Beverage Market
- Table I-A National Beer Market (2003–2012)
- Table I-B National Beer Per Capita Consumption
- Table I-C Leading Beer Consumption States (2007–2012)

The Wine Market
- Table II-A National Wine Market (2003–2012)
- Table II-B National Wine Per Capita Consumption
- Table II-C Leading Wine Consumption States (2012)
- Table II-D State Wine Markets (2003–2012)

The Distilled Spirits Market
- Table III-A National Distilled Spirits Market (2003–2012)
- Table III-B National Distilled Spirits Per Capita Consumption
- Table III-C Leading Distilled Spirits Consumption States (2012)
- Table III-D State Distilled Spirits Markets (2003–2012)

The Soft Drink Market
- Table IV-A National Soft Drink Market (2003–2012)
- Table IV-B National Soft Drink Per Capita Consumption
- Table IV-C Regional Soft Drink Markets (2007–2012)

The Bottled Water Market
- Table V-A National Bottled Water Market (2003–2012)
- Table V-B National Bottled Water Per Capita Consumption
- Table V-C Regional Bottled Water Markets (2007–2012)

The Fruit Beverage Market
- Table VI-A National Fruit Beverage Market (2003–2012)
- Table VI-B National Fruit Beverage Per Capita Consumption
- Table VI-C Regional Fruit Beverage Markets (2003–2012)

The Coffee Market
- Table VII-A National Coffee Market (2003–2012)
- Table VII-B National Coffee Per Capita Consumption

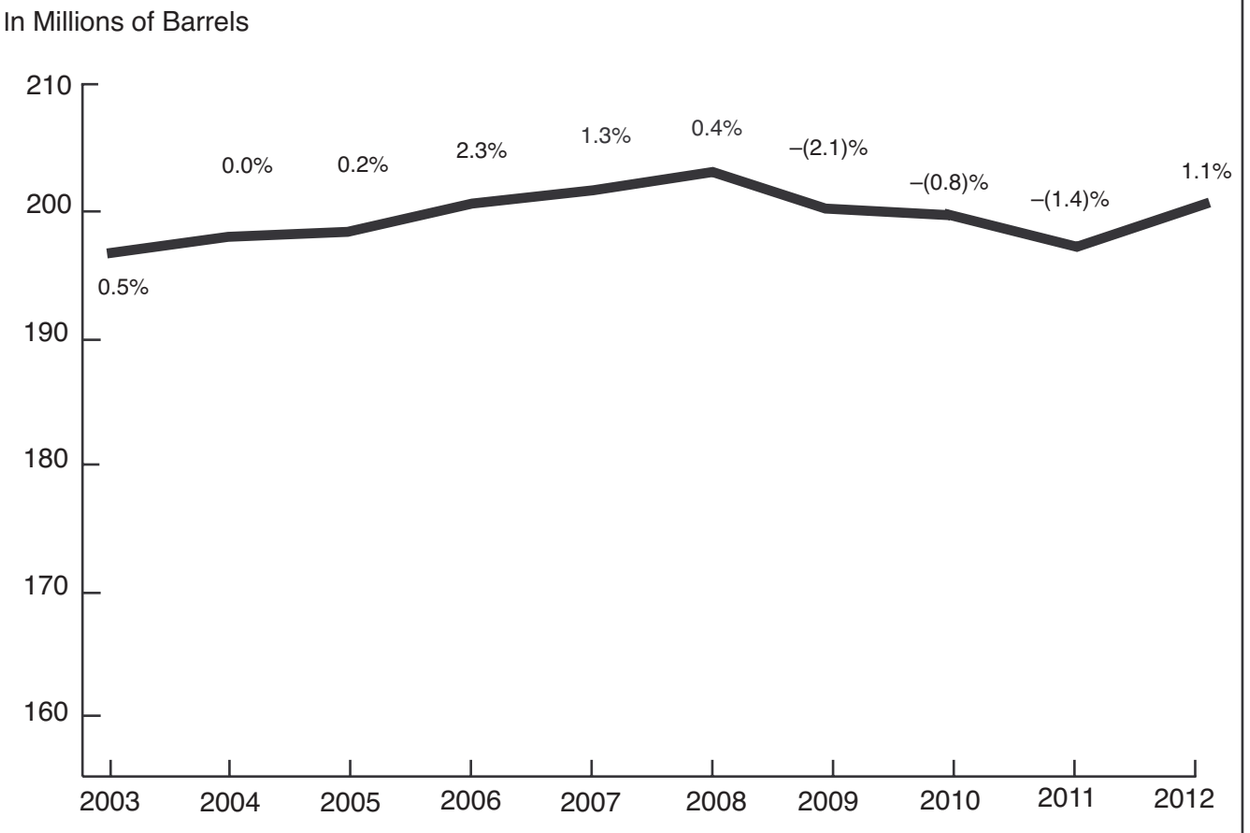
The Tea Market
- Table VIII-A National Tea Market (2004–2012)
- Table VIII-B National Tea Per Capita Consumption

The Milk Market
- Table IX-A National Milk Market (2003–2012)
- Table IX-B National Milk Per Capita Consumption
- Table IX-C Regional Milk Markets (2006–2012)

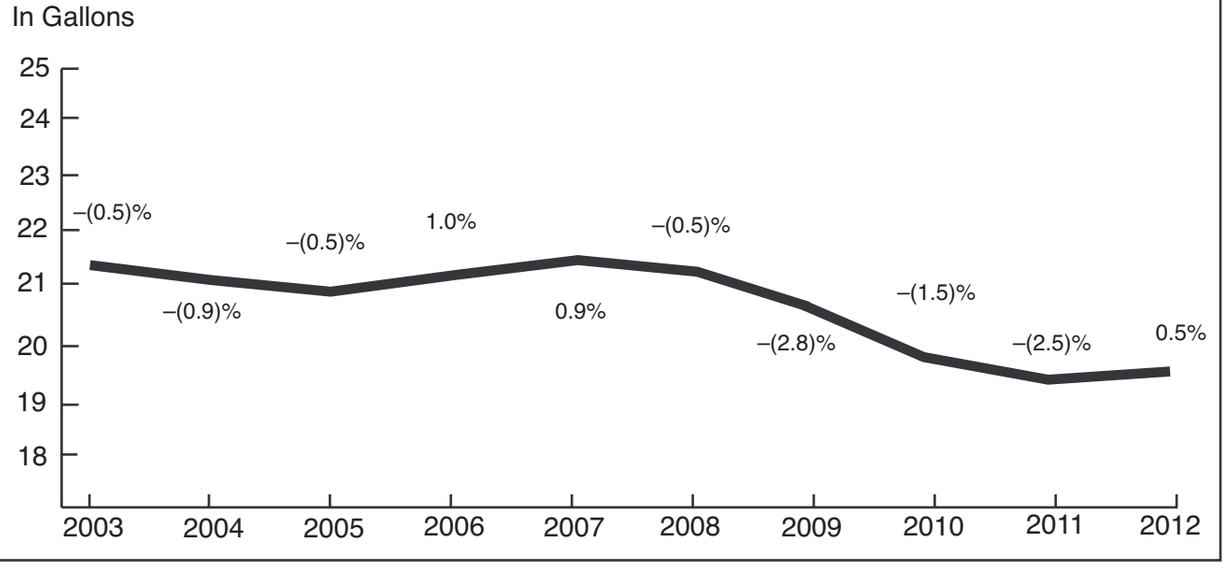
The Malt Beverage Market

THE MALT BEVERAGE MARKET
(2003–2012)

National Beer Market



National Beer Per Capita Consumption



THE MALT BEVERAGE MARKET

TABLE I-A Beer Market (2003–2012)

Year	Barrels@	Change Previous Year
	(Millions)	(%)
2012	201.0	1.1
2011(r)	198.8	–(1.4)
2010(r)	201.7	–(0.8)
2009	203.3	–(2.1)
2008	207.6	0.4
2007	206.8	1.3
2006	204.1	2.3
2005	199.4	0.2
2004	199.0	0.0
2003	198.9	0.5

Source: Beverage Marketing Corporation.
@ Barrels of 31 gallons.
(r) Revised

TABLE I-B Beer Per Capita Consumption

Year	U.S. Resident Population	Per Capita Consumption (Gallons)	
		Amount	Change
	(000)	(gallons)	(%)
2012	313,900	19.9	0.5
2011(r)	311,600	19.8	–(2.5)
2010(r)	308,900	20.3	–(1.5)
2009	306,300	20.6	–(2.8)
2008	304,100	21.2	–(0.5)
2007	301,600	21.3	0.9
2006	299,400	21.1	1.0
2005	296,500	20.9	–(0.5)
2004	293,600	21.0	–(0.9)
2003	290,800	21.2	–(0.5)

Source: Beverage Marketing Corporation; U.S. Bureau of Census.
(r) Revised

THE MALT BEVERAGE MARKET

TABLE I-C Leading Beer Consumption States (2007–2012) Barrelage

Thousands of Barrels

State	2007	2008	2009	2010(r)	2011(r)	2012
California	22,287.9	22,624.1	22,197.2	21,729.5	21,166.9	21,508.8
Texas	18,948.5	19,679.7	19,320.7	19,282.0	19,168.8	19,584.3
Florida	13,772.1	13,194.5	12,722.3	12,170.2	11,612.0	11,809.6
New York	11,043.9	11,187.6	10,903.8	10,919.2	10,504.5	10,732.9
Pennsylvania	9,956.2	10,080.4	10,170.6	10,388.2	10,614.4	10,520.2
Illinois	9,429.5	9,306.9	9,111.2	9,026.2	8,943.2	9,070.3
Ohio	8,912.2	8,878.1	8,652.4	8,490.0	8,500.5	8,310.2
North Carolina	6,569.6	6,346.6	6,136.1	6,362.4	6,362.3	6,458.0
Michigan	6,555.0	6,576.6	6,410.5	6,318.2	6,212.5	6,220.7
Georgia	6,347.7	6,238.5	6,025.9	6,007.9	5,980.1	6,068.1
Subtotal	113,822.8	114,113.0	111,650.7	110,693.7	109,065.3	110,283.1
All Others	99,190.7	99,227.1	97,112.9	96,982.1	96,125.2	97,557.3
TOTAL U.S.	213,013.5	213,340.1	208,763.6	207,675.8	205,190.5	207,840.4

Source: Beverage Marketing Corporation.
(r) Revised

Beer Wholesalers

ALABAMA

Alabaster

***ALABAMA CROWN DIST CO**
[Georgia Crown Dist Co]
[Mc Donough, GA 30253]
1330 Corporate Woods Dr
Alabaster, AL 35007
Phone: 205-605-1400
President: Donald Leebern III
Dir-Sales: Bob Robertson
Warehouse Manager: Carlos Stanton
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $10-$15 Million
County: Shelby
Brands: Crown Imports, Diageo-Guinness U S A, Gambrinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Heineken-Newcastle Brands, N A B-Genesee/Dundee, N A B-Labatt Brands, Pabst, Sierra Nevada, Spoetzl Brewery (Shiner), Warsteiner Imports, Moosehead U S A

Alexandria

***SUPREME BEVERAGE COMPANY**
[Supreme Beverage Company]
[Birmingham, AL 35202]
P.O.Box 495
Alexandria, AL 36250
Phone: 256-820-6686
Fax #: 256-820-4169
bclough@supremebeverage.com
General Manager: Barry Clough
Office Manager: Julie Harper
Warehouse Manager: Archie Ramey
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $5-$10 Million
County: Calhoun
Brands: Boston Beer, Coors Family Brands, Crown Imports, Diageo-Guinness U S A, Foster's, Gambrinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Mike's Hard Lemonade Co, Miller Family Brands, N A B-Seagram's Brands, Pabst, Yuengling, Leinenkugel Brewing, Boulevard Brewing

Anniston

***BAMA BUDWEISER-ANNISTON**
P.O.Box 1601
Anniston, AL 36202
Phone: 256-831-7754
Fax #: 256-831-7751
Owner/President: Frank Schilleci
General Manager: Chuck Bussey
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $5-$10 Million
County: Calhoun
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, Kirin Brewery Co Ltd

Attalla

***GADSDEN BUDWEISER DIST CO**
[Birmingham Budweiser]
[Birmingham, AL 35211]
200 J D Smith Drive
Attalla, AL 35954
Phone: 256-538-3871
Fax #: 256-538-2349
President: Jay Dobbs
General Manager: Keith Nelson
Sales Manager: Mike Cox
Employees: 30 To 39
Delivery Vehicles: 5 To 9
Sales: $20-$25 Million **
County: Etowah
Brands: Anheuser-Busch-Equity, Boulder Imports

Birmingham

***BIRMINGHAM BEVERAGE CO**
201 Citation Court
Birmingham, AL 35209
Phone: 205-942-9403
Fax #: 205-942-9411
hak@alabev.com
Chairman/President: Harry A. Kampakis
General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: $30-$40 Million
County: Jefferson
Computer Hardware: Windows/ Host Inet Server
Computer Software: Micro Vane dBev
Brands: Anchor Brewing, Coors Family Brands, Crown Imports, Diageo-Guinness U S A, F X Matt Brew (Saranac), Gambrinus Company, Heineken-Femsa Brands, Molson Brands, N A B-Genesee/Dundee, N A B-Labatt Brands, N A B-Seagram's Brands, Spoetzl Brewery (Shiner), United States Beverage, Warsteiner Imports, Merchant Du Vin, Moosehead U S A, Good People Brewing, Left Hand Brewing, Duvel Moortgat U S A, North Coast Brewing, Wetten Importers, Shelton Brothers Import, Sweetwater Brewing, St. Killian Importing

BIRMINGHAM BUDWEISER
141 Industrial Drive
Birmingham, AL 35211
Phone: 205-945-4893
Fax #: 205-945-0641
President: John C. Dobbs Jr.
General Manager: Keith Nelson
Employees: Over 100
Delivery Vehicles: 40 To 49
Sales: $75-$100 Million
County: Jefferson
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, United States Beverage, Avery Brewing, Great Divide Brewery, Boulder Brewing, United Brands Co, Gordon Biersch Brewing, Tommy Knocker Brewery, Atlanta Brewing, Durango Brewery

***INT'L WINES & CRAFT BEER**
301 Snow Drive
Birmingham, AL 35209
Phone: 205-945-7101
Fax #: 205-945-8464
Owner/C E O: Charles Yeates
President: Seth Poole
V P-Operations: Dwayne Stansell
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $20-$25 Million
County: Jefferson
Computer Hardware: IBM AS/400
Computer Software: DISC
Brands: Anchorage Brewing, Caldera Brewing, Fire Mountain Brew House, Evil Twin Brewing, Jester King Craft Brew, Moa Brewing Co, Pale Horse Brewing, Stillwater Artisanal Ales, Stone Brewing Co, Victory Brewing

***SUPREME BEVERAGE COMPANY**
P.O.Box 2725
Birmingham, AL 35202
Phone: 205-251-8010
Fax #: 205-458-3316
supremebev@aol.com
President: Charles A. Schilleci
Exec Vice Pres: J.B. Schilleci Jr.
V P/General Manager: Michael Schilleci
Employees: Over 100
Delivery Vehicles: Over 100
Sales: $50-$75 Million
County: Jefferson
Brands: Boston Beer, Diageo-Guinness U S A, Foster's, Heineken-Dutch Brands, Mike's Hard Lemonade Co, Miller Family Brands, Pabst, Yuengling, Asahi Breweries, Leinenkugel Brewing

Decatur

***VALLEY BUDWEISER INC**
P.O.Box 1992
Decatur, AL 35602
Phone: 256-353-4848
Fax #: 256-351-9538
President: John Dobbs
Vice President: Wade Weaver
Secretary/Treasurer: James K. Dobbs III
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $5-$10 Million
County: Morgan
Brands: Anheuser-Busch-Equity

Dothan

***ADAMS BEVERAGES INC**
3116 John D Odom Road
Dothan, AL 36303
Phone: 334-983-5161
Fax #: 334-983-9482
Chairman: William C. Adams
President: Philip Mullin
Vice President: Steve Wamich
Employees: 40 To 49
Delivery Vehicles: 20 To 29
Sales: $5-$10 Million
County: Houston
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance

UNITED DISTRIBUTING CO
P.O.Box 1286
Dothan, AL 36302
Phone: 334-793-2688
Fax #: 334-794-1633
Owner/President: Ken Mourton
General Manager: Don Mc Clure
Sales Manager: Keith Morning
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $10-$15 Million
County: Houston
Brands: Boston Beer, Coors Family Brands, Crown Imports, Diageo-Guinness U S A, Foster's, Gambrinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Mike's Hard Lemonade Co, Miller Family Brands, Molson Brands, N A B-Labatt Brands, N A B-Seagram's Brands, Pabst, Spoetzl Brewery (Shiner), United States Beverage, Yuengling, Leinenkugel Brewing

Huntsville

***SUPREME BEVERAGE COMPANY**
[Supreme Beverage Company]
[Birmingham, AL 35202]
P.O.Box 2027
Huntsville, AL 35804
Phone: 256-534-1482
Fax #: 256-534-0291
dbailey@supremebeverage.com
Owner: Michael Schilleci
General Manager: Mark Koesters
Sales Manager: Benny White
Employees: 75 To 99
Delivery Vehicles: 10 To 19
Sales: $20-$25 Million
County: Madison
Brands: Boston Beer, Coors Family Brands, Crown Imports, Diageo-Guinness U S A, Foster's, Gambrinus Company, Heineken-Dutch Brands, Heineken-Femsa Brands, Mike's Hard Lemonade Co, Miller Family Brands, Molson Brands, N A B-Labatt Brands, N A B-Seagram's Brands, Pabst, Spoetzl Brewery (Shiner), United States Beverage, Yuengling, Birmingham Brewing, Leinenkugel Brewing, Brown-Forman-Jack Daniels

***TURNER BEVERAGE COMPANY**
1935 Max Luther Dr
Huntsville, AL 35811
Phone: 256-852-2183
Fax #: 256-852-2307
Chairman/President: Gordon S. Turner
Vice President: Tod Taylor
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: $40-$50 Million
County: Madison
Brands: Anheuser-Busch-Equity, N A B-Labatt Brands

Lanett

***ROYAL BEVERAGE COMPANY**
[La Grange Grocery Co]
[La Grange, GA 30241]
P.O.Box 697
Lanett, AL 36863
Phone: 334-644-1978
Fax #: 706-812-8729
President: Al Zachry
Sales Manager: Randy Neighbors
Employees: 5 To 9
Delivery Vehicles: 1 To 4
Sales: $2-$3 Million
County: Chambers
Brands: Anheuser-Busch-Equity, Craft Brewers Alliance, Kirin Brewery Co Ltd

Loxley

BUDWEISER-BUSCH DIST CO
[Budweiser-Busch Dist Co]
[Mobile, AL 36617]
16430 Black Devine Road
Loxley, AL 36551
Phone: 251-964-5087
Fax #: 251-964-6065
Vice President: Mark E. Hughes
Sales Manager: Johnny Shaw
Employees: 40 To 49

Wine & Spirits Wholesalers

ALABAMA

Alabaster

***ALABAMA CROWN DIST CO**
[Georgia Crown Dist Co]
[Mc Donough, GA 30253]
1330 Corporate Woods Dr
Alabaster, AL 35007
Phone: 205-605-1400
President: Donald Leebern III
Dir-Sales: Bob Robertson
Warehouse Manager: Carlos Stanton
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $10-$15 Million
County: Shelby
Brands: Bacardi USA Wines, Banfi, Bogle Vineyards, Constellation - Wines, Deutsch Fam Wine / Spirit, Diageo Chateau & Estates, Domaine Chandon, Don Sebastiani & Sons, Foley Family Wines, Gallo Wines, Palm Bay Imports, Pernod Ricard Wines, Ste. Michelle Wines Est, Trinchero Family, Wine Group (The), Majestic, Patron Spirits, 20/20 Wine Cooler, Browne Vintners

Bessemer

***UNITED-JOHNSON BROTHERS**
6000 Greenwood Parkway
Bessemer, AL 35022
Phone: 205-942-6000
Fax #: 205-945-7465
President: Bob Crawford
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $3-$5 Million
County: Jefferson
Brands: Constellation - Wines, Gallo Wines, Jackson Family Wines, Blackstone

Birmingham

***INT'L WINES & CRAFT BEER**
301 Snow Drive
Birmingham, AL 35209
Phone: 205-945-7101
Fax #: 205-945-8464
Owner/C E O: Charles Yeates
President: Seth Poole
V P-Operations: Dwayne Stansell
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $20-$25 Million
County: Jefferson
Computer Hardware: IBM AS/400
Computer Software: DISC
Brands: Bronco Wine Company, C Mondavi & Family, Don Sebastiani & Sons, Maisons Marques & Domaine, Wilson Daniels Ltd, Winebow, Kobrand Wines, Caymus Vineyards, Marietta Cellars, Saintsbury Winery, Adelsheim Vineyard, Felsina

Opelika

***PREMIUM BEVERAGE COMPANY**
928 North Railroad Avenue
Opelika, AL 36801
Phone: 334-745-4521
Fax #: 334-745-2179
President: Billy A. Hall
General Manager: Billy Gene Mimms
Controller: Linda Clark
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: $15-$20 Million
County: Lee
Brands: Gallo Wines, Treasury Wine Estates

Saraland

***M B C-UNITED-MOBILE**
[M B C-United]
[Bessemer, AL 35022]
952 Jacintoport Blvd
Saraland, AL 36571
Phone: 205-942-6000
Fax #: 251-479-5423
President: Bob Crawford
Operations Manager: Ben Wallock
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $15-$20 Million
County: Mobile
Brands: Brown-Forman Wines, Constellation - Wines, Gallo Wines, H. Schmitt Sohne, Jackson Family Wines, Trinchero Family, Clos Du Bois

ALASKA

Anchorage

***K & L DISTRIBUTORS INC**
6307 Arctic Spur Road
Anchorage, AK 99518
Phone: 907-563-3030
Fax #: 907-786-0270
Chief Exec Officer: Daniel B. Levine
President-Alaska: Donald Grasse
V P-Wine Marketing: Julie Matson
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: $50-$75 Million
County: Anchorage
Brands: Bacardi USA Wines, Bronco Wine Company, Brown-Forman Wines, C Mondavi & Family, Constellation - Wines, Don Sebastiani & Sons, Fetzer Vineyards, Foley Family Wines, Jackson Family Wines, Ste. Michelle Wines Est, Terlato Wines (Paterno), Trinchero Family, Wilson Daniels Ltd, Bacardi USA Spirits, Brown-Forman Spirits, Campari America, Kobrand Spirits, Mc Cormick, Remy Cointreau USA, Sazerac, Sidney Frank Importing, William Grant, Korbel, Jekel Vineyard

***ODOM CORPORATION (THE)**
[Odom Corporation (The)]
[Bellevue, WA 98004]
1800 Ship Avenue
Anchorage, AK 99501
Phone: 907-272-8511
Fax #: 907-264-0343
Vice President: Joel Kadarauch
Sales Manager: Dave Brown
Operations Manager: Mike Robinson
Employees: Over 100
Delivery Vehicles: 30 To 39
Sales: $100-$150 Million
County: Anchorage
Brands: Banfi, D F V Wines (Delicato), Diageo Chateau & Estates, Gallo Wines, Moet Hennessy USA Wines, Palm Bay Imports, Pernod Ricard Wines, Treasury Wine Estates, Beam Inc, Diageo North America, Frank-Lin, Gallo Spirits, Hood River Distillers, Luxco, Moet Hennessy USA Spiri, Patron Spirits, Pernod Ricard Spirits, Remy Cointreau USA, Sazerac, Shaw-Ross, William Grant, Prestige Wine Group, Rodney Strong Vineyards, Precept Wine, Freixenet USA, 585 Wine Partners, Ironstone Winery, Cline Cellars, Pacific Edge Wine & Sp

***SPECIALTY IMPORTS OF A K**
4119 Ingra
Anchorage, AK 99503
Phone: 907-563-9100
specialty@specialtyimports.com
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $3-$5 Million **
County: Anchorage
Brands: Dreyfus Ashby & Co, H. Schmitt Sohne, J. Lohr, Maisons Marques & Domaine, Clear Creek Distillery, Argyl Winery, Bargettos Santa Cruz Wnry, David Bruce Winery, Dry Creek Vineyard, Duckhorn Vineyards, Eberle Winery, Foppiano Vineyards, Lake Sonoma, Pedroncelli Winery, Quady Winery, Anchor Distilling, Charbay Distillery

Fairbanks

***K & L DISTRIBUTORS INC**
945 Elizabeth Street
Fairbanks, AK 99709
Phone: 907-452-8271
Fax #: 907-456-5571
Branch Manager: Chad Moore
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $15-$20 Million
County: Fairbanks North Star
Brands: Brown-Forman Wines, Fetzer Vineyards, Foley Family Wines, Jackson Family Wines, Ste. Michelle Wines Est, Bacardi USA Spirits, Mc Cormick, Remy Cointreau USA, Browne Vintners, Korbel, Cella Wineries, Jekel Vineyard

