

# 2020 BMC BEVERAGE COMPANY DATABASE - PRINT VERSION

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BMC  
Beverage  
Company  
Database**  
Forty-second Edition



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the entire Beverage Industry  
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**BEVERAGE  
MARKETING  
CORPORATION**

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### ***About this demo***

***This demonstration copy of The BMC Beverage Company Database – PDF format is designed to provide an idea of the types and depth of information and features available to you in the full version as well as to give you a feel for navigating through The Database in this electronic format. Be sure to visit the Features section and use the bookmarks to click through the various sections of the PDF edition.***

### **What the PDF version offers:**

The PDF version of The BMC Beverage Company Database was designed to look like the traditional print volume, but offer greater electronic functionality. Among its features:

- easy electronic navigation via linked bookmarks
- the ability to search for a company
- the ability to visit company websites
- send an e-mail by clicking on the link if one is provided

*Features and functionality are described in greater detail later in this demo.*

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# **The 2020 BMC Beverage Company Database**

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**The information contained in this Database was extensively researched, edited and verified. Every effort was made to provide dependable accurate data. However, the publisher cannot guarantee complete accuracy nor assume responsibility as to the companies listed or omitted from this Database.**

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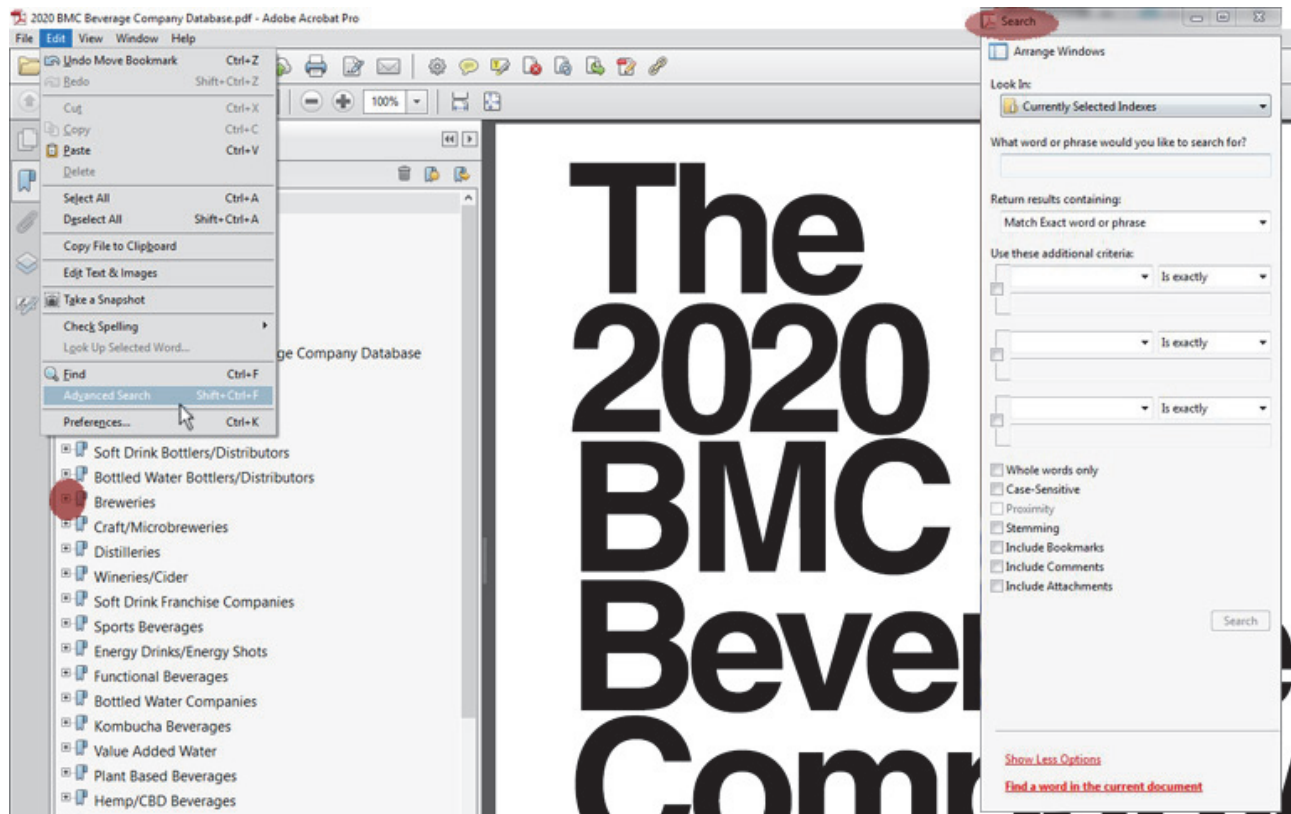
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## Some Features of This Report

This Database has been enhanced for your benefit using several features available in Adobe Acrobat.



The **Bookmarks** found on the left hand side of the screen will allow you to quickly jump to points of interest within the Database just by clicking on the section title. [Note the red circle at the left of the above image] If the Bookmark has a “+” sign beside it, this means that it contains other Bookmarks within it much in the same way your computer stores files within folders and sub-folders. Just Click on the “+” to see what other Bookmarks it contains.

You can also do a **keyword search** for more specific queries. [See red oval at the top of the above image] The Full Adobe Acrobat Search on the Find Toolbar will conduct a powerful search of the entire document. You can use a Boolean query to search for one or more key terms by typing AND or OR in capital letters to separate the search terms. It will list every instance of your keyword within the document.

If you do not have the Find Toolbar you may not have the latest Adobe Acrobat Reader software installed on your computer. For the latest version of these files please visit <https://www.adobe.com>.

**The web links found in the directory are all active.** Simply move your cursor over any URL or e-mail address and click. This will open the appropriate application to allow you to send mail or view the website.

## Navigation Tips

The following Chapters are organized by **State and City** (Wineries/Cider and Milk Companies are organized by **State** only). There are bookmarks under each of the Chapter Bookmarks that lead you to the start of each State's listings:

- ... **Beer Wholesalers**
- ... **Craft Beer Wholesalers**
- ... **Wine & Spirits Wholesalers**
- ... **Soft Drink Bottlers/Distributors**
- ... **Bottled Water Companies**
- ... **Wineries/Cider**
- ... **Milk Companies**

- + Wine & Spirits Wholesalers
- Soft Drink Bottlers/Distributors
  - Alabama
  - Alaska
  - Arizona
  - Arkansas
  - California
  - Colorado
  - Connecticut
  - Delaware

The following Chapters are organized alphabetically by **Company Name**. There are bookmarks under each of the Chapter Bookmarks that denote the alphabetical range of listings contained on that page:

- ... **Breweries**
- ... **Craft/Microbreweries**
- ... **Distilleries**
- ... **Sports Beverages**
- ... **Soft Drink Franchise Companies**
- ... **Energy Drinks/Energy Shots**
- ... **Functional Beverages**
- ... **Bottled Water Companies**
- ... **Dairy Alternative Beverages**

- ... **Value Added Water**
- ... **Plant Based Beverages**
- ... **Hemp/CBD Beverages**
- ... **Beverage Powders**
- ... **Fruit Juice/Drink Companies**
- ... **Coffee Companies**
- ... **Tea Companies**
- ... **Kombucha Beverages**
- ... **Alcoholic Beverage Importers**

- Bottled water Companies
- + Breweries
- Craft/Microbreweries
  - 10-A
  - Al-Av
  - Avi-B
  - Be-BI
  - Bla-Bo
  - Bou-Bu

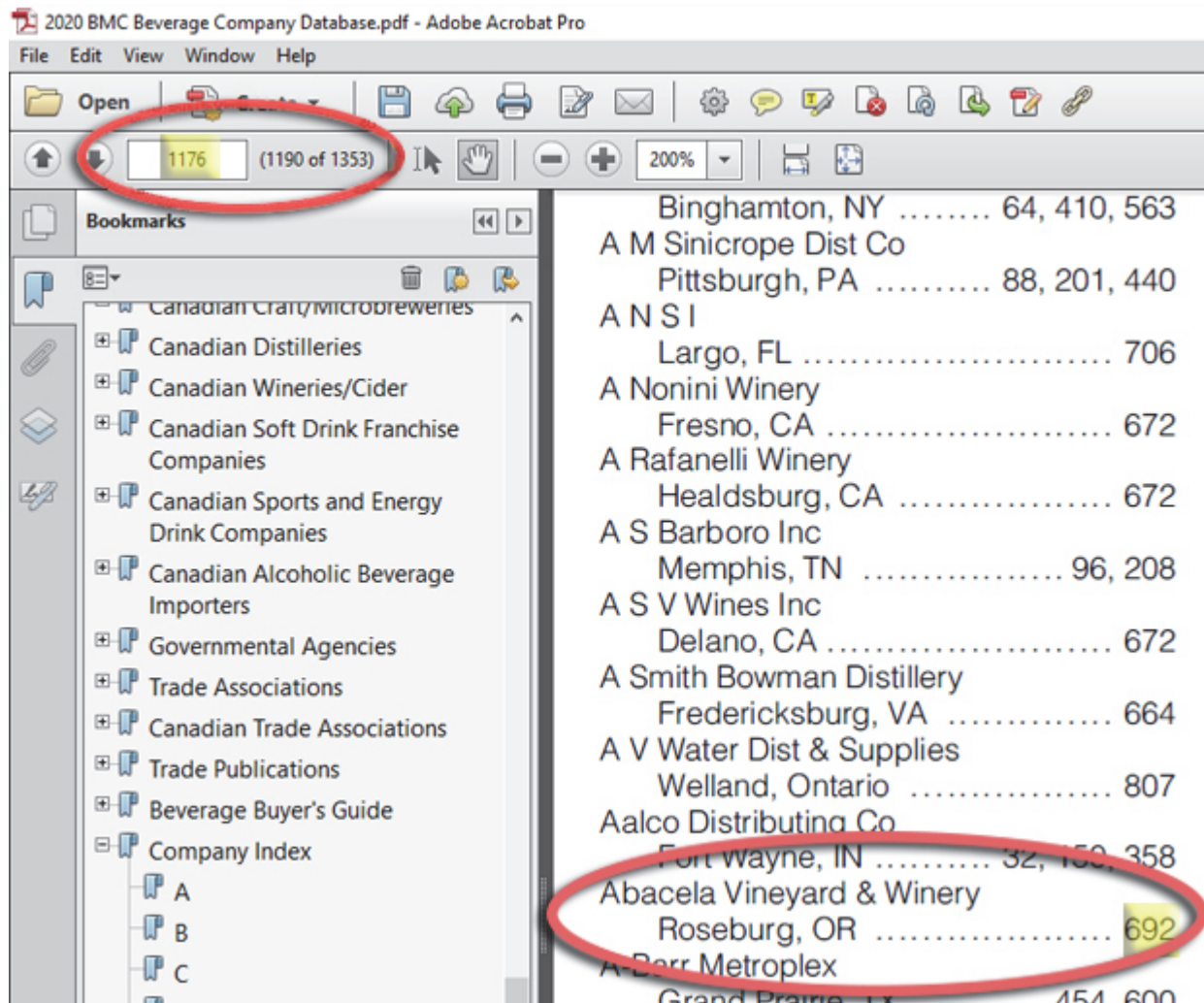
The **Beverage Buyer's Guide** is organized alphabetically by category. For a listing of all the categories you can browse in the **Classification Index** ([click here](#)).

- + Trade Publications
- Beverage Buyer's Guide
  - Classification Index
  - Supplier Companies
    - + A
    - B
      - Bag-In-Box (For Recycling)
      - Bag-In-Box Containers
      - Baling Equipment

There are three indexes; Company, Personnel and Brand. They are all organized alphabetically. For help using the indexes, please visit the page **Using the Index**.

## Using the Index

In order to quickly move from the index to the page you want, simply enter the page number in the *page indicator field* located at the top left of the Adobe Acrobat Reader window.



For example, if you wanted to go to the page that had information on the Abacela Vineyard & Winery you would type “692” in the *page indicator field* and hit “Enter” on your keyboard. The view in your main display window would immediately change to show the page you entered in the field.

The information contained in this Database was extensively researched, edited and verified. Every effort was made to provide dependable accurate data. However, the publisher cannot guarantee complete accuracy nor assume responsibility as to the companies listed or omitted from this Database.

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# Introduction

Beverage Marketing Corporation provides the beverage industry with up-to-date, relevant information. For more than four decades, the company has guided clients through the beverage business as it evolves through mergers and acquisitions, new products, the latest marketing developments, responses to economic conditions and consumer trends, and globalization.

Beverage Marketing conducts extensive, intensive research and has achieved in-depth knowledge of the industry and its leaders. Successful beverage executives turn to Beverage Marketing for accurate, current data and statistics, informed insights and analysis, provided through a variety of media designed to meet their requirements.

## **Database and Reports — Online and in PDF**

This edition of the *BMC Beverage Company Database* is available in PDF, CD-ROM and online formats. The only comprehensive guide to the beverage industry of the United

States and Canada, it puts thousands of beverage wholesalers, importers, distributors, bottlers, canners, breweries, franchise companies, drink producers and distilleries at your fingertips. It includes contact information, brand affiliation, production capacity, sales volume and fleet data for virtually every U.S. and Canadian beverage producer and distributor as well as the industry's largest personnel listing, featuring more than 19,000 beverage executives.

Beverage Marketing Corporation also publishes more than 30 market reports each year, providing current data and analysis on all beverage categories including bottled water, beer, carbonated soft drinks, dairy alternatives, and fruit beverages. In 2015, U.S. beverage category reports became future-oriented with five-year projections supplemented the industry-standard statistics in many the chapters. The year also saw the introduction of *Topline Market Reports*, concise studies of each of the main U.S. beverage categories. In 2016, the company expanded its coverage of beverage alcohol with a series of *Guides* covering beer, distilled spirits, wine and the on-premise

channel. In 2019, new reports on the impact of cannabis on the beverage business and new types of beverage alcohol were added to the report lineup. In 2020, expanded coverage of the high-end segments of several beverage categories was added to select reports. Like this *Database*, Beverage Marketing's authoritative market reports are available in various electronic formats.

Also in 2020, the company launched *The Beverage Strategist* – data-driven beverage insights and analysis in a bi-weekly newsletter format.

#### **Consultants to the Global Beverage Industry**

Beverage Marketing's industry-focused BMC Strategic Associates and its BMC Advisors affiliates provide direct, confidential support in areas ranging from strategy, product

development, market and distribution to mergers, acquisitions and funding of corporate programs.

For more information about these products and services, contact Beverage Marketing by phone at 1-800-332-6222, by e-mail at [bmcoh@beveragemarketing.com](mailto:bmcoh@beveragemarketing.com) or online at [www.beveragemarketing.com](http://www.beveragemarketing.com).

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Bellas". The signature is fluid and cursive, with a large initial "M" and a long, sweeping underline.

Michael C. Bellas  
Chairman and Chief Executive Officer

# How to Use The 2020 BMC Beverage Company Database

## Listings in this Database are presented in six formats:

### 1. Beer Wholesalers, Craft Beer Wholesalers and Wine & Spirits Wholesalers. This is a typical listing:

|                             |                                                                                                              |                             |
|-----------------------------|--------------------------------------------------------------------------------------------------------------|-----------------------------|
|                             | <b>*ABC COMPANY (D)</b>                                                                                      | ← DENOTES DISTRIBUTOR       |
| HEADQUARTER INFORMATION     | → <b>[ABC Company]</b><br><b>[Columbus, OH 45249]</b>                                                        |                             |
|                             | 111 Milan Avenue                                                                                             | ← ADDRESS                   |
| TELEPHONE NUMBER            | → Austintown, OH 44515<br>Phone: 330-793-6000                                                                |                             |
|                             | Fax #: 330-793-6110                                                                                          | ← FAX NUMBER                |
|                             | <b>E-mail:</b> abcco@clover.net                                                                              | ← E-MAIL                    |
| CHIEF OPERATING OFFICERS    | → <b>President:</b> Robert Maxwell<br><b>Vice President:</b> John Buell<br><b>Sales Manager:</b> Bill Watson |                             |
| NUMBER OF DELIVERY VEHICLES | → <b>Employees:</b> 10-19<br><b>Delivery Vehicles:</b> 10-19                                                 | ← NUMBER OF EMPLOYEES       |
|                             | <b>Sales:</b> \$3-5,000,000                                                                                  | ← SALES VOLUME              |
|                             | <b>County:</b> Mahoning                                                                                      | ← COUNTY LOCATION           |
| COMPUTER HARDWARE           | → <b>Computer Hardware:</b> IBM AS/400, IBM PC                                                               |                             |
| COMPUTER SOFTWARE           | → <b>Computer Software:</b> In-house, Novell, NT                                                             |                             |
|                             | <b>Brands:</b> Heineken-Dutch Brands,<br>Miller Family Brands                                                | ← COMPANY BRAND INFORMATION |

In these beverage company categories, Pennsylvania beer sub-wholesalers are also distinguished from Pennsylvania importing beer wholesalers by the letter (S) following the company name. Additionally, a company may have a multiple listing and appear in more than one of these beverage categories. For

example, a company may be both a beer and wine and spirits wholesaler. These companies with multiple listings are indicated by a single asterisk (\*) preceding the company name. Other listings for the company may be found by referring to the Company Index located at the back of the Database.

# How to Use the Database (cont'd)

2. Soft Drink Bottlers/Distributors and Bottled Water Bottlers/Distributors. This is a typical listing:

|                             |                                                                                           |                                                |
|-----------------------------|-------------------------------------------------------------------------------------------|------------------------------------------------|
|                             | <b>*EFG COLA COMPANY (D)</b>                                                              | DENOTES                                        |
| HEADQUARTER INFORMATION     | <i>[EFG Cola Company]</i><br><i>[Pittsburgh, PA 15205]</i>                                | DISTRIBUTOR                                    |
|                             | 111 Milan Avenue                                                                          | ADDRESS                                        |
| TELEPHONE NUMBER            | Pittsburgh, PA 15205<br>Phone: 412-783-8000<br>Fax #: 412-783-7295                        |                                                |
|                             | E-mail: efgcola@clover.net                                                                | FAX NUMBER                                     |
| CHIEF OPERATING OFFICERS    | President: John H. Smith<br>Vice President: Samuel Houston<br>Sales Manager: Bill Johnson | E-MAIL                                         |
| NUMBER OF DELIVERY VEHICLES | Employees: 20-29<br>Delivery Vehicles: 10-19                                              | NUMBER OF EMPLOYEES                            |
|                             | Sales: \$3-5,000,000                                                                      | SALES VOLUME                                   |
|                             | Btl. Lines Hot Fill: 1 Btl. Lines Carbonated: 1                                           | NUMBER OF BOTTLING, CANNING, AND ASEPTIC LINES |
|                             | Canning Lines: 1 Aseptic Lines: 1                                                         |                                                |
|                             | Soft Drink Cases: 25,000,000                                                              | NUMBER OF CASES MANUFACTURED                   |
| COUNTY LOCATION             | County: Allegheny                                                                         |                                                |
| COMPUTER HARDWARE           | Computer Hardware: IBM AS400                                                              |                                                |
| COMPANY BRAND INFORMATION   | Computer Software: In-house<br>Brands: EFG Cola                                           | COMPUTER SOFTWARE                              |

In these beverage company categories, soft drink and bottled water warehouse distribution locations are distinguished from soft drink and bottled water manufacturing locations by the letter (D) following the company name. Additionally, a company may have a multiple listing and appear in more than one of these beverage categories. For example, a company may be both a soft drink and bottled water distributor. These companies with multiple listings are indicated by a single asterisk (\*) preceding the company name. Other listings for the company may be found by referring to the Company Index located at the back of the Database.

In these beverage company categories, delivery vehicles, employees and annual sales volume information are expressed in these ranges:

| <u>Delivery Vehicles</u>                            | <u>Employees</u>                                       | <u>Annual Sales</u>            |
|-----------------------------------------------------|--------------------------------------------------------|--------------------------------|
| 1 to 4                                              | 1 to 4                                                 | Under \$500,000                |
| 5 to 9                                              | 5 to 9                                                 | \$500,000 to \$1,000,000       |
| 10 to 19                                            | 10 to 19                                               | \$1,000,000 to \$2,000,000     |
| 20 to 29                                            | 20 to 29                                               | \$2,000,000 to \$3,000,000     |
| 30 to 39                                            | 30 to 39                                               | \$3,000,000 to \$5,000,000     |
| 40 to 49                                            | 40 to 49                                               | \$5,000,000 to \$10,000,000    |
| 50 to 74                                            | 50 to 74                                               | \$10,000,000 to \$15,000,000   |
| 75 to 99                                            | 75 to 99                                               | \$15,000,000 to \$20,000,000   |
| 100 or more                                         | 100 or more                                            | \$20,000,000 to \$25,000,000   |
|                                                     |                                                        | \$25,000,000 to \$30,000,000   |
|                                                     |                                                        | \$30,000,000 to \$40,000,000   |
|                                                     |                                                        | \$40,000,000 to \$50,000,000   |
|                                                     |                                                        | \$50,000,000 to \$75,000,000   |
|                                                     |                                                        | \$75,000,000 to \$100,000,000  |
|                                                     |                                                        | \$100,000,000 to \$150,000,000 |
|                                                     |                                                        | \$150,000,000 to \$200,000,000 |
|                                                     |                                                        | \$200,000,000 or more          |
| <u>Production Facilities -</u><br><u>Soft Drink</u> | <u>Production Facilities -</u><br><u>Bottled Water</u> |                                |
| Bottling Lines - Hot Fill                           | Bottling Lines - Still                                 |                                |
| Bottling Lines - Carbonated                         | Bottling Lines - Carbonated                            |                                |
| Canning Lines                                       | Canning Lines                                          |                                |
| Aseptic Lines                                       | Aseptic Lines                                          |                                |

Where delivery vehicles, employee and annual sales volume data was incomplete, Beverage Marketing™ estimates have been developed and included in the company's listing.

