

2018 U.S. WINE, SPIRITS & CIDER INDUSTRY DATABASE

2018 EDITION (Published February 2018) Approximately 1,533 company profiles. Excel and .csv formats. Covers the United States' wine, spirits and cider industry.

**The
2018
BMC
Beverage
Company
Database**
Fortieth Edition



The only complete Guide
the entire Beverage Industry
in the U.S. - plus Canada

The *U.S. Wines, Spirits & Cider Industry Database* contains approximately 1,533 wineries, cider makers, distilleries, wine & spirit wholesalers, and wine/spirit/cider importers covering both the distribution and manufacturing sides of the industry. This database provides you with contact information for each distributor, manufacturer and importer along with brands distributed (distributor), brands manufactured or imported (manufacturer or importer), and much more.

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INSIDE:

SAMPLE LISTINGS

A description of this database's contents and samples of its layout. **2**



**HAVE
QUESTIONS?**

Contact Andrew Standardi: (U.S. only) 800-332-6222 x 252 or 740-314-8380 x 252 astandardi@beveragemarketing.com

**BEVERAGE
MARKETING
CORPORATION**

BEVERAGE MARKETING CORPORATION
143 Canton Road, 2nd Floor, Wintersville, OH 43953
Tel: 800-332-6222 | 740-314-8380
Fax: 740-314-8639

All Beverage Company Profiles provide you with:

- Detailed company contact information
- Chief operating personnel
- Total number of employees
- Brands distributed/manufactured/imported
- Headquarter contact information if the particular location is a subsidiary

Distributors include:

- Total number of delivery vehicles
- Dollar volume at a particular location
- Product listings broken out by:
 - Domestic national and regional producers
 - Leading craft/artisanal producers
 - Imported products from around the globe

Wineries/Cider/Distilleries/Importers include:

- Products produced by leading national and regional producers
- Up-and-Coming craft/artisanal products
- Imported products from wineries/cider/distilleries from around the world
- Number of franchised wholesalers
- Manufacturing capacity including:
 - Wine/Cider - capacity in total gallons
 - Distilled Spirits - capacity in total gallons
 - Production Lines:
 - Total number of bottling lines
 - Total number of canning lines

This database is available in Microsoft Excel and CSV formats.

[Click here](#) to download a Microsoft Excel file of sample data.