***ODOM CORPORATION (THE)**
[Odom Corporation (The)]
[Bellevue, WA 98004]
3101 Peger Road
Fairbanks, AK 99709
Phone: 907-456-4488
Fax #: 907-456-3044
Branch Manager: Keith Nore
Branch Manager: Jamie Caudy
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $30-$40 Million
County: Fairbanks North Star
Brands: Banfi, D F V Wines (Delicato), Diageo Chateau & Estates, Gallo Wines, Palm Bay Imports, Pernod Ricard Wines, Wilson Daniels Ltd, Beam Inc, Frank-Lin, Luxco, Moet Hennessy USA Spiri, Remy Cointreau USA, Sazerac, Shaw-Ross, William Grant, Prestige Wine Group

Juneau

***K & L DISTRIBUTORS INC**
8420 Airport Boulevard
Juneau, AK 99801
Phone: 907-780-6655
Fax #: 907-780-6656
Sales Manager: Tim Findlay
Employees: 5 To 9
Delivery Vehicles: 1 To 4
Sales: $2-$3 Million
County: Juneau
Brands: Bacardi USA Wines, Brown-Forman Wines, C Mondavi & Family, Constellation - Wines, Don Sebastiani & Sons, Fetzer Vineyards, Foley Family Wines, Jackson Family Wines, Ste. Michelle Wines Est, Terlato Wines (Paterno), Trinchero Family, Bacardi USA Spirits, Beam Inc, Brown-Forman Spirits, Campari America, Frank-Lin, Kobrand Spirits, Majestic, Remy Cointreau USA, William Grant, C & E Imports, Hogue Cellars, Sonoma, Beaulieu Vineyard, Parducci Winery, Christian Brothers, Korbel

ARIZONA

Buckeye

***GOLDEN EAGLE DISTRIBUTORS**
[Golden Eagle Distributors]
[Tucson, AZ 85726]
P.O.Box 697
Buckeye, AZ 85326
Phone: 623-386-6312
Fax #: 623-386-2108
Branch Manager: Mike Oglesbee
Employees: 30 To 39
Delivery Vehicles: 5 To 9
Sales: $5-$10 Million
County: Maricopa
Brands: Chateau Diana, Black Oak, La Baron Ranch, 1221, Dos Lunas

Casa Grande

***GOLDEN EAGLE DISTRIBUTORS**
[Golden Eagle Distributors]
[Tucson, AZ 85726]
1000 North Jefferson
Casa Grande, AZ 85222
Phone: 520-836-2221
Fax #: 520-836-0264
Branch Manager: Mike Grijalva
Employees: 30 To 39
Delivery Vehicles: 5 To 9
Sales: $10-$15 Million
County: Pinal
Brands: Elkan Wine, Black Oak, La Baron Ranch, Dos Lunas

Chandler

***HENSLEY BEVERAGE CO**
[Hensley Beverage Co]
[Phoenix, AZ 85031]
2555 North Nevada Street
Chandler, AZ 85225
Phone: 480-968-2471
Fax #: 480-303-6954
President/C E O: Robert M. Delgado
Sr Vice Pres: William Catalanotte
Chief Fin Officer: Andrew Mc Cain

Soft Drink Bottlers/ Distributors

ALABAMA

Alabaster

***ALABAMA CROWN DIST CO (D)**
[Georgia Crown Dist Co]
[Mc Donough, GA 30253]
1330 Corporate Woods Dr
Alabaster, AL 35007
Phone: 205-605-1400
President: Donald Leebern III
Dir-Sales: Bob Robertson
Warehouse Manager: Carlos Stanton
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $10-$15 Million
County: Shelby
Brands: Sweet Leaf Tea

Alexandria

***SUPREME BEVERAGE COMPANY (D)**
[Supreme Beverage Company]
[Birmingham, AL 35202]
P.O.Box 495
Alexandria, AL 36250
Phone: 256-820-6686
Fax #: 256-820-4169
bclough@supremebeverage.com
General Manager: Barry Clough
Office Manager: Julie Harper
Warehouse Manager: Archie Ramey
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $5-$10 Million
County: Calhoun
Brands: Nesquik/Coffeemate/Juices, Red Bull

Anniston

***BAMA BUDWEISER-ANNISTON (D)**
P.O.Box 1601
Anniston, AL 36202
Phone: 256-831-7754
Fax #: 256-831-7751
Owner/President: Frank Schilleci
General Manager: Chuck Bussey
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $5-$10 Million
County: Calhoun
Brands: Killer Buzz

Atmore

***PEPSI-COLA BOTTLING CO (D)**
P.O.Box 1009
Atmore, AL 36504
Phone: 251-368-3197
Fax #: 251-368-1260
pepsiatm@frontiernet.net
President: H.W. Matthews III
General Manager: Ronald Johnson
Sales Manager: Webb Nall
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $5-$10 Million
County: Escambia
Brands: Cyto Sport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Canada Dry, Country Time, Mountain Dew, Mug Root Beer, Sierra Mist, Sunkist, Starbucks Frappuccino, Hawaiian Punch

Bessemer

***UNITED-JOHNSON BROTHERS (D)**
6000 Greenwood Parkway
Bessemer, AL 35022
Phone: 205-942-6000
Fax #: 205-945-7465
President: Bob Crawford
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $3-$5 Million
County: Jefferson
Brands: Drank

Birmingham

***BIRMINGHAM BEVERAGE CO (D)**
201 Citation Court
Birmingham, AL 35209
Phone: 205-942-9403
Fax #: 205-942-9411
hak@alabev.com
Chairman/President: Harry A. Kampakis
General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: $30-$40 Million
County: Jefferson
Computer Hardware: Windows/Host Inet Server
Computer Software: Micro Vane dBev
Brands: Welch's

***BUFFALO ROCK COMPANY**
111 Oxmoor Road-Box 10048
Birmingham, AL 35202
Phone: 205-942-3435
Fax #: 205-942-8239
Chairman/C E O: James C. Lee III
President/C O O: Matthew Dent
Employees: Over 100
Delivery Vehicles: Over 100
Sales: Over $200 Million
Btl. Lines Carbonated: 4
Canning Lines: 3
Soft Drink Cases: 40,000,000
Computer Hardware: IBM PC
Computer Software: Oracle
Brands: Cyto Sport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Buffalo Rock, Grapico, Sierra Mist, Canada Dry, Amp, Mountain Dew, Mug Root Beer, Seven Up, Squirt, Sunkist

***COCA-COLA BTLG CO UNITED**
4600 E Lake Blvd
Birmingham, AL 35217
Phone: 205-841-2653
Fax #: 205-849-4679
President: John H. Sherman
V P-Manufacturing: Stan Ellington
V P/Controller: Eric Steadman
Employees: Over 100
Delivery Vehicles: Over 100
Sales: $100-$150 Million
Btl. Lines Carbonated: 2
Soft Drink Cases: 14,000,000
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Hansens-Monster Bev, Minute Maid Products, Barq's, Sprite, Full Throttle, Fuze, Nos Energy Drink, Powerade

***SUPREME BEVERAGE COMPANY (D)**
P.O.Box 2725
Birmingham, AL 35202
Phone: 205-251-8010
Fax #: 205-458-3316
supremebev@aol.com
President: Charles A. Schilleci
Exec Vice Pres: J.B. Schilleci Jr.
V P/General Manager: Michael Schilleci
Employees: Over 100
Delivery Vehicles: Over 100
Sales: $50-$75 Million
County: Jefferson
Brands: Nesquik/Coffeemate/Juices, Red Bull

Carbon Hill

***COCA-COLA BTLG CO UNITED (D)**
[Coca-Cola Btlg Co United]
[Birmingham, AL 35217]
4959 Prospect Road
Carbon Hill, AL 35549
Phone: 205-924-9922
Fax #: 205-924-0408
General Manager: Jim Carlo
Employees: 30 To 39
Delivery Vehicles: 5 To 9
Sales: $3-$5 Million
County: Walker
Brands: Coca-Cola Products, Hansens-Monster Bev, Minute Maid Products, Fanta, Barq's, Sprite, Full Throttle, Nos Energy Drink, Honest Tea, Powerade

Cullman

***COCA-COLA BTLG CO UNITED (D)**
[Coca-Cola Btlg Co United]
[Birmingham, AL 35217]
P.O.Box 219
Cullman, AL 35056
Phone: 256-734-0613
Fax #: 256-734-0617
General Manager: Rod Painter
Route Manager: James Burnahm
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $3-$5 Million
County: Cullman
Brands: Coca-Cola Products, Hansens-Monster Bev, Minute Maid Products, Mello Yello, Pibb Xtra, Barq's, Sprite, Full Throttle, Nos Energy Drink, Powerade

***PEPSI-COLA BOTTLING CO (D)**
[Pepsi-Cola Bottling Co]
[Decatur, AL 35602]
P.O.Box 926
Cullman, AL 35056
Phone: 256-734-9454
Fax #: 256-739-2350
General Manager: Terry Shabel
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $2-$3 Million
County: Cullman
Brands: Cyto Sport/Muscle Milk, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Sierra Mist, Mountain Dew, Mug Root Beer, Starbucks Frappuccino

Decatur

***DECATUR COCA-COLA BTLG CO (D)**
#1 Refreshment Pl-Bx 1687
Decatur, AL 35602
Phone: 256-353-9211
Fax #: 256-353-7255
Chairman/President: Randall S. Troup
Vice President: Frank L. Troup
Controller: Kimberly Mayfield
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: $5-$10 Million
County: Morgan
Computer Hardware: IBM AS/400
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Mello Yello, Fanta, Barq's, Full Throttle, Sprite, Gold Peak Tea, Powerade

***PEPSI-COLA BOTTLING CO (D)**
P.O.Box 2389
Decatur, AL 35602
Phone: 256-353-8334
Fax #: 256-306-0905
General Manager: Rodger Shabel
Marketing Manager: Ronnie Dukes
Employees: 75 To 99
Delivery Vehicles: 30 To 39
Sales: $15-$20 Million
County: Morgan
Brands: Cyto Sport/Muscle Milk, Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Mountain Dew, Mug Root Beer, Sierra Mist, Sunkist, Country Time, Starbucks Frappuccino

***VALLEY BUDWEISER INC (D)**
P.O.Box 1992
Decatur, AL 35602
Phone: 256-353-4848
Fax #: 256-351-9538
President: John Dobbs
Vice President: Wade Weaver
Secretary/Treasurer: James K. Dobbs III
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $5-$10 Million
County: Morgan
Brands: Hansens-Monster Bev, Peace Tea

Dothan

***ADAMS BEVERAGES INC (D)**
3116 John D Odom Road
Dothan, AL 36303
Phone: 334-983-5161
Fax #: 334-983-9482
Chairman: William C. Adams
President: Philip Mullin
Vice President: Steve Wamich
Employees: 40 To 49
Delivery Vehicles: 20 To 29
Sales: $5-$10 Million
County: Houston
Brands: Killer Buzz, Calypso

***BUFFALO ROCK COMPANY (D)**
[Buffalo Rock Company]
[Birmingham, AL 35202]
3775 Napier Field Road
Dothan, AL 36303
Phone: 334-794-4102
Fax #: 334-792-6709

Bottled Water Companies

ALABAMA

Alabaster

***ALABAMA CROWN DIST CO (D)**
[Georgia Crown Dist Co]
[Mc Donough, GA 30253]
1330 Corporate Woods Dr
Alabaster, AL 35007
Phone: 205-605-1400
President: Donald Leebern III
Dir-Sales: Bob Robertson
Warehouse Manager: Carlos Stanton
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $10-$15 Million
County: Shelby
Brands: Perrier, Poland Spring, San Pellegrino, Voss, Melwood Spring, Vittel

Anniston

***BAMA BUDWEISER-ANNISTON (D)**
P.O.Box 1601
Anniston, AL 36202
Phone: 256-831-7754
Fax #: 256-831-7751
Owner/President: Frank Schilleci
General Manager: Chuck Bussey
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $5-$10 Million
County: Calhoun
Brands: Icelandic Glacial

Atmore

***PEPSI-COLA BOTTLING CO (D)**
P.O.Box 1009
Atmore, AL 36504
Phone: 251-368-3197
Fax #: 251-368-1260
pepsiatm@frontiernet.net
President: H.W. Matthews III
General Manager: Ronald Johnson
Sales Manager: Webb Nall
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $5-$10 Million
County: Escambia
Brands: Aquafina, O.N.E. Coconut Water, Sobe Life Water

Attalla

***GADSDEN BUDWEISER DIST CO (D)**
[Birmingham Budweiser]
[Birmingham, AL 35211]
200 J D Smith Drive
Attalla, AL 35954
Phone: 256-538-3871
Fax #: 256-538-2349
President: Jay Dobbs
General Manager: Keith Nelson
Sales Manager: Mike Cox
Employees: 30 To 39
Delivery Vehicles: 5 To 9
Sales: $20-$25 Million **
County: Etowah
Brands: Icelandic Glacial

KYUKA WATERS INC
13500 Duck Springs Road
Attalla, AL 35954
Phone: 800-206-7851
Fax #: 256-538-5105
kyukawater@earthlink.net
President: K. Bryant Strain
Vice President: Emily C. Ritchey
Sales Manager: Karl Strain
Employees: 10 To 19
Delivery Vehicles: 5 To 9
Sales: $2-$3 Million **
Btl. Lines Still: 1
Brands: Kyuka

Bessemer

***UNITED-JOHNSON BROTHERS (D)**
6000 Greenwood Parkway
Bessemer, AL 35022
Phone: 205-942-6000
Fax #: 205-945-7465
President: Bob Crawford
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $3-$5 Million
County: Jefferson
Brands: Fiji

Birmingham

***BIRMINGHAM BEVERAGE CO (D)**
201 Citation Court
Birmingham, AL 35209
Phone: 205-942-9403
Fax #: 205-942-9411
hak@alabev.com
Chairman/President: Harry A. Kampakis
General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Employees: 75 To 99
Delivery Vehicles: 20 To 29
Sales: $30-$40 Million
County: Jefferson
Computer Hardware: Windows/ Host Inet Server
Computer Software: Micro Vane dBev
Brands: Skinny Water, White Quartz

***BUFFALO ROCK COMPANY**
111 Oxmoor Road-Box 10048
Birmingham, AL 35202
Phone: 205-942-3435
Fax #: 205-942-8239
Chairman/C E O: James C. Lee III
President/C O O: Matthew Dent
Employees: Over 100
Delivery Vehicles: Over 100
Sales: Over $200 Million
Btl. Lines Still: 2
Bottled Water Cases: 10,000,000
Computer Hardware: IBM PC
Computer Software: Oracle
Brands: Aquafina, Propel Fitness Water, Sobe Life Water, Aqualibrium, Sparkletts

***COCA-COLA BTLG CO UNITED**
4600 E Lake Blvd
Birmingham, AL 35217
Phone: 205-841-2653
Fax #: 205-849-4679
President: John H. Sherman
V P-Manufacturing: Stan Ellington
V P/Controller: Eric Steadman
Employees: Over 100
Delivery Vehicles: Over 100
Sales: $100-$150 Million
Btl. Lines Still: 1
Bottled Water Cases: 6,000,000
Brands: Dasani, Evian, Glaceau

CRYSTAL SPRINGS WATER CO (D)
P.O.Box 11786
Birmingham, AL 35202
Phone: 205-326-8800
Fax #: 205-326-6640
General Manager: Richard Smith
Employees: 10 To 19
Delivery Vehicles: 10 To 19
Sales: $2-$3 Million
County: Jefferson
Computer Software: H2O PAK
Brands: Crystal Springs

RAINBOW SPRINGS (D)
1901 Eleventh Avenue S
Birmingham, AL 35205
Phone: 205-939-1711
Fax #: 205-939-1733
Owner: Harinam Singh Khalsa
Employees: 1 To 4
Delivery Vehicles: 1 To 4
Sales: Under $500,000
County: Jefferson
Brands: Rainbow Springs

RED MOUNTAIN BEVERAGE CO
P.O.Box 660522
Birmingham, AL 35266
Phone: 786-268-9311
glennherrin@hotmail.com
Chief Exec Officer: Glenn Herrin
Employees: 5 To 9
Btl. Lines Still: 1
Brands: Southern Water

Carbon Hill

***COCA-COLA BTLG CO UNITED (D)**
[Coca-Cola Btlg Co United]
[Birmingham, AL 35217]
4959 Prospect Road
Carbon Hill, AL 35549
Phone: 205-924-9922
Fax #: 205-924-0408
General Manager: Jim Carlo
Employees: 30 To 39
Delivery Vehicles: 5 To 9
Sales: $3-$5 Million
County: Walker
Brands: Dasani, Evian, Glaceau, Mountain Laurel Springs

Cullman

***COCA-COLA BTLG CO UNITED (D)**
[Coca-Cola Btlg Co United]
[Birmingham, AL 35217]
P.O.Box 219
Cullman, AL 35056
Phone: 256-734-0613
Fax #: 256-734-0617
General Manager: Rod Painter
Route Manager: James Burnahm
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $3-$5 Million
County: Cullman
Brands: Dasani, Evian, Glaceau

***PEPSI-COLA BOTTLING CO (D)**
[Pepsi-Cola Bottling Co]
[Decatur, AL 35602]
P.O.Box 926
Cullman, AL 35056
Phone: 256-734-9454
Fax #: 256-739-2350
General Manager: Terry Shabel
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $2-$3 Million
County: Cullman
Brands: Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Sobe Life Water, Sparkletts

Decatur

***DECATUR COCA-COLA BTLG CO (D)**
#1 Refreshment Pl-Bx 1687
Decatur, AL 35602
Phone: 256-353-9211
Fax #: 256-353-7255
Chairman/President: Randall S. Troup
Vice President: Frank L. Troup
Controller: Kimberly Mayfield
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: $5-$10 Million
County: Morgan
Computer Hardware: IBM AS/400
Brands: Dasani, Evian, Glaceau

***PEPSI-COLA BOTTLING CO (D)**
P.O.Box 2389
Decatur, AL 35602
Phone: 256-353-8334
Fax #: 256-306-0905
General Manager: Rodger Shabel
Marketing Manager: Ronnie Dukes
Employees: 75 To 99
Delivery Vehicles: 30 To 39
Sales: $15-$20 Million
County: Morgan
Brands: Aquafina, Propel Fitness Water, Sobe Life Water, Sparkletts

***VALLEY BUDWEISER INC (D)**
P.O.Box 1992
Decatur, AL 35602
Phone: 256-353-4848
Fax #: 256-351-9538
President: John Dobbs
Vice President: Wade Weaver
Secretary/Treasurer: James K. Dobbs III
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $5-$10 Million
County: Morgan
Brands: Icelandic Glacial, Talking Rain Products

Dothan

***ADAMS BEVERAGES INC (D)**
3116 John D Odom Road
Dothan, AL 36303
Phone: 334-983-5161
Fax #: 334-983-9482
Chairman: William C. Adams
President: Philip Mullin
Vice President: Steve Wamich
Employees: 40 To 49
Delivery Vehicles: 20 To 29
Sales: $5-$10 Million
County: Houston
Brands: Icelandic Glacial, Talking Rain Products

***BUFFALO ROCK COMPANY (D)**
[Buffalo Rock Company]
[Birmingham, AL 35202]
3775 Napier Field Road
Dothan, AL 36303
Phone: 334-794-4102
Fax #: 334-792-6709
Employees: Over 100
Delivery Vehicles: 30 To 39
Sales: $20-$25 Million
County: Houston
Brands: Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Sobe Life Water, Aqualibrium

***COCA-COLA REFRESHMENTS (D)**
[Coca-Cola Refreshments]
[Knoxville, TN 37921]

Breweries

AMERICAN VINTAGE BEVERAGE
328 S Jefferson St #1070
Chicago, IL 60661
Phone: 312-477-8660
Fax #: 206-350-4095
americanvintagebeverage.com
Brands: Cayman Jack H C Margarita, American Vintage Hard Tea

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
3101 Busch Drive
Fairfield, CA 94533
Phone: 707-429-2000
Fax #: 707-429-7500
www.anheuser-busch.com
General Manager: Kevin Finger
Brewmaster: Scott Ungermann
Employees: 400 To 499
Franchises: 600
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 2
Canning Lines: 2
Keg/Draft Lines: 1
Capacity: 4,000,000 To 5,000,000 Barrels
Brands: Budweiser, Bud Light, Busch, Busch Light, Natural Light, Natural Ice, Rolling Rock, Rock Light

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
15800 Roscoe Boulevard
Van Nuys, CA 91406
Phone: 818-989-5300
Fax #: 818-908-5695
www.anheuser-busch.com
General Manager: Luis Cayo
Employees: 750 To 999
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 4
Canning Lines: 4
Keg/Draft Lines: 1
Capacity: 12,000,000 To 13,000,000 Barrels
Brands: Budweiser, Bud Light, Natural Light, Bud Ice, Budweiser Select, Busch, Busch Light, Hurricane High, Hurricane Ice, King Cobra, Budweiser Chelada, Bud Light Chelada, Michelob, Michelob Amber Bock, Michelob Light, Michelob Ultra, Natural Ice

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
2351 Busch Drive
Fort Collins, CO 80524
Phone: 970-490-4502
www.anheuser-busch.com
General Manager: Kevin Fahrenkrog
Employees: 500 To 749
Franchises: 600
Btl. Lines Coldfill: 3
Btl. Lines Carbonated: 3
Canning Lines: 3
Keg/Draft Lines: 1
Capacity: 9,000,000 To 10,000,000 Barrels
Brands: Budweiser, Bud Light, Michelob Amber Bock, O' Doul's, Busch, Busch Light, Busch Ice, Natural Light, Natural Ice, Bud Ice, Michelob Ultra Amber, Michelob, Michelob Light, Michelob Ultra, Budweiser Select, Bud Light Lime, Busch N A

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
111 Busch Drive
Jacksonville, FL 32218
Phone: 904-751-0700
Fax #: 904-751-8120
www.anheuser-busch.com
General Manager: Steve Foppe
Brewmaster: Mike Anderson
Employees: 400 To 499
Franchises: 600
Btl. Lines Coldfill: 3
Btl. Lines Carbonated: 3
Canning Lines: 3
Keg/Draft Lines: 1
Capacity: 10,000,000 To 11,000,000 Barrels
Brands: Budweiser, Bud Light, Michelob Light, Michelob Ultra, Michelob Amber Bock, Busch Light, Busch, Natural Light, Natural Ice, Budweiser Select, Michelob Ultra Amber, Landshark Lager, Select 55, Shock Top

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
100 Busch Drive
Cartersville, GA 30120
Phone: 770-386-2000
Fax #: 770-606-3018
www.anheuser-busch.com
Brewmaster: Dan Kahn
Employees: 500 To 749
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 4
Canning Lines: 2
Capacity: 7,000,000 To 8,000,000 Barrels
Brands: Budweiser, Bud Light, Budweiser Select, Bud Ice, Bud Light Lime, Busch, Busch Light, Hurricane Malt Liquor, Michelob Amber Bock, Michelob, Michelob Light, Michelob Ultra, Michelob Honey Lager, Michelob Bavarian, Michelob Porter, Michelob Pale Ale

ANHEUSER-BUSCH INC
One Busch Place
St. Louis, MO 63118
Phone: 314-577-2000
Fax #: 314-577-2900
www.anheuser-busch.com
General Manager: Jeff Pitts
Brewmaster: Jim Bicklein
Employees: 1,000 To 1,249
Franchises: 600
Btl. Lines Coldfill: 5
Btl. Lines Carbonated: 5
Canning Lines: 5
Keg/Draft Lines: 1
Capacity: 15,000,000 To 16,000,000 Barrels
Brands: Budweiser, Bud Light, Budweiser Select, Busch, Busch Light, Natural Ice, Natural Light, Michelob, Michelob Ultra, Michelob Ultra Amber, Michelob Light, Michelob Golden Draft Lt, Bud Light Chelada, Budweiser Chelada, Michelob Amber Bock, Select 55, Beck's, Beck's Light, Beck's Saphire, Beck's Dark

ANHEUSER-BUSCH INC
One Busch Place
St. Louis, MO 63118
Phone: 314-577-2000
Fax #: 314-577-2900
www.anheuser-busch.com
President-N A: Luiz Fernando Edmond
V P-Finance: Joao Guerra
V P-Corp Affairs: James Villeneuve
V P/General Counsel: Gary L. Rutledge
V P-Supply: Peter Kraemer
V P-Procurement: Lee Keathley
V P-Information Tech: Fued Sadala
V P-People: James Brickey
V P-Logistics: Pablo Gonzalez
V P-Sales: David Almedia
Employees: 3,000 Or More
Franchises: 600
Brands: Budweiser, Bud Light, Budweiser Select, Select 55, Bud Light Lime, Margaritaville Spiked Tea, Michelob, Michelob Light, Michelob Ultra, Busch, Busch Light, Natural Light, Margaritaville Spiked Lem, Budweiser Black Crown, Bud Ice, Bud Light Lime-A-Rita, Bud Light Platinum, Budweiser Chelada, Bud Light Chelada, Shock Top