# How to Use the Database (cont'd)

3. Breweries, Craft/Microbreweries, Distilleries, Wineries/Cider, Soft Drink Franchise Companies, Sports Beverages, Energy Drinks/Energy Shots, Functional Beverages, Bottled Water Companies, Kombucha Beverages, Protein Beverages, Value Added Water, Plant Based Beverages, Hemp/CBD Beverages, THC Beverages and Beverage Powders. This is a typical listing:

**BELL'S BREWERY INC**

ADDRESS → 8938 Krum Avenue  
Galesburg, MI 49053  
Phone: 269-382-2338 ← TELEPHONE NUMBER

FAX NUMBER → Fax #: 269-382-3820

EMAIL → Email: customerservice@bellsbeer.com  
Web Site: www.bellsbeer.com ← WEB SITE

OFFICERS → President: Larry J. Bell  
V P-Operations: John Mallett  
V P-Sales/Marketing: Matt Moberly

FRANCHISES → Employees: 500 to 799 ← EMPLOYEES  
Franchises: 50  
Btl. Lines Carbonated: 1 ← NUMBER/TYPE OF  
Canning Lines: 2 BOTTLING/CANNING LINES  
Keg/Draft Lines: 1

CAPACITY → Capacity: 400,000 to 499,999 Barrels  
Brands: Bell's Amber Ale, Bell's Best Brown Ale, Bell's Bright White Ale, ← BRANDS  
Bell's Cherry Stout, Bell's Christmas Ale, Bell's Eccentric Ale, Bell's Expedition Stout, Bell's Kalamazoo Stout, Bell's Lager of the Lakes, Bell's Light Hearted Ale, Bell's Oberon Ale, Bell's Octoberfest, Bell's Official Hazy IPA, Bell's Porter, Bell's Spec Dbl Crm Stout, Hopslam, Third Coast Old Ale, Two Hearted Ale

4. Fruit Juice/Drink, Coffee, Tea, Milk and Dairy Alternative Beverages Companies. This is a typical listing:

**TREE TOP INC**

ADDRESS → P.O. Box 248  
Selah, WA 98942  
Phone: 509-697-7251 ← TELEPHONE NUMBER

FAX NUMBER → Fax #: 509-698-1453

WEB SITE → Web Site: www.treetop.com

OFFICERS → President/C E O: Tom Hurson  
V P-Finance/C F O: Craig Green  
V P-Operations: Gary Price  
V P-Info Svcs/C I O: Dwaine Brown  
V P-Human Resources: Scott Washburn  
V P-Quality/Technical Svcs: Ken Janes  
V P-Fruit Procure/Grower Svcs: Cris Hales  
V P-Supply Chain: Monica Taylor  
Dir-Operations: Joe Brooks  
Contract Mfg: Dan Mathison  
Btl. Lines Hotfill: 4 ← BOTTLING/CANNING/ASEPTIC  
Btl. Lines Coldfill: 1 LINES  
Aseptic Lines: 4  
Employees: 250 to 299 ← EMPLOYEES  
Fruit Juice Cases: 6,297,000 ← NUMBER OF CASES  
Fruit Drink Cases: 168,000 MANUFACTURED  
Brands: Three Apple Blend, Tree Top ← BRANDS

5. Alcoholic Beverage Importers. This is a typical listing:

**MERCHANT DU VIN CORP**

ADDRESS → 119 First Ave S #400  
Seattle, WA 98104  
Phone: 253-656-0320 ← TELEPHONE NUMBER

FAX → Fax: 206-402-4792

EMAIL → Email: info@mdvbeer.com  
Web Site: www.merchantduvin.com ← WEB SITE

OFFICERS → President: Richard L. Hamilton  
Sales Mgr-Eastern: John Staunton  
Sales Mgr-Central: Jim Blockinger  
Sales Mgr-Western: Jhon Gilroy  
Dir-Marketing: Craig Hartinger

IMPORT CATEGORY → Import Categories: Beer  
Brands: Ayinger, Du Bocq, Green's Gluten-Free, Lindemans, ← IMPORT BRANDS  
Orval Trappist, Pinkus, Rochefort Trappist Ales, Samuel Smith, Traquair House, Westmalle Trappist, Zundert Trappist

# How to Use the Database (cont'd)

## 6. Governmental Agencies, Trade Associations, Trade Publications and Classified Beverage Suppliers.

This is a typical listing:

### FEDERAL TRADE COMMISSION

600 Pennsylvania Ave N W  
Washington, DC 20580  
Phone: 202-326-2222  
Email: [crc@ftc.gov](mailto:crc@ftc.gov)  
Website: [www.ftc.gov](http://www.ftc.gov)

## 7. Personnel, Company and Brand Indices. Three cross-referenced indices help in locating a particular individual, company or brand. This is a typical index listing:

### PERSONNEL INDEX

|           |                                                       |                    |
|-----------|-------------------------------------------------------|--------------------|
| NAME →    | Robins, Gregg B.<br>Globe Wine & Spirits Co .....     | 257                |
|           | Robins, Stanton Joel<br>→ Excellor Wine Company ..... | 257, 474           |
| COMPANY → | Robinson, Art<br>Pendleton Distributing .....         | 118                |
|           | Robinson, Eugene J.<br>Dave's Warehouse .....         | 14, 211, 287       |
|           | Robinson, Gerald E.<br>Robinson's Beverages Inc. .... | 142                |
|           | Robinson, James R.<br>Hiram Walker Incorporated ..... | 401                |
|           | Robinson, Jim<br>Seven-Up Bottling .....              | 309                |
|           | Robinson, Larry E.<br>Blue Ridge Distributing .....   | 104, 255, 350, 473 |

### COMPANY INDEX

|              |                                                    |               |
|--------------|----------------------------------------------------|---------------|
| COMPANY →    | Lee Distributing Company<br>Ardmore, OK .....      | 113, 440, 475 |
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|              | Leechburg Beer Dist<br>Leechburg, PA .....         | 137           |
|              | Leelanau Wine Cellars<br>Omena, MI .....           | 417           |
|              | Lee, Dale Distributing Co<br>→ Marion, IA .....    | 50            |
| CITY/STATE → | Lee, Don Distributor Inc.<br>Dearborn, MI .....    | 66, 240, 465  |
|              | Pontiac, MI .....                                  | 71, 244       |
|              | Lee, Henry J. Distributing<br>Charleston, SC ..... | 159, 264      |
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The state abbreviations used in this Database are those followed by the U.S. Postal Service:

|                      |                  |                   |                   |
|----------------------|------------------|-------------------|-------------------|
| AL Alabama           | IL Illinois      | MT Montana        | RI Rhode Island   |
| AK Alaska            | IN Indiana       | NE Nebraska       | SC South Carolina |
| AZ Arizona           | IA Iowa          | NV Nevada         | SD South Dakota   |
| AR Arkansas          | KS Kansas        | NH New Hampshire  | TN Tennessee      |
| CA California        | KY Kentucky      | NJ New Jersey     | TX Texas          |
| CO Colorado          | LA Louisiana     | NM New Mexico     | UT Utah           |
| CT Connecticut       | ME Maine         | NY New York       | VT Vermont        |
| DE Delaware          | MD Maryland      | NC North Carolina | VA Virginia       |
| DC Dist. of Columbia | MA Massachusetts | ND North Dakota   | WA Washington     |
| FL Florida           | MI Michigan      | OH Ohio           | WV West Virginia  |
| GA Georgia           | MN Minnesota     | OK Oklahoma       | WI Wisconsin      |
| HI Hawaii            | MS Mississippi   | OR Oregon         | WY Wyoming        |
| ID Idaho             | MO Missouri      | PA Pennsylvania   |                   |

In addition to publishing the BMC Beverage Company Database, Beverage Marketing Corporation is the acknowledged resource for authoritative data, intelligence and insight into the worldwide beverage industry. Our unique capabilities arise from: The compilation and continual updating of the industry's most comprehensive database; our intensive annual studies of key beverage segments, and their publications in reports which have become industry standards; a comprehensive range of consulting services, specifically designed to meet the unique needs of companies engaged in the worldwide beverage industry; officers

and staff with decades of experience in the industry, direct personal access to industry leaders and highly developed research, marketing, financial and management skills; and the ability to interpret the significance of industry developments, prospects and challenges, and relate them to the realization of our clients' goals.

Beverage professionals requiring further information, contact Beverage Marketing Corporation, 143 Canton Road-2nd Floor, Wintersville, OH 43953, phone (800) 332-6222, E-mail: [bmcoh@beveragemarketing.com](mailto:bmcoh@beveragemarketing.com), or go to our Website: [www.beveragemarketing.com](http://www.beveragemarketing.com).

# **Beer Wholesalers**

# Beer Wholesalers

ALABAMA ( Mobile )

## ALABAMA

### Alabaster

#### \*ALABAMA CROWN DIST CO

*[Georgia Crown Dist Co]  
[Mc Donough, GA 30253]*  
1330 Corporate Woods Dr  
Alabaster, AL 35007  
Phone: 205-605-1400  
www.alabamacrown.com  
**President:** Donald Leebern III  
**Dir-Sales:** Bob Robertson  
**Warehouse Manager:** Carlos Stanton  
**Employees:** 30 to 39  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$10,000,000 to \$14,999,999  
**County:** Shelby  
**Brands:** Anchor Brewing, Anheuser-Busch-Non Equity, Crown/Constellation Beer, Diageo Beer Company USA, FIFCO-Genesee/Honey Brown, FIFCO-Labatt Brands, Heineken-Dutch Brands, Heineken-Femsa Brands, Heineken-Other Imports, Pabst, Sapporo USA, Sierra Nevada, Spoetzl (Shiner/Gambrinus), United States Beverage, Warsteiner Imports, Alta Marketing, Arcticbrew, Artisanal Imports, Carriage House Imports, Edelweiss Imports, Eurobrew, Gambrinus Company, Global Beer Network, Paulaner USA, Singha North America, St. Killian Importing, Total Beverage Solutions, Unibroue

#### \*INT'L WINES & CRAFT BEER

100 Gilbert Drive  
Alabaster, AL 35007  
Phone: 205-945-7101  
Fax #: 205-945-8464  
dwayne@international-wines.com  
www.iwinebeer.com  
**Owner/C E O:** Charles Yeates  
**President:** Seth Poole  
**V P-Operations:** Dwayne Stansell  
**Employees:** 75 to 99  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$30,000,000 to \$39,999,999  
**County:** Shelby  
**Computer Hardware:** IBM AS/400  
**Computer Software:** DISC  
**Brands:** 12 Percent Imports, Artisanal Imports

### Attalla

#### \*GADSDEN BUDWEISER DIST CO

*[Birmingham Budweiser]  
[Birmingham, AL 35211]*  
200 J D Smith Drive  
Attalla, AL 35954  
Phone: 256-538-3871  
Fax #: 256-538-2349  
**President:** Jay Dobbs  
**General Manager:** Keith Nelson  
**Sales Manager:** Mike Cox  
**Employees:** 30 to 39  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$20,000,000 to \$24,999,999  
**County:** Etowah  
**Brands:** Anheuser-Busch-Equity, Boulder Imports

### Bessemer

#### \*PINNACLE IMPORTS

3075 Morgan Road  
Bessemer, AL 35022  
Phone: 205-428-8378  
info@pinnacleimports.com  
www.pinnacleimports.com  
**Employees:** 20 to 29  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$10,000,000 to \$14,999,999  
**County:** Jefferson  
**Brands:** B United International, D & V International

#### \*UNITED-JOHNSON BROTHERS

6000 Greenwood Parkway  
Bessemer, AL 35022  
Phone: 205-942-6000  
Fax #: 205-945-7465  
www.ujbal.com  
**President:** Bob Crawford  
**Employees:** 50 to 74  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$3,000,000 to \$4,999,999  
**County:** Jefferson  
**Brands:** Brown-Forman-Jack Daniels, Kinky Cocktails, Worldwide Beverage Import

### Birmingham

#### \*BIRMINGHAM BEVERAGE CO

211 Citation Court  
Birmingham, AL 35209  
Phone: 205-942-9403  
Fax #: 205-942-9403  
hak@alabev.com  
www.alabev.com  
**Chairman/President:** Harry A. Kampakis  
**General Manager:** Steve Barth  
**Chief Financial Officer:** Michael Silinsky  
**Employees:** 75 to 99  
**Delivery Vehicles:** 20 to 29  
**Sales:** \$30,000,000 to \$39,999,999  
**County:** Jefferson  
**Computer Software:** Micro Vane, dBEV, Windows  
**Brands:** Anchor Brewing, Coors Family Brands, Crown/Constellation Beer, FIFCO-Labatt Brands, FIFCO-Seagram's Brands, Heineken-Femsa Brands, Heineken-Other Imports, Miller Family Brands, Pabst, United States Beverage, Warsteiner Imports, Duvel Moortgat U S A, Global Beer Network, Hellas Imports, Merchant Du Vin, Paulaner USA, Shelton Brothers Import, St. Killian Importing, Swinkels Family Brewers Imports USA, Total Beverage Solutions, Wetten Importers

#### \*BIRMINGHAM BUDWEISER

141 Industrial Drive  
Birmingham, AL 35211  
Phone: 205-945-4893  
Fax #: 205-945-0641  
www.bhambud.com  
**President:** John C. Dobbs Jr.  
**General Manager:** Keith Nelson  
**Employees:** 100 or more  
**Delivery Vehicles:** 40 to 49  
**Sales:** \$75,000,000 to \$99,999,999  
**County:** Jefferson  
**Brands:** Anheuser-Busch-Equity, Craft Brewers Alliance, Phusion

Projects, United Brands Co, United States Beverage, Geloso Beverage Group, Goose Island Beer Co

### Decatur

#### \*VALLEY BUDWEISER INC

P.O.Box 1992  
Decatur, AL 35602  
Phone: 256-353-4848  
Fax #: 256-351-9538  
**President:** John Dobbs  
**Vice President:** Wade Weaver  
**Secretary/Treasurer:** James K. Dobbs III  
**Employees:** 20 to 29  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$5,000,000 to \$9,999,999  
**County:** Morgan  
**Brands:** Anheuser-Busch-Equity

### Dothan

#### \*ADAMS BEVERAGES INC

3116 John D Odom Road  
Dothan, AL 36303  
Phone: 334-983-5161  
Fax #: 334-983-9482  
www.adamsbeverages.net  
**Chairman:** William C. Adams  
**President:** Philip Mullin  
**V P-Sales:** Rob Passi  
**Employees:** 40 to 49  
**Delivery Vehicles:** 20 to 29  
**Sales:** \$5,000,000 to \$9,999,999  
**County:** Houston  
**Brands:** Anheuser-Busch-Equity, Craft Brewers Alliance, Phusion Projects, United Brands Co, Bon & Viv Spiked Seltzer, Geloso Beverage Group, Goose Island Beer Co

#### \*UNITED DISTRIBUTING CO

P.O.Box 1286  
Dothan, AL 36302  
Phone: 334-793-2688  
Fax #: 334-794-1633  
**Owner/President:** Ken Mourton  
**General Manager:** Don Mc Clure  
**Sales Manager:** Keith Morning  
**Employees:** 30 to 39  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$10,000,000 to \$14,999,999  
**County:** Houston  
**Brands:** Boston Beer, Coors Family Brands, Crown/Constellation Beer, Diageo Beer Company USA, FIFCO-Labatt Brands, FIFCO-Seagram's Brands, Foster's, Heineken-Dutch Brands, Heineken-Femsa Brands, Mike's Hard Lemonade Company, Miller Family Brands, Molson Brands, Pabst, Spoetzl (Shiner/Gambrinus), United States Beverage, Yuengling, American Vintage Bev, Leinenkugel Brewing, Gambrinus Company

### Harpersville

#### \*BAMA BUDWEISER-SYLACAUGA

P.O.Box 207  
Harpersville, AL 35078  
Phone: 256-249-8578  
Fax #: 205-642-0041  
sblocker@bamabud.com  
www.bamabud.com  
**President:** Frank Schilleci  
**General Manager:** Sammy Blocker

**Employees:** 50 to 74  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$5,000,000 to \$9,999,999  
**County:** Talladega  
**Brands:** Anheuser-Busch-Equity, Craft Brewers Alliance, Goose Island Beer Co

### Huntsville

#### \*TURNER BEVERAGE COMPANY

1935 Max Luther Dr  
Huntsville, AL 35811  
Phone: 256-852-2183  
Fax #: 256-852-2307  
www.turnerbeverage.com  
**Chairman/President:** Gordon S. Turner  
**Vice President:** Tod Taylor  
**Employees:** 75 to 99  
**Delivery Vehicles:** 20 to 29  
**Sales:** \$40,000,000 to \$49,999,999  
**County:** Madison  
**Brands:** Anheuser-Busch-Equity, Craft Brewers Alliance, Phusion Projects, Goose Island Beer Co

### Lanett

#### \*ROYAL BEVERAGE COMPANY

*[La Grange Grocery Co]  
[La Grange, GA 30241]*  
P.O.Box 697  
Lanett, AL 36863  
Phone: 334-644-1978  
Fax #: 706-812-8729  
**President:** Al Zachry  
**Sales Manager:** Randy Neighbors  
**Employees:** 5 to 9  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$2,000,000 to \$2,999,999  
**County:** Chambers  
**Brands:** Anheuser-Busch-Equity, Craft Brewers Alliance

### Loxley

#### \*BUDWEISER-BUSCH DIST CO

*[Budweiser-Busch Dist Co]  
[Mobile, AL 36617]*  
16430 Black Devine Road  
Loxley, AL 36551  
Phone: 251-964-5087  
Fax #: 251-964-6065  
www.budbusch.com  
**Vice President:** Mark E. Hughes  
**Sales Manager:** Kenny Talbot  
**Employees:** 40 to 49  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$3,000,000 to \$4,999,999  
**County:** Baldwin  
**Brands:** Anheuser-Busch-Equity, Craft Brewers Alliance, Bon & Viv Spiked Seltzer, D & V International, Goose Island Beer Co, Rattler LLC

### Mobile

#### \*BUDWEISER-BUSCH DIST CO

1050 E I 65 Service Rd N  
Mobile, AL 36617  
Phone: 251-476-4311  
Fax #: 251-476-4344  
www.budbusch.com  
**Chairman/President:** James A. Fuchs  
**Vice President:** Mark E. Hughes  
**Vice President:** Alexis Atkins  
**Employees:** 50 to 74  
**Delivery Vehicles:** 10 to 19

# **Craft Beer Wholesalers**

# Craft Beer Wholesalers

ALABAMA ( Mobile )

## ALABAMA

### Alabaster

#### \*ALABAMA CROWN DIST CO

[Georgia Crown Dist Co]  
[Mc Donough, GA 30253]

1330 Corporate Woods Dr

Alabaster, AL 35007

Phone: 205-605-1400

www.alabamacrown.com

**President:** Donald Leeborn III

**Dir-Sales:** Bob Robertson

**Warehouse Manager:** Carlos Stanton

**Employees:** 30 to 39

**Delivery Vehicles:** 10 to 19

**Sales:** \$10,000,000 to \$14,999,999

**County:** Shelby

**Brands:** Ace Cider, Atlanta Brewing,

Florida Beer Co, Flying Dog

Brewery, Folklore Brewing, Goat

Island Brewing, Harpoon

Brewery, Horny Goat Brewing,

Humboldt Brewing, New Planet

Brewing, Orange Blossom

Brewing, Rogue Ales, Shmaltz

Brewing, Southern Prohibition

Brew, Uinta Brewing, Vermont

Hard Ciders

#### \*INT'L WINES & CRAFT BEER

100 Gilbert Drive

Alabaster, AL 35007

Phone: 205-945-7101

Fax #: 205-945-8464

dwayne@international-wines.com

www.iwinebeer.com

**Owner/C E O:** Charles Yeates

**President:** Seth Poole

**V P-Operations:** Dwayne Stansell

**Employees:** 75 to 99

**Delivery Vehicles:** 10 to 19

**Sales:** \$30,000,000 to \$39,999,999

**County:** Shelby

**Computer Hardware:** IBM AS/400

**Computer Software:** DISC

**Brands:** Against The Grain Brewing,

Anderson Valley Brewing, Argus

Cidery, B Nektar Meadery,

Blackberry Farm Brewery,

Crooked Stave, Evil Twin

Brewing, Fullsteam Brewery,

Marz Community Brewing,

Mikkeller Brewing, Monday

Night Brewing, Moonlight

Brewing Co, Off Color Brewing,

Orpheus Brewing, Pensacola Bay

Brewery, Red Clay Brewing, Red

Hills Brewing, Sixpoint Brewery,

Stillwater Artisanal Ales, Stone

Brewing Co, Urban Family

Brewing, Victory Brewing,

Westbrook Brewing

### Bessemer

#### \*PINNACLE IMPORTS

3075 Morgan Road

Bessemer, AL 35022

Phone: 205-428-8378

info@pinnacleimports.com

www.pinnacleimports.com

**Employees:** 20 to 29

**Delivery Vehicles:** 10 to 19

**Sales:** \$10,000,000 to \$14,999,999

**County:** Jefferson

**Brands:** 18.21 Craft Bitters &

Ginger Beer, Burnt City Brewing,

Cascade Brewing, Cedar Creek

Brewery, Fifty Fifty Brewing,

French Broad Brewery, Heretic

Brewing Co, Hoppin' Frog  
Brewery, Knee Deep Brewing,  
Lucky Town Brewing, Moody  
Tongue Brewing, Prairie Artisan  
Ales, Second Self Beer Co,  
Sonoma Cider, Southern Star,  
Sprecher Brewing Co, Thomas  
Creek Brewing

