

# 2017 U.S. ALCOHOL BEVERAGE INDUSTRY DIRECTORY DATABASE

**2017 EDITION** (Published January 2017) Approximately 2,855 company profiles. Excel, Access and .csv formats. Covers the United States' alcohol beverage industry.

## The 2017 Beverage Marketing Directory

Thirty-ninth Edition

BEVERAGE  
MARKETING  
CORPORATION

The only complete Guide  
to the entire Beverage Industry  
in the U.S. - plus Canada

**T**he *U.S. Alcohol Beverage Industry Database* contains approximately 2,855 companies covering all areas of the alcohol beverage industry. This database provides you with a comprehensive list of distributors for the major beer producers and importers, craft beer products and wine & spirits products along with contact and brand information for brewers, microbreweries/craft brewers, wineries, distilleries and importers.

FOR A FULL  
LIST OF  
AVAILABLE  
DATABASES,  
GO TO  
[BMCCompanyDB.com](http://BMCCompanyDB.com)

### AVAILABLE FORMAT & PRICING



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*To learn more, to place an advance order or to inquire about additional user licenses **call**: Andrew Standardi +1.800.332.6222 ext. 252 (Outside the U.S.: +1.740.314.8380 ext. 252)  
[astandardi@beveragemarketing.com](mailto:astandardi@beveragemarketing.com)*

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**HAVE  
QUESTIONS?**

Contact Andrew Standardi: (U.S. only) 800-332-6222 x 252 or  
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BEVERAGE  
MARKETING  
CORPORATION

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All Beverage Company Profiles provide you with:

- Detailed company contact information
- Chief operating personnel
- Total number of employees
- Brands distributed/manufactured/imported
- Headquarter contact information if the particular location is a subsidiary

Alcoholic Beverage Distributors include:

- Total number of delivery Vehicles
- Dollar volume at a particular location
- Product listings broken out via category:
  - Beer
    - Nationally brewed products
    - Regional brewed products
    - Craft/Micro-brewed products
    - Imported products from around the globe
  - Wine/Cider
    - National wine products
    - Craft/Artisanal wine/cider products
    - Imported products from around the globe
  - Distilled Spirits
    - National distilled spirit products
    - Craft/artisanal distilled spirit products
    - Imported products from around the globe

Brewers/Wineries/Cider Makers/Distilleries/Importers include:

- Products produced by leading national and regional producers
- Up-and-Coming craft/artisanal products
- Imported products from brewers/wineries/cider/distilleries from around the world
- Number of franchised wholesalers
- Manufacturing capacity including:
  - Beer - brewing capacity in total barrels
  - Wine/Cider - capacity in total gallons
  - Distilled Spirits - capacity in total gallons
  - Production Lines:
    - Total number of bottling lines
    - Total number of canning lines
    - Total number of keg lines (beer only)

This database is available in Microsoft Excel, Microsoft Access and CSV formats.

[Click here](#) to download a Microsoft Excel file of sample data.