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
221 Daniel Webster Hwy
Merrimack, NH 03054
Phone: 603-889-6631
Fax #: 603-595-1233
www.anheuser-busch.com
General Manager: Jackie Hamel
Brewmaster: Tom O' Connell
Employees: 400 To 499
Franchises: 600
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 3
Canning Lines: 1
Keg/Draft Lines: 1
Capacity: 3,000,000 To 4,000,000 Barrels
Brands: Budweiser, Bud Light, Michelob Light, Busch, Natural Light, Busch Light, Redbridge, Stone Mill Pale Ale

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
200 U S Highway #1 & #9
Newark, NJ 07114
Phone: 973-645-7700
Fax #: 973-645-7901
www.anheuser-busch.com
Brewmaster: George Weston
Employees: 500 To 749
Franchises: 600
Btl. Lines Coldfill: 2
Btl. Lines Carbonated: 3
Canning Lines: 3
Keg/Draft Lines: 1
Capacity: 7,000,000 To 8,000,000 Barrels
Brands: Budweiser, Bud Light, King Cobra, Michelob Ultra, Busch Light, Busch, Natural Light, Natural Ice, Rolling Rock, Rock Light

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
2885 Belgium Road
Baldwinsville, NY 13027
Phone: 315-635-4000
Fax #: 315-635-4404
www.anheuser-busch.com
General Manager: Nick Mills
Brewmaster: Nick Offredi
Employees: 750 To 999
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 5
Canning Lines: 2
Keg/Draft Lines: 1
Capacity: 7,000,000 To 8,000,000 Barrels
Brands: Budweiser, Bud Light, Bud American Ale, Budweiser Select, Bud Ice, Michelob Light, Michelob, Hurricane, Michelob Ultra, Michelob Golden Draft, Busch Light, Busch, Bud Light Lime, Natural Light, Natural Ice, Wild Blue, Bass

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
700 Schrock Road
Columbus, OH 43229
Phone: 614-888-6644
Fax #: 614-847-6489
www.anheuser-busch.com
General Manager: Kevin Lee
Brewmaster: Jennifer Eckstein
Employees: 500 To 749
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 4
Canning Lines: 3
Keg/Draft Lines: 1
Capacity: 9,000,000 To 10,000,000 Barrels
Brands: Budweiser, Bud Light, Michelob Light, Michelob Ultra, Michelob, Busch, Busch N A, Busch Light, Natural Light, O' Doul's, O' Doul's Amber, Budweiser Select, Bud Light Platinum

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
775 Gellhorn Drive
Houston, TX 77029
Phone: 713-675-2311
www.anheuser-busch.com
General Manager: Rick Wohlfarth
Brewmaster: Dave W. Maxwell
Employees: 750 To 999
Franchises: 600
Btl. Lines Coldfill: 5
Btl. Lines Carbonated: 5
Canning Lines: 4
Keg/Draft Lines: 1
Capacity: 12,000,000 To 13,000,000 Barrels
Brands: Budweiser, Bud Light, Busch, Busch Light, Natural Light, Budweiser Select, Michelob, Bud Ice, Michelob Ultra, Ziegen Bock, Michelob Light

ANHEUSER-BUSCH INC
[Anheuser-Busch Inc]
[St. Louis, MO 63118]
7801 Pocahontas Trail
Williamsburg, VA 23185
Phone: 757-253-3600
www.anheuser-busch.com
General Manager: Rick Shippey
Brewmaster: Dan Westmoreland
Employees: 750 To 999
Franchises: 600
Btl. Lines Coldfill: 4
Btl. Lines Carbonated: 4
Canning Lines: 4
Keg/Draft Lines: 1

Craft/Micro-breweries

ABITA BREWING COMPANY
P.O.Box 1510
Abita Springs, LA 70420
Phone: 985-893-3143
Fax #: 985-898-3546
abitabeer@aol.com
www.abita.com
President: David Blossman
Employees: 30 To 39
Btl. Lines Carbonated: 1
Keg/Draft Lines: 1
Capacity: 50,000 To 99,999 Barrels
Brands: Abita Golden, Abita Amber, Turbodog, Abita Purple Haze, Abita Seasonals, Abita Light, Abita Jockamo I P A, Abita Restoration Pale

ALASKAN BREWING COMPANY
5429 Shaune Drive
Juneau, AK 99801
Phone: 907-780-5866
Fax #: 907-780-4514
info@alaskanbeer.com
www.alaskanbeer.com
President/Brewmaster: Geoff Larson
Plant Manager: Curtis Holmes
General Manager: Linda Thomas
Dir-Finance: Ann Metcalfe
Marketing Manager: Marcelle Larson
Production Manager: David Wilson
Mgr-Nat'l Sales: Merv Boyce
Employees: 80 To 89
Btl. Lines Coldfill: 1
Keg/Draft Lines: 1
Capacity: 100,000 To 199,999 Barrels
Brands: Alaskan Smoked Porter, Alaskan Amber, Alaskan Freeride A P A, Alaskan Stout, Alaskan White Ale, Alaskan Winter Ale, Alaskan Summer Ale, Alaskan I P A

ALESMITH BREWING COMPANY
9368 Cabot Drive
San Diego, CA 92126
Phone: 858-549-9888
Fax #: 858-549-1052
peter@alesmith.com
www.alesmith.com
President: Peter Zien
Employees: 1 To 4
Capacity: 1,000 To 9,999 Barrels
Brands: Anvil E S B Ale, Yulesmith, Nautical Nut Brown, Grand Cru, Wee Heavy, Alesmith I P A, Old Numbskull, Evil Dead Red, Horny Devil, Alesmith X

ALLAGASH BREWING COMPANY
50 Industrial Way
Portland, ME 04103
Phone: 207-878-5385
Fax #: 207-878-5390
info@allagash.com
www.allagash.com
President/Brewmaster: Rob Tod
Employees: 60 To 69
Btl. Lines Coldfill: 1
Capacity: 1,000 To 9,999 Barrels
Brands: Allagash White Beer, Allagash Double Ale, Allagash Tripel Ale, Allagash Grand Cru, Allagash Four, Allagash Black, Allagash Confluence, Allagash Curieux, Allagash Odyssey, Allagash Victoria Ale, Allagash Victor Ale, Allagash Hugh Malone

ANCHOR BREWERS & DIST'L
1705 Mariposa Street
San Francisco, CA 94107
Phone: 415-863-8350
Fax #: 415-552-7094
www.anchorbrewing.com
Chief Exec Officer: Keith Greggor
President: John Dannerbeck
Plant Manager: Niels Legallet
Brewmaster: Mark Carpenter
Dir-Admin/Acct: Linda Rowe
Employees: 60 To 69
Franchises: 100
Btl. Lines Carbonated: 2
Keg/Draft Lines: 1
Capacity: 100,000 To 199,999 Barrels
Brands: Old Foghorn, Liberty Ale, Anchor Steam Beer, Anchor Porter, Anchor Summer Beer, Our Special Ale, Anchor Small Beer, Anchor Bock Beer, Humming Ale

ANDERSON VALLEY BREWING
P.O.Box 505-17700 Hwy 253
Boonville, CA 95415
Phone: 707-895-2337
Fax #: 707-895-2353
www.avbc.com
Owner/President: Trey White
Dir-Sales: Ron Ziomek
Production Manager: David Gatlin
Engineer: Rod De Witt
Head Brewer: Fal Allen
Dir-Human Resources: Debi Paslay
Employees: 40 To 49
Franchises: 35
Btl. Lines Carbonated: 1
Canning Lines: 1
Keg/Draft Lines: 1
Capacity: 50,000 To 99,999 Barrels
Brands: Winter Solstice, Poleeko Pale, Boont E S B, Boont Amber Ale, Barney Flats Oat Stout, Hop Ottin I P A, Brother Davids Belgian, Summer Solstice

ANGEL CITY BREWING
216 S Alameda Street
Los Angeles, CA 90013
Phone: 213-622-1261
info@angelcitybrewery.com
www.angelcitybrewery.com
Brewmaster: Dieter Foerstner
Employees: 20 To 29
Franchises: 6
Btl. Lines Carbonated: 1
Capacity: 1,000 To 9,999 Barrels
Brands: Angel City Beers

ARCADIA BREWING CO
103 West Michigan Ave
Battle Creek, MI 49017
Phone: 269-963-9520
Fax #: 269-963-9617
tsuprise@aol.com
www.arcadiaales.com
President/C E O: Tim Suprise
Head Brewer: Dave Sipple
Employees: 30 To 39
Franchises: 12
Btl. Lines Coldfill: 1
Capacity: 1,000 To 9,999 Barrels
Brands: Arcadia I P A, Arcadia Whitson, Arcadia Sky High Rye, Arcadia London Porter, Arcadia Angeler's Ale, Arcadia Starboard Stout, Arcadia Scotch Ale, Arcadia Imperial Stout, Arcadia Nutbrown Ale, Arcadia Cereal Killer, Arcadia E S B, Arcadia Jaw Jacker, Arcadia Cocoa Loco, Arcadia Big Dicks Old Ale, Arcadia Hop Mouth I P A, Arcadia Hop Rocket, Arcadia Shipwreck Porter

ATLANTIC BREWING COMPANY
15 Knox Road
Bar Harbor, ME 04609
Phone: 207-288-2337
Fax #: 207-288-2589
realale@atlanticbrewing.com
www.atlanticbrewing.com
Owner: Douglas Maffucci
Head Brewer: James Taylor
Employees: 10 To 19
Btl. Lines Coldfill: 2
Keg/Draft Lines: 1
Capacity: 25,000 To 49,999 Barrels
Brands: Bar Harbor Real Ale, Bar Harbor Blueberry, Brother Adam's Bragget, Mount Desert Island Gngr, Coal Porter, Special Old Bitter, Macfoochie's Scottish Ale, Bar Harbor Summer Ale, Bar Harbor Cadillac Mt, Manly Men Sea Smoked Brly, Bar Harbor True Blue, Bar Harbor Thunder Hole, Manly Men Black Strapped, Atlantic Brewing Logger, Leaf Peeper Lager, Manly Men El Hefe

AUGUST SCHELL BREWING CO
1860 Schell Road
New Ulm, MN 56073
Phone: 507-354-5528
Fax #: 507-359-9119
www.schellsbrewery.com
President: Ted Marti
Bottling Supt: Dan Kotten
Secretary: Dan Beranek
Brewmaster: Jeremy Kral
Sales Manager: Ed Schumacher
Mgr-Qual Assurance: Tom Kaehler
Employees: 50 To 59
Franchises: 65
Btl. Lines Carbonated: 1
Canning Lines: 1
Capacity: 100,000 To 199,999 Barrels
Brands: Deer Brand, Bock, Schell Light, Zommerfest, Schmaltz's Alt, Snowstorm, Firebrick Lager, Schell Pilsner, Schell's Octoberfest, Maifest, Schell Dark, Grainbelt Prem Nordeast, Grainbelt Prem Light, Hefeweizen, Grainbelt Nordeast, Shell's Goosetown, Schell's Chimney Sweep, Noble Star, Schell's Stag

AVERY BREWING COMPANY
5763 Arapahoe Ave Unit E
Boulder, CO 80303
Phone: 303-440-4324
Fax #: 303-786-8790
info@averybrewing.com
www.averybrewing.com
President/C E O: Adam Avery
Dir-Brewing Oper: Steve Breezley
Dir-Marketing: Joe Osborne
Mgr-Nat'l Sales: Ted Whitney
Chief Fin Officer: Jon Moldenhauer
Head Brewer: Matthew Thrall
Employees: 80 To 89
Btl. Lines Coldfill: 1
Canning Lines: 2
Keg/Draft Lines: 1
Capacity: 25,000 To 49,999 Barrels
Brands: Seasonals, Avery I P A, Ellie's Brown Ale, Out Of Bounds Stout, Hog Heaven Barlywine, Salvation, The Reverend, White Rascal Belgian Wht, Maharaja Imperial I P A, Dugana Double I P A, Czar Imperial Stout, Kaiser Imperial Oktobrfst, The Beast Grand Cru, Samael's Oak Aged Ale, Mephistopheles Stout, New World Porter, Karma Belgian Pale Ale, Old Jubilation Ale, Collaboratn Not Litigatn, Joe's American Pilsner

B J'S BREWERY
2917 Eastland Center
West Covina, CA 91791
Phone: 626-858-0054
Fax #: 626-967-3610
www.bjsbrewhouse.com
President: Gerald Deitchle
Employees: 100 To 124
Capacity: 0 To 999 Barrels
Brands: B J's Blonde, B J's Harvest Hefe, B J's Piranha Pale, B J's P M Porter, B J's Tatonka Stout, B J's Nutty Brewnette, B J's Jeremiah Red

BALLAST POINT BREWING CO
10051 Old Grove Road
San Diego, CA 92131
Phone: 858-695-2739
www.ballastpoint.com
Btl. Lines Coldfill: 1
Keg/Draft Lines: 1
Capacity: 25,000 To 49,999 Barrels
Brands: Ballast Point Longfin Lgr, Ballast Point Wahoo White, Ballast Point Pale Ale, Ballast Point Sculpin, Ballast Point Big Eye, Ballast Point Calico Ambr, Ballast Point Black Marin

BARLEY AND HOPS BREWERY
5473 Urbana Pike
Frederick, MD 21704
Phone: 301-668-5555
info@barleyandhops.net
www.barleyandhops.net
Operations Manager: Gary Brooks
Employees: 50 To 59
Franchises: 3
Btl. Lines Coldfill: 1
Brands: Annapolis Pale Ale, Hoptopsy E S B, Schifferstadt Stout, Dirty Little Blonde Lager, Seasonals

BARLEYCORN'S CRAFT BREW
21 Summer Street
Natick, MA 01760
Phone: 508-651-8885
Fax #: 508-651-8884
info@barleycorn.com
www.barleycorn.com
President: Daniel Eng
Employees: 5 To 9
Brands: Barleycorn's

BAYERN BREWING COMPANY
1507 Montana Street
Missoula, MT 59801
Phone: 406-721-1482
Fax #: 406-549-6444
bayern@bayernbrewery.com
www.bayernbrewery.com
President: Juergen Knoeller
Employees: 10 To 19
Franchises: 11
Btl. Lines Coldfill: 1
Capacity: 1,000 To 9,999 Barrels
Brands: Bayern Amber, Dancing Trout Ale, Dump Truck Summer Bock, Face Plant Doppelweizen, Bayern Oktoberfest, Bayern Maibock, Bayern Dark Dopplebock, Bayern Killarney,

Distilleries

A SMITH BOWMAN DISTILLERY
[Sazerac Company Inc]
[New Orleans, LA 70152]
One Bowman Drive #100
Fredericksburg, VA 22408
Phone: 540-373-4555
Fax #: 540-371-2236
www.asmithbowman.com
Chief Exec Officer: Mark Brown
V P/C F O: Paul Pape
V P-Human Resources: Kathy Thelen
V P-Sales/Marketing: Steve Wyant
Materials Mgr: Athena Carter
Employees: 5 To 9
Franchises: 8
Btl. Lines Coldfill: 3
Capacity: 5,000,000 To 7,500,000 Gallons
Brands: John J Bowman V A Bourb, Bowman Brothers V A Bourb, Abraham Bowman V A Ltd, Geo Bowman Dark Carib Rum, Deep Run Virginia Vodka, Sunset Hills Virginia Gin

ACCOLADE WINES NORTH AMER
1700 Second Street #220
Napa, CA 94559
Phone: 707-265-1400
info@accoladewinesna.com
www.accoladewinesna.com
Managing Director: Tim Matz
V P-Sales: Todd Devincenzi
V P-Marketing: Reid Stinnett
Dir-Finance: Danica Pike
Dir-Operations: Michael Jefferies
Dir-Winemaking: Ondine Chattan
Dir-Human Resources: Jillian Navarro
Brands: Stone's R-T-S Cocktails

AL-RITE
18524 N E Second Ave
Miami, FL 33179
Phone: 305-652-2540
Fax #: 305-652-4478
sales@al-rite.com
www.stevesmargarita.com
President: Steve Bragg
Dir-Quality Control: Clifford Spring
Operations Manager: David Longest
Employees: 10 To 19
Btl. Lines Hotfill: 1
Btl. Lines Coldfill: 2
Brands: Steve's Margarita, Steve's Long Island Tea, Steve's Cosmo, Steve's Sugarfr Margarita

ALTITUDE SPIRITS INC
P.O.Box 1437
Boulder, CO 80306
Phone: 303-245-8773
info@altitudespirits.com
www.altitudespirits.com
President: Matt Baris
Employees: 1 To 4
Brands: Vodka 14, U K 5 Vodka, Juniper Green Gin, Highland Harvest Scotch, Papagayo Rum

AMERICAN GIN COMPANY
421 Seventh Avenue-14 Fl
New York, NY 10001
Phone: 212-760-3999
Fax #: 212-714-0518
info@dhkrahn.com
www.dhkrahn.com
Co-Founder: David Hughes
Co-Founder: Scott Krahn
Franchises: 2
Brands: D H Krahn Gin

ANCHOR BREWERS & DIST'L
1705 Mariposa Street
San Francisco, CA 94107
Phone: 415-863-8350
Fax #: 415-552-7094
www.anchorbrewing.com
Chief Exec Officer: Keith Greggor
President: John Dannerbeck
Plant Manager: Niels Legallet
Brewmaster: Mark Carpenter
Dir-Admin/Acct: Linda Rowe
Employees: 60 To 69
Brands: Junipero Gin, Old Portrero Whiskeys, Genevieve Gin

BALLAST POINT BREWING CO
10051 Old Grove Road
San Diego, CA 92131
Phone: 858-695-2739
www.ballastpoint.com
Brands: Three Sheets Rum, Old Grove Gin, Fugu Vodka, Devil's Share Single Malt, Devil's Share Bourbon, Devil's Share Moonshine

BEAM INC
510 Lake Cook Road
Deerfield, IL 60015
Phone: 847-948-8888
media@beamglobal.com
www.beamglobal.com
President/C E O: Matthew J. Shattock
President-N A: William Newlands
President-Int'l: Phil Baldock
President-Int'l: Albert Baladi
Sr V P-Global Oper: Ian Gourlay
Sr V P/C F O: Robert Probst
Sr V P/Gen Counsel: Kenton R. Rose
Sr V P/C M O: Kevin George
Sr V P-Corp Dev: Donald P. Gaynor
Sr V P-Human Resourc: Mindy Mackenzie
Sr V P/Chf Strat Off: Nicholas Fink
Sr V P-Corp Comm: Clarkson Hine
Employees: 400 To 499
Brands: Jim Beam, After Shock, Baker's, De Kuyper, Pucker, Maker's Mark, Booker's, Teacher's, Gilbey's, Knob Creek, Fundador, D Y C, Kessler, Lord Calvert, Ronrico, Effen Vodka, Old Crow, Old Grand-Dad, Old Overholt Rye, Basil Hayden's

BEAM INC
[Beam Inc]
[Deerfield, IL 60015]
1600 Lebanon Junction Rd
Boston, KY 40107
Phone: 502-833-4611
Fax #: 502-833-9712
media@beamglobal.com
www.beamglobal.com
Sr V P-Global Oper: Ian Gourlay
V P-Operations: Jeff Conder
Dir-Manufacturing: Jim Morehead
Brands: Jim Beam, Basil Hayden's, Old Grand-Dad

BEAM INC
[Beam Inc]
[Deerfield, IL 60015]
526 Happy Hollow Road
Clermont, KY 40110
Phone: 502-543-2221
Fax #: 502-543-6660
media@beamglobal.com
www.beamglobal.com
Sr V P-Global Oper: Ian Gourlay
V P-Operations: Jeff Conder
Dir-Manufacturing: Jim Morehead
Distillery Manager: Harry Crigler
Brands: Jim Beam, Knob Creek, Booker's, Basil Hayden's, Baker's, Jim Beam Rye

BEAM INC
[Beam Inc]
[Deerfield, IL 60015]
3200 Georgetown Road
Frankfort, KY 40601
Phone: 502-695-3010
Fax #: 502-695-7246
media@beamglobal.com
www.beamglobal.com
Sr V P-Global Oper: Ian Gourlay
V P-Operations: Jeff Conder
Dir-Manufacturing: Jim Morehead
Plant Manager: Nathan Crosley
Brands: Jim Beam, Old Grand-Dad, Gilbey's, Kamchatka, Old Overholt Rye, Bellow's

BEAM INC
[Beam Inc]
[Deerfield, IL 60015]
21 Saratoga St-Bx 1829
Lewiston, ME 04241
Phone: 207-783-1433
Fax #: 207-783-8409
media@beamglobal.com
www.beamglobal.com
Sr V P-Global Oper: Ian Gourlay
V P-Operations: Jeff Conder
Dir-Manufacturing: Jim Morehead
Employees: 200 To 249
Btl. Lines Carbonated: 6
Capacity: 1,000,000 To 2,000,000 Gallons
Brands: Pinnacle, Calico Jack

BENDISTILLERY
19330 Pinehurst Road
Bend, OR 97701
Phone: 541-318-0200
Fax #: 541-318-1886
sales@bendistillery.com
www.bendistillery.com
Founder: Jim Bendis
Chief Exec Officer: Alan Dietrich
V P-Fin/Compliance: Jennah Padilla
Mgr-Nat'l Sales: James Padilla
Production Manager: Hannah Routon
Employees: 10 To 19
Franchises: 18
Btl. Lines Coldfill: 1
Brands: Crater Lake Gin, Crater Lake Vodka, Crater Lake Reserve Vodka, Crater Lake Pepper Vodka, Crater Lake Hazelnut Vdka, Crater Lake Rye Whiskey, Crater Lake Estate Gin

BIG BUCK BREWERY
550 South Wisconsin Ave
Gaylord, MI 49735
Phone: 989-732-5781
www.bigbuck.com
Head Brewer: Travis Charboneau
Employees: 10 To 19
Brands: Big Buck Vodka, Big Buck Gin, Big Buck Blended Whiskey, Big Buck Kentucky Bourbon, Big Buck Rum, Big Buck Coffee Liqueur, Big Buck Flavored Vodka, Big Buck Spiced Rum, Big Buck Orange Liqueur

BLACK PRINCE DISTILLERY
691 Clifton Ave - Bx 1999
Clifton, NJ 07015
Phone: 973-365-2050
Fax #: 973-365-0746
rickn@blackprincedist.com
www.blackprincedistillery.com
President: Martin Silver
V P-Operations: Richard Noona
Employees: 20 To 29
Franchises: 30
Btl. Lines Coldfill: 4
Capacity: 2,000,000 To 3,000,000 Gallons
Brands: Tlamatini, Llord's, Black Prince, Devils Spring, Boca Chica, Sir Francis Drake, R J Hodges, Dorado

BROWN-FORMAN
850 Dixie Hwy-Box 1080
Louisville, KY 40201
Phone: 502-585-1100
Fax #: 502-585-6633
brown-forman@b-f.com
www.brown-forman.com
Chairman/C E O: Paul C. Varga
Vice Chairman: James S. Welch Jr.
Exec V P/C F O: Donald C. Berg
Exec V P/Pres-Europe: Mark Mc Callam
Exec V P/Gen Counsel: Matthew Hamel
Exec V P/Pres N A: Jill Jones
Exec V P-B F Corp: Garvin Brown IV
Sr V P/President N A: Mike Keyes
Sr V P/Managing Dir: Michael Mc Shane
Sr V P/Managing Dir: Thomas Hinrichs
Sr V P/Managing Dir: Mark Overdyk
Sr V P/Chf Brand Off: Lawson Whiting
Sr V P/Chf Prod Off: Jane Morreau
V P-West: Chris Burt
V P-East: John Higgins
V P-Cntrl Sts/Canada: Marc Satterthwaite
V P-Atlanta: Erin Schlader
V P/Dir-Midwest Div: Campbell Brown
V P/Dir-Central Div: Robert Ferguson
N A R Sales Director: Johnny Manuel III
Employees: 3,000 Or More
Franchises: 350
Brands: Jack Daniel's, Jack Daniels R T D, Jack Daniel's Single Bbl, Gentleman Jack, Southern Comfort, Southern Comfort R T D, Southern Comfort Lime, Old Forester, Woodford Reserve, Early Times, Pepe Lopez

BUFFALO TRACE DISTILLERY
[Sazerac Company Inc]
[New Orleans, LA 70152]
113 Great Buffalo Trace
Frankfort, KY 40601
Phone: 502-223-7641
Fax #: 502-875-5553
www.buffalotrace.com
President: Mark Brown
V P/C F O: Paul Pape
V P-Human Resources: Kathy Thelen
V P-Sales/Marketing: Steve Wyant
Employees: 300 To 399
Franchises: 85
Btl. Lines Coldfill: 13
Capacity: 13,000,000 To 15,000,000 Gallons
Brands: Ancient Age, W L Weller, Buffalo Trace, Old Charter, Blanton's, Rock Hill Farms, Hancock Reserve, Elmer T Lee,