#### \*UNITED-JOHNSON BROTHERS

6000 Greenwood Parkway

Bessemer, AL 35022

Phone: 205-942-6000

Fax #: 205-945-7465

www.ujbal.com

**President:** Bob Crawford

**Employees:** 50 to 74

**Delivery Vehicles:** 10 to 19

**Sales:** \$3,000,000 to \$4,999,999

**County:** Jefferson

**Brands:** Chandeleur Brewing, Band

of Brothers Brewing, Bison

Brewing, Catawba Brewing,

Ciderboys, Crown Valley

Brewery, Goodwood Brewing,

Hinterland Brewery, Laughing

Dog Brewing, Left Coast

Brewing, Lucky Buddha, Mc

Kenzie's Hard Cider, O' Fallon

Brewing, Parallel 49 Brewing,

Stevens Point Brewery, Rogue

Ales, Steam Works, Wyndridge

Farm Brewing

### Birmingham

#### \*BIRMINGHAM BEVERAGE CO

211 Citation Court

Birmingham, AL 35209

Phone: 205-942-9403

Fax #: 205-942-9403

hak@alabev.com

www.alabev.com

**Chairman/President:** Harry A.

Kampakis

**General Manager:** Steve Barth

**Chief Financial Officer:** Michael

Silinsky

**Employees:** 75 to 99

**Delivery Vehicles:** 20 to 29

**Sales:** \$30,000,000 to \$39,999,999

**County:** Jefferson

**Computer Software:** Micro Vane,

dBEV, Windows

**Brands:** Abita Brewing, Ace Cider,

Avondale Brewing, Ballast Point

Brewing, Bell's Brewery, Blue

Pants Brewery, Brewery

Ommegang, Cigar City Brewing,

Diskin Cider, Founders Brewery,

Funky Buddha Brewing, Hap &

Harry's, J K's Scrumpy Hard

Cider, Left Hand Brewing,

Lagunitas Brewing, North Coast

Brewing, Original Sin, Oskar

Blues Brewing, Redstone

Meadery, Rogue Ales, Salty Nut

Brewery, Straight To Ale

#### \*BIRMINGHAM BUDWEISER

141 Industrial Drive

Birmingham, AL 35211

Phone: 205-945-4893

Fax #: 205-945-0641

www.bhambud.com

**President:** John C. Dobbs Jr.

**General Manager:** Keith Nelson

**Employees:** 100 or more

**Delivery Vehicles:** 40 to 49

**Sales:** \$75,000,000 to \$99,999,999

**County:** Jefferson

**Brands:** Alpine Beer Company,

Avery Brewing, Aviator Brewing,

Back Forty Beer Co, Ballast Point

Brewing, Black Warrior Brewing,

Blue Point Brewing, Brew

Stooges, Cahaba Brewing,

Fairhope Brewing, Garr's Beer

Co., Ghost Train Brewing,

Grayton Beer Co, Great America,

Great Divide Brewery, Mill Creek

Brewing, Props Craft Brewery,

Rammer Jammer Beer Co, Rocket

Republic Brewing, Southern Tier

Brewing, Sweetwater Brewing,

Tallahul Brewing Company, WG

Brewing

### Dothan

#### \*ADAMS BEVERAGES INC

3116 John D Odom Road

Dothan, AL 36303

Phone: 334-983-5161

Fax #: 334-983-9482

www.adamsbeverages.net

**Chairman:** William C. Adams

**President:** Philip Mullin

**V P-Sales:** Rob Passi

**Employees:** 40 to 49

**Delivery Vehicles:** 20 to 29

**Sales:** \$5,000,000 to \$9,999,999

**County:** Houston

**Brands:** Back Forty Beer Co, Blue

Point Brewing, Fairhope Brewing,

Folklore Brewing, Good People

Brewing, Grayton Beer Co, Great

Divide Brewery, Mill Creek

Brewing, Omaha Brewing, Props

Craft Brewery, Red Brick Brewing,

Rocket Republic Brewing, Southern

Tier Brewing, Sweetwater Brewing,

Wild Leap Brew Co

#### \*UNITED DISTRIBUTING CO

P.O.Box 1286

Dothan, AL 36302

Phone: 334-793-2688

Fax #: 334-794-1633

**Owner/President:** Ken Mourtou

**General Manager:** Don Mc Clure

**Sales Manager:** Keith Morning

**Employees:** 30 to 39

**Delivery Vehicles:** 10 to 19

**Sales:** \$10,000,000 to \$14,999,999

**County:** Houston

**Brands:** Abita Brewing, Funky

Buddha Brewing

### Harpersville

#### \*BAMA BUDWEISER- SYLACAUGA

P.O.Box 207

Harpersville, AL 35078

Phone: 256-249-8578

Fax #: 205-642-0041

sblocker@bamabud.com

www.bamabud.com

**President:** Frank Schilleci

**General Manager:** Sammy Blocker

**Employees:** 70 to 74

**Delivery Vehicles:** 10 to 19

**Sales:** \$5,000,000 to \$9,999,999

**County:** Talladega

**Brands:** Avery Brewing, Aviator

Brewing, Back Forty Beer Co,

Ballast Point Brewing, Black

Warrior Brewing, Fairhope

Brewing, Grayton Beer Co, Great

Divide Brewery, Rammer Jammer

Beer Co, Red Brick Brewing,

Rocket Republic Brewing,

Southern Tier Brewing

### Huntsville

#### \*TURNER BEVERAGE

**COMPANY**

1935 Max Luther Dr

Huntsville, AL 35811

Phone: 256-852-2183

Fax #: 256-852-2307

www.turnerbeverage.com

**Chairman/President:** Gordon S.

Turner

**Vice President:** Tod Taylor

**Employees:** 75 to 99

**Delivery Vehicles:** 20 to 29

**Sales:** \$40,000,000 to \$49,999,999

**County:** Madison

**Brands:** 10 Barrel Brewing (AB),

Avery Brewing, Aviator Brewing,

Back Forty Beer Co, Black

Warrior Brewing, Blue Point

Brewing, Cahaba Brewing,

Elysian Brewing, Fairhope

Brewing, Garr's Beer Co., Ghost

Train Brewing, Golden Road

Brewery, Grayton Beer Co, Great

Divide Brewery, Green Bus

Brewing, Karbach Brewing, Mad

Malts Brewing, Mill Creek

Brewing, Ole Shed Brewing,

Props Craft Brewery, Red Brick

Brewing, Rocket Republic

Brewing, Southern Tier Brewing,

Sweetwater Brewing

### Loxley

#### \*BUDWEISER-BUSCH DIST CO

[Budweiser-Busch Dist Co]

[Mobile, AL 36617]

16430 Black Devine Road

Loxley, AL 36551

Phone: 251-964-5087

Fax #: 251-964-6065

www.budbusch.com

**Vice President:** Mark E. Hughes

<

# **Wine & Spirits Wholesalers**

# Wine & Spirits Wholesalers

## ALASKA ( Anchorage )

### ALABAMA

#### Alabaster

#### \*ALABAMA CROWN DIST CO

[Georgia Crown Dist Co]

[Mc Donough, GA 30253]

1330 Corporate Woods Dr

Alabaster, AL 35007

Phone: 205-605-1400

www.alabamacrown.com

**President:** Donald Leebern III

**Dir-Sales:** Bob Robertson

**Warehouse Manager:** Carlos Stanton

**Employees:** 30 to 39

**Delivery Vehicles:** 10 to 19

**Sales:** \$10,000,000 to \$14,999,999

**County:** Shelby

**Brands:** Bacardi USA Wines, Banfi, Bogle Vineyards, Constellation Brands-Wines, Deutsch Family Wine/Spirits, Domaine Chandon, Don Sebastiani & Sons, Foley Family Wines, Gallo Wines, Palm Bay Imports, Pernod Ricard Wines, Ste. Michelle Wines Est, Trincherro Family, Wine Group (The), Bacardi USA Spirits, Majestic, 20/20 Wine Cooler, Browne Vineyards

#### \*INT'L WINES & CRAFT BEER

100 Gilbert Drive

Alabaster, AL 35007

Phone: 205-945-7101

Fax #: 205-945-8464

dwayne@international-wines.com

www.iwinebeer.com

**Owner/C E O:** Charles Yeates

**President:** Seth Poole

**V P-Operations:** Dwayne Stansell

**Employees:** 75 to 99

**Delivery Vehicles:** 10 to 19

**Sales:** \$30,000,000 to \$39,999,999

**County:** Shelby

**Computer Hardware:** IBM AS/400

**Computer Software:** DISC

**Brands:** Bronco Wine Company, C Mondavi & Family, Don Sebastiani & Sons, Maisons Marques & Domaine, Wilson Daniels Ltd, Winebow, Kobrand Wines, Caymus Vineyards, Marietta Cellars, Saintsbury Winery, Adelsheim Vineyard, Hahn Family Wines, Silver Oak Cellars, Honig Vineyard & Winery, Rombauer Vineyards

#### Bessemer

#### \*PINNACLE IMPORTS

3075 Morgan Road

Bessemer, AL 35022

Phone: 205-428-8378

info@pinnacleimports.com

www.pinnacleimports.com

**Employees:** 20 to 29

**Delivery Vehicles:** 10 to 19

**Sales:** \$10,000,000 to \$14,999,999

**County:** Jefferson

**Brands:** Gallo Wines, Jackson Family Wines, A S V Wines, Amity Vineyards, Bliss Vineyards, BR Cohn, Cartledge & Brown Winery, Clearwater Creek, Corison Winery, Cosentino's, Darioush, Donati Family Vyd, Dry Creek Vineyard, Eola Hills Wine Cellars, Five Sons Winery, Foris Vineyards, Frog's Leap

Winery, Grayson Cellars, Hedges Family Estate, Hyland Estates, Kings Ridge, Kiona Vineyards, L' Ecole, Laetitia Vineyard & Winery, Long Shadows Vintners, Lost Vineyards, Mason Cellars, Mc Manis Family Vineyards, Merry Edwards, Miner Family Wines, Niven Family Wines, Oak Ridge Winery, One Hope, Patricia Green Cellars, Paul Hobbs Winery, Phipps Family Cellars, R Stuart & Co, Raptor Ridge, Robert Biale Vineyards, Shea Wine Cellars, St. Supery, Swanson Vineyards, T-Vine Cellars, Talley Vineyards, Teutonic Wine Company, Titus Vineyards, Torii Mor Winery, Unum Cellars, Vinum Cellars, Walter Hansel Winery, Willakenzie Estate, Windsor Oaks Vineyards

#### \*UNITED-JOHNSON

##### BROTHERS

6000 Greenwood Parkway

Bessemer, AL 35022

Phone: 205-942-6000

Fax #: 205-945-7465

www.ujbal.com

**President:** Bob Crawford

**Employees:** 50 to 74

**Delivery Vehicles:** 10 to 19

**Sales:** \$3,000,000 to \$4,999,999

**County:** Jefferson

**Brands:** Constellation Brands-Wines, Gallo Wines, Jackson Family Wines, Blackstone

#### Birmingham

#### \*BIRMINGHAM BEVERAGE

##### CO

211 Citation Court

Birmingham, AL 35209

Phone: 205-942-9403

Fax #: 205-942-9403

hak@alabev.com

www.alabev.com

**Chairman/President:** Harry A. Kampakis

**General Manager:** Steve Barth

**Chief Financial Officer:** Michael Silinsky

**Employees:** 75 to 99

**Delivery Vehicles:** 20 to 29

**Sales:** \$30,000,000 to \$39,999,999

**County:** Jefferson

**Computer Software:** Micro Vane, dBEV, Windows

**Brands:** Riviera Imports, Vindagra

#### \*BIRMINGHAM BUDWEISER

141 Industrial Drive

Birmingham, AL 35211

Phone: 205-945-4893

Fax #: 205-945-0641

www.bhambud.com

**President:** John C. Dobbs Jr.

**General Manager:** Keith Nelson

**Employees:** 100 or more

**Delivery Vehicles:** 40 to 49

**Sales:** \$75,000,000 to \$99,999,999

**County:** Jefferson

**Brands:** Sazerac

#### Mobile

#### \*GULF DISTRIBUTING CO

3378 Moffett Road

Mobile, AL 36607

Phone: 251-476-9600

Fax #: 251-476-9604

www.gulfdistributing.com

**Chairman:** Elliot B. Maisel

**President:** Evan Maisel

**Treasurer:** Thomas A. Gangle

**Employees:** 100 or more

**Delivery Vehicles:** 100 or more

**Sales:** \$100,000,000 to \$149,999,999

**County:** Mobile

**Computer Hardware:** IBM PC

**Computer Software:** V.I.P.

**Brands:** Copa Di Vino

#### Montgomery

#### \*ALLSTATE BEVERAGE

##### COMPANY

[Gulf Distributing Co]

[Mobile, AL 36607]

130 Sixth Street

Montgomery, AL 36104

Phone: 334-265-0507

Fax #: 334-263-2367

www.allstatebeverage.com

**Co-Chairman:** Charles B. Grant

**President:** Walker Grant

**Marketing Manager:** Marc Kirklon

**Employees:** 50 to 74

**Delivery Vehicles:** 10 to 19

**Sales:** \$20,000,000 to \$24,999,999

**County:** Montgomery

**Computer Hardware:** IBM PC

**Computer Software:** Windows 95/NT

**Brands:** Copa Di Vino

#### Saraland

#### \*UNITED-JOHNSON

##### BROTHERS

[M B C-United]

[Bessemer, AL 35022]

952 Jacintoport Blvd

Saraland, AL 36571

Phone: 205-942-6000

Fax #: 251-479-5423

www.ujbal.com

**President:** Bob Crawford

**Operations Manager:** Ben Wallock

**Employees:** 50 to 74

**Delivery Vehicles:** 10 to 19

**Sales:** \$15,000,000 to \$19,999,999

**County:** Mobile

**Brands:** Brown-Forman Wines,

Constellation Brands-Wines,

Gallo Wines, H. Schmitt Sohne,

Jackson Family Wines, Trincherro

Family, Clos Du Bois

#### Selma

#### \*BAMA BUDWEISER OF

##### SELMA

P.O.Box 785

Selma, AL 36702

Phone: 334-875-7451

Fax #: 334-872-9924

www.bamabudweiser.com

**President:** Mark Schilleci

**General Manager:** Steven South

**Warehouse Manager:** Larry Roe

**Employees:** 30 to 39

**Delivery Vehicles:** 10 to 19

**Sales:** \$15,000,000 to \$19,999,999

**County:** Dallas

**Brands:** Sazerac

#### Tanner

#### \*SUPREME BEVERAGE

##### COMPANY

5860 Endeavor Way

Tanner, AL 35671

Phone: 256-534-1482

Fax #: 256-534-0291

dbailey@supremebeverage.com

www.supremebeverage.com

**Owner:** Michael Schilleci

**General Manager:** Mark Koesters

**Sales Manager:** Benny White

**Employees:** 100 or more

**Delivery Vehicles:** 10 to 19

**Sales:** \$20,000,000 to \$24,999,999

**County:** Madison

**Brands:** Constellation Brands-Spirits, Diageo North America

### ALASKA

#### Anchorage

#### \*K & L DISTRIBUTORS INC

6307 Arctic Spur Road

Anchorage, AK 99518

Phone: 907-563-3030

Fax #: 907-786-0270

www.kldist.com

**Chief Executive Officer:** Daniel B. Levine

**President-Alaska:** Donald Grasse

**V P-Wine Marketing:** Julie Matson

**Employees:** 75 to 99

**Delivery Vehicles:** 20 to 29

**Sales:** \$50,000,000 to \$74,999,999

**County:** Anchorage

**Brands:** Bacardi USA Wines, Bronco Wine Company, Brown-Forman Wines, C Mondavi & Family, Constellation Brands-Wines, Don Sebastiani & Sons, Fetzner Vineyards, Foley Family Wines, Ste. Michelle Wines Est, Terlato Wines (Paterno), Trincherro Family, Wilson Daniels Ltd, Bacardi USA Spirits, Brown-Forman Spirits, Fifth Generation-Tito's Vodka, Kobrand Spirits, Mast-Jagermeister US, McCormick, Remy Cointreau USA, Sazerac, William Grant

#### \*ODOM CORPORATION (THE)

[Odom Corporation (The)]

[Bellevue, WA 98004]

6300 Changeport Drive

Anchorage, AK 99518

Phone: 907-272-8511

Fax #: 907-264-0343

www.odomcorp.com

**Sr V P-Operations:** Jerry Dexter

**Vice President:** Joel Kadarauch

**Sales Manager:** Dave Brown

**Employees:** 100 or more

**Delivery Vehicles:** 30 to 39

**Sales:** \$100,000,000 to \$149,999,999

**County:** Anchorage

**Brands:** Banfi, D F V Wines

(Delicato), Gallo Wines, Moet Hennessy USA Wines, Palm Bay Imports, Pernod Ricard Wines, Treasury Wine Estates, Bacardi USA Spirits, Beam Suntory, Diageo North America, Frank-Lin, Gallo Spirits, Hood River Distillers, Luxco, Moet Hennessy USA Spirits, Pernod Ricard Spirits, Remy Cointreau USA, Sazerac, Shaw-Ross, William Grant, 585 Wine Partners, Cline Cellars, Freixenet U S A, Ironstone Winery, Precept Wine, Prestige Beverage Group, Rodney Strong Vineyards, Pacific Edge Wine & Spirits

# **Soft Drink Bottlers/ Distributors**

## Soft Drink Bottlers/Distributors

### ALABAMA ( Decatur )

#### ALABAMA

##### Alabaster

#### \*ALABAMA CROWN DIST CO (D)

[Georgia Crown Dist Co]

[Mc Donough, GA 30253]

1330 Corporate Woods Dr

Alabaster, AL 35007

Phone: 205-605-1400

www.alabamacrown.com

**President:** Donald Leebern III

**Dir-Sales:** Bob Robertson

**Warehouse Manager:** Carlos Stanton

**Employees:** 30 to 39

**Delivery Vehicles:** 10 to 19

**Sales:** \$10,000,000 to \$14,999,999

**County:** Shelby

**Brands:** Clamato, Cock N' Bull, Coco Lopez, Daily's, Dr Swami & Bone Daddy Mixers, Everfresh Juice, Jero Mixers, Jimmy Luv Mixers, Jordan's Skinny Mixers, Major Peters Mixers, Margaritaville Mixers, Mixologist Choice Mixers, Mr & Mrs T Mixers, O & O Hooch Mixers, Orangina, Perma-Fresh Mixers, Rip It, Rose's Mixers, Stirrings Cocktail Mix, Stoli Ginger Beer, Tony Chachere Mixers, Zing Zang

#### \*INT'L WINES & CRAFT

##### BEER (D)

100 Gilbert Drive

Alabaster, AL 35007

Phone: 205-945-7101

Fax #: 205-945-8464

wayne@international-wines.com

www.iwinebeer.com

**Owner/C E O:** Charles Yeates

**President:** Seth Poole

**V P-Operations:** Wayne Stansell

**Employees:** 75 to 99

**Delivery Vehicles:** 10 to 19

**Sales:** \$30,000,000 to \$39,999,999

**County:** Shelby

**Computer Hardware:** IBM AS/400

**Computer Software:** DISC

**Brands:** Fentimans

##### Atmore

#### \*PEPSI-COLA BOTTLING CO (D)

P.O.Box 1009

Atmore, AL 36504

Phone: 251-368-3197

Fax #: 251-368-1260

**President:** H.W. Matthews III

**General Manager:** Ronald Johnson

**Sales Manager:** David Strawbridge

**Employees:** 20 to 29

**Delivery Vehicles:** 5 to 9

**Sales:** \$5,000,000 to \$9,999,999

**County:** Escambia

**Brands:** Cytosport/Muscle Milk, Gatorade Products, Keurig Dr Pepper, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Canada Dry, Country Time, Mountain Dew, Mug Root Beer, Sierra Mist, Sunkist, Starbucks Frappuccino, Hawaiian Punch

##### Attalla

#### \*GADSDEN BUDWEISER DIST CO (D)

[Birmingham Budweiser]

[Birmingham, AL 35211]

200 J D Smith Drive

Attalla, AL 35954

Phone: 256-538-3871

Fax #: 256-538-2349

**President:** Jay Dobbs

**General Manager:** Keith Nelson

**Sales Manager:** Mike Cox

**Employees:** 30 to 39

**Delivery Vehicles:** 5 to 9

**Sales:** \$20,000,000 to \$24,999,999

**County:** Etowah

**Brands:** Teavana

##### Bessemer

#### \*UNITED-JOHNSON

##### BROTHERS (D)

6000 Greenwood Parkway

Bessemer, AL 35022

Phone: 205-942-6000

Fax #: 205-945-7465

www.ujbal.com

**President:** Bob Crawford

**Employees:** 50 to 74

**Delivery Vehicles:** 10 to 19

**Sales:** \$3,000,000 to \$4,999,999

**County:** Jefferson

**Brands:** Jones Soda Products, National Beverage/Faygo/Shasta, Nestea, Sweet Leaf Tea, Drank, Barrits Ginger Beer, Bawls Guarana, Crunk!!! Energy Drink, Everfresh Juice, Master Of Mixes, Ohana, Ol' Glory, Rip It, Xing Tea

##### Birmingham

#### \*BIRMINGHAM BEVERAGE

##### CO (D)

211 Citation Court

Birmingham, AL 35209

Phone: 205-942-9403

Fax #: 205-942-9403

hak@alabev.com

www.alabev.com

**Chairman/President:** Harry A.

Kampakis

**General Manager:** Steve Barth

**Chief Financial Officer:** Michael

Silinsky

**Employees:** 75 to 99

**Delivery Vehicles:** 20 to 29

**Sales:** \$30,000,000 to \$39,999,999

**County:** Jefferson

**Computer Software:** Micro Vane,

dBEV, Windows

**Brands:** Bang Energy Drink, Abita

Sodas, G T's Kombucha, Lifeaid,

Oskar Blues Sodas, Red Line,

Rhino Rush, Spider Energy,

Uptime Energy Drink, Welch's

#### \*BIRMINGHAM BUDWEISER (D)

141 Industrial Drive

Birmingham, AL 35211

Phone: 205-945-4893

Fax #: 205-945-0641

www.bhambud.com

**President:** John C. Dobbs Jr.

**General Manager:** Keith Nelson

**Employees:** 100 or more

**Delivery Vehicles:** 40 to 49

**Sales:** \$75,000,000 to \$99,999,999

**County:** Jefferson

**Brands:** Hi-Ball Energy, Teavana,

Calypso

#### \*BUFFALO ROCK COMPANY

111 Oxmoor Road-Box 10048

Birmingham, AL 35202

Phone: 205-942-3435

Fax #: 205-942-8239

www.buffalorock.com

**Chairman/C E O:** James C. Lee III

**President/C O O:** Matthew Dent

**Employees:** 100 or more

**Delivery Vehicles:** 100 or more

**Sales:** \$200,000,000 OR MORE

**Btl. Lines Carbonated:** 4

**Canning Lines:** 3

**Soft Drink Cases:** 40000000

**County:** Jefferson

**Computer Hardware:** IBM PC

**Computer Software:** Oracle

**Brands:** Cytosport/Muscle Milk,

Gatorade Products, Keurig Dr

Pepper, Lipton, Pepsi-Cola

Products, Rock Star Energy Drink,

SoBe Products, Buffalo Rock,

Grapico, Dr. Wham, Sunfresh,

Fruit Shoot, Juice Tyme

#### \*COCA-COLA BTLG CO UNITED

4600 East Lake Blvd

Birmingham, AL 35217

Phone: 205-841-2653

Fax #: 205-849-4679

www.cocacolaunited.com

**President/C E O:** John H. Sherman

**Exec V P/C F O:** Hafiz Chandiwalla

**V P-Supply Chain/Operations:** Stan

Ellington

**Employees:** 100 or more

**Delivery Vehicles:** 100 or more

**Sales:** \$100,000,000 to \$149,999,999

**Btl. Lines Carbonated:** 2

**Soft Drink Cases:** 14000000

**County:** Jefferson

**Brands:** Body Armor, Coca-Cola

Products, Keurig Dr Pepper,

Minute Maid Products, Monster

Beverage Company, Barq's, Core

Power, Dunkin Donuts Iced

Coffee, Fresca, Full Throttle,

Fuze, Fairlife, Fanta, Gold Peak

Tea, Honest Tea, McCafe

Frappes, Mello Yello, Nos Energy

Drink, Peace Tea, Pibb Xtra,

Powerade, Reign, Sprite, Tum-E

Yummies

##### Carbon Hill

#### \*CARBON HILL COCA-COLA

##### BTLG CO (D)

[Coca-Cola Btlg Co United]

[Birmingham, AL 35217]

4959 Prospect Road

Carbon Hill, AL 35549

Phone: 205-924-9922

Fax #: 205-924-0408

www.cocacolaunited.com

**Sales Center Mgr:** Brian Davis

**Employees:** 50 to 74

**Delivery Vehicles:** 5 to 9

**Sales:** \$3,000,000 to \$4,999,999

**County:** Walker

**Brands:** Body Armor, Coca-Cola

Products, Keurig Dr Pepper,

Minute Maid Products, Monster

Beverage Company, Barq's, Core

Power, Dunkin Donuts Iced

Coffee, Fairlife, Fanta, Fresca,

Full Throttle, Fuze, Gold Peak

Tea, Honest Tea, McCafe

Frappes, Mello Yello, Nos Energy

Drink, Peace Tea, Pibb Xtra,

Powerade, Reign, Sprite, Tum-E

Yummies

##### Cullman

#### \*CULLMAN COCA-COLA

##### BTLG CO (D)

[Coca-Cola Btlg Co United]

[Birmingham, AL 35217]

P.O.Box 219

Cullman, AL 35056

Phone: 256-734-0613

Fax #: 256-734-0617

www.cocacolaunited.com

**Sales Center Mgr:** Jeff Williams

**Route Manager:** James Burnahm

**Employees:** 20 to 29

**Delivery Vehicles:** 5 to 9

**Sales:** \$3,000,000 to \$4,999,999

**County:** Cullman

**Brands:** Body Armor, Coca-Cola Products, Keurig Dr Pepper, Minute Maid Products, Monster Beverage Company, Barq's, Core Power, Dunkin Donuts Iced Coffee, Fairlife, Fanta, Fresca, Full Throttle, Fuze, Gold Peak Tea, Honest Tea, McCafe Frappes, Mello Yello, Nos Energy Drink, Peace Tea, Pibb Xtra, Powerade, Reign, Sprite, Tum-E Yummies

