

2017 U.S. WINE, SPIRITS & CIDER INDUSTRY DIRECTORY DATABASE

2017 EDITION (Published January 2017) Approximately 1,446 company profiles. Excel, Access and .csv formats. Covers the United States' wine, spirits and cider industry.

The
2017
Beverage
Marketing
Directory

Thirty-ninth Edition

BEVERAGE
MARKETING
CORPORATION

The only complete Guide
the entire Beverage Industry
in the U.S. - plus Canada

The *U.S. Wines, Spirits & Cider Industry Database* contains approximately 1,446 wineries, cider makers, distilleries, wine & spirit wholesalers, and wine/spirit/cider importers covering both the distribution and manufacturing sides of the industry. This database provides you with contact information for each distributor, manufacturer and importer along with brands distributed (distributor), brands manufactured or imported (manufacturer or importer), and much more.

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*To learn more, to place an advance order or to inquire about additional user licenses call: Andrew Standardi +1.800.332.6222 ext. 252 (Outside the U.S.: +1.740.314.8380 ext. 252)
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A description of this database's contents and samples of its layout. 2



HAVE
QUESTIONS?

Contact Andrew Standardi: (U.S. only) 800-332-6222 x 252 or 740-314-8380 x 252 astandardi@beveragemarketing.com

BEVERAGE
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All Beverage Company Profiles provide you with:

- Detailed company contact information
- Chief operating personnel
- Total number of employees
- Brands distributed/manufactured/imported
- Headquarter contact information if the particular location is a subsidiary

Distributors include:

- Total number of delivery vehicles
- Dollar volume at a particular location
- Product listings broken out by:
 - Domestic national and regional producers
 - Leading craft/artisanal producers
 - Imported products from around the globe

Wineries/Cider/Distilleries/Importers include:

- Products produced by leading national and regional producers
- Up-and-Coming craft/artisanal products
- Imported products from wineries/cider/distilleries from around the world
- Number of franchised wholesalers
- Manufacturing capacity including:
 - Wine/Cider - capacity in total gallons
 - Distilled Spirits - capacity in total gallons
 - Production Lines:
 - Total number of bottling lines
 - Total number of canning lines

This database is available in Microsoft Excel, Microsoft Access and CSV formats.

[Click here](#) to download a Microsoft Excel file of sample data.