Wineries

ARIZONA

SONOITA VINEYARDS
290 Elgin Canelo Road
Elgin, AZ 85611
Phone: 520-455-5893
winery@sonoitavineyards.com
www.sonoitavineyards.com
Founder: Gordon R. Dutt
Winemaker: Lori Reynolds
Employees: 5 To 9
Franchises: 1
Capacity: 50,000 Gallons Or Less
Brands: Sonoita Vineyards

ARKANSAS

MOUNT BETHEL WINERY
P.O.Box 137
Altus, AR 72821
Phone: 479-468-2444
sales@mountbethel.com
www.mountbethel.com
Owner: Eugene J. Post
Owner: Peggy Post
Employees: 1 To 4
Btl. Lines Coldfill: 1
Capacity: 50,000 Gallons Or Less
Brands: Mount Bethel

POST WINERY INC
1700 St. Mary's Mtn Road
Altus, AR 72821
Phone: 479-468-2741
Fax #: 479-468-2740
info@postwinery.com
www.postwinery.com
Chief Exec Officer: John Post
President: Andrew B. Post
V P-Marketing: Paul J. Post
Vineyard Manager: Thomas Post
Sales Manager: Joseph J.T. Post
Dir-Retail Sales: Tina Post Mc Alister
Employees: 10 To 19
Franchises: 3
Btl. Lines Coldfill: 1
Capacity: 250,000 To 500,000 Gallons
Brands: Subiaco Abbey, Post Familie Vineyards, Post's, St. John Winery

WIEDERKEHR WINE CELLARS
3324 Swiss Family Drive
Wiederkehr Village, AR 72821
Phone: 479-468-2611
Fax #: 479-468-4791
wiederkehr@centurytel.net
www.wiederkehrwines.com
Chief Exec Officer: Al Wiederkehr
President: Gary Wiederkehr
Vice President: Dennis Wiederkehr
Asst Secretary: Suzanne Shankle
Employees: 50 To 59
Btl. Lines Carbonated: 2
Capacity: 1,000,000 To 2,000,000 Gallons
Brands: Wiederkehr, Swiss Family Vineyard

CALIFORNIA

A NONINI WINERY
2640 North Dickenson Ave
Fresno, CA 93723
Phone: 559-275-1936
Fax #: 559-241-7119
www.noniniwinery.com
General Manager: James Jordan
Employees: 1 To 4
Franchises: 1
Capacity: 50,000 To 100,000 Gallons
Brands: Nonini Vintners

A RAFANELLI WINERY
4685 West Dry Creek Road
Healdsburg, CA 95448
Phone: 707-433-1385
www.arafanelliwinery.com
Owner: David A. Rafanelli
V P/Nat'l Sales Dir: Patricia L. Rafanelli
Employees: 1 To 4
Capacity: 50,000 Gallons Or Less
Brands: A Rafanelli

A S V WINES INC
1998 Road 152
Delano, CA 93215
Phone: 661-792-3159
Fax #: 661-792-2875
sales@asvwines.com
www.asvwines.com
President: Marko B. Zaninovich
V P/General Manager: William J. Nakata
V P-Sales: Jeffrey Dye
Winemaker: Phil Franscioni
Employees: 10 To 19
Franchises: 6
Btl. Lines Coldfill: 1
Capacity: 10,000,000 To 13,000,000 Gallons
Brands: Bulk Wine, Muirwood, Canyon Oaks, Crow Canyon

ACACIA VINEYARD
[Diageo Chateau & Estate]
[Napa, CA 94558]
2750 Las Amigas Road
Napa, CA 94559
Phone: 707-226-9991
Fax #: 707-226-1685
www.acaciavineyard.com
Winemaker: Matthew Glynn
Employees: 20 To 29
Franchises: 42
Btl. Lines Carbonated: 1
Capacity: 50,000 Gallons Or Less
Brands: Acacia Vineyard

ACCOLADE WINES NORTH AMER
1700 Second Street #220
Napa, CA 94559
Phone: 707-265-1400
info@accoladewinesna.com
www.accoladewinesna.com
Managing Director: Tim Matz
V P-Sales: Todd Devincenzi
V P-Marketing: Reid Stinnett
Dir-Finance: Danica Pike
Dir-Operations: Michael Jefferies
Dir-Winemaking: Ondine Chattan
Dir-Human Resources: Jillian Navarro
Brands: Geyser Peak, Atlas Peak, X Y Zin

AHLGREN VINEYARD
20320 Highway 9 - Box 909
Boulder Creek, CA 95006
Phone: 831-338-6071
ahlgren@ahlgrenvineyard.com
www.ahlgrenvineyard.com
President: Dexter D. Ahlgren
Vice President: Valerie E. Ahlgren
Employees: 1 To 4
Capacity: 50,000 Gallons Or Less
Brands: Ahlgren Vineyard

ALDERBROOK WINERY
[Terlato Wines Int'l]
[Lake Bluff, IL 60044]
2306 Magnolia Drive
Healdsburg, CA 95448
Phone: 707-433-9154
Fax #: 707-433-1862
office@alderbrook.com
www.alderbrook.com
Winemaker: Bryan Parker
Tasting Room Mgr: Jaime Mc Naughton
Asst Winemaker: Courtney Robinett
Employees: 5 To 9
Capacity: 50,000 To 100,000 Gallons
Brands: Alderbrook

ALEXANDER AND WAYNE
2922 Grand Ave-P.O.Bx 636
Los Olivos, CA 93441
Phone: 805-688-9665
Fax #: 805-686-1690
President/Gen Mgr: Arthur A. White
Employees: 5 To 9
Capacity: 50,000 Gallons Or Less
Brands: Alexander And Wayne

ALEXANDER VALLEY VYDS
8644 Highway 128
Healdsburg, CA 95448
Phone: 707-433-7209
Fax #: 707-433-9408
avv@avvwine.com
www.avvwine.com
Owner: Harry H. Wetzel III
Vineyard Manager: Mark Houser
Accountant: Linda Wetzel
Winemaker: Kevin Hall
Sales Manager: Rob Wetzel
Asst Winemaker: Harry Wetzel IV
Employees: 10 To 19
Franchises: 60
Btl. Lines Coldfill: 1
Capacity: 250,000 To 500,000 Gallons
Brands: Alexander Valley Vineyard, New Gewurz, Redemption Zin, Cyrus, Sin Zin, Temptation Zin, Alexander School Reserve

ALMADEN CELLARS
[Wine Group (The)]
[Tracy, CA 95377]
22004 Road 24
Madera, CA 93638
Phone: 559-662-9000
Fax #: 559-662-9029
General Manager: Doug Lyman
Employees: 100 To 124
Capacity: 20,000,000 To 25,000,000 Gallons
Brands: Almaden

AMADOR FOOTHILL WINERY
12500 Steiner Road
Plymouth, CA 95669
Phone: 209-245-6307
info@amadorfoothill.com
www.amadorfoothill.com
Co-Owner/General Mgr: Ben Zeitman
Co-Owner/Winemaker: Katie Quinn
Employees: 1 To 4
Franchises: 12
Btl. Lines Coldfill: 1
Capacity: 50,000 Gallons Or Less
Brands: Amador Foothill Winery

ASTI WINERY
[Treasury Wine Estates]
[Napa, CA 94558]
P.O.Box 245
Cloverdale, CA 95425
Phone: 707-894-2541
General Manager: Jeff Collins
Brands: Cellar No. 8

BABCOCK VINEYARDS
P.O.Box 637
Lompoc, CA 93438
Phone: 805-736-1455
Fax #: 805-736-3886
www.babcockwinery.com
Vice President: Bryan Babcock
General Manager: Terrie Marlin
Employees: 10 To 19
Capacity: 50,000 To 100,000 Gallons
Brands: Babcock Vineyards

BARGETTO SANTA CRUZ WNRY
3535 North Main Street
Soquel, CA 95073
Phone: 831-475-2258
Fax #: 831-475-2664
customerservice@bargetto.com
www.bargetto.com
President/Dir-Mktg: Martin J. Bargetto
Dir-Production: John Bargetto
Dir-Finance: Suzanne M. Rossi
Winemaker: Michael Sones
Employees: 40 To 49
Franchises: 1
Btl. Lines Coldfill: 1
Capacity: 100,000 To 250,000 Gallons
Brands: Bargetto, Chaucer's, Chef Luigi, Coastal Cellars

BEAULIEU VINEYARD
[Diageo Chateau & Estate]
[Napa, CA 94558]
P.O.Box 219
Rutherford, CA 94573
Phone: 707-967-5200
Fax #: 707-963-5920
www.bvwines.com
President: Claudia Schubert
Dir-Winemaking: Jeffery Stambor
Employees: 50 To 59
Franchises: 50
Btl. Lines Carbonated: 1
Capacity: 3,000,000 To 4,000,000 Gallons
Brands: Beaulieu Vineyard, Beaulieu Vyd Coastal Est, Beaulieu Vineyard Maestro, Beaulieu Vineyard Reserve

BELLA VISTA WINERY
41220 Calle Contento
Temecula, CA 92592
Phone: 951-676-5250
Fax #: 951-676-7458
President: Imre Cziraki
Employees: 10 To 19
Franchises: 2
Btl. Lines Coldfill: 1
Capacity: 50,000 Gallons Or Less
Brands: Bella Vista

BENZIGER FAMILY WINERY
1883 London Ranch Road
Glen Ellen, CA 95442
Phone: 707-935-3000
Fax #: 707-935-3016
greatwine@benziger.com
www.benziger.com
General Partner: Michael P. Benziger
Partner: Robert J. Benziger
Partner: Joseph Benziger
Partner: Christopher Benziger
Partner: Timothy J. Wallace
Partner: Mark Burningham
Employees: 80 To 89
Btl. Lines Coldfill: 1
Capacity: 100,000 To 250,000 Gallons
Brands: Benziger Family Winery, Imagery

Soft Drink Franchise Companies

A-TREAT BOTTLING COMPANY
2001 Union Boulevard
Allentown, PA 18109
Phone: 610-434-6139
Fax #: 610-434-5511
President: Joseph D. Garvey Sr.
Vice President: Tomas Garvey
Secretary/Treasurer: Deby Wanyo
Employees: 30 To 39
Franchises: 302
Btl. Lines Carbonated: 3
Canning Lines: 1
Brands: A-Treat

AFFINITY BEVERAGES INC
4 Maple Grove Avenue
Westport, CT 06880
Phone: 203-227-0008
Fax #: 203-227-0006
www.regattagingerbeer.com
President: Stan Rottell
Vice President: Gloria Jean Rottell
Employees: 1 To 4
Franchises: 40
Brands: Regatta Bermuda Ginger Br

AMAZING BEVERAGES INC
111 Woodland Road
Wyncote, PA 19095
Phone: 215-886-9356
Fax #: 215-572-0411
elliott@elliottsamazing.com
www.champcherry.com
President/C E O: Elliott Hirsh
V P-Marketing: Deborah Hirsh
Brands: Champ Cherry, Old Original Levis

ATLANTIC BREWING COMPANY
15 Knox Road
Bar Harbor, ME 04609
Phone: 207-288-2337
Fax #: 207-288-2589
realale@atlanticbrewing.com
www.atlanticbrewing.com
Owner: Douglas Maffucci
Head Brewer: James Taylor
Employees: 10 To 19
Btl. Lines Coldfill: 2
Brands: Old Soaker Root Beer, Old Soaker Bluberry Soda

B J'S BREWERY
2917 Eastland Center
West Covina, CA 91791
Phone: 626-858-0054
Fax #: 626-967-3610
www.bjsbrewhouse.com
President: Gerald Deitchle
Employees: 100 To 124
Brands: B J's Root Beer, B J's Orange Soda, B J's Cream Soda

BARE BRICK BEVERAGES
1117 Peachtree Walk #123
Atlanta, GA 30309
Phone: 404-685-0207
Fax #: 404-685-0208
tastegreat@redtoe.com
www.redtoe.com
Chief Exec Officer: Jon Stallings
Employees: 10 To 19
Brands: Red Toe Tropical Blend, Red Toe Orange Wave, Red Toe Grape-A-Delic, Red Toe Citrus Rush

BENNETT'S SODAS
6333 West Third St #548
Los Angeles, CA 90036
Phone: 323-939-6786
Chief Exec Officer: Scott Bennett
Employees: 1 To 4
Btl. Lines Carbonated: 2
Brands: Bennetts Big Bear Root Br

BIG RED INC
6500 River Pl Blvd Bldg 1
Austin, TX 78730
Phone: 512-501-3890
Fax #: 512-501-3891
customerservice@bigred.com
www.bigred.com
Chairman/C E O: Gary P. Smith
Sr V P-Sales: Steve Nelson
Sr V P-Marketing: Thomas Oh
V P-Supply Chain: Scott Jackson
Employees: 60 To 69
Franchises: 110
Btl. Lines Coldfill: 1
Brands: Big Red, Big Blue, Big Peach, Big Pineapple, Big Punch, Big Honey Lemonade, Nu Grape, Diet Nu Grape, Nesbitt's Orange, Nesbitt's Strawberry, Nesbitt's Ca Hny Lemonade, Nesbitt's Peach, Nesbitt's Pineapple, Diet Big Red, Big Red Vanilla Float, Big Red Zero, Sans Sodas

BOYLAN BOTTLING COMPANY
6 E 43 Street-Floor 18
New York, NY 10017
Phone: 212-450-1850
Fax #: 212-450-1856
info@boylanbottling.com
www.boylanbottling.com
President: Michael Milstein
Controller: Lawrence Reilly
Employees: 30 To 39
Franchises: 200
Btl. Lines Carbonated: 3
Brands: Boylan's Sodas, Boylan's Seltzer, Boylan's The Natural Kind, Mash, Boylan's Mixers

BROOKLYN BOTTLING GROUP
643 South Road
Milton, NY 12547
Phone: 845-795-2171
Fax #: 845-795-2589
fdemaio@nsbottle.com
President: Eric Miller
Chief Fin Officer: Bill Schneible
Dir-Sales: Steve Weinrib
Dir-Sales: Steve Parano
Dir-Sales: Fred J. De Maio
Dir-Operations: Michael Miller
I T Director: Elisha Rogalsky
Employees: 200 To 249
Franchises: 40
Btl. Lines Hotfill: 3
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Tropical Fantasy, Best Health Sodas

C-B BEVERAGE CORPORATION
1523 Alum Creek Drive
Columbus, OH 43209
Phone: 614-221-3606
Fax #: 614-221-3808
info@frostop.com
www.frostop.com
Owner/President: Daniel Meyers
Employees: 1 To 4
Franchises: 50
Brands: Frostop Rootbeer, Diet Frostop Rootbeer, Frostop Cream Soda, Frostop Orange Soda, Frostop Diet Orange Soda, Frostop Kansas City Sasp

CAROLINA BEVERAGE CORP
P.O.Box 697
Salisbury, NC 28146
Phone: 704-637-5881
Fax #: 704-633-7491
custserv@cheerwine.com
www.cheerwine.com
President/C E O: Cliff Ritchie
V P-Marketing: Tom Barbitta
V P-Trade Dev: Mac Mc Queen
Chief Fin Officer: Tommy Page
Employees: 400 To 499
Franchises: 36
Brands: Cheerwine, Diet Cheerwine, Caff Free Diet Cheerwine

CELSIUS INC
2424 N Federal Hwy #208
Boca Raton, FL 33431
Phone: 561-276-2239
Fax #: 561-276-2268
info@celsius.com
www.celsius.com
Chief Exec Officer: Gerry David
Chief Fin Officer: John Fieldly
V P-Marketing: George Kaftan
Brands: Celsius Sparkling Orange, Celsius Sprklg Wild Berry, Celsius Sparkling Cola

COCA-COLA COMPANY (THE)
One Coca-Cola Plaza
Atlanta, GA 30313
Phone: 404-676-2121
Fax #: 404-676-6792
www.thecoca-colacompany.com
Chairman/C E O: Muhtar Kent
President-N A: J.A.M. Sandy Douglas
Employees: 3,000 Or More
Franchises: 415
Brands: Tab, Sprite Zero, Sprite, Pibb Xtra, Diet Coke With Lime, Fresca Flavors, Fanta, Diet Coke, Barq's, Caffeine Free Coke, Cherry Coke, Coca-Cola Classic, Diet Cherry Coke, Caffeine Free Diet Coke, Seagram's Ginger Ale, Diet Blkchry Vanilla Coke, Black Cherry Vanilla Coke, Coke Zero

DAD'S ROOT BEER COMPANY
P.O.Box 790
Jasper, IN 47547
Phone: 812-634-7622
Fax #: 812-634-7622
info@dadsrootbeer.com
www.dadsrootbeer.com
President/C E O: Keith G. Hedinger
V P-Sales/Marketing: Andrea L. Hedinger
Mgr-Nat'l Sales: Steve M. Williams
Employees: 10 To 19
Franchises: 126
Brands: Dad's Root Beer, Diet Dad's Root Beer, Bubble-Up, Dr. Wells, Sun Crest, Dad's Cream Soda, Dad's Red Cream Soda, Dad's Orange Cream Soda, Dad's Blue Cream Soda

DANISH BREWERY GROUP
5201 Blue Lagoon Dr #814
Miami, FL 33178
Phone: 305-436-8788
Fax #: 305-436-8787
www.royalunibrew.com
Employees: 1 To 4
Brands: Vita Malt, Power Malt, Maltex

DICK'S BREWING COMPANY
5945 Prather Road
Centralia, WA 98531
Phone: 360-736-7760
Fax #: 360-736-7791
dick@dicksbeer.com
www.dicksbeer.com
Owner: Julie Mc Gregor
Employees: 5 To 9
Btl. Lines Coldfill: 1
Brands: Dick's Root Beer

DOUBLE-COLA COMPANY (THE)
537 Market Street #100
Chattanooga, TN 37402
Phone: 423-267-5691
Fax #: 423-267-0793
info@double-cola.com
www.double-cola.com
President: Alnoor Dhanani
Vice President: Gina Mc Common
Dir-Sales: Mitch Reed
Business Development: Coy Mc Collum
Employees: 10 To 19
Franchises: 60
Brands: Double-Cola, Diet Double-Cola, Ski, Ski Infra Red, Diet Ski, Jumbo, Double-Dry Gingerale, Chaser, Oranta, Caffeine Free Diet Ski, Caffeine Free Ski

DR PEPPER SNAPPLE GROUP
5301 Legacy Drive
Plano, TX 75024
Phone: 972-673-7000
Fax #: 972-673-7980
www.drpeppersnapplegroup.com
President/C E O: Larry Young
Pres-Packaged Bev: Rodger Collins
Pres-Beverage Conc: Jim Johnston
Chief Fin Officer: Martin Ellen
Exec V P-Marketing: Jim Trebilcock
Exec V P-Gen Counsel: James Baldwin Jr.
Exec V P-Res/Dev: Derry Hobson
Exec V P-Human Resc: Lain Hancock
Exec V P-Res/Dev: David Thomas
Sr V P-Cola Systems: Dana Berghorn
Sr V P-Sales: Bill Watterson
Sr V P-Natl Accounts: Derek Dodge
Sr V P-Whse Direct: Aly Noormohamed
Sr V P-Fountain: Scott Johnson
Employees: 1,000 To 1,249
Franchises: 200
Brands: 7 Up, A & W, Canada Dry, Crush, Diet Rite, Dr Pepper, Hires, I B C, R C Cola, Schweppes, Stewart's, Sun Drop, Sunkist Soda, Vernor's, Welch's, Nehi, Orangina, Squirt

EGG CREAM AMERICA INC
633 Skokie Blvd #200
Northbrook, IL 60062
Phone: 847-559-2703
Fax #: 847-559-2709
getcreamed@aol.com
www.getcreamed.com
Chief Exec Officer: John Beslow
Employees: 60 To 69
Brands: Jeff's Soda

FAYGO BEVERAGES INC
[National Beverage Corp]
[Fort Lauderdale, FL 33324]
3579 Gratiot Avenue
Detroit, MI 48207
Phone: 313-925-1600
Fax #: 313-925-6311
www.faygo.com
Marketing Manager: Josh Bartlett
Controller: Lynn Beaubais
Employees: 100 To 124
Franchises: 10
Btl. Lines Carbonated: 4
Canning Lines: 1
Brands: Faygo, Faygo Sparkling Wtrs, Ohana

Sports and Energy Drink Companies

Sports and Energy Drink Companies

A N S I
10540 72 Street
Largo, FL 33777
Phone: 727-547-5222
Fax #: 727-547-9805
dan@extremeshock.com
www.nutrientscience.com
Sales Manager: Dan Watkins
Employees: 10 To 19
Brands: Xtreme Shock, Powerline, Flurry Protein Shake, Protein Ice

ALL SPORT INC
[Big Red Inc]
[Austin, TX 78730]
6500 River Pl Blvd Bldg 1
Austin, TX 78730
Phone: 512-501-3890
Fax #: 512-501-3891
customerservice@bigred.com
www.drinkallsport.com
Chairman/C E O: Gary P. Smith
Sr V P-Sales: Steve Nelson
Sr V P-Marketing: Thomas Oh
V P-Sales: Jimmy Piloto
V P-Supply Chain: Scott Jackson
Employees: 60 To 69
Franchises: 40
Btl. Lines Coldfill: 1
Brands: All Sport Body Quencher, All Sport Naturally Zero

AMAZING BEVERAGES INC
111 Woodland Road
Wyncote, PA 19095
Phone: 215-886-9356
Fax #: 215-572-0411
elliott@elliottsamazing.com
www.phatphruit.com
President/C E O: Elliott Hirsh
V P-Marketing: Deborah Hirsh
Employees: 5 To 9
Btl. Lines Hotfill: 2
Btl. Lines Carbonated: 1
Brands: Phat Phruit

AMERICAN BODY BUILDING
[Optimum Nutrition]
[Aurora, IL 60504]
1756 Industrial Road
Walterboro, SC 29488
Phone: 800-763-3444
Fax #: 843-538-2012
Plant Manager: Ken Sarley
Employees: 30 To 39
Btl. Lines Coldfill: 2
Sport Beverage Cases: 3,000,000
Brands: American Bodybuildng

AMERICAN REBEL ENERGY
3412 South 60 Street West
Billings, MT 59106
Phone: 406-672-6996
Fax #: 406-652-2232
energydavid@msn.com
www.arenergydrink.com
President/C E O: David Hobbs
Vice President: Laurin Hobbs
Employees: 1 To 4
Brands: American Rebel Energy, Cool Blue Energy Drink

AMPLEXO USA INC
601 West 6825 South
Midvale, UT 84047
Phone: 801-867-3647
Fax #: 801-255-0486
sales@amplexo.com
www.amplexo.com
President: Glen Miner
Employees: 5 To 9
Brands: V A Energy, V A Lite

B Y B BRANDS INC
2101 Rexford Road #236E
Charlotte, NC 28211
Phone: 704-319-0390
www.bybbrands.com
Brands: Fuel In A Bottle

BAWLS ACQUISITION
2 North East 40 St #403
Miami, FL 33137
Phone: 888-731-9708
Fax #: 888-992-2957
info@bawls.com
www.bawls.com
Vice President: Lisa A. Karell
Employees: 10 To 19
Brands: Bawls Guarana, Bawls Guarna Exxtra Sugfr, Bawls Guarana Root Beer, Bawls Guarana Cherry, Crunk!!! Energy Drink

BEBIDA BEVERAGE COMPANY
125 F Trade Court #9
Mooresville, NC 28117
Phone: 704-660-0226
Fax #: 704-665-5811
info@bebevco.com
www.bebevco.com
Chief Oper Officer: Daisy Ramirez
Chief Exec Officer: Brian Weber
Employees: 10 To 19
Brands: Potencia Energy Drink, Potencia Blast Enrgy Shot, Koma Unwind, Koma Unwind Sugar Free, Koma Unwind Shot

BIG BRANDS L L C
P.O.Box 4458
San Luis Obispo, CA 93403
Phone: 702-476-1021
Fax #: 866-438-4211
usbeveragemanufacturing.com
Manager: Natalie Mosesian
Btl. Lines Hotfill: 1
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 1
Sport Beverage Cases: 30,000,000
Brands: Wild Buzz Energy Drink, Fuel Energy Drink, Zombie Blood, Kid's Sport Fit, Womans Sport Fit, Mana Health, Celebrity Chef, Love And Luck, Alien Blood, Eiro Brands, Internal Beauty, Dr Runyan's Brew

BIG QUARK
[Energy Brands]
[St. Louis, MO 63130]
7645 Delmar Boulevard
St. Louis, MO 63130
Phone: 314-727-6903
Fax #: 314-727-6904
beautysleep@sbcglobal.net
www.beautysleepusa.com
President: Clark Wolfsberger
Employees: 1 To 4
Brands: Beauty Sleep

BIG RED INC
6500 River Pl Blvd Bldg 1
Austin, TX 78730
Phone: 512-501-3890
Fax #: 512-501-3891
customerservice@bigred.com
www.bigred.com
Chairman/C E O: Gary P. Smith
Sr V P-Sales: Steve Nelson
Sr V P-Marketing: Thomas Oh
V P-Supply Chain: Scott Jackson
Employees: 60 To 69
Franchises: 110
Brands: Big Jak Energy Drink, Gatorade Prime Sport Fuel, Hydrive Energy