#### \*PEPSI-COLA BOTTLING CO (D)

[Pepsi-Cola Bottling Co]

[Decatur, AL 35602]

P.O.Box 926

Cullman, AL 35056

Phone: 256-734-9454

Fax #: 256-739-2350

**General Manager:** Terry Shabel

**Employees:** 30 to 39

**Delivery Vehicles:** 10 to 19

**Sales:** \$2,000,000 to \$2,999,999

**County:** Cullman

**Brands:** Cytosport/Muscle Milk, Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Sierra Mist, Mountain Dew, Mug Root Beer, Starbucks Frappuccino

##### Decatur

#### \*DECATUR COCA-COLA BTLG

##### CO (D)

#1 Refreshment Pl-Bx 1687

Decatur, AL 35602

Phone: 256-353-9211

Fax #: 256-353-7255

**Chairman/President:** Randall S.

Troup

**Vice President:** Frank L. Troup

**Controller:** Kimberly Mayfield

**Employees:** 40 to 49

**Delivery Vehicles:** 10 to 19

**Sales:** \$5,000,000 to \$9,999,999

**County:** Morgan

**Computer Hardware:** IBM AS/400

**Brands:** Coca-Cola Products, Keurig

Dr Pepper, Minute Maid Products,

Mello Yello, Fanta, Barq's, Full

Throttle, Sprite, Gold Peak Tea,

Powerade

#### \*PEPSI-COLA BOTTLING CO (D)

# **Bottled Water Bottlers/ Distributors**

# Bottled Water Bottlers/Distributors

ALABAMA ( Dothan )

## ALABAMA

### Alabaster

#### \*ALABAMA CROWN DIST

**CO (D)**  
*[Georgia Crown Dist Co]*  
*[Mc Donough, GA 30253]*  
 1330 Corporate Woods Dr  
 Alabaster, AL 35007  
 Phone: 205-605-1400  
 www.alabamacrown.com  
**President:** Donald Leebern III  
**Dir-Sales:** Bob Robertson  
**Warehouse Manager:** Carlos Stanton  
**Employees:** 30 to 39  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$10,000,000 to \$14,999,999  
**County:** Shelby  
**Brands:** Perrier, Poland Spring, San Pellegrino, Voss, Acqua Panna, Melwood Spring

### Atmore

#### \*PEPSI-COLA BOTTLING

**CO (D)**  
 P.O.Box 1009  
 Atmore, AL 36504  
 Phone: 251-368-3197  
 Fax #: 251-368-1260  
**President:** H.W. Matthews III  
**General Manager:** Ronald Johnson  
**Sales Manager:** David Strawbridge  
**Employees:** 20 to 29  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$5,000,000 to \$9,999,999  
**County:** Escambia  
**Brands:** Aquafina, O.N.E. Coconut Water

### Attalla

#### \*GADSDEN BUDWEISER DIST

**CO (D)**  
*[Birmingham Budweiser]*  
*[Birmingham, AL 35211]*  
 200 J D Smith Drive  
 Attalla, AL 35954  
 Phone: 256-538-3871  
 Fax #: 256-538-2349  
**President:** Jay Dobbs  
**General Manager:** Keith Nelson  
**Sales Manager:** Mike Cox  
**Employees:** 30 to 39  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$20,000,000 to \$24,999,999  
**County:** Etowah  
**Brands:** Icelandic Glacial

### Bessemer

#### \*UNITED-JOHNSON

**BROTHERS (D)**  
 6000 Greenwood Parkway  
 Bessemer, AL 35022  
 Phone: 205-942-6000  
 Fax #: 205-945-7465  
 www.ujbal.com  
**President:** Bob Crawford  
**Employees:** 50 to 74  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$3,000,000 to \$4,999,999  
**County:** Jefferson  
**Brands:** Deer Park, Fiji, Nestle Pure Life, Perrier, San Pellegrino, Acqua Panna

## Birmingham

#### \*BIRMINGHAM BEVERAGE

**CO (D)**  
 211 Citation Court  
 Birmingham, AL 35209  
 Phone: 205-942-9403  
 Fax #: 205-942-9403  
 hak@alabev.com  
 www.alabev.com  
**Chairman/President:** Harry A. Kampakis  
**General Manager:** Steve Barth  
**Chief Financial Officer:** Michael Silinsky  
**Employees:** 75 to 99  
**Delivery Vehicles:** 20 to 29  
**Sales:** \$30,000,000 to \$39,999,999  
**County:** Jefferson  
**Computer Software:** Micro Vane, dBEV, Windows  
**Brands:** Aquahydrate, Fizzique, Planet H2O

#### \*BIRMINGHAM BUDWEISER (D)

141 Industrial Drive  
 Birmingham, AL 35211  
 Phone: 205-945-4893  
 Fax #: 205-945-0641  
 www.bhambud.com  
**President:** John C. Dobbs Jr.  
**General Manager:** Keith Nelson  
**Employees:** 100 or more  
**Delivery Vehicles:** 40 to 49  
**Sales:** \$75,000,000 to \$99,999,999  
**County:** Jefferson  
**Brands:** Icelandic Glacial, Talking Rain Products

#### \*BUFFALO ROCK COMPANY

111 Oxmoor Road-Box 10048  
 Birmingham, AL 35202  
 Phone: 205-942-3435  
 Fax #: 205-942-8239  
 www.buffalorock.com  
**Chairman/C E O:** James C. Lee III  
**President/C O O:** Matthew Dent  
**Employees:** 100 or more  
**Delivery Vehicles:** 100 or more  
**Sales:** \$200,000,000 OR MORE  
**Btl. Lines Still:** 2  
**Bottled Water Cases:** 10000000  
**County:** Jefferson  
**Computer Hardware:** IBM PC  
**Computer Software:** Oracle  
**Brands:** Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Aqualibrium

#### \*COCA-COLA BTLG CO

**UNITED**  
 4600 East Lake Blvd  
 Birmingham, AL 35217  
 Phone: 205-841-2653  
 Fax #: 205-849-4679  
 www.cocacolaunited.com  
**President/C E O:** John H. Sherman  
**Exec V P/C F O:** Hafiz Chandiwala  
**V P-Supply Chain/Operations:** Stan Ellington  
**Employees:** 100 or more  
**Delivery Vehicles:** 100 or more  
**Sales:** \$100,000,000 to \$149,999,999  
**Btl. Lines Still:** 1  
**Bottled Water Cases:** 6000000  
**County:** Jefferson  
**Brands:** Dasani, Glaceau, Zico Coconut Water

#### GOLDEN TEMPLE (D)

1901 Eleventh Avenue S  
 Birmingham, AL 35205  
 Phone: 205-939-1711

Fax #: 205-939-1733  
**Owner:** Harinam Singh Khalsa  
**Employees:** 5 to 9  
**Delivery Vehicles:** 1 to 4  
**Sales:** Under \$500,000  
**County:** Jefferson  
**Brands:** Golden Temple

#### WATER WAY DISTRIBUTING (D)

P.O.Box 11786  
 Birmingham, AL 35202  
 Phone: 205-326-8800  
 Fax #: 205-326-6640  
**General Manager:** Richard Smith  
**Employees:** 10 to 19  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$2,000,000 to \$2,999,999  
**County:** Jefferson  
**Computer Software:** H2O PAK  
**Brands:** Kyuka, Ice River Springs, Nature's Crystal

## Carbon Hill

#### \*CARBON HILL COCA-COLA

**BTLG CO (D)**  
*[Coca-Cola Btlg Co United]*  
*[Birmingham, AL 35217]*  
 4959 Prospect Road  
 Carbon Hill, AL 35549  
 Phone: 205-924-9922  
 Fax #: 205-924-0408  
 www.cocacolaunited.com  
**Sales Center Mgr:** Brian Davis  
**Employees:** 50 to 74  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$3,000,000 to \$4,999,999  
**County:** Walker  
**Brands:** Dasani, Glaceau, Zico Coconut Water

## Cullman

#### \*CULLMAN COCA-COLA

**BTLG CO (D)**  
*[Coca-Cola Btlg Co United]*  
*[Birmingham, AL 35217]*  
 P.O.Box 219  
 Cullman, AL 35056  
 Phone: 256-734-0613  
 Fax #: 256-734-0617  
 www.cocacolaunited.com  
**Sales Center Mgr:** Jeff Williams  
**Route Manager:** James Burnahm  
**Employees:** 20 to 29  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$3,000,000 to \$4,999,999  
**County:** Cullman  
**Brands:** Dasani, Glaceau, Zico Coconut Water

#### \*PEPSI-COLA BOTTLING CO (D)

*[Pepsi-Cola Bottling Co]*  
*[Decatur, AL 35602]*  
 P.O.Box 926  
 Cullman, AL 35056  
 Phone: 256-734-9454  
 Fax #: 256-739-2350  
**General Manager:** Terry Shabel  
**Employees:** 30 to 39  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$2,000,000 to \$2,999,999  
**County:** Cullman  
**Brands:** Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Sparkletts

## Decatur

#### \*DECATUR COCA-COLA BTLG

**CO (D)**  
 #1 Refreshment Pl-Bx 1687  
 Decatur, AL 35602

Phone: 256-353-9211  
 Fax #: 256-353-7255  
**Chairman/President:** Randall S. Troup  
**Vice President:** Frank L. Troup  
**Controller:** Kimberly Mayfield  
**Employees:** 40 to 49  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$5,000,000 to \$9,999,999  
**County:** Morgan  
**Computer Hardware:** IBM AS/400  
**Brands:** Dasani, Evian, Glaceau

#### \*PEPSI-COLA BOTTLING CO (D)

P.O.Box 2389  
 Decatur, AL 35602  
 Phone: 256-353-8334  
 Fax #: 256-306-0905  
**General Manager:** Rodger Shabel  
**Marketing Manager:** Ronnie Dukes  
**Employees:** 75 to 99  
**Delivery Vehicles:** 30 to 39  
**Sales:** \$15,000,000 to \$19,999,999  
**County:** Morgan  
**Brands:** Aquafina, Propel Fitness Water, Sparkletts

#### \*VALLEY BUDWEISER INC (D)

P.O.Box 1992  
 Decatur, AL 35602  
 Phone: 256-353-4848  
 Fax #: 256-351-9538  
**President:** John Dobbs  
**Vice President:** Wade Weaver  
**Secretary/Treasurer:** James K. Dobbs III  
**Employees:** 20 to 29  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$5,000,000 to \$9,999,999  
**County:** Morgan  
**Brands:** Icelandic Glacial, Talking Rain Products

## Dothan

#### \*ADAMS BEVERAGES INC (D)

3116 John D Odom Road  
 Dothan, AL 36303  
 Phone: 334-983-5161  
 Fax #: 334-983-9482  
 www.adamsbeverages.net  
**Chairman:** William C. Adams  
**President:** Philip Mullin  
**V P-Sales:** Rob Passi  
**Employees:** 40 to 49  
**Delivery Vehicles:** 20 to 29  
**Sales:** \$5,000,000 to \$9,999,999  
**County:** Houston  
**Brands:** Icelandic Glacial, Talking Rain Products, Callaway Blue

#### \*BUFFALO ROCK COMPANY (D)

*[Buffalo Rock Company]*  
*[Birmingham, AL 35202]*  
 3775 Napier Field Road  
 Dothan, AL 36303  
 Phone: 334-794-4102  
 Fax #: 334-792-6709  
 www.buffalorock.com  
**General Manager:** Anita Broughton  
**Employees:** 100 or more  
**Delivery Vehicles:** 30 to 39  
**Sales:** \$20,000,000 to \$24,999,999  
**County:** Houston  
**Brands:** Aquafina, O.N.E. Coconut Water, Propel Fitness Water, Aqualibrium

#### \*DOTHAN COCA-COLA BTLG

**CO (D)**  
*[Coca-Cola Btlg Co United]*  
*[Birmingham, AL 35217]*  
 3936 Napier Field Road  
 Dothan, AL 36303

# Breweries

## Breweries

### AMERICAN VINTAGE BEVERAGE

328 S Jefferson St #1070  
Chicago, IL 60661  
Phone: 312-477-8600  
Fax #: 206-350-4095  
info@americanvintagebeverage.com  
www.americanvintagebeverage.com  
**Brands:** Cayman Jack  
Margarita, Cayman Jack  
Cuban Mojito

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
111 Busch Drive  
Jacksonville, FL 32218  
Phone: 904-751-0700  
Fax #: 904-751-8120  
www.anheuser-busch.com  
**General Manager:** Craig Tomeo  
**Brewmaster:** Jeff Jenkins  
**Employees:** 400 to 499  
**Franchises:** 600  
**Btl. Lines Coldfill:** 3  
**Btl. Lines Carbonated:** 3  
**Canning Lines:** 3  
**Keg/Draft Lines:** 1  
**Capacity:** 10,000,000 to 10,999,999  
Barrels  
**Brands:** Bud Light, Bud Light  
Platinum, Budweiser, Busch,  
Busch Light, Landshark Lager,  
Michelob Amber Bock, Michelob  
Light, Michelob Ultra, Natural  
Ice, Natural Light, Shock Top

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
3101 Busch Drive  
Fairfield, CA 94533  
Phone: 707-429-2000  
Fax #: 707-429-7500  
www.anheuser-busch.com  
**General Manager:** Carl Belshause  
**Brewmaster:** Elizabeth Zaseck  
**Employees:** 400 to 499  
**Franchises:** 600  
**Btl. Lines Coldfill:** 1  
**Btl. Lines Carbonated:** 2  
**Canning Lines:** 2  
**Keg/Draft Lines:** 1  
**Capacity:** 4,000,000 to 4,999,999  
Barrels  
**Brands:** Bud Ice, Bud Light,  
Budweiser, Busch, Busch Ice,  
Busch Light, Patagonia Cerveza  
Pilsner, Hurricane, King Cobra,  
Natural Ice, Natural Light, Rolling  
Rock, Shock Top

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
221 Daniel Webster Hwy  
Merrimack, NH 03054  
Phone: 603-889-6631  
Fax #: 603-595-1233  
www.anheuser-busch.com  
**General Manager:** Tom Jokerst  
**Brewmaster:** Summer Anderson  
**Employees:** 400 to 499  
**Franchises:** 600  
**Btl. Lines Coldfill:** 1  
**Btl. Lines Carbonated:** 3  
**Canning Lines:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 3,000,000 to 3,999,999  
Barrels  
**Brands:** Bass Pale Ale, Bud Light,  
Budweiser, Busch, Busch Light,

Michelob Light, Michelob Ultra,  
Natural Light, Redbridge

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
700 Schrock Road  
Columbus, OH 43229  
Phone: 614-888-6644  
www.anheuser-busch.com  
**General Manager:** Josh Zabek  
**Brewmaster:** Matthew Kaminski  
**Employees:** 500 to 749  
**Franchises:** 600  
**Btl. Lines Coldfill:** 4  
**Btl. Lines Carbonated:** 4  
**Canning Lines:** 3  
**Keg/Draft Lines:** 1  
**Capacity:** 9,000,000 to 9,999,999  
Barrels  
**Brands:** Bud Ice, Bud Light, Bud  
Light Lime, Bud Light Platinum,  
Budweiser, Budweiser Select,  
Busch, Busch Light, Busch N A,  
Landshark Lager, Michelob  
Original Lager, Michelob Amber  
Bock, Michelob Light, Michelob  
Ultra, Natural Ice, Natural Light,  
O' Dou's, O' Dou's Amber,  
Rolling Rock, Select 55

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
2351 Busch Drive  
Fort Collins, CO 80524  
Phone: 970-490-4502  
www.anheuser-busch.com  
**General Manager:** Eugene Bocis  
**Brewmaster:** Patrick Fagan  
**Employees:** 500 to 749  
**Franchises:** 600  
**Btl. Lines Coldfill:** 3  
**Btl. Lines Carbonated:** 3  
**Canning Lines:** 3  
**Keg/Draft Lines:** 1  
**Capacity:** 9,000,000 to 9,999,999  
Barrels  
**Brands:** Bud Ice, Bud Light, Bud  
Light Lime, Bud Light Platinum,  
Budweiser, Budweiser Select,  
Busch, Busch Light, Busch N A,  
Landshark Lager, Michelob  
Original Lager, Michelob Amber  
Bock, Michelob Light, Michelob  
Ultra, Natural Ice, Natural Light,  
O' Dou's, Rolling Rock, Shock  
Top, Select 55

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
100 Busch Drive  
Cartersville, GA 30121  
Phone: 770-386-2000  
Fax #: 770-606-3018  
www.anheuser-busch.com  
**General Manager:** Kevin Fahrenkrog  
**Brewmaster:** Chrissy Davenport  
**Employees:** 500 to 749  
**Franchises:** 600  
**Btl. Lines Coldfill:** 4  
**Btl. Lines Carbonated:** 4  
**Canning Lines:** 2  
**Capacity:** 7,000,000 to 7,999,999  
Barrels  
**Brands:** Best Damn Cream Soda, Best  
Damn Root Beer, Best Damn Hard  
Tea, Bud Ice, Bud Light, Bud Light  
Lime, Ritas Flavors, Bud Light  
Platinum, Budweiser, Budweiser  
Black Lager, Busch, Busch Ice, Busch

Light, Hurricane Malt Liquor, King  
Cobra, Michelob Original Lager,  
Michelob Ultra, Michelob Ultra Pure  
Gold, Natural Ice, Natural Light

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
200 U S Highway #1 & #9  
Newark, NJ 07114  
Phone: 973-645-7700  
Fax #: 973-645-7901  
www.anheuser-busch.com  
**General Manager:** Michael Higgins  
**Brewmaster:** Jeremy Duncan  
**Employees:** 500 to 749  
**Franchises:** 600  
**Btl. Lines Coldfill:** 2  
**Btl. Lines Carbonated:** 3  
**Canning Lines:** 3  
**Keg/Draft Lines:** 1  
**Capacity:** 7,000,000 to 7,999,999  
Barrels  
**Brands:** Bud Ice, Bud Light,  
Budweiser, Busch, Busch Light,  
Hurricane, King Cobra, Natural  
Ice, Natural Light, Rolling Rock

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
775 Gellhorn Drive  
Houston, TX 77029  
Phone: 713-675-2311  
www.anheuser-busch.com  
**General Manager:** Chase Shumate  
**Brewmaster:** Rich Cooper  
**Employees:** 750 to 999  
**Franchises:** 600  
**Btl. Lines Coldfill:** 5  
**Btl. Lines Carbonated:** 5  
**Canning Lines:** 4  
**Keg/Draft Lines:** 1  
**Capacity:** 14,000,000 to 14,999,999  
Barrels  
**Brands:** Bud Ice, Bud Light, Bud  
Light Lime, Budweiser,  
Budweiser Select, Busch, Busch  
Light, Hurricane, Natural Light,  
Michelob Ultra, Natural Ice,  
Select 55, Ziegen Bock

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
2885 Belgium Road  
Baldwinsville, NY 13027  
Phone: 315-635-4000  
Fax #: 315-635-4404  
www.anheuser-busch.com  
**General Manager:** Bryan Sullivan  
**Brewmaster:** Nick Offredi  
**Employees:** 750 to 999  
**Franchises:** 600  
**Btl. Lines Coldfill:** 4  
**Btl. Lines Carbonated:** 5  
**Canning Lines:** 2  
**Keg/Draft Lines:** 1  
**Capacity:** 7,000,000 to 7,999,999  
Barrels  
**Brands:** Bass Pale Ale, Bud Ice, Bud  
Light, Bud Light Lime,  
Budweiser, Budweiser Select,  
Busch, Busch Light, Hurricane,  
Michelob Original Lager,  
Michelob Golden Draft, Michelob  
Light, Michelob Ultra, Natural  
Ice, Natural Light, Wild Blue

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*

7801 Pocahontas Trail  
Williamsburg, VA 23185  
Phone: 757-253-3600  
www.anheuser-busch.com  
**General Manager:** Jeff Scott  
**Brewmaster:** Joel Pipman  
**Employees:** 750 to 999  
**Franchises:** 600  
**Btl. Lines Coldfill:** 4  
**Btl. Lines Carbonated:** 4  
**Canning Lines:** 4  
**Keg/Draft Lines:** 1  
**Capacity:** 9,000,000 to 9,999,999  
Barrels  
**Brands:** Bud Ice, Bud Light, Bud  
Light Lemon Tea, Bud Light  
Lime, Bud Light Orange,  
Budweiser, Budweiser Black  
Lager, Budweiser Select, Busch,  
Busch Ice, Busch Light, Hurricane  
Hi Gravity, Hurricane Malt  
Liquor, King Cobra, Landshark  
Lager, Michelob Original Lager,  
Michelob Amber Bock, Michelob  
Light, Michelob Ultra, Michelob  
Ultra Amber, Michelob Ultra  
Infusions, Natural Ice, Natural  
Light, Naturdays, Select 55,  
Shock Top

### ANHEUSER-BUSCH INC

*[Anheuser-Busch Inc]*  
*[St. Louis, MO 63118]*  
15800 Roscoe Boulevard  
Van Nuys, CA 91406  
Phone: 818-989-5300  
Fax #: 818-908-5695  
www.anheuser-busch.com  
**General Manager:** Eric Gutierrez  
**Brewmaster:** Nathan Hungate  
**Employees:** 750 to 999  
**Franchises:** 600  
**Btl. Lines Coldfill:** 4  
**Btl. Lines Carbonated:** 4  
**Canning Lines:** 4  
**Keg/Draft Lines:** 1  
**Capacity:** 12,000,000 to 12,999,999  
Barrels  
**Brands:** Bud Ice, Bud Light, Bud  
Light Lime, Ritas Flavors, Bud  
Light Platinum, Budweiser Black  
Lager, Budweiser Chelada,  
Budweiser, Bud Light Chelada,  
Busch, Busch Light, Hurricane Hi  
Gravity, Hurricane Ice, King  
Cobra, Michelob Amber Bock,  
Michelob Ultra, Natty Daddy,  
Natural Ice, Natural Light, Rolling  
Rock, Select 55, Shock Top

### ANHEUSER-BUSCH INC

One Busch Place  
St. Louis, MO 63118  
Phone: 314-577-2000  
Fax #: 314-577-2900  
www.anheuser-busch.com  
**General Manager:** Jim Bicklein  
**Brewmaster:** Natalie Johnson  
**Employees:** 1000 to 1249  
**Franchises:** 600  
**Btl. Lines Coldfill:** 5  
**Btl. Lines Carbonated:** 5  
**Canning Lines:** 5  
**Keg/Draft Lines:** 1  
**Capacity:** 15,000,000 to 15,999,999  
Barrels  
**Brands:** Beck's, Beck's Premier  
Light, Bud Light, Bud Light  
Chelada, Bud Light Platinum,  
Budweiser, Budweiser Black  
Lager, Budweiser Chelada,  
Budweiser Select, Busch, Busch

# **Craft/Micro- breweries**

# Craft/Microbreweries

## 10 BARREL BREWING

62970 N E 18 Street  
Bend, OR 97701  
Phone: 541-585-1007  
www.10barrel.com  
**Btl. Lines Coldfill:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 45,000 to 49,999 Barrels  
**Brands:** Apocalypse I P A, Sinister Black Ale, O G Wheat I P A