BING BEVERAGE COMPANY
7727 West 6 Ave-Unit H
Lakewood, CO 80214
Phone: 303-462-2464
marketing@bingbeverage.com
www.getbinged.com
Chief Exec Officer: Lamont Seckman
V P-Sales: Susan Seckman
Dir-Sales: David Coe
Employees: 10 To 19
Brands: Bing Beverage

BIO-ENG SUPPLEMENT/NUTRIT
5901 Broken Sound Pky N W
Boca Raton, FL 33487
Phone: 800-939-4071
Fax #: 561-998-4629
jeffrey.howe@bsnonline.net
www.bsnonline.net
V P-Sales: Eric Tomko
General Manager: Jeffrey Howe
Nat'l Beverage Mgr: Jason Burke
Account Executive: Joe Butler
Account Executive: Bryan Alesiano
Employees: 100 To 124
Franchises: 50
Brands: Endorush Performance Supp, Syntha-6 Protein Shake, No-Xplode Igniter Shot

BLAST CAP TECHNOLOGIES
2665 Belgian Place
Arroyo Grande, CA 93420
Phone: 310-467-6482
Fax #: 954-427-2060
mikel@blastmax.com
Chief Exec Officer: Mikel Anderson
Employees: 5 To 9
Brands: Blast Cap

BOSTON AMERICA CORP
325 New Boston Street #17
Woburn, MA 01801
Phone: 781-933-3535
Fax #: 781-933-3539
sales@bostonamerica.com
www.bostonamerica.com
Mgr-Nat'l Accounts: Matt Kavet
Brands: Duff Energy Drink, Happy Bunny Spaz Juice, Nintendo Power Up Drink, Stud Juice, Street Fighter Dragon Pnc, Resident Evil T-Virus Ant, Betty Boop Energy Drink

C L-ONE CORPORATION (THE)
P.O.Box 458
Placentia, CA 92871
Phone: 949-364-2895
Fax #: 714-242-1441
dolly@cl-one.com
www.cl-one.com
President: Les Gilmer
Dir-Sales: Marcus Franco
Brands: C L-One Energy Drink

C-B BEVERAGE CORPORATION
1523 Alum Creek Drive
Columbus, OH 43209
Phone: 614-221-3606
Fax #: 614-221-3808
info@frostop.com
www.frostop.com
Owner/President: Daniel Meyers
Employees: 1 To 4
Franchises: 50
Brands: Cock' N Bull Energy Drink

CO CO WATER LTD
1133 Broadway #708
New York, NY 10010
Phone: 917-538-3037
cocowaterdrinks.com
Chief Exec Officer: Alexis Versandi
Chief Oper Officer: Jason Girard
Brands: Co Co Water

COCA-COLA COMPANY (THE)
One Coca-Cola Plaza
Atlanta, GA 30313
Phone: 404-676-2121
Fax #: 404-676-6792
www.thecoca-colacompany.com
Chairman/C E O: Muhtar Kent
President-N A: J.A.M. Sandy Douglas
Employees: 3,000 Or More
Franchises: 415
Brands: Powerade, Full Throttle Blue Demon, Full Throttle Energy Drnk, Sugar-Free Full Throttle, Powerade Zero, Sugar Free Fury, Vault, Glaceau Vitaminenergy, Vault Zero, Fury

COOL BLUE ENERGY DRINK
3412 South 60 Street West
Billings, MT 59106
Phone: 406-672-6996
energydavid@msn.com
www.cbenergydrink.com
President/C E O: David Hobbs
Vice President: Laurin Hobbs
Employees: 1 To 4
Brands: Cool Blue Energy Drink, American Rebel Energy

CYTOSPORT INC
4795 Industrial Way
Benecia, CA 94510
Phone: 707-751-3942
www.cytosport.com
Chief Mktg Officer: Nikki Brown
Sr V P-Sales: Greg Mc Cauley
Brands: Muscle Milk, Mighty Milk, Cytomax, Muscle Milk Protein H2O

DAMON INDUSTRIES
822 Packer Way
Sparks, NV 89431
Phone: 775-331-3200
Fax #: 775-331-3980
info@fruitful.com
www.fruitful.com
President: Douglas S. Damon
Mgr-Distribution: Aaron Damon
Chief Fin Officer: Phil Woodruff
Employees: 30 To 39
Btl. Lines Coldfill: 10
Brands: Fruitful

DOUBLE-COLA COMPANY (THE)
537 Market Street #100
Chattanooga, TN 37402
Phone: 423-267-5691
Fax #: 423-267-0793
info@double-cola.com
www.double-cola.com
President: Alnoor Dhanani
Vice President: Gina Mc Common
Dir-Sales: Mitch Reed
Business Development: Coy Mc Collum
Employees: 10 To 19
Franchises: 60
Brands: Quad Energy Re-Charge, Quad Energy Low-Carb Kick, Quad Energy Orange Twist, Quad Energy Lime Craze, Quad Energy Berry Fusion

DR PEPPER SNAPPLE GROUP
5301 Legacy Drive
Plano, TX 75024
Phone: 972-673-7000
Fax #: 972-673-7980
www.drpeppersnapplegroup.com
President/C E O: Larry Young
Pres-Packaged Bev: Rodger Collins
Pres-Beverage Conc: Jim Johnston
Chief Fin Officer: Martin Ellen

Fruit Juice/ Drink Companies

ALL JUICE FOOD & BEVERAGE
352 Jet Street
Hendersonville, NC 28792
Phone: 828-685-8821
Fax #: 828-685-8495
www.mrsclarks.com
Plant Manager: Fred Swindle
Employees: 20 To 29
Btl. Lines Hotfill: 1
Product Types:
Mfg: 100% Juice, Juice Drinks, Other Fruit Beverages
Brands: Private Labels, Mrs. Clark's, Orchard Hill, Nature's Choice

ALPENROSE DAIRY INC
6149 S W Shattuck Road
Portland, OR 97221
Phone: 503-244-1133
Fax #: 503-452-2139
www.alpenrose.com
President: C.H. Cadonau Jr.
Plant Manager: Tom Nierdaka
Plant Engineer: Rocky Amick
Sales Manager: Tom Baker
Employees: 200 To 249
Btl. Lines Coldfill: 4
Brands: Tampico Fruit Punch, Morning Harvest O J

ALTA DENA DAIRY
[Dean Foods Company]
[Dallas, TX 75201]
17637 East Valley Blvd
City Of Industry, CA 91744
Phone: 626-964-6401
Fax #: 626-965-1960
www.altadenadairy.com
General Manager: Nick Van Hoovmoed
Employees: 500 To 749
Product Types:
Mfg: 100% Juice, Juice Drinks
Dst: 100% Juice, Juice Drinks
Brands: Alta Dena

ALTA DENA DAIRY
17851 E Railroad Street
City Of Industry, CA 91748
Phone: 626-923-3000
Fax #: 626-923-3215
www.heartlandfarms.com
General Manager: Nick Van Hoovmoed
Employees: 300 To 399
Product Types:
Mfg: 100% Juice, Juice Drinks
Dst: 100% Juice, Juice Drinks
Brands: Knudsen

AMAZING BEVERAGES INC
111 Woodland Road
Wyncote, PA 19095
Phone: 215-886-9356
Fax #: 215-572-0411
elliott@elliottsamazing.com
www.elliottsamazing.com
President/C E O: Elliott Hirsh
V P-Marketing: Deborah Hirsh
Product Types:
Mfg: 100% Juice, Juice Drinks, Other Fruit Beverages
Brands: Elliotts Amazing, Juice Maven, Phat Phruit, So Hip To Sip!

AMERICAN BEVERAGE CORP
1 Daily Way
Verona, PA 15147
Phone: 412-828-9020
Fax #: 412-828-8876
info@ambev.com
www.ambev.com
President: K. Mc Gahren-Clemens
Exec V P-Sales: John Curran
V P-Finance: Ye Sun
V P-Operations: Nate Rekich
V P-Marketing: Tim Barr
Dir-Human Resources: Michael Bartlett
I T Director: Greg Felton
Dir-Research & Dev: Jack Cornelius
Employees: 400 To 499
Btl. Lines Coldfill: 17
Fruit Drink Cases: 50,000,000
Product Types:
Mfg: Juice Drinks, Other Fruit Beverages
Brands: Little Hug, Big Hug, Big Juicy, Citrus Squeeze, Fruit Stand, Guzzler, Daily's Cocktail Mixes, T G I Fridays N/A Mixers, Sauza Margarita N/A Mixer, Malibu Margarita N/A Mixr, Kahlua Mudslide N/A Mixer, Pina Colada Margarita N/A, Big Burst, Daily's R T D Alc Pouch

AMERICAN FRUIT PROCESSORS
10725 Sutter Avenue
Pacoima, CA 91331
Phone: 818-899-9574
Fax #: 818-899-6042
President: Fred G. Farago
Employees: 100 To 124
Product Types:
Mfg: 100% Juice, Juice Drinks, Other Fruit Beverages
Dst: 100% Juice, Juice Drinks, Other Fruit Beverages
Brands: Juicy Moo, Sunquench

AMERICAN INSTANTS INC
P.O.Box 817
Flanders, NJ 07836
Phone: 973-584-8811
Fax #: 973-584-0444
sales@americaninstants.com
www.americaninstants.com
Chief Exec Officer: Christopher Roche
Chairman: Thomas J. Roche Jr.
President: Martin Wagner
Vice President: Jennifer Vilot
V P-Sales: Jerry Jarrell
Purchasing Agent: Debra Thomson
Controller: Jim Mioduszewski
Operations Manager: Chip Neice
Product Types:
Mfg: Juice Drinks, Powdered Drink Mixes
Brands: Shivery Shake

AMERICAN SOY PRODUCTS
1474 Woodland Drive
Saline, MI 48176
Phone: 734-429-2310
Fax #: 734-429-2112
rroller@americansoy.com
www.americansoy.com
President: Ron Roller
Aseptic Lines: 4
Fruit Juice Cases: 4,200,000
Product Types:
Mfg: 100% Juice, Juice Drinks, Other Fruit Beverages
Brands: Vruit

ANDERSEN DAIRY INC
P.O.Box 310
Battle Ground, WA 98604
Phone: 360-687-7171
Fax #: 360-687-4610
President: Jack Dunn
Plant Manager: Brian Henderling
Employees: 80 To 89
Btl. Lines Coldfill: 1
Product Types:
Mfg: Juice Drinks
Dst: Juice Drinks
Brands: Andersen

ANDERSON-ERICKSON DAIRY
2420 E University
Des Moines, IA 50317
Phone: 515-265-2521
Fax #: 515-263-6301
Chairman: James Erickson
President/C E O: Miriam Erickson Brown
Chief Oper Officer: Warren Erickson
Dir-Operations: Dave Horton
Sales Manager: Bill Sharp
Purchasing Agent: Craig Colonno
Employees: 300 To 399
Fruit Juice Cases: 1,000,000
Fruit Drink Cases: 500,000
Product Types:
Mfg: 100% Juice, Juice Drinks
Brands: Anderson-Erickson

APPLE & EVE L L C
Two Seaview Boulevard
Port Washington, NY 11050
Phone: 516-621-1122
Fax #: 516-625-9474
info@appleandeve.com
www.appleandeve.com
President: Gordon Crane
Exec Vice Pres: Cary Crane
Sr V P-Operations: David Yarmoff
Sr V P-Marketing: Brad Angevine
Chief Fin Officer: Paul Rouse
V P-Sales: Bill Harrison
V P-Sales: John Steubing
Employees: 70 To 79
Product Types:
Mfg: 100% Juice, Juice Drinks, Powdered Drink Mixes, Other Fruit Beverages
Brands: Apple & Eve Juices, Waterfruits, Made In The Shade, Sesame Street Juices, Seneca, Northland, Treesweet Products, Fruitables

APPLE RUSH
P.O.Box 2517
Glenview, IL 60025
Phone: 312-730-4298
rjcorr@gmail.com
www.applerush.com
President: Robert Corr
Dir-Mktg/Prod Dev: Tom Swan
Employees: 10 To 19
Product Types:
Mfg: 100% Juice
Dst: 100% Juice, Juice Drinks, Other Fruit Beverages
Brands: Apple Rush

ARCADIA FARMS INC
P.O.Box 631
Arden, NC 28704
Phone: 828-684-3556
Fax #: 828-684-7988
President: Nathan Arthur
Vice President: Carolyn Arthur
Brands: Tampico, Great Value, Sunrise Valley, Private Labels

B Y B BRANDS INC
2101 Rexford Road #236E
Charlotte, NC 28211
Phone: 704-319-0390
www.bybbrands.com
Brands: Tum-E Yummies

BARBER DAIRIES INC
[Dean Foods Company]
[Dallas, TX 75201]
36 Barber Court
Homewood, AL 35209
Phone: 205-942-2351
Fax #: 205-943-0297
General Manager: Lewis Mc Cravy
Employees: 250 To 299
Btl. Lines Coldfill: 1
Product Types:
Mfg: 100% Juice, Juice Drinks
Brands: Sunshine, Barber

BECKMAN & GAST COMPANY
P.O.Box 307
St. Henry, OH 45883
Phone: 419-678-4195
President: William J. Gast
Vice President: N. Gast
Secretary/Treasurer: P.L. Albers
Product Types:
Mfg: 100% Juice
Brands: Beckman's, Private Labels

BEVERAGE DEVELOPMENT GRP
9705 N W 108 Ave #19
Miami, FL 33178
Phone: 786-256-2337
www.bevdevgrp.com
Partner: Chuck Yeiser
Partner: Doug Stuart
Brands: Fruit Thang

BIG TRAIN INC
25392 Commercentre Drive
Lake Forest, CA 92630
Phone: 949-340-8800
Fax #: 800-528-7246
www.bigtrain.com
Chief Exec Officer: Robin Hawkins
Product Types:
Mfg: Powdered Drink Mixes, Other Fruit Beverages
Dst: Powdered Drink Mixes, Other Fruit Beverages
Brands: Big Train Fruit Tea Blast

BIRDSEYE DAIRY
2325 Memorial Drive
Green Bay, WI 54303
Phone: 920-494-5388
Fax #: 920-494-4388
President: Steve Williams
V P/Treasurer: James Williams
Secretary: Jackie Williams
Employees: 10 To 19
Btl. Lines Coldfill: 2
Product Types:
Mfg: 100% Juice, Juice Drinks
Dst: 100% Juice, Juice Drinks
Brands: Birdseye Juices, Morning Glory, Oneida, Wood Orchard

BLISS BROS DAIRY INC
711 Park Street-Box 2288
Attleboro, MA 02703
Phone: 508-222-0787
Fax #: 508-226-6320
President: David Bliss
Dir-Operations: James Otis
Treasurer: T. Kent Bliss Jr.
Employees: 100 To 124
Btl. Lines Coldfill: 3
Product Types:
Mfg: 100% Juice, Juice Drinks
Dst: 100% Juice, Juice Drinks
Brands: Garelick Farms

BORDEN DAIRY
5327 South Lamar
Dallas, TX 75215
Phone: 214-565-0332
Fax #: 214-426-5841
Plant Manager: Eloy Padilla
Btl. Lines Coldfill: 7
Product Types:
Mfg: 100% Juice, Juice Drinks

Coffee Companies

ALLANN BROS COFFEE ROASTR
1852 Fescue Street S E
Albany, OR 97322
Phone: 541-812-8000
Fax #: 541-812-8010
info@allannbroscoffee.com
www.allannbroscoffee.com
President: Allan Stuart
Office Manager: Melanie Bazan
Controller: Robert Morgan
Employees: 80 To 89
Product Types: Ground Caffeinated, Ground Decaffeinated, Whole Bean
Brands: Allann Brothers, Etner Stuart

AMERICAN INSTANTS INC
P.O.Box 817
Flanders, NJ 07836
Phone: 973-584-8811
Fax #: 973-584-0444
sales@americaninstants.com
www.americaninstants.com
Chief Exec Officer: Christopher Roche
Chairman: Thomas J. Roche Jr.
President: Martin Wagner
Vice President: Jennifer Vilot
V P-Sales: Jerry Jarrell
Purchasing Agent: Debra Thomson
Controller: Jim Mioduszewski
Operations Manager: Chip Neice
Product Types: Instant Caffeinated, Instant Decaffeinated, Freeze Dried Caffeinated, Freeze Dried Decaff, Organic Instant
Brands: American Instants, Deep Rich, Cappuccino Supreme, Private Labels, Hot Chocolate Supreme

APFFELS COFFEE
P.O.Box 2506
Santa Fe Springs, CA 90670
Phone: 800-443-2252
Fax #: 562-309-0410
apffels@apffels.com
www.apffels.com
President: Darryl Blunk
Employees: 40 To 49
Product Types: Ground Caffeinated, Ground Decaffeinated, Whole Bean, Specialty Coffee's
Brands: Apffels Coffee

ARCO COFFEE COMPANY
2206 Winter Street
Superior, WI 54880
Phone: 715-392-4771
Fax #: 715-392-4776
ruby@arcocoffee.com
www.arcocoffee.com
General Manager: Donald Andresen
Production Manager: Peter Schmitz
Employees: 5 To 9
Product Types: Ground Caffeinated, Ground Decaffeinated, Flavored
Brands: Arco Coffee

AROMA COFFEE COMPANY
7650 Industrial Drive
Forest Park, IL 60130
Phone: 708-488-8340
Fax #: 708-488-8366
President: Gust Papanicholas
Secretary: Karen Pollak
Employees: 10 To 19
Product Types: Ground Caffeinated, Ground Decaffeinated
Brands: Aroma Coffee, Cuisiniers Choice

ASPEN BEVERAGE GROUP
6814 Alamo Downs Parkway
San Antonio, TX 78238
Phone: 210-684-6363
Fax #: 210-684-6593
info@aspenbeverage.com
www.aspenbeverage.com
Owner/C E O: Chad T. Mc Nair
Chief Oper Officer: Toon Peters
V P-Operations: Mark Nash
Employees: 5 To 9
Btl. Lines Hotfill: 1
Product Types: Liquid Concentrate, Cappucino, Whole Bean
Brands: Aspen Select, Aspen Ice

ATLANTA COFFEE & TEA CO
5400 Truman Drive
Decatur, GA 30035
Phone: 770-981-6774
Fax #: 770-981-6697
sales@atlantacoffeeandtea.com
www.atlantacoffeeandtea.com
President: M. Beth Black
Vice President: Robert Harris Carver
Employees: 10 To 19
Product Types: Ground Caffeinated, Ground Decaffeinated, Whole Bean
Brands: Private Labels

AUTOCRAT L L C
10 Blackstone Valley Pl
Lincoln, RI 02865
Phone: 401-333-3300
Fax #: 401-334-5972
info@autocrat.com
www.autocrat.com
Chief Exec Officer: F. Patrick Holmes
Chief Oper Officer: Steve Olyha
Dir-Marketing: Kim Cipriano
Dir-Operations: Scott Tittle
Dir-Quality Control: Caroline Vogel
Dir-Human Resources: Pat Mc Govern
Product Types: Freeze Dried Caffeinated, Freeze Dried Decaff, Coffee Extract
Brands: Autocrat

B Y B BRANDS INC
2101 Rexford Road #236E
Charlotte, NC 28211
Phone: 704-319-0390
www.bybbrands.com
Brands: Bean & Body

BARGREEN COFFEE COMPANY
2821 Rucker Avenue
Everett, WA 98201
Phone: 425-252-3161
Fax #: 425-259-4673
service@bargreencoffee.com
www.bargreencoffee.com
President: Howie J. Bargreen
Employees: 20 To 29
Product Types: Ground Caffeinated, Ground Decaffeinated, Bean
Brands: Bargreen Coffee, Mt. Baker, Lighthouse, Northwest First, Central Market, Seattle's First, Market Coffee, Sierra Organic, Espreso Classico, Cafe Amore

BARRIE HOUSE COFFEE CO
4 Warehouse Lane
Elmsford, NY 10523
Phone: 914-377-2500
Fax #: 914-592-2790
www.barriehouse.com
Chief Exec Officer: Barry Goldstein
Chief Oper Officer: David Goldstein
President: Paul Goldstein
Exec V P-Operations: Ronald Goldstein
Product Types: Ground Caffeinated, Ground Decaffeinated, Gourmet, Bulk Bean
Brands: Barrie House Coffee

BECHARAS COFFEE COMPANY
14501 Hamilton Avenue
Highland Park, MI 48203
Phone: 313-869-4700
Fax #: 313-869-7940
President: Nicholas Becharas
Employees: 20 To 29
Product Types: Ground Caffeinated, Ground Decaffeinated, Whole Bean
Brands: Royal York

BIG TRAIN INC
25392 Commercentre Drive
Lake Forest, CA 92630
Phone: 949-340-8800
Fax #: 800-528-7246
www.bigtrain.com
Chief Exec Officer: Robin Hawkins
Brands: Big Train Blended Ice Cof

BOSTON STOKER
P.O.Box 548
Vandalia, OH 45377
Phone: 937-890-6401
Fax #: 937-890-6403
bostonstoker@worldnet.att.net
President: Donald Dean
Chief Fin Officer: Sally Dean
Employees: 5 To 9
Product Types: Roasted Caffeinated, Roasted Decaffeinate
Brands: Stoker Roast Coffees

BOSTON'S BEST COFFEE
43 North Fork Avenue
South Easton, MA 02375
Phone: 508-238-8393
Fax #: 508-238-6835
sales@bostonsbestcoffee.com
www.bostonsbestcoffee.com
Employees: 40 To 49
Product Types: Ground Caffeinated, Ground Decaffeinated, Instant Caffeinated, Instant Decaffeinated, Freeze Dried Caffeinated, Freeze Dried Decaff, Bean, Sanka, Cocoa, Gourmet
Brands: Gold Star Coffee, Boston's Best, David's Gourmet, Premier Coffee, Tropical Coffee, Interstate Coffee

BOYD COFFEE COMPANY
19730 N E Sandy Blvd
Portland, OR 97230
Phone: 503-666-4545
Fax #: 503-907-2740
info@boyds.com
www.boyds.com
President/C E O: Jeffrey Newman
V P-Manufacturing: Michael Karstadt
V P-Operations: Randy Layton
V P-Human Resources: Ann Nordquist
Chief Fin Officer: Steve Weeks
I T Director: Matt Boyd
Dir-Marketing: Katy Boyd Dutt
Mgr-Sales Oper: Greg Spady
Buyer: Michael Boyd
Product Types: Ground Caffeinated, Ground Decaffeinated, Instant Decaffeinated, Whole Bean, Espresso, Gourmet
Brands: Boyds Coffee, Torani

BRISK COFFEE COMPANY
402 North 22 Street
Tampa, FL 33605
Phone: 813-248-6264
Fax #: 813-248-2947
brisk01@sprynet.com
www.briskcoffee.com
President: Denise Reddick
Production Manager: Randy Gonzalez
Marketing Manager: Vicky Moore
Product Types: Ground Caffeinated, Ground Decaffeinated, Instant Caffeinated, Instant Decaffeinated, Freeze Dried Caffeinated, Freeze Dried Decaff, Bean
Brands: Brisk Coffee, R C R, Innkeepers Choice

CADILLAC COFFEE COMPANY
7221 Innovation Boulevard
Fort Wayne, IN 46818
Phone: 248-545-2266
Fax #: 248-584-4184
www.cadillaccoffee.com
Owner: Guy Gehlert
Exec Vice Pres: John Gehlert
Exec Vice Pres: Ken Gehlert
Employees: 40 To 49
Product Types: Ground Caffeinated, Ground Decaffeinated, Instant Caffeinated, Instant Decaffeinated, Freeze Dried Caffeinated, Freeze Dried Decaff, Whole Bean Gourmet, Ground Flavored Gourmet
Brands: Cadillac, Gourmet Reserve

CAPRICORN COFFEES INC
[World Of Good Taste]
[Sacramento, CA 95820]
353 Tenth Street
San Francisco, CA 94103
Phone: 415-621-8500
Fax #: 415-621-9875
ccoffees@pacbel.net
www.capricorncoffees.com
Owner: Annie Ngo
Employees: 10 To 19
Product Types: Ground Caffeinated, Ground Decaffeinated, Whole Bean, Coffee Syrup
Brands: Capricorn Coffee

CARYTOWN COFFEE ON JAMES
14300 Midlothian Tpke #A
Midlothian, VA 22113
Phone: 804-378-2363
Fax #: 804-378-0797
www.jamesrivercoffee.com
Product Types: Ground Caffeinated, Ground Decaffeinated
Brands: Carytown Coffee

CASCADE COFFEE INC
1525 75 Street S W #100
Everett, WA 98203
Phone: 425-347-3995
Fax #: 425-347-5076
scottg@cascadecoffeeinc.com
www.cascadecoffeeinc.com
Branch Manager: Mark Hart
Sales Manager: Scott Gootee
Product Types: Ground Caffeinated, Ground Decaffeinated
Brands: Compass Creek, Seattle's Best, Tully's Coffee, Starbucks Coffee

CHESTNUT HILL COFFEE CO
8620 Germantown Avenue
Philadelphia, PA 19118

Tea Companies

ADAGIO TEAS
141 Lanza Avenue-Bldg 18D
Garfield, NJ 07026
Phone: 973-253-7400
Fax #: 973-253-6336
info@adagio.com
www.adagio.com
Chief Oper Officer: Michael Cramer
Product Types: Gourmet Teas, R T D Tea
Brands: Anteadote

ALLANN BROS COFFEE ROASTR
1852 Fescue Street S E
Albany, OR 97322
Phone: 541-812-8000
Fax #: 541-812-8010
info@allannbroscoffee.com
www.allannbroscoffee.com
President: Allan Stuart
Office Manager: Melanie Bazan
Controller: Robert Morgan
Employees: 80 To 89
Product Types: Ground Caffeinated, Ground Decaffeinated, Herbal Caffeinated, Bulk Tea, Chai Tea, Tea Syrup
Brands: Allann Brothers, Etner Stuart

ALTA DENA DAIRY
17851 E Railroad Street
City Of Industry, CA 91748
Phone: 626-923-3000
Fax #: 626-923-3215
www.heartlandfarms.com
General Manager: Nick Van Hoovmoed
Employees: 300 To 399
Brands: Arnold Palmer Tee, Arnold Palmr Tee Low Carb

AMERICAN FRUIT PROCESSORS
10725 Sutter Avenue
Pacoima, CA 91331
Phone: 818-899-9574
Fax #: 818-899-6042
President: Fred G. Farago
Employees: 100 To 124
Brands: Garden Of Eden

AMERICAN INSTANTS INC
P.O.Box 817
Flanders, NJ 07836
Phone: 973-584-8811
Fax #: 973-584-0444
sales@americaninstants.com
www.americaninstants.com
Chief Exec Officer: Christopher Roche
Chairman: Thomas J. Roche Jr.
President: Martin Wagner
Vice President: Jennifer Vilot
V P-Sales: Jerry Jarrell
Purchasing Agent: Debra Thomson
Controller: Jim Mioduszewski
Operations Manager: Chip Neice
Product Types: Instant Caffeinated, Instant Decaffeinated, Iced Tea Mix Caff, Leaf Tea
Brands: Rock-N-Refreshers, Chai

AMERICAN SOY PRODUCTS
1474 Woodland Drive
Saline, MI 48176
Phone: 734-429-2310
Fax #: 734-429-2112
rroller@americansoy.com
www.americansoy.com
President: Ron Roller
Aseptic Lines: 4
Product Types: R T D Tea
Brands: Private Labels

APFFELS COFFEE
P.O.Box 2506
Santa Fe Springs, CA 90670
Phone: 800-443-2252
Fax #: 562-309-0410
apffels@apffels.com
www.apffels.com
President: Darryl Blunk
Employees: 40 To 49
Product Types: Ground Caffeinated, Instant Decaffeinated, Iced Tea Mix Caff, Herbal Caffeinated, Herbal Decaffeinated, Tea Bags
Brands: Apffels Tea, Bigelow

AROMA COFFEE COMPANY
7650 Industrial Drive
Forest Park, IL 60130
Phone: 708-488-8340
Fax #: 708-488-8366
President: Gust Papanicholas
Secretary: Karen Pollak
Employees: 10 To 19
Product Types: Ground Caffeinated, Ground Decaffeinated, Iced Tea Mix Caff, Herbal Caffeinated, Herbal Decaffeinated
Brands: Aroma Tea

ATLANTA COFFEE & TEA CO
5400 Truman Drive
Decatur, GA 30035
Phone: 770-981-6774
Fax #: 770-981-6697
sales@atlantacoffeeandtea.com
www.atlantacoffeeandtea.com
President: M. Beth Black
Vice President: Robert Harris Carver
Employees: 10 To 19
Product Types: Ground Caffeinated, Ground Decaffeinated
Brands: Private Labels

AUTOCRAT L L C
10 Blackstone Valley Pl
Lincoln, RI 02865
Phone: 401-333-3300
Fax #: 401-334-5972
info@autocrat.com
www.autocrat.com
Chief Exec Officer: F. Patrick Holmes
Chief Oper Officer: Steve Olyha
Dir-Marketing: Kim Cipriano
Dir-Operations: Scott Tittle
Dir-Quality Control: Caroline Vogel
Dir-Human Resources: Pat Mc Govern
Product Types: Tea Extracts
Brands: Autocrat

B Y B BRANDS INC
2101 Rexford Road #236E
Charlotte, NC 28211
Phone: 704-319-0390
www.bybbrands.com
Brands: Country Breeze

BARBER DAIRIES INC
[Dean Foods Company]
[Dallas, TX 75201]
36 Barber Court
Homewood, AL 35209
Phone: 205-942-2351
Fax #: 205-943-0297
General Manager: Lewis Mc Cravy
Employees: 250 To 299
Btl. Lines Coldfill: 1
Product Types: R T D Tea
Brands: Milo's

BARRIE HOUSE COFFEE CO
4 Warehouse Lane
Elmsford, NY 10523
Phone: 914-377-2500
Fax #: 914-592-2790
www.barriehouse.com
Chief Exec Officer: Barry Goldstein
Chief Oper Officer: David Goldstein
President: Paul Goldstein
Exec V P-Operations: Ronald Goldstein
Product Types: Ground Caffeinated, Ground Decaffeinated, Bulk Tea
Brands: Barrie House Tea

BECHARAS COFFEE COMPANY
14501 Hamilton Avenue
Highland Park, MI 48203
Phone: 313-869-4700
Fax #: 313-869-7940
President: Nicholas Becharas
Employees: 20 To 29
Product Types: Bulk Tea
Brands: Royal York

BIG TRAIN INC
25392 Commercentre Drive
Lake Forest, CA 92630
Phone: 949-340-8800
Fax #: 800-528-7246
www.bigtrain.com
Chief Exec Officer: Robin Hawkins
Product Types: Instant Caffeinated, Instant Decaffeinated
Brands: Big Train Chai

BLUE RIDGE TEA & HERB CO
26 Woodhull Street
Brooklyn, NY 11231
Phone: 718-625-3100
Fax #: 718-935-1874
www.blueridgetea.com
President: Roger Rigolli
Vice President: Paulette Rigolli
Product Types: Ground Caffeinated, Ground Decaffeinated, Iced Tea Mix Caff, Iced Tea Mix Decaff, Herbal Decaffeinated, Black Tea
Brands: King's Ransom, Private Labels, Queen's Estate

BORDEN DAIRY CO
P.O.Box 63448
North Charleston, SC 29419
Phone: 843-554-4870
Fax #: 843-745-5502
Employees: 300 To 399
Product Types: Instant Caffeinated
Brands: Red Diamond Tea, Coburg

BORDEN DAIRY CO OF L A
[Borden Dairy Company]
[Dallas, TX 75231]
P.O.Bx 600-13019 Plank Rd
Baker, LA 70704
Phone: 225-774-0690
Fax #: 225-774-6295
Plant Manager: Michelle Goodrich
General Manager: Brent Fisher
Sales Manager: Jerry Banks
Employees: 50 To 59
Brands: Borden, Red Diamond Tea

BORDEN MILK PRODUCTS
[Milk Products L L C]
[Dallas, TX 75313]
P.O.Box 419
Conroe, TX 77305
Phone: 936-756-6455
Fax #: 936-760-8413
www.bordenonline.com
General Manager: Jayme Owens
Employees: 150 To 199
Btl. Lines Coldfill: 6
Brands: Red Diamond Tea

BOSTON'S BEST COFFEE
43 North Fork Avenue
South Easton, MA 02375
Phone: 508-238-8393
Fax #: 508-238-6835
sales@bostonsbestcoffee.com
www.bostonsbestcoffee.com
Employees: 40 To 49
Brands: Boston's Best Tea

BOYD COFFEE COMPANY
19730 N E Sandy Blvd
Portland, OR 97230
Phone: 503-666-4545
Fax #: 503-907-2740
info@boyds.com
www.boyds.com
President/C E O: Jeffrey Newman
V P-Manufacturing: Michael Karstadt
V P-Operations: Randy Layton
V P-Human Resources: Ann Nordquist
Chief Fin Officer: Steve Weeks
I T Director: Matt Boyd
Dir-Marketing: Katy Boyd Dutt
Mgr-Sales Oper: Greg Spady
Buyer: Michael Boyd
Product Types: Instant Caffeinated, Instant Decaffeinated, Iced Tea Mix Caff, Iced Tea Mix Decaff, Herbal Caffeinated, Herbal Decaffeinated, Tea Leaves
Brands: Boyd, Percival Boyd's Teas, Bigelow, Island Mist

BRISK COFFEE COMPANY
402 North 22 Street
Tampa, FL 33605
Phone: 813-248-6264
Fax #: 813-248-2947
brisk01@sprynet.com
www.briskcoffee.com
President: Denise Reddick
Production Manager: Randy Gonzalez
Marketing Manager: Vicky Moore
Product Types: Ground Caffeinated, Ground Decaffeinated, Herbal Caffeinated
Brands: Brisk Tea, R C R

BROOKLYN BOTTLING GROUP
643 South Road
Milton, NY 12547
Phone: 845-795-2171
Fax #: 845-795-2589
fdemaio@nsbottle.com
President: Eric Miller
Chief Fin Officer: Bill Schneible
Dir-Sales: Steve Weinrib
Dir-Sales: Steve Parano
Dir-Sales: Fred J. De Maio
Dir-Operations: Michael Miller
I T Director: Elisha Rogalsky
Btl. Lines Hotfill: 3
Btl. Lines Coldfill: 1
Btl. Lines Carbonated: 1
Canning Lines: 1
Product Types: Iced Tea Mix Caff
Brands: Best Health, Squeez'r, Nature's Own, Tropical Fantasy

BROWN'S DAIRY
[Dean Foods Company]
[Dallas, TX 75201]
1300 Baronne St-Box 52559
New Orleans, LA 70152
Phone: 504-529-2221
Fax #: 504-592-3619
bvelvet@netscape.net
General Manager: Kennon Davis
Employees: 250 To 299
Brands: Swiss Tea

Milk Companies

ALABAMA

BARBER DAIRIES INC
[Dean Foods Company]
[Dallas, TX 75201]
36 Barber Court
Homewood, AL 35209
Phone: 205-942-2351
Fax #: 205-943-0297
General Manager: Lewis Mc Cravy
Employees: 250 To 299
Btl. Lines Coldfill: 1
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Sour Cream, Cottage Cheese, Chip Dip, Acidophilus, Soft Serve Yogurt
Brands: Barber, Sunshine, Bettermilk

BORDEN MILK PRODUCTS
[Milk Products L L C]
[Dallas, TX 75313]
5014 E U S Highway 84
Cowarts, AL 36321
Phone: 334-792-5114
Fax #: 334-677-2082
www.bordendairy.com
General Manager: Mark Flagg
Sales Manager: Dennis Roberts
Employees: 100 To 124
Btl. Lines Coldfill: 1
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk
Brands: Dairy Fresh, Borden

BROWN DAIRIES INC
[Barber Dairies Inc]
[Birmingham, AL 35209]
5565 East Rite Road
Theodore, AL 36582
Phone: 251-653-2240
Branch Manager: Labron Walley
Employees: 5 To 9
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk
Brands: Brown's Dairy

ALASKA

NORTHERN LIGHT DAIRY
H C 60 - Box 3300
Delta Junction, AK 99737
Phone: 907-895-4824
Fax #: 907-895-5479
nld@wildak.net
President: Don Lintelman
Employees: 5 To 9
Delivery Vehicles: 1 TO 4
Product Types: Whole, 2% Milk, Ice Cream
Brands: Northern Lights

ARIZONA

FLAVOR RIGHT FOODS
[Instantwhip]
[Columbus, OH 43216]
2517 East Chambers Street
Phoenix, AZ 85040
Phone: 602-232-2570
Employees: 5 To 9
Delivery Vehicles: 1 TO 4
Btl. Lines Coldfill: 6
Product Types: Creamers, Half & Half
Brands: Instantwhip, Private Labels

SAFEWAY INC
[Safeway Stores Inc]
[Walnut Creek, CA 94598]
1115 West Alameda Drive
Tempe, AZ 85282
Phone: 480-894-4390
Fax #: 480-929-8025
Plant Manager: Paul Coleman
Employees: 30 To 39
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Fruit Drinks
Brands: Lucerne, Safeway

SHAMROCK FARMS
[Shamrock Foods Company]
[Phoenix, AZ 85009]
1900 West Ruthrauff Road
Tucson, AZ 85705
Phone: 520-887-0300
Fax #: 520-888-5916
Chairman: Norman Mc Clelland
President: Kent Mc Clelland
Sales Manager: Richard Bender
Employees: 30 To 39
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Butter, Cottage Cheese, Ice Cream, Fruit Juice
Brands: Shamrock Farms

SHAMROCK FOODS COMPANY
2540 N 29 Avenue
Phoenix, AZ 85009
Phone: 602-233-6400
www.shamrockfoods.com
Chairman: Norman Mc Clelland
President: Kent Mc Clelland
V P/General Manager: M. Krueger
V P-Operations: Jeff Patterson
Manager: Al Schoon
General Sales Mgr: Randy Mc Clanahan
Plant Engineer: Jack Garrett
Employees: 500 To 749
Delivery Vehicles: OVER 100
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Yogurt, Ice Cream, Cottage Cheese, Sour Cream, Fruit Drinks
Brands: Shamrock Farms, Sunland

ARKANSAS

HILAND DAIRY
[Hiland Dairy]
[Springfield, MO 65801]
P.O.Box 3478
Fayetteville, AR 72701
Phone: 479-521-1707
Fax #: 479-521-4625
General Manager: Brant Croxdale
Plant Manager: Dale Schoen
Sales Manager: Glen Macumber
Maintenance Manager: Jim Keilbarth
Employees: 150 To 199
Btl. Lines Hotfill: 2
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, 2% Milk, 1% Milk
Brands: Hiland, Private Labels

HILAND DAIRY
[Hiland Dairy]
[Springfield, MO 65801]
415 South Tenth Street
Fort Smith, AR 72901
Phone: 479-782-0383
Fax #: 479-782-3612
General Manager: Woody Rogers
Sales Manager: Darren Cox
Plant Engineer: Cong Phan
Employees: 80 To 89
Btl. Lines Coldfill: 6
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk
Brands: Hiland

HILAND DAIRY
[Turner Holdings L L C]
[Covington, TN 38019]
6901 Interstate 30
Little Rock, AR 72209
Phone: 501-565-1551
Fax #: 501-568-5245
Division Manager: W.C. Coleman
Consultant: Buddy Coleman
Operations Manager: Mike Flagg
Sales Manager: Bob Coleman
Plant Engineer: Gary Witherspoon
Mgr-Purchasing: Jim Engsterm
Mgr-Qual Assurance: John Trafford
Employees: 250 To 299
Delivery Vehicles: 40 TO 49
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Cottage Cheese, Sour Cream, Heavy Cream, Ice Milk Mix, Chip Dip
Brands: Hiland, Quality Chekd

CALIFORNIA

ADVANCED FOOD PRODUCTS
1211 East Noble Avenue
Visalia, CA 93277
Phone: 559-627-2070
Fax #: 559-627-2196
Operations Manager: Dave Surfus
Mgr-Purchasing: Jaime Cabiero
Employees: 125 To 149
Franchises: 1
Aseptic Lines: 7
Product Types: Whole, Low Fat, Flavored
Brands: Real Fresh

ALTA DENA DAIRY
[Dean Foods Company]
[Dallas, TX 75201]
17637 East Valley Blvd
City Of Industry, CA 91744
Phone: 626-964-6401
Fax #: 626-965-1960
www.altadenadairy.com
General Manager: Nick Van Hoovmoed
Employees: 500 To 749
Delivery Vehicles: OVER 100
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Half & Half, Sour Cream, Cottage Cheese, Ice Cream, Egg Nog
Brands: Alta Dena, Dairy Mart

ALTA DENA DAIRY
17851 E Railroad Street
City Of Industry, CA 91748
Phone: 626-923-3000
Fax #: 626-923-3215
www.heartlandfarms.com
General Manager: Nick Van Hoovmoed
Employees: 300 To 399
Delivery Vehicles: 50 TO 74
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Yogurt, Half & Half, Fruit Drinks
Brands: Knudsen, Foremost, Alta Dena

BERKELEY FARMS
[Dean Foods Company]
[Dallas, TX 75201]
25500 Clawiter Road
Hayward, CA 94545
Phone: 510-265-8600
Fax #: 510-265-8776
www.berkeleyfarms.com
Plant Manager: Randy Vick
General Manager: Derek Allbee
General Sales Mgr: Dan Atkins
Employees: 500 To 749
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk, Half & Half, Extra Rich, Whipping Cream
Brands: Berkeley Farms

CALIFORNIA DAIRIES
P.O.Box 2198
Los Banos, CA 93635
Phone: 209-826-4901
Fax #: 209-826-4294
Plant Manager: Dana Horn
Employees: 80 To 89
Product Types: Whole, Skim, Buttermilk, Butter
Brands: California Dairies

CLOVER STORNETTA FARMS
P.O.Box 750369
Petaluma, CA 94975
Phone: 707-778-8448
Fax #: 707-778-0509
www.cloverstornetta.com
President: Marcus Benedetti
Employees: 150 To 199
Delivery Vehicles: 75 TO 99
Btl. Lines Coldfill: 4
Product Types: Whole, Skim, Low Fat, Flavored, Cream
Brands: Private Labels

DAIRY FARMERS OF AMERICA
[Dairy Farmers Of America]
[Kansas City, MO 64190]
P.O.Box 849
Hughson, CA 95326
Phone: 209-883-4461
Fax #: 209-883-2637
www.dfamilk.com
Product Types: Non Fat Dry Milk
Brands: Private Labels

DRIFTWOOD DAIRY INC
10724 East Lower Azusa
El Monte, CA 91731
Phone: 626-444-9591
Fax #: 626-448-7649
President: Mac Berry
Mgr-Purchasing: Paul Kern
Employees: 150 To 199
Product Types: Whole, Skim, Low Fat, Flavored
Brands: Driftwood

FARMDALE CREAMERY INC
1049 West Baseline Street
San Bernardino, CA 92411
Phone: 909-889-3002
Fax #: 909-888-2541
President: Michael Shotts
Employees: 70 To 79
Product Types: Buttermilk, Butter, Sour Cream, Cheese
Brands: Farmdale

FOSTER FARMS DAIRY
[Foster Farms Dairy]
[Modesto, CA 95351]
3380 West Ashlan Avenue
Fresno, CA 93722
Phone: 559-244-2200
Fax #: 559-244-2203
www.fosterdairyfarms.com
Owner/General Mgr: Jeff Foster
Employees: 150 To 199
Product Types: Whole, Skim, Low Fat, Flavored, Buttermilk
Brands: Foster Farms, Knudsen, Crystal Creamery

Soy Companies

Soy Companies

AMERICAN SOY PRODUCTS
1474 Woodland Drive
Saline, MI 48176
Phone: 734-429-2310
Fax #: 734-429-2112
rroller@americansoy.com
www.americansoy.com
President: Ron Roller
Aseptic Lines: 4
Brands: Edensoy

COFFEE EXPRESS COMPANY
47722 Clipper Street
Plymouth, MI 48170
Phone: 734-459-4900
Fax #: 734-459-5511
info@coffeeexpressco.com
www.coffeeexpressco.com
President: Thomas Isaia
Production Manager: Scott Novak
Brands: Edensoy

FOREMOST DAIRY
[Dean Foods Company]
[Dallas, TX 75201]
5415 Interstate Drive
Shreveport, LA 71109
Phone: 318-635-4311
Fax #: 318-635-0544
www.deanfoods.com
Engineer: Richard Yarberry
Sales Manager: Don Lafitte
Mgr-Distribution: Max Vail
Mgr-Qual Assurance: Kathy Parikh
Brands: Silk Soy

K & F SELECT FINE COFFEES
2801 Southeast 14 Avenue
Portland, OR 97202
Phone: 503-234-7788
Fax #: 503-231-9827
www.kfcoffee.com
President: Don Dominguez
Employees: 10 To 19
Aseptic Lines: 3
Brands: Pacific Foods

LAND O' LAKES MILK
[Dean Foods Company]
[Dallas, TX 75201]
P.O.Box 430
Bismarck, ND 58502
Phone: 701-223-3180
Fax #: 701-223-8642
Plant Manager: Doug Hanson
Salesman: Dave Keller
Employees: 60 To 69
Brands: Silk Soy

MARCUS DAIRY INC
4 Eagle Road
Danbury, CT 06810
Phone: 203-748-5611
Fax #: 203-791-2759
www.marcusdairy.com
Vice President: Jeffrey Marcus
General Manager: Bill Fitchett
Mgr-Sales/Marketing: Thomas Schiappa
Brands: Silk Soy

ODWALLA INC
[Coca-Cola Company (The)]
[Atlanta, GA 30313]
1900 East Davis Drive
Dinuba, CA 93618
Phone: 559-591-4089
www.odwalla.com
C O O-Odwalla: Alison Lewis
Brands: Odwalla Soy Smart, Odwalla Super Protein

PACIFIC NATURAL FOODS
19480 S W 97 Avenue
Tualatin, OR 97062
Phone: 503-692-9666
Fax #: 503-692-9610
www.pacificfoods.com
Employees: 400 To 499
Brands: Pacific Soy Milk

SMITH BROTHERS FARMS
26401 79 Avenue South
Kent, WA 98032
Phone: 253-852-1000
Fax #: 253-852-4491
getmilk@smithbrothersfarms.com
www.smithbrothersfarms.com
President: Scott Highland
Plant Manager: Gary Waldie
Dir-Revenue Oper: Dusty Highland
Employees: 150 To 199
Brands: Silk Soy

STREMICKS HERITAGE FOODS
4002 Westminister Ave
Santa Ana, CA 92703
Phone: 714-775-5000
Fax #: 714-265-0401
President/C E O: Louis J. Stremick
Chief Fin Officer: Jack Noenickx
Sr V P-Sales/Mktg: Dan Nolan
Employees: 400 To 499
Brands: 8Th Continent Soy Milk

SUNSHINE DAIRY FOODS INC
801 Northeast 21 Avenue
Portland, OR 97232
Phone: 503-234-7526
Fax #: 503-233-9441
www.sunshinedairyfoods.com
Operations Manager: Darin Quituqua
Chief Fin Officer: Aaron Atkins
Employees: 40 To 49
Brands: Pacific Soy Milk

VITASOY USA INC
One New England Way
Ayer, MA 01432
Phone: 800-462-7692
info@vitasoy-usa.com
www.vitasoy-usa.com
President/C E O: Walter Riglian
V P-Sales/Marketing: Eugene Lye
Brands: Vitasoy, San Sui

WHITE WAVE FOODS
[Dean Foods Company]
[Dallas, TX 75201]
2198 West Beaver Street
Jacksonville, FL 32209
Phone: 904-354-8256
Fax #: 904-353-5837
Plant Manager: John Jennings
Employees: 100 To 124
Brands: Silk Soy

ZEN SOY
[Elmhurst Dairy Inc]
[Jamaica, NY 11433]
21 Empire Boulevard
South Hackensack, NJ 07606
Phone: 201-229-0500
Fax #: 201-229-0593
www.zensoy.com
V P-Operations: Brian Lee
Brands: Zen Soy

Alcoholic Beverage Importers

BEER IMPORTERS

ADAMBA IMPORTS INT'L
585 Meserole Street
Brooklyn, NY 11237
Phone: 718-628-9700
Fax #: 718-628-0920
info@adamba.com
President: Adam M. Bak
V P-Spirits Mktg: Andrew Bak
Product Categories: Beer, Wine, & Spirits
Brands: Vesica Vodka, Bison Grass Vodka, Tears Of Scotland, Bak's

ALTA MARKETING
26717 Palmetto Avenue
Redlands, CA 92374
Phone: 909-307-1777
Fax #: 909-307-1814
gleavitt@altamarketingco.com
President: Anthony Haralambos
Vice President: Tom Haralambos
V P/General Manager: Gary Leavitt
Operations Manager: Craig Wilkerson
Product Categories: Beer
Brands: Mexicali Beer, Red Pig Ale, Quilmes, Chili Beer, Private Labels

AMERICAN UNITED BREWERIES
1050 Bridgeway
Sausalito, CA 94965
Phone: 415-339-1105
Fax #: 415-289-1406
tonybedi@aol.com
President: Tony Bedi
Product Categories: Beer
Brands: Maharaja Pilsner, Taj Mahal Lager Beer, Flying Horse Lager