## 14TH STAR BREWING

133 North Main Street-Ste 7  
Saint Albans, VT 05478  
Phone: 802-528-5988  
info@14thstarbrewing.com  
www.14thstarbrewing.com  
**Owner/Brewer:** Steve Gagner  
**Employees:** 5 to 9  
**Canning Lines:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 5,000 to 7,499 Barrels  
**Brands:** Maple Breakfast Stout, Recruit Golden Ale, Seasonals, Tribute IPA, Valor Hoppy Amber

## 21ST AMENDMENT BREWERY

[21st Amendment Brewery]  
[San Leandro, CA 94577]  
563 Second Street  
San Francisco, CA 94107  
Phone: 415-369-0900  
elizabeth@21st-amendment.com  
www.21st-amendment.com  
**Canning Lines:** 1  
**Capacity:** 100,000 to 124,999 Barrels  
**Brands:** Brew Free! Or Die I P A, Back In Black, Fireside Chat, Hell Or High Watermelon, Sneak Attack, Down to Earth, Toaster Pastry, El Sully

## 3 BADGE BEVERAGE CORP

32 Patten Street  
Sonoma, CA 95476  
Phone: 707-996-8463  
info@3badge.com  
www.3badge.com  
**Chief Operating Officer:** Richard Zeller  
**President:** August Sebastiani  
**Chief Financial Officer:** Keith Casale  
**Employees:** 10 to 19  
**Brands:** Gus the Bus

## 3 DAUGHTERS BREWING

222 22 Street-S Bldg 1  
Saint Petersburg, FL 33712  
Phone: 727-495-6001  
https://3dbrewing.com  
**Owner:** Mike Harting  
**Employees:** 10 to 19  
**Canning Lines:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 10,000 to 12,499 Barrels  
**Brands:** Seasonals, # The Pilsner, A Wake Coffee Blonde Ale, Beach Blonde Ale, Belgian Dubbel, Bimini Twist IPA, Black IPA, Brown American Wheat, Daughters Cider, Elisa Gluten Friendly Golden Ale, Floating Dock Light IPA, Nitro Session Porter, Rod Bender Red Ale, Silk O' The Kine Irish Stout Nitro, Stern Line Stout

## 3 FLOYDS BREWING

9750 Indiana Parkway  
Munster, IN 46321  
Phone: 219-922-4425  
www.3floyds.com  
**Co-Founder:** Nick Floyd  
**Employees:** 30 to 39

**Btl. Lines Coldfill:** 1

**Keg/Draft Lines:** 1

**Capacity:** 50,000 to 74,999 Barrels  
**Brands:** A K 96, Alpha King, Arctic Panzer Wolf, Backmasking, Barrel-Aged Black Sun Stout, Barrel-Aged Dark Lord De Muerte, Barrel-Aged Ice Grille, Barrel-Aged Moloko, Bourbon Barrel-Aged Robert the Bruce with Raspberries, Bully Guppy, Cabra, Cabrito, Conquistador De La Muerte, Crack The Skye, Cuvee De Viking, Dreadnaught IPA, Gumballhead, Jinx Proof, Lazernsnake, Murda'd Out Stout, Necron 99, Owd Engwish Barrel-Aged Barley Wine, Permanent Funeral, Robert The Bruce, Ronaldo, Space Station Middle Finger, Spazzerack!, Tiberian Inquisitor, Yum Yum, Zombie Dust

## 4 HANDS BREWING COMPANY

1220 South 8 Street  
Saint Louis, MO 63104  
Phone: 314-436-1559  
www.4handsbrewery.com  
**Owner:** Kevin Lemp  
**Employees:** 10 to 19  
**Keg/Draft Lines:** 1  
**Capacity:** 15,000 to 17,499 Barrels  
**Brands:** Seasonals, Barrel-Aged, Cast Iron Oatmeal Brown, City Wide Pale Ale, City Wide Pils, Divided Sky Rye IPA, Incarnation, Single Speed

## 5 RABBIT CERVECERIA INC

6398 West 74 Street  
Chicago, IL 60638  
Phone: 312-895-9591  
info@5rabbitbrewery.com  
www.5rabbitbrewery.com  
**Chief Executive Officer:** Andres Araya  
**Employees:** 5 to 9  
**Btl. Lines Coldfill:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 7,500 to 9,999 Barrels  
**Brands:** 5 Grass, 5 Lizard, 5 Rabbit, 5 Vulture, Gringolandia Beers, Loteria Beers, Paletas Beers

## 512 BREWING COMPANY

407 Radam Lane-Ste F200  
Austin, TX 78745  
Phone: 512-921-1545  
www.512brewing.com  
**Co-Founder:** Kevin Brand  
**Employees:** 10 to 19  
**Keg/Draft Lines:** 1  
**Capacity:** 10,000 to 12,499 Barrels  
**Brands:** Seasonals, 512 IPA, 512 Pale, 512 Pecan Porter, 512 Wit

## 7 SEAS BREWING COMPANY

2101 Jefferson Avenue  
Tacoma, WA 98402  
Phone: 253-514-8129  
info@7seasbrewing.com  
www.7seasbrewing.com  
**President:** Mike Runion  
**Employees:** 5 to 9  
**Canning Lines:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 5,000 to 7,499 Barrels  
**Brands:** Seasonals, 253 Pilsner, Ballz Deep Double IPA, British Pale Ale, Cascadian Dark Ale, Cutt's NW Amber, Export Stout, Life Jacket Citrus IPA, Rude Parrot Single IPA, Water Chopper Gose

## 8TH WONDER BREWERY

2202 Dallas Street  
Houston, TX 77003

Phone: 713-397-0072

info@8thWonderBrew.com

www.8thwonderbrew.com

**Co-Founder/President:** Ryan Soroka

**Employees:** 10 to 19

**Canning Lines:** 1

**Keg/Draft Lines:** 1

**Capacity:** 10,000 to 12,499 Barrels

**Brands:** Seasonals, Alternate Universe, Dome Faux'm, Hopston, Intellectuale, Rocketfuel

## ABITA BREWING COMPANY

P.O.Box 1510  
Abita Springs, LA 70420  
Phone: 985-893-3143  
Fax #: 985-898-3546  
abitabeer@aol.com  
www.abita.com  
**President:** David Blossman  
**Employees:** 30 to 39  
**Btl. Lines Carbonated:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 150,000 to 199,999 Barrels  
**Brands:** Abita Amber, Turbodog, Abita Purple Haze, Abita Seasonals, Abita Light

## ABQ BREW PUB

6601 Uptown Blvd NE-Ste B  
Albuquerque, NM 87110  
Phone: 505-884-1116  
www.abqbrewpub.com  
**Owner:** Adam Krafft  
**Employees:** 5 to 9  
**Btl. Lines Coldfill:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 7,500 to 9,999 Barrels  
**Brands:** Alien Amber Ale, Alien Beers, Black Hole IPA, Crop Circle Wheat, Galaxy Lager, Milky Way Stout, Pancho Verde Chili Cerveza, Sun Chaser Pale Ale

## ADIRONDACK PUB AND

### BREWERY

33 Canada Street  
Lake George, NY 12845  
Phone: 518-668-0002  
www.adkpub.com  
**Owner:** John Carr  
**Employees:** 5 to 9  
**Btl. Lines Coldfill:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 7,500 to 9,999 Barrels  
**Brands:** Seasonals, Bear Naked Ale, Bobcat Blonde Lager, Dirty, Easy Hike Session IPA, Iroquois Pale Ale

## ALAMO BEER COMPANY

415 Burnet Street  
San Antonio, TX 78202  
Phone: 210-872-5589  
question@alamobeer.com  
www.alamobeer.com  
**Owner:** Eugene Simor  
**Employees:** 5 to 9  
**Btl. Lines Coldfill:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 5,000 to 7,499 Barrels  
**Brands:** Alamo Amber Lager, Alamo German Pale Ale, Alamo Golden Ale, Alamo Pilsner

## ALASKAN BREWING

### COMPANY

5429 Shaune Drive  
Juneau, AK 99801  
Phone: 907-780-5866  
Fax #: 907-780-4514  
info@alaskanbeer.com

www.alaskanbeer.com

**Chief Executive Officer:** Linda Thomas

**President/Brewmaster:** Geoff Larson

**Plant Manager:** Curtis Holmes

**Dir-Finance:** Julie Pierce

**Dir-Government Affairs:** Marcelle Larson

**Production Manager:** David Wilson

**Mgr-Nat'l Sales:** Merv Boyce

**Employees:** 100 to 124

**Franchises:** 89

**Btl. Lines Coldfill:** 1

**Canning Lines:** 1

**Keg/Draft Lines:** 1

**Capacity:** 150,000 to 199,999 Barrels

**Brands:** Alaskan Smoked Porter, Alaskan Amber, Alaskan Freeride A P A, Alaskan Stout, Alaskan White Ale, Alaskan Winter Ale, Alaskan Summer Ale, Alaskan Ice Bay I P A, Alaskan Pilot Series

## ALCHEMIST CANNERY

35 Crossroad  
Waterbury, VT 05676  
Phone: 802-244-7744  
www.alchemistbeer.com  
**Co-Owner:** John Kimmich  
**Co-Owner:** Jen Kimmich  
**Employees:** 10 to 19  
**Canning Lines:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 12,500 to 14,999 Barrels  
**Brands:** Beelzebub, Crusher, Focal Banger, Heady Topper, Limited Edition, Pappys Porter

## ALE ASYLUM

2002 Pankratz Street  
Madison, WI 53704  
Phone: 608-663-3926  
www.aleasyllum.com  
**Co-Owner:** Otto Dilba  
**Employees:** 10 to 19  
**Keg/Draft Lines:** 1  
**Capacity:** 20,000 to 24,999 Barrels  
**Brands:** Seasonals, Ambergeddon, Bedlam!, Demento, Hopalicious, Madtown, Unshadowed, Velvetten Habit

## ALESMITH BREWING

### COMPANY

9990 Alesmith Court  
San Diego, CA 92126  
Phone: 858-549-9888  
Fax #: 858-549-1052  
peter@alesmith.com  
www.alesmith.com  
**President:** Peter Zien  
**Employees:** 20 to 29  
**Capacity:** 35,000 to 39,999 Barrels  
**Brands:** Anvil E S B Ale, Nutbrown Ale, Grand Cru, Wee Heavy, Alesmith I P A, Old Numbskull, Evil Dead Red, Horny Devil, Alesmith X, Lil' Devil, S D Pale Ale .394, Speedway Stout

## ALEWERKS BREWING

### COMPANY

189B Ewell Road  
Williamsburg, VA 23188  
Phone: 757-220-3670  
contact@alewerks.com  
www.alewerks.com  
**Employees:** 5 to 9  
**Btl. Lines Coldfill:** 1  
**Keg/Draft Lines:** 1  
**Capacity:** 5,000 to 7,499 Barrels  
**Brands:** Seasonals, BBP, Bitter Valentine, Black Forest, Café

# Distilleries

# Distilleries

## 21ST CENTURY SPIRITS

6560 East Washington Blvd  
Commerce, CA 90040  
Phone: 323-832-4489  
wbrown@21stcenturyspirits.com  
www.21stcenturyspirits.com  
**President/C O O:** Thomas Gibson  
**Employees:** 10 to 19  
**Franchises:** 40  
**Brands:** Blue Ice Vodka

## 3 BADGE BEVERAGE CORP

32 Patten Street  
Sonoma, CA 95476  
Phone: 707-996-8463  
info@3badge.com  
www.3badge.com  
**Chief Operating Officer:** Richard Zeller  
**President:** August Sebastiani  
**Chief Financial Officer:** Keith Casale  
**Employees:** 10 to 19  
**Brands:** Bozal Mezcal, Kirk and Sweeney Rum, La Pivon Vermouth, Pasote Tequila, Uncle Val's Gin

## 375 PARK AVENUE SPIRITS

[Sazerac Company Inc]  
[New Orleans, LA 70130]  
10101 Linn Station Road  
Louisville, KY 40223  
Phone: 631-991-3618  
info@375park.com  
www.375park.com  
**President/C E O:** Jason Schladenhauffen  
**National Sales Manager:** Evan Cohen  
**Marketing Manager:** Brian Reames  
**Controller:** Valerie Bame  
**Sales Administrator:** Kristin Lanci  
**Brands:** Gold Rush

## A SMITH BOWMAN

**DISTILLERY**  
[Sazerac Company Inc]  
[New Orleans, LA 70130]  
One Bowman Drive #100  
Fredericksburg, VA 22408  
Phone: 540-373-4555  
Fax #: 540-371-2236  
www.asmithbowman.com  
**President:** Mark Brown  
**Chief Operating Officer:** Jake Wenz  
**Chief Financial Officer:** Christopher Skinger  
**V P-Human Resources:** Kathy Thelen  
**V P-Sales/Marketing:** Steve Wyant  
**Employees:** 5 to 9  
**Franchises:** 8  
**Btl. Lines Coldfill:** 1  
**Capacity:** 5,000,000 to 7,499,999 Gallons  
**Brands:** John J Bowman V A Bourb, Bowman Brothers V A Bourb, Abraham Bowman V A Ltd, Geo Bowman Dark Carib Rum, Deep Run Virginia Vodka, Sunset Hills Virginia Gin

## AL-RITE

18524 N E Second Ave  
Miami, FL 33179  
Phone: 305-652-2540  
Fax #: 305-652-4478  
sales@al-rite.com  
www.al-rite.com  
**President:** Steve Bragg  
**Dir-Quality Control:** Clifford Spring

**Operations Manager:** David Longest  
**Employees:** 10 to 19  
**Btl. Lines Hotfill:** 1  
**Btl. Lines Coldfill:** 2  
**Brands:** Steve's Margarita, Steve's Long Island Tea, Steve's Cosmo, Steve's Sugarfr Margarita

## ANHEUSER-BUSCH INC

One Busch Place  
St. Louis, MO 63118  
Phone: 314-577-2000  
Fax #: 314-577-2900  
www.anheuser-busch.com  
**President/C E O:** Michel Doukeris  
**President-The Craft Beer Unit:** Marcel Michaelis  
**President-Beyond Beer:** Fabricio Zonzini  
**V P-Finance/Solutions:** Nelson Jamel  
**V P-Legal & Corp Affairs:** Cesar Vargas  
**V P-Procurement/Sustainability:** Ingrid De Ryck  
**V P-People:** Agostino De Gasperis  
**V P-Logistics:** Elito Siqueira  
**V P-Sales:** Brendan Whitworth  
**V P-Marketing:** Marcel Marcondes  
**V P-Business/Wholesale Dev:** Bob Tallett  
**V P-Supply:** Dave Taylor  
**General Counsel:** Craig Katerberg  
**Employees:** 3000 or more  
**Franchises:** 600  
**Brands:** Cutwater Spirits

## ARTY'S LEGENDARY

**COCKTAILS**  
18 Sixth Street  
Clintonville, WI 54929  
Phone: 920-527-1092  
timothy.pappin@drinkartys.com  
www.drinkartys.com  
**President:** Timothy Pappin  
**V P-Operations:** Ryan Mijal  
**Employees:** 5 to 9  
**Brands:** Arty's Legendary Cocktails

## ASHEVILLE DISTILLING

12 Old Charlotte Hwy #140  
Asheville, NC 28803  
Phone: 828-575-2000  
info@ashevilledistilling.com  
www.ashevilledistilling.com  
**Btl. Lines Coldfill:** 1  
**Capacity:** 100,000 to 249,999 Gallons  
**Brands:** Troy & Sons Platinum, Troy & Sons Oak Reserve, Blonde Whiskey

## BEAM SUNTORY

[Beam Suntory]  
[Deerfield, IL 60015]  
3200 Georgetown Road  
Frankfort, KY 40601  
Phone: 502-695-3010  
Fax #: 502-848-5950  
www.beamsuntory.com  
**Brands:** Jim Beam, Old Grand-Dad, Gilbey's, Kamchatka, Old Overholt Rye

## BEAM SUNTORY

[Beam Suntory]  
[Deerfield, IL 60015]  
1600 Lebanon Junction Rd  
Boston, KY 40107  
Phone: 502-833-4611  
Fax #: 502-833-9712  
www.beamsuntory.com

**Brands:** Jim Beam, Basil Hayden's, Old Grand-Dad

## BEAM SUNTORY

222 Merchandise Mart Plaza #1600  
Chicago, IL 60654  
Phone: 312-964-6999  
www.beamsuntory.com  
**President/C E O:** Albert Baladi  
**President-North America:** Greg Hughes  
**President-Int'l:** Pryce Greenow  
**President-Japan/China:** Sho Senba  
**President-Brands:** Jessica Spence  
**Sr V P/C F O:** Marc Andre Tournant  
**Sr V P/Gen Counsel:** Todd Bloomquist  
**Sr V P-Human Resource:** Paula Erickson  
**Sr V P-Corp Comm:** Clarkson Hine  
**Sr V P/Chief Supply Chain:** David Hunter  
**Sr V P-Chief Strategy Officer:** Vince Ambrosino  
**Sr V P/Advisor to CEO:** Hiroshi Miyamori  
**Employees:** 400 to 499  
**Brands:** (ri), After Shock, Jim Beam, Baker's, Basil Hayden's, Booker's, De Kuyper, Gilbey's, Kessler, Knob Creek, Legent, Little Book, Maker's Mark, Old Crow, Old Grand-Dad, Old Overholt Rye, Red Stag, Ronrico, Teacher's

## BEAM SUNTORY

[Beam Suntory]  
[Deerfield, IL 60015]  
526 Happy Hollow Road  
Clermont, KY 40110  
Phone: 502-543-2221  
Fax #: 502-543-6660  
www.beamsuntory.com  
**Distillery Manager:** Kevin Evans  
**Brands:** Jim Beam, Knob Creek, Booker's, Basil Hayden's, Baker's, Jim Beam Rye

## BELMONT FARM DISTILLERY

13490 Cedar Run Road  
Culpeper, VA 22701  
Phone: 540-825-3207  
www.belmontfarmdistillery.com  
**Chief Executive Officer:** Chuck Miller  
**Btl. Lines Coldfill:** 2  
**Brands:** Belmont Farms Spirits, Butcher Holler, Climax, Kopper Kettle V A Whiskey, Kopper Kettle Vodka, Virginia Lightning, Virginia Lightning Moon

## BENDISTILLERY

19330 Pinehurst Road  
Bend, OR 97701  
Phone: 541-318-0200  
Fax #: 541-318-1886  
sales@bendistillery.com  
www.bendistillery.com  
**Founder:** Jim Bendis  
**Chief Executive Officer:** Alan Dietrich  
**V P-Fin/Compliance:** Jennah Padilla  
**Mgr-Nat'l Sales:** James Padilla  
**Production Manager:** Hannah Rounton  
**Employees:** 10 to 19  
**Franchises:** 18  
**Btl. Lines Coldfill:** 1  
**Brands:** Crater Lake Gin, Crater Lake Vodka, Crater Lake Reserve Vodka, Crater Lake Pepper

Vodka, Crater Lake Hazelnut Vodka, Crater Lake Rye Whiskey, Crater Lake Estate Gin

## BOSTON BRANDS OF MAINE

21 Saratoga St-Bx 2359  
Lewiston, ME 04241  
Phone: 207-783-1433  
Fax #: 207-783-8409  
**Employees:** 200 to 249  
**Btl. Lines Carbonated:** 6  
**Capacity:** 1,000,000 to 1,999,999 Gallons  
**Brands:** Mr Boston

## BRUCKELEEN DISTILLING

77 19 Street  
Brooklyn, NY 11232  
Phone: 347-725-4985  
info@brkdilling.com  
www.brkdilling.com  
**Employees:** 10 to 19  
**Btl. Lines Coldfill:** 1  
**Capacity:** 0 to 49,999 Gallons  
**Brands:** Glorious Gin, 77 Whiskey

## BROWN-FORMAN

850 Dixie Highway-Bx 1080  
Louisville, KY 40201  
Phone: 502-585-1100  
Fax #: 502-774-6633  
brown-forman@b-f.com  
www.brown-forman.com  
**Chairman:** Garvin Brown IV  
**President/C E O:** Lawson Whiting  
**Exec V P/C F O:** Jane Morreau  
**Sr V P/Chief Brands Officer:** Matias Bentele  
**Exec V P/Gen Counsel:** Matthew Hamel  
**Sr V P/Pres-N A/Canada:** John Hayes  
**Sr V P/Pres-Int'l Div:** Thomas Hinrichs  
**Sr V P-Sales:** Johnny Manuel III  
**Sr V P-Chief Hum Res:** Kristen Hawley  
**Sr V P-Chief Of Staff:** Lisa Steiner  
**Sr V P-Chief Production Officer:** Alex Alvarez  
**Sr V P-Chief Diversity Officer:** Ralph DeChabert  
**V P-West:** Chris Burt  
**V P-Southeast:** Erin Schlader  
**V P/Dir-Midwest Div:** Jeremy Shepard  
**V P/Dir-Central Div:** Robert Ferguson  
**Dir-Strategy/Corp Dev:** Michael Masick  
**Employees:** 3000 or more  
**Franchises:** 350  
**Brands:** Cooper's Craft, Early Times, Fords Gin, Gentleman Jack, Jack Daniel's, Jack Daniels R T D, Jack Daniel's Single Bbl, Old Forester, Pepe Lopez, Woodford Reserve

## BUB'S DISTILLERY

2890 South Aviator Lane  
Republic, MO 65738  
Phone: 417-612-3713  
detherage3@gmail.com  
www.bubsdistillery.com  
**Owner:** Spencer Detherage  
**Employees:** 1 to 4  
**Capacity:** 0 to 49,999 Gallons  
**Brands:** Bub's Gin, Tru Shine

## BUFFALO TRACE DISTILLERY

[Sazerac Company Inc]  
[New Orleans, LA 70130]  
113 Great Buffalo Trace

# Wineries/Cider

## CALIFORNIA

### ARIZONA

#### SONOITA VINEYARDS

290 Elgin Canelo Road  
Elgin, AZ 85611  
Phone: 520-455-5893  
winery@sonoitavineyards.com  
www.sonoitavineyards.com  
**Founder:** Gordon R. Dutt  
**Winemaker:** Lori Reynolds  
**Employees:** 5 to 9  
**Franchises:** 1  
**Capacity:** 0 to 49,999 Gallons  
**Brands:** Sonoita Vineyards

### ARKANSAS

#### MOUNT BETHEL WINERY

P.O.Box 137  
Altus, AR 72821  
Phone: 479-468-2444  
sales@mountbethel.com  
www.mountbethel.com  
**Owner:** Eugene J. Post  
**Owner:** Peggy Post  
**Employees:** 1 to 4  
**Btl. Lines Coldfill:** 1  
**Capacity:** 0 to 49,999 Gallons  
**Brands:** Mount Bethel

#### POST WINERY INC

1700 St. Mary's Mtn Road  
Altus, AR 72821  
Phone: 479-468-2741  
Fax #: 479-468-2740  
info@postwinery.com  
www.postwinery.com  
**President:** Paul J. Post  
**Chief Financial Officer:** John Post  
**Vice President:** Andrew B. Post  
**Vineyard Manager:** Tyler Buelow  
**Sales Manager:** Joseph J.T. Post  
**Dir-Retail Sales:** E. Christina Post  
**Controller:** Laura Lehnen  
**Employees:** 40 to 49  
**Franchises:** 3  
**Btl. Lines Coldfill:** 1  
**Capacity:** 250,000 to 499,999 Gallons  
**Brands:** Subiaco Abbey, Post  
Familie Vineyards, Post's, St.  
John Winery