ANCHOR BREWERS & DIST'L
1705 Mariposa Street
San Francisco, CA 94107
Phone: 415-863-8350
Fax #: 415-552-7094
www.anchordistilling.com
Chief Exec Officer: Keith Greggor
President: John Dannerbeck
Plant Manager: Niels Legallet
Brewmaster: Mark Carpenter
Dir-Administration: Linda Rowe
Product Categories: Beer, Wine, & Spirits
Brands: Ben Riach, Briottet Cassis, Busca, Cachaca 21, Cadenhead, Chateau Du Breuil, Chinaco, Coeur De Lion Calvads, Cooley, D' Aristi, Darroze, Dekuyper, Don Cesar, Duncan Taylor & Co, English Harbour Rum, Etter, F. Meyer, Glen Breton, Glen Catrine, Hirsch Selections

ANHEUSER-BUSCH INC
One Busch Place
St. Louis, MO 63118
Phone: 314-577-2000
Fax #: 314-577-2900
www.anheuser-busch.com
President-N A: Luiz Fernando Edmond
V P-Finance: Joao Guerra
V P-Corp Affairs: James Villeneuve
V P-Gen Counsel: Gary R. Rutledge
V P-Supply: Peter Kraemer
V P-Procurement: Lee Keathley
V P-Info Serv: Fued Sadala
V P-People: James Brickey
V P-Logistics: Pablo Gonzalez
V P-Sales: David Almedia
Product Categories: Beer
Brands: Kokanee, Beck's Dark, Kirin Ichiban, Kirin Light, Bass Pale Ale, Beck's, Beck's Non-Alcoholic, Beck's Premier Light, Boddington's, Hoegaarden, Leffe, Stella Artois, Brahma, Alexander Keith's, Spaten, St. Pauli Girl Lager Beer, St. Pauli Girl Spec Dark, St. Pauli Girl N A

ARINS ENTERPRISES INC
625 West Paddock Drive
Wheeling, IL 60090
Phone: 847-520-1125
Fax #: 847-520-8911
ericarin@yahoo.com
President/C E O: Ersan Arin
Product Categories: Beer
Brands: Efes Pilsner, Efes Dark, Efes Light, Efes Thirty Liter Keg, Efes 500Ml Steine Bottle

ARTISANAL IMPORTS INC
P.O.Box 41029
Austin, TX 78704
Phone: 512-440-0811
Fax #: 512-440-0884
info@artisanalimports.com
www.artisanalimports.com
President/C E O: Robert Leggett
Vice President: Lanny Hoff
Product Categories: Beer
Brands: Bosteels Brewery, St. Feuillien Brewery, Sunner, Koningshoven, Urthel Brewery, Meantime Brewing, Nethergate Brewing, Hue, Tilburg

ASAHI BEER USA INC
3625 Delamo Blvd #250
Torrance, CA 90503
Phone: 310-214-9051
Fax #: 310-542-5108
www.asahibeerusa.com
President: Ray F. Hattori
Product Categories: Beer
Brands: Asahi Super Dry Beer, Asahi Kuronama Black, Asahi Select Amber

ATHENEE IMPORTERS
P.O.Box 2039
Hempstead, NY 11551
Phone: 516-505-4800
Fax #: 516-505-4876
info@atheneeimporters.com
www.atheneeimporters.com
President: Giota Englisis
Vice President: Andrea Englisis
Product Categories: Beer, Wine, & Spirits
Brands: Athanassiadi, Keo Beer, Keo Ouzo, Hatzi Michlais, Thraki USA, Samos, Marathon Beer, Cavino, Creta, Domaine Mescouri, Giokarinis, Mitilini, Alfa Beer

B UNITED INTERNATIONAL
P.O.Box 661
Redding, CT 06896
Phone: 203-938-0713
Fax #: 203-938-1124
bunitedint@hotmail.com
www.bunitedint.com
President: Matthias Neidhart
Secretary: Stefanie Neidhart
Product Categories: Beer
Brands: Kiuchi Nest, Einbecker Ur Bock, Schneider Weisse, Aventinus, Prize Old Ale, Koelsch Reissdorf, Le Baladin, Moonraker, Schlenkerla Rauchbier, Uerige Altbier, Harvey's, Berliner Weisse, De Dolle Arabier, Pripps Carnegie Porter, De Dolle Boskeun, De Dolle Oerbier, De Dolle Still Nacht, Saison De Pipaix, Julees Vintage, Hanssens Gueuze

BACARDI USA INC
2701 Le Jeune Road
Coral Gables, FL 33137
Phone: 305-573-8511
Fax #: 305-573-0756
www.bacardilimited.com
Regional President: Robert Furniss-Roe
Chief Mktg Officer: Juan Rovira
Sr V P-Sales: Derek Hopkins
Product Categories: Beer, Wine, & Spirits
Brands: Bacardi Superior, Bacardi Flavored Rums, Bacardi Classic Cocktails, Bacardi Party Drinks, Havana Club Brand Rum, Castillo Rum, Grey Goose Vodka, 42 Below Vodka, Bombay Saphire Gin, Dewar's, Cazadores, Corzo, Martini & Rossi, Noilly Prat, Amaretto Disaronno, Drambuie, Benedictine D O M, B & B, Hatuey Beer, Seven Tiki Spiced Rum

BELUKUS MARKETING INC
3304 Longmire Drive
College Station, TX 77845
Phone: 512-264-3830
Fax #: 512-264-3848
www.belukus.net
Partner: Michael G. Tassin
President: Chuck Robertson
Product Categories: Beer
Brands: Young's, Belhaven, Brouwery De Landtsheer, Wells, Brasserie Lefebvre, Brouwerij Timmermans

BEST BEER INC
P.O.Box 39588
Fort Lauderdale, FL 33339
Phone: 754-242-2337
beerman@copper.net
President/C E O: Reubin Share
Vice President: Dominique Share
Product Categories: Beer, Wine, & Spirits
Brands: Knight's Belgian Ale, Jacobins Gueuze, Red Dragon, Jacobins Framboise, Bellegems Bruin, Xingu, Crystal, Pietra, Ranger, Colomba, Athenian

BINDING BRAUEREI USA
194 Main Street
Norwalk, CT 06851
Phone: 203-229-0111
Fax #: 203-229-0105
dilipmehtabbusa@aol.com
www.clausthalerusa.com
Chief Exec Officer: Hans Schliebs
Chief Oper Officer: Dilip Mehta
Product Categories: Beer
Brands: Radeberger, D A B Beer, Hansa, Henninger, Clausthaler, Krusovice, Tucher

BREWERY OMMEGANG
[Duvel Moortgat N V]
[Puurs, Belgium, 28700]
656 County Highway 33
Cooperstown, NY 13326
Phone: 607-544-1800
Fax #: 607-544-1801
info@ommegang.com
www.ommegang.com
President/C E O: Simon Thorpe
Product Categories: Beer
Brands: Duvel, Chouffe, Maredsous, Liefmans, De Koninck

BULUNDA IMPORT-EXPORT CO
3011 Peach Drive
Jacksonville, FL 32246
Phone: 904-642-1077
Chairman: William H. Fadeley
President: William Fadeley III
Vice President: Dania Nicole Fadeley
Product Categories: Beer
Brands: Ngoma

CHERRY COMPANY LTD
4461 Malaai Street
Honolulu, HI 96818
Phone: 808-422-6555
Fax #: 808-422-6721
Chairman: Noritoshi Kanai
Vice President: Takateru Kishii
Product Categories: Beer, Wine, & Spirits
Brands: Takara Plum Wine, Iichiko Mugi, Miyako, Shochikubai, Satsuma Shiranami, Seifuku Awamori, Inkai Soba, Yokaichi Mugi, Kamotsuru, Kiku-Masamune Sake, Suigri, Tamon, Tamano Hikari, Kubota, Choya, Orion Beer

CHRISSA IMPORTS LTD
280 Harbor Way
South San Francisco , CA 94080
Phone: 650-877-8460
Fax #: 650-877-8464
ahildebrandt@spatenwest.com
www.chrissaimports.com
President: C.D. Hildebrandt
Vice President: Andreas Hildebrandt
Controller: Vincente Alvarenga
Product Categories: Beer, Wine, & Spirits
Brands: Patriarche Pere-Fils, German Estate Wines, Chateau De Meursault, Laurent Brotte, Chateau De La Roulerie, Doudet Naudin

CONDAL IMPORTS
531 Dupont Street
Bronx, NY 10474
Phone: 718-589-1100
Fax #: 718-589-9200
condalfoods@aol.com
President: Carmen Fernandez
Vice President: Nestor Fernandez
Product Categories: Beer
Brands: Extracto De Malta

CRAFT BEERS OF CANADA
2217 Bolivar Road S W
Canton, OH 44706
Phone: 330-456-4361
Fax #: 330-456-6207
www.craftbeersofcanada.com
Product Categories: Beer, Wine, & Spirits
Brands: Brick Brewing, Flying Monkeys Craft Brew, Lake Of Bays Brewing, Grand River Brewing, Railway City Brewing

CROWN IMPORTS L L C
One South Dearborn #1700
Chicago, IL 60603
Phone: 312-873-9600
Fax #: 312-873-9630
www.crownimportsllc.com
President: William F. Hackett
Sr V P/Chief Sls Off: Bruce Jacobson
Sr V P-Corp Affairs: James P. Ryan

WINE & SPIRITS IMPORTERS

A H D VINTNERS
27470 Gloede
Warren, MI 48088
Phone: 586-552-1414
Fax #: 586-552-1940
www.ahdvintners.com
President: Anthony C. Delsener
Warehouse Manager: Dan Click
Product Categories: Wine & Spirits
Brands: Vintex, Europvin

ACCOLADE WINES NORTH AMER
1700 Second Street #220
Napa, CA 94559
Phone: 707-265-1400
info@accoladewinesna.com
www.accoladewinesna.com
Managing Director: Tim Matz
V P-Sales: Todd Devincenzi
V P-Marketing: Reid Stinnett
Dir-Finance: Danica Pike
Dir-Operations: Michael Jefferies
Dir-Winemaking: Ondine Chattan
Dir-Human Resources: Jillian Navarro
Product Categories: Wine & Spirits
Brands: Hardy's, Banrock Station, Da Luca, Flagstone

ADAMBA IMPORTS INT'L
585 Meserole Street
Brooklyn, NY 11237
Phone: 718-628-9700
Fax #: 718-628-0920
info@adamba.com
President: Adam M. Bak
V P-Spirits Mktg: Andrew Bak
Product Categories: Beer, Wine, & Spirits
Brands: Vesica Vodka, Bison Grass Vodka, Tears Of Scotland, Bak's

ADMIRAL IMPORTS
74 Sand Park Road
Cedar Grove, NJ 07009
Phone: 973-857-2100
Fax #: 973-857-2277
mail@admiralimports.com
www.admiralimports.com
President: Michael Zeiger
Exec Vice Pres: Chet Zeiger
Product Categories: Wine & Spirits
Brands: Cattani, Villa Dante, Dantello, Famega, Caves Dom Teodosio, Chatonet, Tishbi Estates, Caves Da Cerca, Bacalhoa Vinhos, Quinta De Pancas, Iceberg Vodka, Castle View, Royal Oporto, Arden Woods

ADVINI USA
[Advini S A France]
[St. Felix-De-Lodez, FR 34725]
350 Sansome Street #800
San Francisco, CA 94104
Phone: 415-394-6454
Fax #: 415-394-7005
agnes.wong@cannonwines.com
www.cannonwines.com
Chief Exec Officer: Antoine Leccia
V P-Finance/Admin: Agnes Wong
Product Categories: Wine & Spirits
Brands: Ogier, Montmartre, Veuve Devienne, Oasis Del Cuyo, Mil Piedras, Denario, Rigal, Gassier, Jeanjean, Benvenuto De La Serna, Clos De L' Oratoire

AMERICAN BEVERAGE GRP INC
P.O.Box 218
Petaluma, CA 94953
Phone: 415-578-5930
www.americanbeveragegroup.com
Owner: C. Bradwell Ish
Product Categories: Wine & Spirits
Brands: Norma Jean, Duet, Aris, Marilyn, Four Oaks, Cave Di Moleto, Amuse, Pirramimma, Deco, Maduro, Falconer, Tasman Bay, Cape Jaffa, Swan's Flight, Fontanaccia, Johnston, Spencer Hill, Trionfo, Spirit Of The Harvest, Bodega Privada

AMERICAN SPIRITS EXCHANGE
408 East Fourth St #209
Bridgeport, PA 19405
Phone: 215-240-6020
Fax #: 215-525-4412
info@americanspiritsltd.com
www.americanspiritsltd.com
Managing Partner: Philip Kolodziey
Product Categories: Wine & Spirits
Brands: Krol Vodka

ANCHOR BREWERS & DIST'L
1705 Mariposa Street
San Francisco, CA 94107
Phone: 415-863-8350
Fax #: 415-552-7094
www.anchordistilling.com
Chief Exec Officer: Keith Greggor
President: John Dannerbeck
Plant Manager: Niels Legallet
Brewmaster: Mark Carpenter
Dir-Administration: Linda Rowe
Product Categories: Beer, Wine, & Spirits
Brands: Ben Riach, Briottet Cassis, Busca, Cachaca 21, Cadenhead, Chateau Du Breuil, Chinaco, Coeur De Lion Calvads, Cooley, D' Aristi, Darroze, Dekuyper, Don Cesar, Duncan Taylor & Co, English Harbour Rum, Etter, F. Meyer, Glen Breton, Glen Catrine, Hirsch Selections

ARCTICBREW INC
990 Lakes Parkway
Lawrenceville, GA 30043
Phone: 678-467-0754
Fax #: 770-237-5127
info@arcticbrew.com
www.arcticbrew.com
General Manager: Joonas Kohtala
Product Manager: Matias Kohtala
Product Categories: Wine & Spirits
Brands: Kopparberg Pear Cider

ARTLOM USA INC
330 Willow Street
New Haven, CT 06511
Phone: 203-776-4853
artlom.usa@worldnet.att.net
www.trade-intermediary.com
President: Frank Vollero
Vice President: Sonia Marathou
Secretary/Treasurer: Joyce Vollero
General Manager: Victor Zagrebelnyj
Sales Manager: Wanda Gincauage
Product Categories: Wine & Spirits
Brands: Tosti, Josef Wehr, Guinti, Kendermann, Lombardo, Tivoli

ATHENEE IMPORTERS
P.O.Box 2039
Hempstead, NY 11551
Phone: 516-505-4800
Fax #: 516-505-4876
info@atheneeimporters.com
www.atheneeimporters.com
President: Giota Englisis
Vice President: Andrea Englisis
Product Categories: Beer, Wine, & Spirits
Brands: Athanassiadi, Keo Beer, Keo Ouzo, Hatzi Michlais, Thraki USA, Samos, Marathon Beer, Cavino, Creta, Domaine Mescouri, Giokarinis, Mitilini, Alfa Beer

AVENIU BRANDS
509 South Exeter St #340
Baltimore, MD 21202
Phone: 410-884-9463
Fax #: 410-884-9470
www.aveniubrands.com
President: Andrew Mansinne
C I O/Business Intel: Beverly Gryder
Dir-Operations: Clay Daum
Mgr-Nat'l Sales: Mitchell Clark
Controller: Ramiro Pinal
Product Categories: Wine & Spirits
Brands: Amarula, Don Roberto Tequila, Ocean Vodka, Two Oceans, Belmondo, Ca' Montini, Piccini, Umberto Fiore, Voga, Vina Zaco, Anna De Codorniu, Bach Cava, Legaris, Raimat, Scala Dei, Terras Gauda, Artesa, Elements, James Mitchell, Septima

B M C IMPORTS
25 Eastern Steel Road
Milford, CT 06460
Phone: 203-359-4410
Fax #: 203-359-4352
bestvodka@jewelofrussia.com
www.jewelofrussia.com
President: Art Sagurian
Corp Secretary: Karina Danielian
Chief Fin Officer: Denis Semikoz
Manager: Oleg Gusnir
Product Categories: Wine & Spirits
Brands: Jewel Of Russia Vodka, Sol De Andes-Reserva, Perez Cruz

BACARDI USA INC
2701 Le Jeune Road
Coral Gables, FL 33137
Phone: 305-573-8511
Fax #: 305-573-0756
www.bacardilimited.com
Regional President: Robert Furniss-Roe
Chief Mktg Officer: Juan Rovira
Sr V P-Sales: Derek Hopkins
Product Categories: Beer, Wine, & Spirits
Brands: Bacardi Superior, Bacardi Flavored Rums, Bacardi Classic Cocktails, Bacardi Party Drinks, Havana Club Brand Rum, Castillo Rum, Grey Goose Vodka, 42 Below Vodka, Bombay Saphire Gin, Dewar's, Cazadores, Corzo, Martini & Rossi, Noilly Prat, Amaretto Disaronno, Drambuie, Benedictine D O M, B & B, Hatuey Beer, Seven Tiki Spiced Rum

BANFI VINTNERS
1111 Cedar Swamp Road
Old Brookville, NY 11545
Phone: 516-626-9200
Fax #: 516-626-9218
wineinfo@banfi.com
www.banfi.com
Chairman Emeritus: John Mariani Jr.
President Emeritus: Harry F. Mariani
Co-C E O: James Mariani
Co-C E O: Cristina Mariani
V P-Adv/Mktg Serv: Neill Trimble
V P-Gen Counsel: Philp Calderone
V P-Wine Education: Sharron Mc Carthy
V P/C F O: Frank Savino
V P-Sales/Marketing: Juan Vega
National Director: Lars J. Leicht
Dir-Fine Wine Dev: Philip Di Belardino
Nat'l Sales Dir: Paul Roberts
Dir-Communications: Mark Lyle
Dir-Nat'l Accounts: Marilyn Vogel
Dir-Nat'l Accounts: Nick Shoults
Product Categories: Wine & Spirits
Brands: Placido, Principessa Gavi, Castello Banfi, Emiliana, Vigne Regali, Fontana Candida, Riunite, Cecchi, Florio, Sartori, Wisdom & Warter, Stone's Ginger, Maschio, Walnut Crest, Albinea Canali, Bolla

BAUM WINE IMPORTS INC
480 North York Road
Bensenville, IL 60106
Phone: 630-616-1690
Fax #: 630-616-1693
Product Categories: Wine & Spirits
Brands: Baum, Hallgartens, Markou, Karelas, Prasidenten-Gold, La Ripa, Villa Girardi, Echeverria, Piedmonte, Valiano, Campagnola

BEAM INC
510 Lake Cook Road
Deerfield, IL 60015
Phone: 847-948-8888
media@beamglobal.com
www.beamglobal.com
President/C E O: Matthew J. Shattock
President-N A: William Newlands
President-Int'l: Phil Baldock
President-Int'l: Albert Baladi
Sr V P-Global Oper: Ian Gourley
Sr V P/C F O: Robert Probst
Sr V P/Gen Counsel: Kenton R. Rose
Sr V P/C M O: Kevin George
Sr V P-Corp Dev: Donald P. Gaynor
Sr V P-Human Resourc: Mindy Mackenzie
Sr V P/Chf Strat Off: Nicholas Fink
Sr V P-Corp Comm: Clarkson Hine
Product Categories: Wine & Spirits
Brands: Sauza, Courvoisier, El Tesoro, Laphroaig, Canadian Club, V O X Vodka, Cruzan Rum, Skinny Girl, Windsor Canadian, Centenario, Kamchatka, Pinnacle Vodka, Calico Jack Rums, Tyconnell, Alberta Prem Canadian Dry, 100 Anos, Kamora, Tangle Ridge, Sourz, Kilbeggan

BEST BEER INC
P.O.Box 39588
Fort Lauderdale, FL 33339
Phone: 754-242-2337
beerman@copper.net
President/C E O: Reubin Share
Vice President: Dominique Share
Product Categories: Beer, Wine, & Spirits
Brands: Knight's Belgian Ale, Jacobins Gueuze, Red Dragon, Jacobins Framboise, Bellegems

ALABAMA

***BIRMINGHAM BEVERAGE CO**
201 Citation Court
Birmingham, AL 35209
Phone: 205-942-9403
Fax #: 205-942-9411
hak@alabev.com
Chairman/President: Harry A. Kampakis
General Manager: Steve Barth
Chief Fin Officer: Michael Silinsky
Product Categories: Beer

***INT'L WINES & CRAFT BEER**
301 Snow Drive
Birmingham, AL 35209
Phone: 205-945-7101
Fax #: 205-945-8464
Owner/C E O: Charles Yeates
President: Seth Poole
V P-Operations: Dwayne Stansell
Product Categories: Wine & Spirits

***PREMIUM BEVERAGE COMPANY**
928 North Railroad Avenue
Opelika, AL 36801
Phone: 334-745-4521
Fax #: 334-745-2179
President: Billy A. Hall
General Manager: Billy Gene Mimms
Controller: Linda Clark
Product Categories: Beer

***UNITED-JOHNSON BROTHERS**
6000 Greenwood Parkway
Bessemer, AL 35022
Phone: 205-942-6000
Fax #: 205-945-7465
President: Bob Crawford
Product Categories: Wine & Spirits

ALASKA

***K & L DISTRIBUTORS INC**
945 Elizabeth Street
Fairbanks, AK 99709
Phone: 907-452-8271
Fax #: 907-456-5571
Branch Manager: Chad Moore
Product Categories: Beer, Wine, & Spirits

ARIZONA

***ALLIANCE BEVERAGE DIST CO**
1115 North 47 Avenue
Phoenix, AZ 85043
Phone: 602-760-5500
Fax #: 602-760-5610
President: Shawn Thurman
Exec Vice Pres: Pat Kane
Exec V P-Operations: Jim Mc Ardle
Product Categories: Beer, Wine, & Spirits

***ALLIANCE BEVERAGE DIST CO**
[Alliance Beverage Dist Co]
[Phoenix, AZ 85043]
3535 East Columbia Street
Tucson, AZ 85714
Phone: 520-903-3600
Fax #: 520-903-3636
President: Robert E. Smith
Exec V P-Operations: Jim Mc Ardle
Operations Manager: Michael Rickher
Product Categories: Beer, Wine, & Spirits

***NACKARD BEVERAGE COMPANY**
5660 East Penstock Avenue
Flagstaff, AZ 86004
Phone: 928-526-2229
Fax #: 928-522-2171
President: Patrick M. Nackard
V P/Operations Mgr: Julie Nackard
Product Categories: Beer

ARKANSAS

***GLAZER'S OF ARKANSAS**
[Glazer's Wholesale Drug]
[Dallas, TX 75254]
11101 Smitty Lane
North Little Rock, AR 72117
Phone: 501-955-2903
Fax #: 501-955-4171
President: Scott Rawlings
Operations Manager: Kevin Nelson
Product Categories: Beer, Wine, & Spirits

***MOON DISTRIBUTORS INC**
2800 Vance
Little Rock, AR 72206
Phone: 501-375-8291
Fax #: 501-375-7035
Chairman: Harry L. Hastings Jr.
President: Stan Hastings
Sales Manager: Mickey Nottingham
Product Categories: Beer, Wine, & Spirits

CALIFORNIA

***ADVINI USA**
[Advini S A France]
[St. Felix-De-Lodes, FR 34725]
350 Sansome Street #800
San Francisco, CA 94104
Phone: 415-394-6454
Fax #: 415-394-7005
agnes.wong@cannonwines.com
Chief Exec Officer: Antoine Leccia
V P-Finance/Admin: Agnes Wong
Marketing Manager: Andrew Mackenzie
Product Categories: Wine & Spirits

***BAUM WINE IMPORTS INC**
[Baum Wine Imports Inc]
[Bensenville, IL 60106]
2326 N Batavia St #110
Orange, CA 92865
Phone: 714-998-6354
Fax #: 714-998-6294
President: Udo Heinz
Product Categories: Wine & Spirits

***BAY AREA BEVERAGE COMPANY**
700 National Court
Richmond, CA 94804
Phone: 510-729-5000
Fax #: 510-965-6323
Owner/President: Tom Louderback Jr.
Chief Fin Officer: Ciaran Byrne
Operations Manager: Todd Rovelspad
Product Categories: Beer, Wine, & Spirits

***COUCH DISTRIBUTING CO**
P.O.Box 50004
Watsonville, CA 95077
Phone: 831-724-0649
Fax #: 831-724-4293
Chairman/President: George W. Couch III
Exec Vice Pres: Louie Pieracci
V P-Sales: Steve Vargas
Product Categories: Beer

***D & L DISTRIBUTING INC**
795 Alexander Ave-Box 638
Susanville, CA 96130
Phone: 530-257-4048
Fax #: 530-257-0217
General Manager: Randall W. Givens
Chief Fin Officer: Mary Helt
Product Categories: Beer

***D' AQUINO ITALIAN IMP CO**
1850 Business Center Dr
Duarte, CA 91010
Phone: 626-359-1988
Fax #: 626-358-6387
wine@daquino.com
Owner/President: Gaetano D' Aquino
Owner: Sylvia D' Aquino
Sales Manager: Patricia D' Aquino
Product Categories: Wine & Spirits

***DEL REKA DISTRIBUTING**
510 West Washington St
Eureka, CA 95501
Phone: 707-442-2964
Fax #: 707-443-6730
President: Craig Perrone
Product Categories: Beer