#### WIEDERKEHR WINE

##### CELLARS

3324 Swiss Family Drive  
Wiederkehr Village, AR 72821  
Phone: 479-468-2611  
Fax #: 479-468-4791  
wiederkehr@centurytel.net  
www.wiederkehrwines.com  
**Chief Executive Officer:** Al  
Wiederkehr  
**President:** Gary Wiederkehr  
**Vice President:** Dennis Wiederkehr  
**Asst Secretary:** Suzanne Shankle  
**Employees:** 50 to 59  
**Btl. Lines Carbonated:** 2  
**Capacity:** 1,000,000 to 1,999,999  
Gallons  
**Brands:** Wiederkehr, Swiss Family  
Vineyard

info@3badge.com  
www.3badge.com  
**Chief Operating Officer:** Richard  
Zeller  
**President:** August Sebastiani  
**Chief Financial Officer:** Keith Casale  
**Employees:** 10 to 19  
**Brands:** Cedar & Salmon, Gehricke

#### A NONINI WINERY

2640 North Dickenson Ave  
Fresno, CA 93723  
Phone: 559-275-1936  
Fax #: 559-241-7119  
www.noniniwines.com  
**General Manager:** James Jordan  
**Employees:** 1 to 4  
**Franchises:** 1  
**Capacity:** 50,000 to 99,999 Gallons  
**Brands:** Nonini Vintners

#### A RAFANELLI WINERY

4685 West Dry Creek Road  
Healdsburg, CA 95448  
Phone: 707-433-1385  
www.arafanelliwinery.com  
**Owner:** David A. Rafanelli  
**V P/Nat'l Sales Dir:** Patricia L. Rafanelli  
**Employees:** 1 to 4  
**Capacity:** 0 to 49,999 Gallons  
**Brands:** A Rafanelli

#### A S V WINES INC

1998 Road 152  
Delano, CA 93215  
Phone: 661-792-3159  
Fax #: 661-792-2875  
sales@asvwiners.com  
www.asvwiners.com  
**President:** Marko B. Zaninovich  
**V P/General Manager:** William J.  
Nakata  
**V P-Sales:** Jeffrey Dye  
**Winemaker:** Phil Francioni  
**Employees:** 10 to 19  
**Franchises:** 6  
**Btl. Lines Coldfill:** 2  
**Capacity:** 10,000,000 to 12,499,999  
Gallons  
**Brands:** Bulk Wine, Muirwood,  
Canyon Oaks, Crow Canyon

#### ACCOLADE WINES NORTH AMERICA

2306 Magnolia Drive  
Healdsburg, CA 95448  
Phone: 707-857-2594  
info@accoladewinesna.com  
www.accoladewinesna.com  
**Chief Operating Officer:** Robert  
Foye  
**V P-Sales/Marketing:** Greg Dobie  
**Brands:** Atlas Peak, Echo Falls,  
Geyser Peak, Outlot, X Y Zin

#### ALEXANDER AND WAYNE

2922 Grand Ave-P.O.Bx 636  
Los Olivos, CA 93441  
Phone: 805-688-9665  
Fax #: 805-686-1690  
**President/General Manager:** Arthur  
A. White  
**Employees:** 5 to 9  
**Capacity:** 0 to 49,999 Gallons  
**Brands:** Alexander And Wayne

#### ALEXANDER VALLEY VYDS

8644 Highway 128  
Healdsburg, CA 95448  
Phone: 707-433-7209  
Fax #: 707-433-9408  
avv@avvwine.com  
www.avvwine.com

**Owner:** Harry H. Wetzel III  
**Vineyard Manager:** Mark Houser  
**Accountant:** Linda Wetzel  
**Winemaker:** Kevin Hall  
**Sales Manager:** Rob Wetzel  
**Asst Winemaker:** Harry Wetzel IV  
**Employees:** 20 to 29  
**Franchises:** 60  
**Btl. Lines Coldfill:** 1  
**Capacity:** 250,000 to 499,999  
Gallons

**Brands:** Alexander Valley Vineyard,  
Gewurz, Redemption Zin, Cyrus,  
Sin Zin, Temptation Zin,  
Alexander School Reserve

#### ALMADEN CELLARS

[Wine Group (The)]  
[Tracy, CA 95377]  
22004 Road 24  
Madera, CA 93638  
Phone: 559-662-9000  
Fax #: 559-662-9029  
**General Manager:** Doug Lyman  
**Employees:** 100 to 124  
**Capacity:** 20,000,000 to 24,999,999  
Gallons  
**Brands:** Almaden

#### ANDRETTI WINERY

4162 Big Ranch Road  
Napa, CA 94558  
Phone: 877-386-5070  
info@andrettiwinery.com  
www.andrettiwinery.com  
**General Manager:** Roger de  
Lorimier  
**Brands:** Andretti Winery, Villa  
Andretti, Montona

#### APPELLATION VENTURES

LLC  
P.O.Box 278780  
Sacramento, CA 95827  
Phone: 877-367-7312  
info@appellationventures.com  
www.esservineyards.com  
**President/C E O:** Steve Manley  
**Employees:** 5 to 9  
**Brands:** Esser Vineyards

#### ASTI WINERY

[Treasury Wine Estates]  
[Napa, CA 94558]  
P.O.Box 245  
Cloverdale, CA 95425  
Phone: 707-894-2541  
**General Manager:** Jeff Collins  
**Brands:** Cellar No. 8

#### BABCOCK VINEYARDS

P.O.Box 637  
Lompoc, CA 93438  
Phone: 805-736-1455  
Fax #: 805-736-3886  
www.babcockwinery.com  
**Vice President:** Bryan Babcock  
**General Manager:** Terrie Marlin  
**Employees:** 10 to 19  
**Capacity:** 50,000 to 99,999 Gallons  
**Brands:** Babcock Vineyards

#### BARGETTO SANTA CRUZ

WNRY  
3535 North Main Street  
Soquel, CA 95073  
Phone: 831-475-2258  
Fax #: 831-475-2664  
customerservice@bargetto.com  
www.bargetto.com  
**President/Dir-Mktg:** Martin J.  
Bargetto  
**Dir-Production:** John Bargetto

**Dir-Finance:** Suzanne M. Rossi  
**Winemaker:** Michael Sones  
**Employees:** 40 to 49  
**Franchises:** 1  
**Btl. Lines Coldfill:** 1  
**Capacity:** 100,000 to 249,999  
Gallons  
**Brands:** Bargetto, Chaucer's, Chef  
Luigi, Coastal Cellars

#### BEAULIEU VINEYARD

P.O.Box 219  
Rutherford, CA 94573  
Phone: 707-967-5200  
Fax #: 707-963-5920  
www.bvwines.com  
**Dir-Winemaking:** Jeffery Stambor  
**Employees:** 50 to 59  
**Franchises:** 50  
**Btl. Lines Carbonated:** 1  
**Capacity:** 3,000,000 to 3,999,999  
Gallons  
**Brands:** Beaulieu Vineyard,  
Beaulieu Vyd Coastal Est,  
Beaulieu Vineyard Maestro,  
Beaulieu Vineyard Reserve

#### BELLA VISTA WINERY

41220 Calle Contento  
Temecula, CA 92592  
Phone: 951-676-5250  
Fax #: 951-676-7458  
**President:** Imre Cziraki  
**Employees:** 10 to 19  
**Franchises:** 2  
**Btl. Lines Coldfill:** 1  
**Capacity:** 0 to 49,999 Gallons  
**Brands:** Bella Vista

#### BENZIGER FAMILY WINERY

1883 London Ranch Road  
Glen Ellen, CA 95442  
Phone: 707-935-3000  
Fax #: 707-935-3016  
greatwine@benziger.com  
www.benziger.com  
**General Partner:** Michael P.  
Benziger  
**Partner:** Robert J. Benziger  
**Partner:** Joseph Benziger  
**Partner:** Christopher Benziger  
**Partner:** Timothy J. Wallace  
**Partner:** Mark Burningham  
**Employees:** 80 to 89  
**Btl. Lines Coldfill:** 1  
**Capacity:** 100,000 to 249,999  
Gallons  
**Brands:** Benziger Family Winery,  
Imagery

#### BERINGER VINEYARDS

[Treasury Wine Estates]  
[Napa, CA 94558]  
2000 Main Street  
St. Helena, CA 94574  
Phone: 707-302-7592  
www.beringer.com  
**Winemaker:** Mark Beringer  
**Employees:** 1000 to 1249  
**Franchises:** 140  
**Btl. Lines Coldfill:** 1  
**Capacity:** 2,000,000 to 2,999,999  
Gallons  
**Brands:** Beringer Vineyards,  
Beringer Founder's Estate, Stone  
Cellars By Beringer

#### BERNARDO WINERY INC

13330 Paseo Del Verano N  
San Diego, CA 92128  
Phone: 858-487-1866  
Fax #: 858-673-5376  
info@bernardowinery.com  
www.bernardowinery.com

## CALIFORNIA

#### 3 BADGE BEVERAGE CORP

32 Patten Street  
Sonoma, CA 95476  
Phone: 707-996-8463

# Soft Drink Franchisors

# Soft Drink Franchisors

## AFFINITY BEVERAGES INC

4 Maple Grove Avenue  
Westport, CT 06880  
Phone: 203-227-0008  
Fax #: 203-227-0006  
www.regattagingerbeer.com  
**President:** Stan Rottell  
**Vice President:** Gloria Jean Rottell  
**Employees:** 1 to 4  
**Franchises:** 40  
**Brands:** Regatta Bermuda Ginger Br

## AMAZING BEVERAGES INC

111 Woodland Road  
Wyncote, PA 19095  
Phone: 267-252-6654  
Fax #: 215-886-9356  
elliott@elliottsamazing.com  
www.elliottsamazing.com  
**President/C E O:** Elliott Hirsh  
**V P-Marketing:** Deborah Hirsh  
**Employees:** 5 to 9  
**Brands:** Champ Cherry, Old Original Levis

## ATLANTIC BREWING COMPANY

15 Knox Road  
Bar Harbor, ME 04609  
Phone: 207-288-2337  
Fax #: 207-288-2589  
realale@atlanticbrewing.com  
www.atlanticbrewing.com  
**Owner:** Douglas Maffucci  
**Head Brewer:** James Taylor  
**Employees:** 10 to 19  
**Franchises:** 5  
**Btl. Lines Coldfill:** 2  
**Brands:** Old Soaker Blueberry Soda, Old Soaker Root Beer

## A-TREAT BOTTLING COMPANY

3150 Coffeetown Road  
Orefield, PA 18069  
Phone: 610-434-6139  
Fax #: 610-434-5511  
**Owner:** David Jaindl  
**Employees:** 30 to 39  
**Franchises:** 302  
**Btl. Lines Carbonated:** 3  
**Canning Lines:** 1  
**Brands:** A-Treat

## B J'S BREWERY

2917 Eastland Center  
West Covina, CA 91791  
Phone: 626-858-0054  
Fax #: 626-967-3610  
www.bjsrestaurant.com  
**President:** Gerald Deitchle  
**General Manager:** Krysteen Romero  
**Employees:** 100 to 124  
**Brands:** B J's Root Beer, B J's Orange Soda, B J's Cream Soda

## BENNETT'S SODAS

6333 West Third St #548  
Los Angeles, CA 90036  
Phone: 323-939-6786  
**Chief Executive Officer:** Scott Bennett  
**Employees:** 1 to 4  
**Btl. Lines Carbonated:** 2  
**Brands:** Bennetts Big Bear Root Br

## BOYLAN BOTTLING COMPANY

6 E 43 Street-Floor 15  
New York, NY 10017  
Phone: 212-450-1850  
Fax #: 212-450-1856  
marketing@boylanbottling.com  
www.boylanbottling.com  
**President:** Michael Milstein

**Chief Operating Officer:** Chris Taylor

**Controller:** John Kealy  
**Brand Coordinator:** Cassidy Meyer  
**Employees:** 30 to 39  
**Franchises:** 200  
**Btl. Lines Carbonated:** 3  
**Brands:** Boylan's Mixers, Boylan's Seltzer, Boylan's Sodas, Boylan's The Natural Kind, Mash

## BROOKLYN BOTTLING GROUP

643 South Road-Box 808  
Milton, NY 12547  
Phone: 845-795-2171  
Fax #: 845-795-2589  
amulick@nsbottle.com  
**President:** Eric Miller  
**Employees:** 200 to 249  
**Franchises:** 40  
**Btl. Lines Hotfill:** 3  
**Btl. Lines Coldfill:** 1  
**Btl. Lines Carbonated:** 1  
**Canning Lines:** 1  
**Brands:** Tropical Fantasy, Best Health Sodas

## CAROLINA BEVERAGE CORP

1413 Jake Alexander Boulevard South  
Salisbury, NC 28145  
Phone: 704-637-5881  
Fax #: 704-633-7491  
custserv@cheerwine.com  
www.cheerwine.com  
**President/C E O:** Cliff Ritchie  
**V P-Trade Dev:** Mac Mc Queen  
**Chief Financial Officer:** Tommy Page  
**Marketing:** Joy Harber  
**Employees:** 400 to 499  
**Franchises:** 36  
**Brands:** Cheerwine, Caff Free Diet Cheerwine, Diet Cheerwine

## C-B BEVERAGE

**CORPORATION**  
818 South Yearling Road  
Columbus, OH 43213  
Phone: 614-221-3606  
Fax #: 614-221-3808  
info@frostop.com  
www.frostop.com  
**Owner/President:** Daniel Meyers  
**Employees:** 1 to 4  
**Franchises:** 50  
**Brands:** Diet Frostop Rootbeer, Frostop Birch Beer, Frostop Black Cherry, Frostop Cream Soda, Frostop Diet Orange Soda, Frostop Kansas City Sasp, Frostop Orange Soda, Frostop Rootbeer

## CLEARLY CANADIAN (THE CLEARLY FOOD & BEVERAGE COMPANY)

71 Mc Murray Road #104  
Pittsburgh, PA 15241  
Phone: 917-443-3192  
support@clearlycanadian.com  
www.clearlycanadian.com  
**Chief Executive Officer:** Paul Tepperman  
**Chief Financial Officer:** John Wilkening  
**Chief Marketing Officer:** John Behling  
**V P-U.S. National Accounts:** Max Wunderle  
**V P-U.S. DSD Sales:** Jeff Martin  
**Employees:** 10 to 19  
**Franchises:** 20  
**Brands:** Clearly Canadian Originals

## COCA-COLA COMPANY (THE)

P.O.Box 1734  
Atlanta, GA 30301  
Phone: 404-676-2121  
Fax #: 404-676-6792  
www.thecoca-colacompany.com  
**Chairman/C E O:** James Quincy  
**President-N A:** James Dinkins  
**Chief Operating Officer:** Brian Smith  
**Chief Financial Officer:** John Murphy  
**Chief Technical Officer:** Nancy Quinn  
**Chief Integrated Svcs Officer:** Barry Simpson  
**Employees:** 3000 or more  
**Franchises:** 415  
**Brands:** Barq's, Blue Sky Natural Soda, Blue Sky Organic Soda, Blue Sky Zero Calorie, Caffeine Free Coke, Caffeine Free Diet Coke, Cherry Coke, Coca-Cola, Coca-Cola Zero Sugar, Diet Barq's, Diet Cherry Coke, Diet Coke, Diet Coke Flavors, Fanta, Fresca, Hansen's Diet Sodas, Hansen's Natural Soda, Mello Yello, Pibb Xtra, Seagram's Ginger Ale, Sprite, Sprite Zero, Tab, Vanilla Coke

## DAD'S ROOT BEER COMPANY

950 South St. Charles St  
Jasper, IN 47547  
Phone: 812-634-7622  
info@dadsrootbeer.com  
www.dadsrootbeer.com  
**President/C E O:** Keith G. Hedinger  
**V P-Marketing:** Andrea Hedinger Gramelspacher  
**V P-Sales:** Joe Hedinger  
**Employees:** 10 to 19  
**Franchises:** 94  
**Brands:** Bubble-Up, Dad's Blue Cream Soda, Dad's Cream Soda, Dad's Orange Cream Soda, Dad's Red Cream Soda, Dad's Root Beer, Diet Dad's Root Beer, Dr. Wells, Sun Crest

## DIABOLO BEVERAGE CO LLC

1055 West 7 Street-33 Floor  
Los Angeles, CA 90017  
Phone: 888-871-5553  
info@drinkdiabolo.com  
www.drinkdiabolo.com  
**Founder/President:** Michel Langlais de Langlade  
**Employees:** 10 to 19  
**Brands:** Diabolo

## DICK'S BREWING COMPANY

5945 Prather Road  
Centralia, WA 98531  
Phone: 360-736-7760  
Fax #: 360-736-7791  
julie@dicksbeer.com  
www.dicksbeer.com  
**Owner:** Julie Pendelton  
**Employees:** 5 to 9  
**Btl. Lines Coldfill:** 1  
**Brands:** Dick's Root Beer

## DOUBLE-COLA COMPANY (THE)

537 Market Street #100  
Chattanooga, TN 37402  
Phone: 423-267-5691  
Fax #: 423-267-0793  
info@double-cola.com  
www.double-cola.com  
**President:** Alnoor Dhanani  
**Vice President:** Gina Dhanani

**Employees:** 10 to 19  
**Franchises:** 60

**Brands:** Caffeine Free Diet Ski, Chaser, Diet Double-Cola, Diet Ski, Double-Cola, Double-Dry Gingerale, Jumbo, Oranta, Ski, Ski Infra Red

## EGG CREAM AMERICA INC

633 Skokie Blvd #200  
Northbrook, IL 60062  
Phone: 847-559-2703  
Fax #: 847-559-2709  
getcreamed@aol.com  
www.getcreamed.com  
**Chief Executive Officer:** John Beslow  
**Employees:** 1 to 4  
**Brands:** Jeff's Soda

## FAYGO BEVERAGES INC

*[National Beverage Corp]*  
*[Fort Lauderdale, FL 33324]*  
3579 Gratiot Avenue  
Detroit, MI 48207  
Phone: 313-925-1600  
Fax #: 313-925-6311  
www.faygo.com  
**Marketing Specialist:** Dawn Burch  
**Controller:** Lynn Beaubais  
**Employees:** 300 to 399  
**Franchises:** 10  
**Btl. Lines Carbonated:** 4  
**Canning Lines:** 1  
**Brands:** Faygo, Faygo Sparkling Wtrs, Ohana

## FORDHAM BREWING COMPANY

*[Coastal Brewing Co LLC]*  
*[Dover, DE 19901]*  
1284 Mc D Drive  
Dover, DE 19901  
Phone: 302-678-4810  
Fax #: 302-678-4812  
www.fordhamanddominion.com  
**Office Manager:** Luanne Shockley  
**Employees:** 10 to 19  
**Btl. Lines Carbonated:** 1  
**Canning Lines:** 1  
**Brands:** Dominion Black Cherry, Dominion Creamy Orange, Dominion Ginger Ale, Dominion Root Beer

## FOXON PARK BEVERAGES INC

103 Foxon Boulevard  
East Haven, CT 06512  
Phone: 203-467-7874  
Fax #: 203-466-7031  
jenny@foxonpark.com  
www.foxonpark.com  
**President:** Anthony Naclerio  
**Vice President:** Raymond Naclerio  
**Employees:** 5 to 9  
**Btl. Lines Carbonated:** 1  
**Brands:** Foxon Park Beverages

## FUNKTIONAL BEVERAGES INC

17413 F M 2920 #H  
Tomball, TX 77377  
Phone: 281-224-1865  
Fax #: 281-320-8150  
texasbeverage@yahoo.com  
www.mypurplestuff.com  
**Chief Executive Officer:** Darrell Duchesneau  
**Chief Marketing Officer:** Tim Lucas  
**Chief Operating Officer:** Randy Traver  
**Dir-Nat'l Sales:** Timm Aldrich  
**Employees:** 10 to 19  
**Franchises:** 35  
**Btl. Lines Hotfill:** 1  
**Btl. Lines Coldfill:** 1

# **Sports Beverages**

# **Energy Drinks/ Energy Shots**

## Energy Drinks/Energy Shots

### 4 PURPOSE ENERGY

2184 Washington Street #3  
Canton, MA 02071  
Phone: 833-201-6473  
chat@4purposeenergy.com  
www.4purposeenergy.com  
**Owner:** Samuel J. Ronkin  
**Employees:** 10 to 19  
**Brands:** Raspberry Pomegranate By  
4 Purpose Energy, Blackberry  
Peach By 4 Purpose Energy

### AL'S BEVERAGE COMPANY

1-3 Revay Road  
East Windsor, CT 06088  
Phone: 860-627-7003  
Fax #: 860-627-8067  
www.alsbeverage.com  
**President/C E O:** Gerry Martin  
**Chief Financial Officer:** Marjorie  
Feldman  
**Sales Manager:** James Fitzgerald  
**Brands:** Psyclone Energy Drink

### AMAZING BEVERAGES INC

111 Woodland Road  
Wyncote, PA 19095  
Phone: 267-252-6654  
Fax #: 215-886-9356  
elliott@elliottsamazing.com  
www.elliottsamazing.com  
**President/C E O:** Elliott Hirsh  
**V P-Marketing:** Deborah Hirsh  
**Employees:** 5 to 9  
**Brands:** Phat Phruit

### AMERICAN REBEL ENERGY

3412 South 60 Street West  
Billings, MT 59106  
Phone: 406-672-6996  
Fax #: 406-652-2232  
energydavid@msn.com  
www.arenegydrink.com  
**President/C E O:** David Hobbs  
**Vice President:** Laurin Hobbs  
**Employees:** 1 to 4  
**Brands:** American Rebel Energy

### AMPLEXO LLC

936 South 490 West #1  
Pleasant Grove, UT 84062  
Phone: 801-867-3647  
Fax #: 801-255-0486  
sales@amplexo.com  
www.amplexo.com  
**President:** Glen Miner  
**Employees:** 5 to 9  
**Brands:** V A Energy, V A Lite,  
Private Labels

### ANHEUSER-BUSCH INC

One Busch Place  
St. Louis, MO 63118  
Phone: 314-577-2000  
Fax #: 314-577-2900  
www.anheuser-busch.com  
**President/C E O:** Michel Doukeris  
**President-The Craft Beer Unit:**  
Marcel Michaelis  
**President-Beyond Beer:** Fabricio  
Zonzini  
**V P-Finance/Solutions:** Nelson  
Jamel  
**V P-Legal & Corp Affairs:** Cesar  
Vargas  
**V P-Procurement/Sustainability:**  
Ingrid De Ryck  
**V P-People:** Agostino De Gasperis  
**V P-Logistics:** Elito Siqueira  
**V P-Sales:** Brendan Whitworth  
**V P-Marketing:** Marcel Marcondes  
**V P-Business/Wholesale Dev:** Bob  
Tallett

**V P-Supply:** Dave Taylor  
**General Counsel:** Craig Katerberg  
**Employees:** 3000 or more  
**Franchises:** 600  
**Brands:** Hi Ball Energy Drink