***ELYXIR DISTRIBUTING INC**
270 West Riverside Drive
Watsonville, CA 95076
Phone: 831-761-6400
Fax #: 831-761-6404
generalinfo@elyxir.com
Owner: Glenn Ely
Owner: Skip Ely
Operations Manager: Kurt Carter
Product Categories: Beer

***LE VECKE CORPORATION**
10810 Inland Avenue
Mira Loma, CA 91752
Phone: 951-681-8600
Fax #: 951-681-8666
sales@levecke.com
Chairman/C E O: Timothy J. Le Vecke
President/C O O: J. Neil Le Vecke
V P-Nat'l Sales: Steve Vento
Product Categories: Wine & Spirits

***M E FOX & COMPANY**
128 Component Drive
San Jose, CA 95131
Phone: 408-435-8510
Fax #: 408-435-8738
tfox@mefox.com
Chairman: Michael E. Fox Sr.
President: Terence Fox
Exec Vice Pres: Mary Ellen Fox
Product Categories: Beer

***MUSSETTER DISTRIBUTING**
P.O.Box 5350
Auburn, CA 95604
Phone: 530-885-4913
Fax #: 530-885-5969
jaymussetter@aol.com
President: Richard Mussetter
Vice President: Kimberly O. Mussetter
General Manager: Jason Mussetter
Product Categories: Beer

***MUTUAL TRADING COMPANY**
431 Crocker Street
Los Angeles, CA 90013
Phone: 213-626-9458
Fax #: 213-626-5130
President: Noritoshi Kanai
Vice President: Atsuko Kanai
Vice President: Seicho Fujikawa
Product Categories: Beer, Wine, & Spirits

***MUTUAL WHOLESALE LIQUOR**
4510 South Boyle Avenue
Los Angeles, CA 90058
Phone: 323-587-7641
Fax #: 323-587-0820
mwl@mutualwholesaleliquor.com
President: Harvey Monastirsky
Vice President: Linda Monastirsky
General Manager: N. Monastirsky Kiley
Product Categories: Beer, Wine, & Spirits

***PACIFIC BEVERAGE COMPANY**
5305 Ekwill Street
Santa Barbara, CA 93111
Phone: 805-964-3574
Fax #: 805-683-4304
info@pacificbeveragecompany.co
President: Peter C. Jordano
V P/General Manager: Jeff Jordano
Chief Fin Officer: Mike Sieckowski
Product Categories: Beer

***SAHAREX INC**
617 Ruberta Avenue
Glendale, CA 91201
Phone: 818-507-6910
Fax #: 818-507-6915
sales@saharex.com
President: M.T. Markarian
Product Categories: Beer, Wine, & Spirits

***SAN FRANCISCO WINE EXCHG**
943 Howard Street
San Francisco, CA 94103
Phone: 415-546-0484
Fax #: 415-243-0636
President: Hugh Thacher
Sales Administrator: Sally Lyle
Product Categories: Wine & Spirits

***SOUTHERN WINE & SPIRITS**
[Southern Wine & Spirits]
[Miami, FL 33169]
17101 Valley View Avenue
Cerritos, CA 90703
Phone: 562-926-2000
Fax #: 562-404-0461
V P-Operations: Robert Pavone
General Manager: James Bradney
Product Categories: Beer, Wine, & Spirits

***SOUTHERN WINE & SPIRITS**
[Southern Wine & Spirits]
[Cerritos, CA 90703]
10730 Scripps Ranch Blvd
San Diego, CA 92131
Phone: 562-926-2000
General Manager: Mike Dabasinskas
Operations Manager: Sue Gibson
Division Manager: Chris Breed
Product Categories: Wine & Spirits

***SOUTHERN WINE & SPIRITS**
[Southern Wine & Spirits]
[Miami, FL 33169]
33321 Dowe Avenue-Bx 5001
Union City, CA 94587
Phone: 510-477-5500
Fax #: 510-475-7034
V P/General Manager: Jack Brennan
V P/Wine Manager: Wayne Cotton

Canadian Soft Drink Bottlers/ Distributors

ALBERTA

COCA-COLA BOTTLING CO (D)
9621 Twenty-Seventh Avenue
Edmonton, Alberta T6N 1E7
Phone: 780-450-2653
Fax #: 780-461-1558
Sales Center Mgr: Lurdes Logan
Employees: Over 100
Delivery Vehicles: 40 To 49
Sales: $50-$75 Million
Brands: Coca-Cola Products, Hansens-Monster Bev, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

COCA-COLA REFRESHMENTS (D)
2920 Ninth Avenue North
Lethbridge, Alberta T1H 5E4
Phone: 403-328-0747
Fax #: 403-328-8490
Sales Center Mgr: Dan Orich
Logistics Manager: George Brown
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $20-$25 Million
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Hansens-Monster Bev, Minute Maid Products, Nestea, Fresca, A & W, Barq's, Canada Dry, Sprite, Fruitopia, Lost Energy, Powerade

COCA-COLA REFRESHMENTS
3851 23 Street Northeast
Calgary, Alberta T2E 6T2
Phone: 403-291-3111
V P-Sales: Ken White
Operations Manager: Nicole Rach
Finance Manager: Jesus Fernandez
Employees: Over 100
Delivery Vehicles: 30 To 39
Sales: $75-$100 Million
Btl. Lines Carbonated: 2
Canning Lines: 1
Brands: Coca-Cola Products, Hansens-Monster Bev, Minute Maid Products, Nestea, Five Alive, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

COTT BEVERAGES CANADA
4810-76 Avenue South East
Calgary, Alberta T2C 2V2
Phone: 403-279-6677
Fax #: 403-279-2260
Plant Manager: Curtis Pettit
Sales Manager: Trudi-Ann Webster
Employees: 75 To 99
Delivery Vehicles: 5 To 9
Sales: $30-$40 Million
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Cott Corp, In-House Private Label, Royal Crown, Red Rain Energy

NORTHERN BOTTLING LTD (D)
15415 91 Street
Grande Prairie, Alberta T8X 0B4
Phone: 780-532-4222
Fax #: 780-539-6515
President: Kenneth Orchuk
V P/General Manager: Ken Orchuk Jr.
Sales/Service Mgr: Gary Sandeman-Allen
Employees: 50 To 74
Delivery Vehicles: 5 To 9
Sales: $15-$20 Million
Brands: Coca-Cola Products, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

PEPSI BEVERAGES COMPANY (D)
2400 Thirty-First Street North
Lethbridge, Alberta T1H 5K8
Phone: 403-327-1310
Fax #: 403-329-0710
Unit Sales Mgr: Daniel Hughes
Employees: 10 To 19
Delivery Vehicles: 5 To 9
Sales: $3-$5 Million
Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino

PEPSI BOTTLING GROUP
4815-78 Avenue Southeast
Calgary, Alberta T2C 2Y9
Phone: 403-279-1500
Fax #: 403-236-0119
Plant Manager: Lee Fenton
Employees: Over 100
Delivery Vehicles: 20 To 29
Sales: $50-$75 Million
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Crush, Amp, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino

RED DEER BOTTLING COMPANY (D)
P.O.Box 280
Red Deer, Alberta T4N 5E8
Phone: 403-346-2585
Fax #: 403-347-9551
rdbcoke@reddeerbottling.com
President: Alfio L. Truant
General Manager: M.R. Truant
Sales Manager: Steve Dick
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: $10-$15 Million
Brands: Coca-Cola Products, Minute Maid Products, Nestea, C Plus, A & W, Barq's, Canada Dry, Sprite, Fruitopia, Monarch Beverages, Clearly Canadian, Powerade

BRITISH COLUMBIA

ADAMS BEVERAGES LTD (D)
#60 13325 115 Avenue
Surrey, B.C. V3R 0R8
Phone: 604-580-6811
Fax #: 604-580-3349
President: Donald C. Adams
Employees: 20 To 29
Delivery Vehicles: 5 To 9
Sales: $3-$5 Million **
Brands: Cott Corp, Dr Pepper Snapple Group, Royal Crown

COCA-COLA BOTTLING CO (D)
405 Second Avenue
Prince George, B.C. V2L 2Z6
Phone: 250-562-1289
Fax #: 250-562-5971
Employees: 40 To 49
Delivery Vehicles: 10 To 19
Sales: $2-$3 Million **
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

COCA-COLA BOTTLING LTD (D)
105-765 Vanalman Avenue
Victoria, B.C. Z8B 3B8
Phone: 250-727-2222
Fax #: 250-727-2155
Area Sales Manager: Wayne Penny
Employees: 30 To 39
Delivery Vehicles: 10 To 19
Sales: $10-$15 Million
Brands: Coca-Cola Products, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

COCA-COLA BOTTLING LTD (D)
Unit 100-406 Old Vernon Road
Kelowna, B.C. V1X 4R2
Phone: 250-491-3414
Fax #: 250-491-1314
Sales Manager: Jim Mc Pherson
Employees: 50 To 74
Delivery Vehicles: 10 To 19
Sales: $15-$20 Million
Brands: Coca-Cola Products, Hansens-Monster Bev, Minute Maid Products, Nestea, A & W, Barq's, Canada Dry, Sprite, Fruitopia, Fuze, Powerade

COCA-COLA BOTTLING LTD (D)
1370 Forest Road
Castlecar, B.C. V1N 3Y5
Phone: 250-304-2002
Fax #: 250-304-2023
District Sales Mgr: Dave Schwartz
Employees: 10 To 19 **
Delivery Vehicles: 1 To 4
Sales: $2-$3 Million **
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

COTT WEST LTD
15050 - 54 A Avenue
Surrey, B.C. V3S 5X7
Phone: 604-574-1970
Fax #: 604-574-8645
Plant Manager: Andy Pomerleau
Employees: 75 To 99
Sales: $30-$40 Million
Btl. Lines Carbonated: 1
Canning Lines: 1
Soft Drink Cases: 12,000,000
Brands: Cott Corp, Dr Pepper Snapple Group, Royal Crown

LEADING BRANDS OF CANADA INC
101-33 Eighth Avenue W
Vancouver, British Columbia V5Y 1M8
Phone: 604-685-5200
Fax #: 604-685-5249
info@lbix.com
Chief Exec Officer: Ralph Mc Rae
Chief Fin Officer: Dallyn Willis
Employees: 10 To 19
Btl. Lines Carbonated: 1
Brands: True Blue

PEPSI BEVERAGES COMPANY
747 Chester Road
Delta, B.C. V3M 6E7
Phone: 604-520-8000
Fax #: 604-520-8020
Vice President: Kurtis Mc Cartney
Employees: Over 100
Delivery Vehicles: Over 100
Sales: $150-$200 Million
Btl. Lines Carbonated: 2
Canning Lines: 1
Soft Drink Cases: 10,000,000
Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino

TREE OF LIFE (D)
19488 Telegraph Trail
Surrey, B.C. V4N 4H1
Phone: 604-881-7100
Fax #: 604-881-7131
Sales Manager: Grant Rigsby
Employees: 75 To 99
Delivery Vehicles: 1 To 4
Sales: $40-$50 Million
Brands: Bottle Green, Ame'

MANITOBA

ARCTIC BEVERAGES LTD (D)
314 Green Street
Flin Flon, Manitoba R8A 0H2
Phone: 204-687-7517
Fax #: 204-687-7940
General Manager: Harold Bonazew
Employees: 10 To 19
Delivery Vehicles: 1 To 4
Sales: $5-$10 Million **
Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, Sobe Products, Tropicana/Dole, Seven Up, Crush, Mountain Dew, Mug Root Beer

COCA-COLA REFRESHMENTS
1331 Inkster Boulevard
Winnipeg, Manitoba R2X 1P6
Phone: 204-633-2590
Fax #: 204-694-6220
Area Sales Manager: Simon Sfiligoi
Employees: Over 100
Delivery Vehicles: 50 To 74
Sales: $75-$100 Million
Btl. Lines Carbonated: 2
Canning Lines: 1
Brands: Coca-Cola Products, Dr Pepper Snapple Group, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

PEPSI BEVERAGES COMPANY
1850 Ellice Avenue
Winnipeg, Manitoba R3H 0B8
Phone: 204-784-0600
Fax #: 204-788-7909
Plant Manager: Frank Slama
Area Sales Manager: Mark Northgrave
Mgr-Quality Control: Erin Hopley
Employees: Over 100
Delivery Vehicles: 50 To 74
Sales: $75-$100 Million
Btl. Lines Carbonated: 1
Canning Lines: 1
Brands: Dr Pepper Snapple Group, Gatorade Products, Lipton, Pepsi-Cola Products, Sobe Products, Tropicana/Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up, Country Time, Starbucks Frappuccino, Hawaiian Punch

Governmental Agencies

FEDERAL GOVERNMENT OFFICES

ALCOHOL & TOBACCO TAX
1310 G St N W-3 Fl #300 E
Washington, DC 20005
Phone: 202-453-2000
www.ttb.gov

FEDERAL TRADE COMMISSION
600 Pennsylvania Ave N W
Washington, DC 20580
Phone: 202-326-2222
crc@ftc.gov
www.ftc.gov

FOOD & DRUG ADMIN
10903 New Hampshire Ave
Silver Spring, MD 20993
Phone: 888-463-6332
www.fda.gov

N I A A A
5635 Fishers Lane
Bethesda, MD 20852
Phone: 301-443-3885
www.niaaa.nih.gov

NAT'L INST MENTAL HEALTH
6001 Executive Blvd #6200
Bethesda, MD 20892
Phone: 301-443-4513
nimhinfo@nih.gov
www.nimh.nih.gov

O S H A
200 Constitution Ave N W
Washington, DC 20210
Phone: 202-693-1999
www.osha.gov

U S CHAMBER OF COMMERCE
1615 H Street N W
Washington, DC 20062
Phone: 202-659-6000
www.uschamber.com

U S CUSTOMS SERVICE
1300 Pennsylvania Avenue
Washington, DC 20229
Phone: 202-863-6100
www.cbp.gov

U S DEPT OF COMMERCE
14 & Constitution N W
Washington, DC 20230
Phone: 202-482-2000
www.commerce.gov

U S SMALL BUSINESS ADMIN
409 Third Street S W
Washington, DC 20416
Phone: 202-205-6605
www.sba.gov

STATE GOVERNMENT OFFICES

ALABAMA A B C BOARD
2715 Gunter Park Dr West
Montgomery, AL 36109
Phone: 334-271-3840
www.abcboard.alabama.gov

ALASKA A B C BOARD
2400 Viking Drive
Anchorage, AK 99501
Phone: 907-263-5900
www.commerce.alaska.gov/dnn/abc

ARIZONA DEPT OF LIQ CONT
800 W Washington St-5 Fl
Phoenix, AZ 85007
Phone: 602-542-5141
liquor@azliquor.gov
www.azliquor.gov

ARKANSAS DEPT OF A B C
1515 West 7 Street #503
Little Rock, AR 72201
Phone: 501-682-1105
abcadmin@dfa.arkansas.gov
www.arkansas.gov

BOARD OF LIQUOR LICENSE
231 East Baltimore #600
Baltimore, MD 21201
Phone: 410-396-4377
jane.schroeder@baltimorecity.gov
www.baltimorecity.gov

COLORADO LIQUOR DIVISION
1881 Pierce Street #108
Lakewood, CO 80214
Phone: 303-205-2300
www.colorado.gov/revenue/liquor

CONNECTICUT LIQUOR DIV
165 Capital Avenue #110
Hartford, CT 06106
Phone: 860-713-6200
www.ct.gov/dcp

DEPT OF REVENUE & TAX
617 North Third Street
Baton Rouge, LA 70802
Phone: 225-219-7318
www.revenue.louisiana.gov

FLORIDA DIV OF ALC BEV
1940 North Monroe Street
Tallahassee, FL 32399
Phone: 850-488-3227
www.myfloridalicense.com

GEORGIA DEPT OF REVENUE
1800 Century Blvd N E
Atlanta, GA 30345
Phone: 877-423-6711
www.etax.dor.ga.gov

HONOLULU LIQ COMMISSION
711 Kapiolani Blvd #600
Honolulu, HI 96813
Phone: 808-768-7300
liquor@honolulu.gov
www.honolulu.gov

IDAHO STATE LIQ DISPENSRY
1349 E Beechcraft Court
Boise, ID 83716
Phone: 208-947-9400
www.liquor.idaho.gov

ILLINOIS LIQ CONTROL COMM
100 W Randolph 7-801
Chicago, IL 60601
Phone: 312-814-3930
lcc—info@mail.state.il.us
www.state.il.us/lcc

INDIANA A B COMMISSION
302 W Washington #E114
Indianapolis, IN 46204
Phone: 317-232-2430
www.in.gov/atc

IOWA ALCOHOLIC BEV DIV
1918 S E Hulsizer Road
Ankeny, IA 50021
Phone: 866-469-2223
www.iowaabd.com

KANSAS A B C DIV
915 S W Harrison #214 N
Topeka, KS 66625
Phone: 785-296-7015
www.ksrevenue.org/abc.html

KENTUCKY A B C BOARD
1003 Twilight Trail
Frankfort, KY 40601
Phone: 502-564-4850
www.abc.ky.gov

LOUISIANA A B C BOARD
8585 Archive Avenue #220
Baton Rouge, LA 70809
Phone: 225-925-4041
www.atc.rev.state.la.us

MAINE BUREAU OF A B
8 State House Station
Augusta, ME 04333
Phone: 207-287-3721
maineliquor@maine.gov
www.maine.gov/dafs/bablo

MARYLAND ALCOHOL/TAX DIV
P.O.Box 2999
Annapolis, MD 21404
Phone: 410-260-7980
att@comp.state.md.us
www.marylandtaxes.com

MASSACHUSETTS A B C COMM
239 Causeway Street
Boston, MA 02114
Phone: 617-727-3040
www.mass.gov/abcc

MICHIGAN LIQ CONT COMM
P.O.Box 30005
Lansing, MI 48909
Phone: 517-322-1345
www.michigan.gov/lcc

MINNESOTA LIQ CONT DIV
444 Cedar Street #222
St. Paul, MN 55101
Phone: 651-201-7500
www.dps.mn.gov

MISSISSIPPI A B C DIV
P.O.Box 540
Madison, MS 39130
Phone: 601-856-1301
www.dor.ms.gov

MISSOURI DIV OF LIQ CONT
P.O.Box 837
Jefferson City, MO 65102
Phone: 573-751-2333
www.atc.dps.mo.gov

MONTANA LIQ CONTROL DIV
P.O.Box 1712
Helena, MT 59624
Phone: 406-444-0711
www.revenue.mt.gov

MONTGOMERY CO DEPT/LIQUOR
16650 Crabbs Branch Way
Rockville, MD 20855
Phone: 240-777-1900
www.montgomerycountymd.gov/dlc

N CAROLINA BD OF A B C
400 East Tryon Road
Raleigh, NC 27610
Phone: 919-779-0700
www.abc.nc.gov

NEBRASKA LIQ CONT COMM
301 Centennial Mall South
Lincoln, NE 68509
Phone: 402-471-2571
www.lcc.ne.gov

NEW HAMP STATE LIQ COMM
P.O.Box 503
Concord, NH 03302
Phone: 603-230-7015
info@liquor.state.nh.us
www.nh.gov/liquor

NEW JERSEY DIV OF A B C
P.O.Box 087
Trenton, NJ 08625
Phone: 609-984-2830
www.nj.gov/oag/abc

NEW MEXICO DPT OF ALCOHOL
2550 Cerrillos Road
Santa Fe, NM 87505
Phone: 505-827-7066
www.rld.state.nm.us

NEW YORK DIV OF A B C
317 Lenox Avenue
New York, NY 10027
Phone: 518-474-3114
www.sla.ny.gov

OHIO DIV OF LIQ CONTROL
6606 Tussing Road
Reynoldsburg, OH 43068
Phone: 614-644-2556
matt.mullins@com.state.oh.us
www.com.ohio.gov/liqr

OKLAHOMA A B C BOARD
3812 N Santa Fe #200
Oklahoma City, OK 73118
Phone: 405-521-3484
www.able.ok.gov

OREGON LIQ CONT COMM
9079 S E Mc Loughlin Blvd
Portland, OR 97222
Phone: 503-872-5006
laura.paul@state.or.us
www.oregon.gov/olcc

PENNSYLVANIA LIQ CTRL BD
910 Capital Street
Harrisburg, PA 17124
Phone: 717-783-7637
www.lcb.state.pa.us

RHODE ISLAND BUS REG DEPT
1511 Pontiac Ave-Bld 68-2
Cranston, RI 02920
Phone: 401-462-9500
www.dbr.ri.gov

S DAKOTA DEPT REV & REG
445 E Capitol Avenue
Pierre, SD 57501
Phone: 605-773-3311
www.state.sd.us/drr

SOUTH CAROLINA DEPT REV
300A Outlet Pointe Blvd
Columbia, SC 29210
Phone: 803-898-5000
www.sctax.org

STATE TAX COMMISSION
600 East Boulevard Avenue
Bismarck, ND 58505
Phone: 701-328-2702
alcoholtax@nd.gov
www.nd.gov/tax

TENNESSEE A B COMMISSION
226 Capitol Blvd #300
Nashville, TN 37243
Phone: 615-741-1602
www.tennessee.gov/abc

TEXAS A B COMMISSION
P.O.Box 13127
Austin, TX 78711
Phone: 512-206-3333
www.tabc.state.tx.us

UTAH ALCOHOLIC BEV CNTRL
P.O.Box 30408
Salt Lake City, UT 84130
Phone: 801-977-6800
www.abc.utah.gov

VERMONT DEPT OF LIQ CONT
13 Green Mtn Drive
Montpelier, VT 05620
Phone: 802-828-2345
www.802spirits.com

VIRGINIA DEPT OF A B C
2901 Hermitage Road
Richmond, VA 23220
Phone: 804-213-4400
www.abc.virginia.gov

Trade Associations

NATIONAL TRADE ASSOCIATIONS

ALL STAR DAIRY ASSOC INC
P.O.Box 911050
Lexington, KY 40591
Phone: 859-255-3644
jeffsterne@allstardairy.com
www.allstardairy.com

ALUMINUM ASSOCIATION INC
1525 Wilson Blvd #600
Arlington, VA 22209
Phone: 703-358-2960
www.aluminum.org

AMERICA BEV LICENSEES
5101 River Road #108
Bethesda, MD 20816
Phone: 301-656-1494
info@ablusa.org
www.ablusa.org

AMERICAN BEVERAGE ASSOC
1101 16 Street North West
Washington, DC 20036
Phone: 202-463-6732
www.ameribev.org

AMERICAN BEVERAGE INST
1090 Vermont Avenue #800
Washington, DC 20005
Phone: 202-463-7110
www.abionline.org

AMERICAN DAIRY PRODUCTS
126 North Addison Ave
Elmhurst, IL 60126
Phone: 630-530-8700
www.adpi.org

AMERICAN HOMEBREWERS ASSC
736 Pearl Street
Boulder, CO 80302
Phone: 303-447-0816
www.homebrewersassociation.org

ASSOC CONVENIENCE STORES
1600 Duke Street #700
Alexandria, VA 22314
Phone: 703-684-3600
www.nacsonline.com

ASSOC FOREST & PAPER
1111 19 St N W #800
Washington, DC 20036
Phone: 202-463-2700
info@afandpa.org
www.afandpa.org

BEER INSTITUTE (THE)
122 C Street N W #350
Washington, DC 20001
Phone: 202-737-2337
info@beerinstitute.org
www.beerinstitute.org

BREWERS ASSOCIATION
736 Pearl Street
Boulder, CO 80302
Phone: 303-447-0816
info@brewersassociation.org
www.brewersassociation.org

CALORIE CONTROL COUNCIL
1100 Johnson-Ferry Rd 300
Atlanta, GA 30342
Phone: 404-252-3663
ccc@kellencompany.com
www.caloriecontrol.org

CAN MFG INSTITUTE #1000
1730 Rhode Islnd Ave N W
Washington, DC 20036
Phone: 202-232-4677
www.cancentral.com

CENTER FOR ALCOHOL POLICY
1101 King Street #600
Alexandria, VA 22314
Phone: 703-519-3090
info@centerforalcoholpolicy.org
www.centerforalcoholpolicy.org

CENTURY COUNCIL (THE)
2345 Crystal Drive #710
Arlingtton, VA 22202
Phone: 202-637-0077
www.centurycouncil.org

COCA-COLA BOTTLERS ASSOC
3282 Northside Pkwy #200
Atlanta, GA 30327
Phone: 404-872-2258
www.ccbanet.com

COLUMBIAN COFFEE FEDERATN
140 East 57 Street
New York, NY 10022
Phone: 212-421-8300
www.juanvaldez.com

COMPLIANCE SOLUTIONS
1400 Key Boulevard #700
Arlington, VA 22209
Phone: 888-875-9422
www.compliancetracking.com

CONCORD GRAPE ASSOCIATION
1100 Johnson-Ferry Rd 300
Atlanta, GA 30342
Phone: 404-252-3663
www.concordgrape.org

D I S C U S
1250 Eye Street N W #400
Washington, DC 20005
Phone: 202-628-3544
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