### ARIZONA BEVERAGE CO LLC

One Arizona Plaza #400  
Woodbury, NY 11797  
Phone: 516-812-0300  
Fax #: 516-812-0400  
info@drinkarizona.com  
www.drinkarizona.com  
**Chairman:** Don Vultaggio  
**Chief Executive Officer:** David  
Menashi  
**Chief Financial Officer:** Patricia  
Catalina  
**C M O, Dir-Brand Development:**  
Spencer Vultaggio  
**Chief Creative Dir:** Wesley  
Vultaggio  
**V P-Sales:** Rob Marciano  
**Dir-Marketing & Communications:**  
Jennifer Smith  
**C F O, AriZona Holdings:** Abid  
Rizvi  
**Employees:** 250 to 299  
**Brands:** AriZona Pomeg Green Tea  
Energy, AriZona R X Energy  
Fast, Caution Low Carb Energy,  
Caution Performance Energy, R X  
Energy Fast Shot, AriZona Extra  
Strength Energy Shot

### BAWLS ACQUISITION

8840 Commons Blvd #140  
Twinsburg, OH 44087  
Phone: 888-731-9708  
Fax #: 888-992-2957  
info@bawls.com  
www.bawls.com  
**Chief Executive Officer:** Jon  
Gunnerson  
**Dir-Marketing:** Kellie D' Amato  
**Employees:** 10 to 19  
**Brands:** Bawls Guarana, Bawls  
Guarana Cherry, Bawls Guarana  
Cherry Cola, Bawls Guarana  
Ginger, Bawls Guarana Orange,  
Bawls Guarana Root Beer, Bawls  
Guarana Zero

### BEVOLUTION GROUP

4401 South Oakley Avenue  
Chicago, IL 60609  
Phone: 800-628-6449  
Fax #: 773-579-1251  
hello@bevolutiongroup.com  
www.bevolutiongroup.com  
**Chief Executive Officer:** Sam Lteif  
**Chief Financial Officer:** David Prill  
**Exec V P-Sales & Service:** Jerry  
Desmond  
**V P-Sales:** Richard Crabill  
**V P-R & D, Quality & Reg:**  
Rosaleen Doherty  
**V P-Human Resources:** Andrea  
Crane  
**Dir-Operations & Supply Chain:**  
Bill Conti  
**Employees:** 30 to 39  
**Brands:** Dr Smoothie Refreshers,  
Energy Tyme, Refrasia

### BIO-ENGINEERED SUPPLEMENTS/ NUTRITION

5901 Broken Sound Pky N W  
Boca Raton, FL 33487  
Phone: 800-939-4071  
Fax #: 561-998-4629  
jeffrey.howe@bsnonline.net

www.bsnonline.net  
**General Manager:** Jeffrey Howe  
**Account Executive:** Bryan Alesiano  
**Employees:** 100 to 124  
**Franchises:** 50  
**Brands:** No-Xplode Igniter Shot

### BOSTON AMERICA CORP

55 Sixth Road #8  
Woburn, MA 01801  
Phone: 781-933-3535  
Fax #: 781-933-3539  
sales@bostonamerica.com  
www.bostonamerica.com  
**Mgr-Nat'l Accounts:** Matt Kavet  
**Brands:** Duff Energy Drink, Happy  
Bunny Spaz Juice, Street Fighter  
Dragon Pnc, Resident Evil T-  
Virus Ant, Betty Boop Energy  
Drink

### CAFECITO CORPORATION

770 Ponce De Leon Blvd #302B  
Coral Gables, FL 33134  
Phone: 855-857-3447  
duwayne@cafecitoenergy.com  
www.cafecitoenergy.com  
**Chief Executive Officer:** DuWayne  
Watson  
**President/Director:** Anthony  
Bustamante  
**Employees:** 10 to 19  
**Franchises:** 10  
**Btl. Lines Coldfill:** 1  
**Brands:** Cafecito Energy Shot

### C-B BEVERAGE

**CORPORATION**  
818 South Yearling Road  
Columbus, OH 43213  
Phone: 614-221-3606  
Fax #: 614-221-3808  
info@frostop.com  
www.frostop.com  
**Owner/President:** Daniel Meyers  
**Employees:** 1 to 4  
**Franchises:** 50  
**Brands:** Cock' N Bull Energy Drink

### COCA-COLA COMPANY (THE)

P.O.Box 1734  
Atlanta, GA 30301  
Phone: 404-676-2121  
Fax #: 404-676-6792  
www.thecoca-colacompany.com  
**Chairman/C E O:** James Quincy  
**President-N A:** James Dinkins  
**Chief Operating Officer:** Brian  
Smith  
**Chief Financial Officer:** John  
Murphy  
**Chief Technical Officer:** Nancy  
Quinn  
**Chief Integrated Svcs Officer:**  
Barry Simpson  
**Employees:** 3000 or more  
**Franchises:** 415

### COOL BLUE REVITALIZER

3412 South 60 Street West  
Billings, MT 59106  
Phone: 406-672-6996  
energydavid@msn.com  
www.cbenergydrink.com  
**President/C E O:** David Hobbs  
**Vice President:** Laurin Hobbs  
**Employees:** 1 to 4  
**Brands:** American Rebel Energy

### DIABOLO BEVERAGE CO LLC

1055 West 7 Street-33 Floor  
Los Angeles, CA 90017  
Phone: 888-871-5553

info@drinkdiabolo.com  
www.drinkdiabolo.com  
**Founder/President:** Michel Langlais  
de Langlade  
**Employees:** 10 to 19  
**Brands:** Diabolo Loco

### DOUBLE-COLA COMPANY

**(THE)**  
537 Market Street #100  
Chattanooga, TN 37402  
Phone: 423-267-5691  
Fax #: 423-267-0793  
info@double-cola.com  
www.double-cola.com  
**President:** Alnoor Dhanani  
**Vice President:** Gina Dhanani  
**Employees:** 10 to 19  
**Franchises:** 60  
**Brands:** Quad Energy Berry Fusion,  
Quad Energy Lime Craze, Quad  
Energy Low-Carb Kick, Quad  
Energy Orange Twist, Quad  
Energy Re-Charge

### DRINK ROBUST INC

4561 Village Creek Road  
Fort Worth, TX 76119  
Phone: 817-446-7900  
office@robustenergyusa.com  
www.robustenergyusa.com  
**Brands:** Robust Energy Drink

### ELECTRIC MONKEY INC

3 Country Club Place  
South Abington Twp, PA 18411  
Phone: 570-840-8765  
www.electric-monkey.com  
**Brands:** Electric Monkey

### F R S COMPANY (THE)

951 Mariners Island #300  
San Mateo, CA 94404  
Phone: 650-227-2209  
info@frs.com  
www.frs.com  
**Chief Executive Officer:** Dave  
Henderson  
**Chief Financial Officer:** Chris  
Tunzan  
**Chief Marketing Officer:** Matt  
Kohler  
**V P-Operations:** Al Mc Curdy  
**V P-Sales:** Rich Libonate  
**Brands:** F R S Healthy Energy, F R  
S Energy/Endurance

### FLUID MOTION BEVERAGE

**INC**  
155 N Riverview Dr #100  
Anaheim, CA 92808  
Phone: 800-951-9123  
Fax #: 714-265-7185  
ptecker@fluidmotionbev.com  
www.fluidmotionbev.com  
**President:** Paul Tecker  
**Employees:** 1 to 4  
**Brands:** Talon Energy, Vixen  
Energy

### FUNKTIONAL BEVERAGES

**INC**  
17413 F M 2920 #H  
Tomball, TX 77377  
Phone: 281-224-1865  
Fax #: 281-320-8150  
texasbeverage@yahoo.com  
www.mypurplestuff.com  
**Chief Executive Officer:** Darrell  
Duchesneau  
**Chief Marketing Officer:** Tim  
Lucas

# Functional Beverages

# **Bottled Water Companies**

# Bottled Water Companies

## ABSOPURE WATER COMPANY

P.O.Box 701248  
Plymouth, MI 48170  
Phone: 734-451-2000  
Fax #: 734-451-0594  
**President:** William C. Young  
**V P-Retail Sales:** W.P. Young  
**Employees:** 90 to 99  
**Delivery Vehicles:** 30 to 39  
**Sales:** \$15,000,000 to \$19,999,999  
**Btl. Lines Carbonated:** 3  
**Brands:** Absopure, Cap 10, Silver Springs

## ALASKA'S BEST WATER & COFFEE

11811 S Gambell Street  
Anchorage, AK 99515  
Phone: 907-522-1679  
Fax #: 907-522-5282  
malfano@akbestwater.com  
www.alaskabestwater.com  
**President:** Paul Ingram  
**General Manager:** Mike Alfano  
**Employees:** 30 to 39  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$500,000 to \$999,999  
**Still Lines:** 1  
**Brands:** Alaska's Best

## ALPINE FRESH USA

2020 South Hathaway  
Santa Ana, CA 92705  
Phone: 714-662-5333  
Fax #: 714-662-5332  
**President:** Hector Quevedo  
**Employees:** 30 to 39  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$5,000,000 to \$9,999,999  
**Still Lines:** 3  
**Bottled Water Cases:** 3250000  
**Brands:** Alpine Fresh, Oasis

## APPLE RUSH

P.O.Box 2099  
Michigan City, IN 46360  
Phone: 312-730-4298  
sales@mynaturallife.biz  
www.applerush.com  
**President:** Robert Corr  
**Employees:** 10 to 19  
**Sales:** \$5,000,000 to \$9,999,999  
**Brands:** E-Water

## AQUA NEW LLC

6233 Old Ranch Road  
Sarasota, FL 34241  
Phone: 941-923-8972  
Fax #: 941-923-8906  
dana@aquanew.com  
aquanew.com  
**Chief Executive Officer:** Rob Gourley  
**Chief Operating Officer:** Dana Gourley  
**Employees:** 1 to 4  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$1,000,000 to \$1,999,999  
**Brands:** Watt-ahh

## AQUA PURE DRINKING WTRS

12322 Dahlia Avenue  
El Monte, CA 91732  
Phone: 626-350-5711  
Fax #: 626-401-9023  
**President:** Charles Pithia  
**Operations Manager:** U.C. Pithia  
**Employees:** 5 to 9  
**Delivery Vehicles:** 5 to 9  
**Delivery Locations:** Office  
**Sales:** \$500,000 to \$999,999  
**Still Lines:** 1  
**Brands:** Aqua Pure

## AQUA STRAW INC

P.O.Box 4211  
San Rafael, CA 94913  
Phone: 415-244-0557  
**Chief Executive Officer:** Erez Raman  
**Employees:** 5 to 9  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$5,000,000 to \$9,999,999  
**Brands:** Aqua Straw Natl Sprng Wtr

## AQUA SYSTEMS INC

7785 East U S Highway 36  
Avon, IN 46123  
Phone: 317-272-3000  
Fax #: 317-272-5000  
**General Manager:** Mike Bowling  
**Production Manager:** Chris Utterback  
**Fleet Manager:** David Bills  
**Employees:** 70 to 79  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$10,000,000 to \$14,999,999  
**Still Lines:** 1  
**Brands:** Aqua Systems

## AQUA-TINE

18 Dominion Court  
Rancho Mirage, CA 92270  
Phone: 760-272-6377  
sfgume@aol.com  
www.aqua-tine.com  
**Chief Executive Officer:** Stuart Garret  
**Employees:** 5 to 9  
**Sales:** \$3,000,000 to \$4,999,999  
**Brands:** Aqua-Tine

## ARBOR SPRINGS WATER CO

1440 Plymouth Road  
Ann Arbor, MI 48105  
Phone: 734-668-8270  
Fax #: 734-668-6719  
**President:** William J. Davis Jr.  
**Production Manager:** Steve Moody  
**Employees:** 10 to 19  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$1,000,000 to \$1,999,999  
**Still Lines:** 1  
**Brands:** Arbor Springs

## ARIZONA BEVERAGE CO LLC

One Arizona Plaza #400  
Woodbury, NY 11797  
Phone: 516-812-0300  
Fax #: 516-812-0400  
info@drinkarizona.com  
www.drinkarizona.com  
**Chairman:** Don Vultaggio  
**Chief Executive Officer:** David Menashi  
**Chief Financial Officer:** Patricia Catalina  
**C M O, Dir-Brand Development:** Spencer Vultaggio  
**Chief Creative Dir:** Wesley Vultaggio  
**V P-Sales:** Rob Marciano  
**Dir-Marketing & Communications:** Jennifer Smith  
**C F O, AriZona Holdings:** Abid Rizvi  
**Employees:** 250 to 299  
**Brands:** AriZona Sparkling, Vapor Water

## BELMAR SPRING WATER CO

410 Grove Street  
Glen Rock, NJ 07452  
Phone: 201-444-1010  
service@belmarspringwater.com  
**Chief Executive Officer:** Wesley D. Outwater  
**Corp Secretary:** Liz Outwater  
**Employees:** 10 to 19

**Delivery Vehicles:** 5 to 9  
**Sales:** \$1,000,000 to \$1,999,999  
**Still Lines:** 1  
**Brands:** Belmar Spring Water

## BERKELEY CLUB BEVERAGES

P.O.Box 190  
Berkeley Springs, WV 25411  
Phone: 304-258-2313  
Fax #: 304-258-1601  
**General Manager:** Rodney De Haven  
**Employees:** 5 to 9  
**Delivery Vehicles:** 1 to 4  
**Sales:** Under \$500,000  
**Still Lines:** 2  
**Brands:** Berkeley Spring

## BERKSHIRE SPRINGS INC

772 Norfolk Road-Box 279  
Southfield, MA 01259  
Phone: 413-229-2086  
Fax #: 413-229-3544  
info@berkshiresprings.com  
**President:** Dale Bosworth Jr.  
**Employees:** 5 to 9  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$500,000 to \$999,999  
**Still Lines:** 2  
**Brands:** Berkshire Springs

## BETTER HEALTH LAB

200 South Newman Street  
Hackensack, NJ 07601  
Phone: 201-880-7966  
**Chief Financial Officer:** Robert Kim  
**Employees:** 5 to 9  
**Brands:** Alkazon

## BIG SKY BREWING COMPANY

P.O.Box 17170  
Missoula, MT 59808  
Phone: 406-549-2777  
Fax #: 406-549-1919  
info@bigskybrew.com  
www.bigskybrew.com  
**President:** Neal Leathers  
**V P/Treasurer:** Bjorn Nabozney  
**V P/Secretary:** Kris Nabozney  
**Head Brewer:** Matt Long  
**Controller:** Craig Birgenheier  
**Employees:** 40 to 49  
**Brands:** Virga Sparkling Water

## BIG VALLEY WATER

730 Third Avenue S  
Glasgow, MT 59230  
Phone: 406-228-2614  
Fax #: 406-228-2712  
**Owner:** Dave Leraas  
**Employees:** 1 to 4  
**Delivery Vehicles:** 1 to 4  
**Sales:** Under \$500,000  
**Still Lines:** 1  
**Brands:** Big Valley Water

## BLAST CAP TECHNOLOGIES

2665 Belgian Place  
Arroyo Grande, CA 93420  
Phone: 310-467-6482  
Fax #: 954-427-2060  
mikel@blastmax.com  
**Chief Executive Officer:** Mikel Anderson  
**Employees:** 10 to 19  
**Brands:** Blast Cap H2O, Euro Blast Cap

## BLUE RIDGE MOUNTAIN WATER

25 Roland Jones Road  
Hendersonville, NC 28792  
Phone: 828-685-7345

**Co-Owner:** Robert F. Haynes  
**Co-Owner:** Janet Haynes  
**Employees:** 10 to 19  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$500,000 to \$999,999  
**Still Lines:** 2  
**Brands:** Blue Ridge Mountain

## BROOKCREST WATER COMPANY

1908 D Street  
Sacramento, CA 95811  
Phone: 916-441-7261  
Fax #: 916-444-0663  
sales@brookcrestwater.com  
**Owner:** John Wurster  
**Employees:** 5 to 9  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$1,000,000 to \$1,999,999  
**Still Lines:** 2  
**Brands:** Brookcrest

## CAMP HOLLY SPRINGS INC

4100 Diamond Springs Dr  
Richmond, VA 23231  
Phone: 804-795-2096  
Fax #: 804-795-1280  
rdowdy@camphollysprings.com  
www.camphollysprings.com  
**President/General Manager:** Roland D. Dowdy III  
**Employees:** 5 to 9  
**Sales:** \$500,000 to \$999,999  
**Still Lines:** 1  
**Brands:** Camp Holly

## CANNEDWATER4KIDS INC

P.O.Box 166  
Sussex, WI 53089  
Phone: 262-246-8480  
info@cannedwater4kids.org  
www.cannedwater4kids.com  
**Founder/C E O:** Gregory Stromberg  
**Chief Marketing Officer:** Peter Gorman  
**Employees:** 1 to 4  
**Brands:** CannedWater4Kids (CW4K)

## CAROLINA BEVERAGE CORP

1413 Jake Alexander Boulevard  
South  
Salisbury, NC 28145  
Phone: 704-637-5881  
Fax #: 704-633-7491  
custserv@cheerwine.com  
www.cheerwine.com  
**President/C E O:** Cliff Ritchie  
**V P-Trade Dev:** Mac McQueen  
**Chief Financial Officer:** Tommy Page  
**Marketing:** Joy Harber  
**Employees:** 400 to 499  
**Franchises:** 36  
**Still Lines:** 1  
**Brands:** Blue Mist

## CLARK SPRING WATER CO

319 Clark Street  
Pueblo, CO 81003  
Phone: 719-543-1594  
Fax #: 719-543-6334  
**President:** Eric Clark  
**Employees:** 5 to 9  
**Delivery Vehicles:** 1 to 4  
**Sales:** Under \$500,000  
**Still Lines:** 1  
**Brands:** Clark Spring Water

## CLEARLY CANADIAN (THE CLEARLY FOOD & BEVERAGE COMPANY)

71 Mc Murray Road #104  
Pittsburgh, PA 15241

# Kombucha Beverages

# **Value Added Water**

# **Plant Based Beverages**

# **Hemp/CBD Beverages**

# **Beverage Powders**

# **Fruit Juice/ Drink Companies**

# Fruit Juice/Drink Companies

## 1 EPIC LLC

P.O.Box 3203  
Gilbert, AZ 85299  
Phone: 866-929-0066  
Fax #: 866-929-0066  
shermann@fruit-66.com  
www.fruit-66.com  
**Co-C E O:** Joe Jacober  
**Employees:** 5 to 9  
**Brands:** Fruit 66, Epic Juices

## 3 V INC

110 Bridge Street  
Brooklyn, NY 11201  
Phone: 718-858-7333  
Fax #: 718-858-7371  
contact@3v.com  
www.3v.com  
**Chief Executive Officer:** Eren Spring  
**President:** Clara Gombo  
**Vice President:** Hershel Gombo  
**Fruit Juice Cases:** 10,000,000  
**Brands:** 3 V Natural Exotic

## ALL JUICE FOOD BEVERAGE

352 Jet Street  
Hendersonville, NC 28792  
Phone: 828-685-8821  
Fax #: 828-685-8495  
www.mrsclarks.com  
**Plant Manager:** Barry Sester  
**Quality Manager:** Leslie Pless  
**Employees:** 20 to 29  
**Btl. Lines Hotfill:** 1  
**Fruit Juice Cases:** 1,284,000  
**Brands:** Mrs. Clarks, Natures Choice, Private Labels

## ALPENROSE DAIRY INC

6149 S W Shattuck Road  
Portland, OR 97221  
Phone: 503-244-1133  
Fax #: 503-452-2139  
www.alpenrose.com  
**President:** Carl Cadonau Jr.  
**Plant Manager:** Tom Nierdaka  
**Plant Engineer:** Rocky Amick  
**Sales Manager:** Tom Baker  
**Employees:** 200 to 249  
**Btl. Lines Coldfill:** 4  
**Brands:** Tampico Fruit Punch, Morning Harvest O J

## ALTA DENA DAIRY

17851 E Railroad Street  
City Of Industry, CA 91748  
Phone: 626-923-3000  
Fax #: 626-923-3215  
www.altadenadairy.com  
**General Manager:** Derek Allbee  
**Employees:** 300 to 399  
**Brands:** Knudsen

## ALTA DENA DAIRY

*[Dean Foods Company]*  
*[Dallas, TX 75201]*  
17637 East Valley Blvd  
City Of Industry, CA 91744  
Phone: 626-964-6401  
Fax #: 626-965-1960  
www.altadenadairy.com  
**General Manager:** Derek Allbee  
**Employees:** 500 to 749  
**Brands:** Alta Dena

## AMAZING BEVERAGES INC

111 Woodland Road  
Wyncote, PA 19095  
Phone: 267-252-6654  
Fax #: 215-886-9356  
elliott@elliottsamazing.com  
www.elliottsamazing.com  
**President/C E O:** Elliott Hirsh  
**V P-Marketing:** Deborah Hirsh

**Employees:** 5 to 9

**Brands:** Elliotts Amazing, Phat Phruit, Sedona Red, So Hip To Sip!

## AMERICAN BEVERAGE CORP

1 Daily Way  
Verona, PA 15147  
Phone: 412-828-9020  
Fax #: 412-828-8876  
info@ambev.com  
www.ambev.com  
**V P-Operations:** Nate Rekich  
**Employees:** 400 to 499  
**Btl. Lines Coldfill:** 17  
**Fruit Drink Cases:** 50000000  
**Brands:** Little Hug, Big Hug, Big Juicy, Citrus Squeeze, Fruit Stand, Guzzler, Dailys Cocktail Mixes, Big Burst, Dailys R T D Alc Pouch

## AMERICAN INSTANTS INC

P.O.Box 817  
Flanders, NJ 07836  
Phone: 973-584-8811  
Fax #: 973-584-0444  
sales@americaninstants.com  
www.americaninstants.com  
**Chief Executive Officer:** Christopher Roche  
**Chairman:** Thomas J. Roche Jr.  
**President:** Martin Wagner  
**Vice President:** Jennifer Vilot  
**V P-Sales:** Jerry Jarrell  
**Purchasing Agent:** Joe Cottomone  
**Controller:** Jim Mioduszewski  
**Operations Manager:** Chip Neice  
**Brands:** Shivery Shake

## ANDERSEN DAIRY INC

P.O.Box 310  
Battle Ground, WA 98604  
Phone: 360-687-7171  
Fax #: 360-687-4610  
**President:** Jack Dunn  
**Plant Manager:** Brian Henderling  
**Employees:** 80 to 89  
**Btl. Lines Coldfill:** 1  
**Brands:** Andersen

## ANDERSON ERICKSON DAIRY

2420 E University  
Des Moines, IA 50317  
Phone: 515-265-2521  
Fax #: 515-263-6301  
**Chairman:** James Erickson  
**President/C E O:** Miriam Erickson Brown  
**Chief Operating Officer:** Warren Erickson  
**Dir-Operations:** Dave Horton  
**Sales Manager:** Chris Lee  
**Purchasing Agent:** Craig Colonna  
**Employees:** 300 to 399  
**Fruit Juice Cases:** 1,000,000  
**Fruit Drink Cases:** 500,000  
**Brands:** Anderson-Erickson

## APPLE RUSH

P.O.Box 2099  
Michigan City, IN 46360  
Phone: 312-730-4298  
sales@mynaturalallife.biz  
www.applerush.com  
**President:** Robert Corr  
**Employees:** 10 to 19  
**Brands:** Apple Rush

## ARCADIA FARMS INC

34 Arcadia Farms Road  
Arden, NC 28704  
Phone: 828-684-3556  
Fax #: 828-684-7988

info@arcadiafarms.com  
www.arcadiafarms.com  
**President:** Nathan Arthur  
**Vice President:** Carolyn Arthur  
**Brands:** Tampico, Great Value, Sunrise Valley, Private Labels

## ARIZONA BEVERAGE CO LLC

One Arizona Plaza #400  
Woodbury, NY 11797  
Phone: 516-812-0300  
Fax #: 516-812-0400  
info@drinkarizona.com  
www.drinkarizona.com  
**Chairman:** Don Vultaggio  
**Chief Executive Officer:** David Menashi  
**Chief Financial Officer:** Patricia Catalina  
**C M O, Dir-Brand Development:** Spencer Vultaggio  
**Chief Creative Dir:** Wesley Vultaggio  
**V P-Sales:** Rob Marciano  
**Dir-Marketing Communications:** Jennifer Smith  
**C F O, AriZona Holdings:** Abid Rizvi  
**Employees:** 250 to 299  
**Brands:** AriZona Juices, AriZona Pina Colada, Golden Bear, Lime Rickeys, Skinnygirl Sparklers

## BARBER DAIRIES INC

*[Dean Foods Company]*  
*[Dallas, TX 75201]*  
36 Barber Court  
Homewood, AL 35209  
Phone: 205-942-2351  
Fax #: 205-943-0297  
**Employees:** 250 to 299  
**Btl. Lines Coldfill:** 1  
**Brands:** Sunshine, Barber

## BECKMAN GAST COMPANY

P.O.Box 307  
St. Henry, OH 45883  
Phone: 419-678-4195  
**President:** William C. Gast  
**Vice President:** Karl Gast  
**Secretary/Treasurer:** Paul Moorman  
**Brands:** Beckmans, Private Labels

## BEVOLUTION GROUP

4401 South Oakley Avenue  
Chicago, IL 60609  
Phone: 800-628-6449  
Fax #: 773-579-1251  
hello@bevolutiongroup.com  
www.bevolutiongroup.com  
**Chief Executive Officer:** Sam Lteif  
**Chief Financial Officer:** David Prill  
**Exec V P-Sales Service:** Jerry Desmond  
**V P-Sales:** Richard Crabill  
**V P-R D, Quality Reg:** Rosaleen Doherty  
**V P-Human Resources:** Andrea Crane  
**Dir-Operations Supply Chain:** Bill Conti  
**Employees:** 30 to 39  
**Brands:** Paradise Frost, Refrasia, Refrasia Care, Tropics Juice

## BIG ISLAND ORGANICS

201 N Hollywood Way #208  
Burbank, CA 91505  
Phone: 888-777-6150  
info@bigislandorganics.net  
www.bigislandorganics.net  
**Employees:** 5 to 9

**Brands:** Big Island Organics Gingerade Mate, Big Island Organics Hawaiian Gingerade, Big Island Organics Island Lemonade, Big Island Organics Noni Lemonade

## BIRDSEYE DAIRY

2325 Memorial Drive  
Green Bay, WI 54303  
Phone: 920-494-5388  
Fax #: 920-494-4388  
**President:** Steve Williams  
**V P/Treasurer:** James Williams  
**Secretary:** Jackie Williams  
**Employees:** 10 to 19  
**Btl. Lines Coldfill:** 2  
**Brands:** Birdseye Juices

## BOLTHOUSE FARMS

7200 East Brundage Lane  
Bakersfield, CA 93307  
Phone: 661-366-7209  
www.bolthouse.com  
**Chief Executive Officer:** Jeff Dunn  
**Brands:** Bolthouse Farms Juices, Bolthouse Farms Smoothies, Bolthouse Farms Protein

## BORDEN DAIRY

*[National Dairy Holdings]*  
*[Dallas, TX 75204]*  
221 West Highway 80  
London, KY 40741  
Phone: 606-878-7301  
Fax #: 606-864-8516  
**Sales Manager:** Donald Creech  
**Employees:** 250 to 299  
**Brands:** Flav-O-Rich

## BORDEN DAIRY

415 John St Elliott Ave  
Arlington Heights, OH 45215  
Phone: 513-948-8811  
Fax #: 513-948-8837  
**Sales Manager:** Larry Matysiak  
**Dir-Human Resources:** Tim Alger  
**Employees:** 250 to 299  
**Brands:** Private Labels

## BORDEN DAIRY

5327 South Lamar  
Dallas, TX 75215  
Phone: 214-565-0332  
Fax #: 214-426-5841  
**Plant Manager:** Eloy Padilla  
**Btl. Lines Coldfill:** 7  
**Brands:** Borden

## BORDEN DAIRY CO

P.O.Box 63448  
North Charleston, SC 29419  
Phone: 843-554-4870  
Fax #: 843-745-5502  
**Employees:** 300 to 399  
**Brands:** Fruittrain

## BORDEN MILK PRODUCTS

*[Milk Products LLC]*  
*[Dallas, TX 75313]*  
71 Strandman Cove  
Austin, TX 78702  
Phone: 512-385-2100  
Fax #: 512-389-6150  
www.bordendairy.com  
**Brands:** Borden

## BORDEN MILK PRODUCTS

*[Milk Products LLC]*  
*[Dallas, TX 75313]*  
4743 Florida Boulevard  
Baton Rouge, LA 70806  
Phone: 225-926-7130  
**Employees:** 300 to 399  
**Brands:** Borden

# Coffee Companies

# Coffee Companies

## 1ST IN COFFEE

P.O.Box 476  
Marlboro, NJ 07746  
Phone: 800-709-8210  
Fax #: 732-617-0334  
info@1stincoffee.com  
www.1stincoffee.com  
**Owner:** James Smith  
**Employees:** 1 to 4  
**Brands:** Illy, Lavazza, Segafredo, Marley, Antica

## ALLANN BROS COFFEE

### ROASTR

1852 Fescue Street S E  
Albany, OR 97322  
Phone: 541-812-8000  
Fax #: 541-812-8010  
sales@allannbrothers.com  
www.allannbrothers.com  
**Chief Executive Officer:** Robert Morgan  
**President:** Allan Stuart  
**Sales Manager:** Stacey Baumann  
**Employees:** 40 to 49  
**Btl. Lines Hotfill:** 1  
**Brands:** Allann Brothers

## ALTA DENA DAIRY

[Dean Foods Company]  
[Dallas, TX 75201]  
17637 East Valley Blvd  
City Of Industry, CA 91744  
Phone: 626-964-6401  
Fax #: 626-965-1960  
www.altadenadairy.com  
**General Manager:** Derek Allbee  
**Employees:** 500 to 749  
**Brands:** Caribou

## AMERICAN INSTANTS INC

P.O.Box 817  
Flanders, NJ 07836  
Phone: 973-584-8811  
Fax #: 973-584-0444  
sales@americaninstants.com  
www.americaninstants.com  
**Chief Executive Officer:** Christopher Roche  
**Chairman:** Thomas J. Roche Jr.  
**President:** Martin Wagner  
**Vice President:** Jennifer Vilot  
**V P-Sales:** Jerry Jarrell  
**Purchasing Agent:** Joe Cottone  
**Controller:** Jim Mioduszewski  
**Operations Manager:** Chip Neice  
**Brands:** American Instants, Deep Rich, Cappuccino Supreme, Private Labels, Hot Chocolate Supreme

## APFFELS COFFEE

12115 Pacific Street  
Santa Fe Springs, CA 90670  
Phone: 562-309-0447  
Fax #: 562-309-0410  
apffels@apffels.com  
www.apffels.com  
**President:** Darryl Blunk  
**Employees:** 20 to 29  
**Brands:** Apffels Coffee

## ARCO COFFEE COMPANY

2206 Winter Street  
Superior, WI 54880  
Phone: 715-392-4771  
Fax #: 715-392-4776  
ruby@arcocoffee.com  
www.arcocoffee.com  
**General Manager:** Donald Andresen  
**Production Manager:** Peter Schmitz  
**Employees:** 5 to 9  
**Brands:** Arco Coffee

## ASPEN BEVERAGE GROUP

7015 Fairgrounds Parkway  
San Antonio, TX 78238  
Phone: 210-684-6363  
info@aspensbeverage.com  
www.aspensbeverage.com  
**Owner/C E O:** Chad T. Mc Nair  
**Chief Operating Officer:** Toon Peters  
**V P-Operations:** Mark Nash  
**Employees:** 100 to 124  
**Btl. Lines Hotfill:** 1  
**Brands:** Aspen Select, Aspen Ice

## ATLANTA COFFEE & TEA CO

5400 Truman Drive  
Decatur, GA 30035  
Phone: 770-981-6774  
Fax #: 770-981-6697  
sales@atlantacoffeeandtea.com  
www.atlantacoffeeandtea.com  
**President:** M. Beth Black  
**Vice President:** Robert Harris Carver  
**Employees:** 10 to 19  
**Brands:** Private Labels

## BARGREEN COFFEE

### COMPANY

2821 Rucker Avenue  
Everett, WA 98201  
Phone: 425-252-3161  
www.bargreencoffee.com  
**President:** Howie J. Bargreen  
**Employees:** 20 to 29  
**Brands:** Bargreen Coffee, Mt. Baker, Lighthouse, Northwest First, Central Market, Seattle's First, Market Coffee, Sierra Organic, Espresso Classico, Cafe Amore

## BARRIE HOUSE COFFEE CO

4 Warehouse Lane  
Elmsford, NY 10523  
Phone: 914-377-2500  
Fax #: 914-592-2790  
www.barriehouse.com  
**Chief Executive Officer:** Barry Goldstein  
**Chief Operating Officer:** David Goldstein  
**President:** Paul Goldstein  
**Exec V P-Operations:** Ronald Goldstein  
**Brands:** Barrie House Coffee

## BEVOLUTION GROUP

4401 South Oakley Avenue  
Chicago, IL 60609  
Phone: 800-628-6449  
Fax #: 773-579-1251  
hello@bevolutiongroup.com  
www.bevolutiongroup.com  
**Chief Executive Officer:** Sam Lteif  
**Chief Financial Officer:** David Prill  
**Exec V P-Sales & Service:** Jerry Desmond  
**V P-Sales:** Richard Crabill  
**V P-R & D, Quality & Reg:** Rosaleen Doherty  
**V P-Human Resources:** Andrea Crane  
**Dir-Operations & Supply Chain:** Bill Conti  
**Employees:** 30 to 39  
**Brands:** Dr Smoothie Cafe Essentials, Java Tyme

## BOLTHOUSE FARMS

7200 East Brundage Lane  
Bakersfield, CA 93307  
Phone: 661-366-7209  
www.bolthouse.com  
**Chief Executive Officer:** Jeff Dunn  
**Brands:** Bolthouse Farms Caffee

## BOSTON STOKER

P.O.Box 548  
Vandalia, OH 45377  
Phone: 937-890-6401  
Fax #: 937-890-6403  
bostonstoker@worldnet.att.net  
**President:** Harry Dean  
**Chief Financial Officer:** Laura Dean-Barbosa  
**Employees:** 5 to 9  
**Brands:** Stoker Roast Coffees

## BOSTON'S BEST COFFEE

43 North Fork Avenue  
South Easton, MA 02375  
Phone: 508-238-8393  
Fax #: 508-238-6835  
sales@bostonsbestcoffee.com  
www.bostonsbestcoffee.com  
**Employees:** 40 to 49  
**Brands:** Gold Star Coffee, Boston's Best, David's Gourmet, Premier Coffee, Tropical Coffee, Interstate Coffee

## BRISK COFFEE COMPANY

402 North 22 Street  
Tampa, FL 33605  
Phone: 813-248-6264  
Fax #: 813-248-2947  
www.briskcoffee.com  
**President:** Denise Reddick  
**V P-Production:** Randy Gonzalez  
**Marketing Manager:** Vicky Moore  
**Brands:** Brisk Coffee, R C R, Innkeepers Choice

## CADILLAC COFFEE

### COMPANY

7221 Innovation Boulevard  
Fort Wayne, IN 46818  
Phone: 248-545-2266  
Fax #: 248-584-4184  
www.cadillaccoffee.com  
**Owner:** Guy Gehlert  
**Owner:** John Gehlert  
**Owner:** Ken Gehlert  
**Employees:** 40 to 49  
**Brands:** Cadillac, Gourmet Reserve

## CALIFIA FARMS

1321 Palmetto Street  
Los Angeles, CA 90013  
Phone: 844-237-4779  
www.califiapfarms.com  
**Chief Executive Officer:** Greg Steltenphol  
**Brands:** Califia Farms Cold Brew, Califia Farms Full Shot Cold Brew Coffee, Califia Farms Nitro Oat Milk Lattes

## CAPRICORN COFFEES INC

[World Of Good Taste]  
[Sacramento, CA 95820]  
8535 Morrison Creek Drive-Suite A  
Sacramento, CA 95828  
Phone: 800-541-0758  
ccoffees@pachel.net  
www.capricorncoffees.com  
**Owner:** Annie Ngo  
**Employees:** 10 to 19  
**Brands:** Capricorn Coffee

## CARYTOWN COFFEE ON

### JAMES

14300 Midlothian Tpke #A  
Midlothian, VA 23113  
Phone: 804-378-2363  
Fax #: 804-378-0797  
www.jamesrivercoffee.com  
**Brands:** Carytown Coffee

## CASCADE COFFEE INC

1525 75 Street S W #100  
Everett, WA 98203  
Phone: 425-347-3995  
Fax #: 425-347-5076  
scottg@cascaedcoffeeinc.com  
www.cascadecoffeeinc.com  
**Sales Manager:** Scott Gootee  
**Brands:** Compass Creek, Seattle's Best, Tully's Coffee, Starbucks Coffee

## CHESTNUT HILL COFFEE CO

8620 Germantown Avenue  
Philadelphia, PA 19118  
Phone: 215-242-8600  
coffee@chestnuthillcoffee.com  
www.chestnuthillcoffee.com  
**President:** Sultan Malikyar  
**Brands:** Chestnut Hill Coffee

## COCA-COLA COMPANY (THE)

P.O.Box 1734  
Atlanta, GA 30301  
Phone: 404-676-2121  
Fax #: 404-676-6792  
www.thecoca-colacompany.com  
**Chairman/C E O:** James Quincey  
**President-N A:** James Dinkins  
**Chief Operating Officer:** Brian Smith  
**Chief Financial Officer:** John Murphy  
**Chief Technical Officer:** Nancy Quinn  
**Chief Integrated Svcs Officer:** Barry Simpson  
**Employees:** 3000 or more  
**Franchises:** 415  
**Brands:** Dunkin Donuts, Dunkin Donuts Shot in the Dark, Georgia, McCafe

## COEX COFFEE

### INTERNATIONAL

525 N W 27 Avenue  
Miami, FL 33125  
Phone: 305-444-0568  
Fax #: 305-444-4541  
**President:** Belis Nelis  
**Manager:** Louis Garcia  
**Employees:** 200 to 249  
**Brands:** Private Labels

## COFFEE ASSOCIATES INC

178 Old River Road  
Edgewater, NJ 07020  
Phone: 201-945-1060  
Fax #: 201-945-4887  
**Owner:** William Callas  
**Brands:** Coffee Associates

## COFFEE BEAN

### INTERNATIONAL

9120 N E Alderwood Road  
Portland, OR 97220  
Phone: 503-227-4490  
Fax #: 503-790-0278  
info@coffeebeanintl.com  
www.coffeebeanintl.com  
**President:** Mike Keown  
**Employees:** 125 to 149  
**Brands:** Cafe Tierra, Panache

## COFFEE EXPRESS COMPANY

47722 Clipper Street  
Plymouth, MI 48170  
Phone: 734-459-4900  
Fax #: 734-459-5511  
info@coffeeexpressco.com  
www.coffeeexpressco.com  
**President:** Thomas Isaia  
**Production Manager:** Scott Novak

# **Tea Companies**

## Tea Companies

### ADAGIO TEAS

170 Kipp Avenue #28  
Elmwood, NJ 07407  
Phone: 973-253-7400  
Fax #: 973-253-6336  
info@adagio.com  
www.adagio.com  
**Chief Operating Officer:** Michael Cramer  
**Brands:** Anteadote

### AIYA AMERICA

386 Beech Avenue #3  
Torrance, CA 90501  
Phone: 310-212-1395  
Fax #: 310-212-1386  
jrinehart@directivconsulting.com  
www.aiya-america.com  
**Marketing Coordinator:** Alyssa Middo  
**Strategic Brand Marketer & Comm:** Salvador Rodriguez  
**General Manager:** Fumi Sugita  
**Brands:** Aiya

### ALLANN BROS COFFEE

#### ROASTR

1852 Fescue Street S E  
Albany, OR 97322  
Phone: 541-812-8000  
Fax #: 541-812-8010  
sales@allannbrothers.com  
www.allannbrothers.com  
**Chief Executive Officer:** Robert Morgan  
**President:** Allan Stuart  
**Sales Manager:** Stacey Baumann  
**Employees:** 40 to 49  
**Btl. Lines Hotfill:** 1  
**Brands:** Allann Brothers

### ALTA DENA DAIRY

17851 E Railroad Street  
City Of Industry, CA 91748  
Phone: 626-923-3000  
Fax #: 626-923-3215  
www.altadenadairy.com  
**General Manager:** Derek Allbee  
**Employees:** 300 to 399  
**Brands:** Arnold Palmer Tee, Arnold Palmr Tee Low Carb

### AMAZING BEVERAGES INC

111 Woodland Road  
Wyncote, PA 19095  
Phone: 267-252-6654  
Fax #: 215-886-9356  
elliott@elliottsamazing.com  
www.elliottsamazing.com  
**President/C E O:** Elliott Hirsh  
**V P-Marketing:** Deborah Hirsh  
**Employees:** 5 to 9  
**Brands:** Sedona Red

### AMERICAN INSTANTS INC

P.O.Box 817  
Flanders, NJ 07836  
Phone: 973-584-8811  
Fax #: 973-584-0444  
sales@americaninstants.com  
www.americaninstants.com  
**Chief Executive Officer:** Christopher Roche  
**Chairman:** Thomas J. Roche Jr.  
**President:** Martin Wagner  
**Vice President:** Jennifer Vilot  
**V P-Sales:** Jerry Jarrell  
**Purchasing Agent:** Joe Cottone  
**Controller:** Jim Mioduszewski  
**Operations Manager:** Chip Neice  
**Brands:** Chai

### AMERICAN SOY PRODUCTS

1474 Woodland Drive  
Saline, MI 48176

Phone: 734-429-2310  
Fax #: 734-429-2112  
rroller@americansoy.com  
**President:** Ron Roller  
**Employees:** 70 to 79  
**Aseptic Lines:** 4  
**Brands:** Private Labels

### ANHEUSER-BUSCH INC

One Busch Place  
St. Louis, MO 63118  
Phone: 314-577-2000  
Fax #: 314-577-2900  
www.anheuser-busch.com  
**President/C E O:** Michel Doukeris  
**President-The Craft Beer Unit:** Marcel Michaelis  
**President-Beyond Beer:** Fabricio Zonzini  
**V P-Finance/Solutions:** Nelson Jamel  
**V P-Legal & Corp Affairs:** Cesar Vargas  
**V P-Procurement/Sustainability:** Ingrid De Ryck  
**V P-People:** Agostino De Gasperis  
**V P-Logistics:** Elito Siqueira  
**V P-Sales:** Brendan Whitworth  
**V P-Marketing:** Marcel Marcondes  
**V P-Business/Wholesale Dev:** Bob Tallett  
**V P-Supply:** Dave Taylor  
**General Counsel:** Craig Katerberg  
**Employees:** 3000 or more  
**Franchises:** 600  
**Brands:** Teavana

### APFFELS COFFEE

12115 Pacific Street  
Santa Fe Springs, CA 90670  
Phone: 562-309-0447  
Fax #: 562-309-0410  
apffels@apffels.com  
www.apffels.com  
**President:** Darryl Blunk  
**Employees:** 20 to 29  
**Brands:** Apffels Tea, Bigelow

### ARIZONA BEVERAGE CO LLC

One Arizona Plaza #400  
Woodbury, NY 11797  
Phone: 516-812-0300  
Fax #: 516-812-0400  
info@drinkarizona.com  
www.drinkarizona.com  
**Chairman:** Don Vultaggio  
**Chief Executive Officer:** David Menashi  
**Chief Financial Officer:** Patricia Catalina  
**C M O, Dir-Brand Development:** Spencer Vultaggio  
**Chief Creative Dir:** Wesley Vultaggio  
**V P-Sales:** Rob Marciano  
**Dir-Marketing & Communications:** Jennifer Smith  
**C F O, AriZona Holdings:** Abid Rizvi  
**Employees:** 250 to 299  
**Brands:** A Z Oak Reserve, AriZona Black Tea, AriZona Decaf 1/2 Tea/Juice, AriZona Green Tea, AriZona Half & Half, AriZona White Tea, Arnold Palmer Half & Half, Good Brew, Liquid Water Enhancers

### ATLANTA COFFEE & TEA CO

5400 Truman Drive  
Decatur, GA 30035  
Phone: 770-981-6774  
Fax #: 770-981-6697

sales@atlantacoffeeandtea.com  
www.atlantacoffeeandtea.com  
**President:** M. Beth Black  
**Vice President:** Robert Harris Carver  
**Employees:** 10 to 19  
**Brands:** Private Labels

### BARBER DAIRIES INC

[Dean Foods Company]  
[Dallas, TX 75201]  
36 Barber Court  
Homewood, AL 35209  
Phone: 205-942-2351  
Fax #: 205-943-0297  
**Employees:** 250 to 299  
**Btl. Lines Coldfill:** 1  
**Brands:** Milo's

### BARRIE HOUSE COFFEE CO

4 Warehouse Lane  
Elmsford, NY 10523  
Phone: 914-377-2500  
Fax #: 914-592-2790  
www.barriehouse.com  
**Chief Executive Officer:** Barry Goldstein  
**Chief Operating Officer:** David Goldstein  
**President:** Paul Goldstein  
**Exec V P-Operations:** Ronald Goldstein  
**Brands:** Barrie House Tea

### BEVOLUTION GROUP

4401 South Oakley Avenue  
Chicago, IL 60609  
Phone: 800-628-6449  
Fax #: 773-579-1251  
hello@bevolutiongroup.com  
www.bevolutiongroup.com  
**Chief Executive Officer:** Sam Lteif  
**Chief Financial Officer:** David Prill  
**Exec V P-Sales & Service:** Jerry Desmond  
**V P-Sales:** Richard Crabill  
**V P-R & D, Quality & Reg:** Rosaleen Doherty  
**V P-Human Resources:** Andrea Crane  
**Dir-Operations & Supply Chain:** Bill Conti  
**Employees:** 30 to 39  
**Brands:** Refrasia

### BLUE RIDGE TEA & HERB CO

26 Woodhull Street  
Brooklyn, NY 11231  
Phone: 718-625-3100  
Fax #: 718-935-1874  
www.blueridgetea.com  
**President:** Roger Rigolli  
**Vice President:** Paulette Rigolli  
**Brands:** King's Ransom, Private Labels, Queen's Estate

### BORDEN DAIRY CO

P.O.Box 63448  
North Charleston, SC 29419  
Phone: 843-554-4870  
Fax #: 843-745-5502  
**Employees:** 300 to 399  
**Brands:** Red Diamond Tea, Coburg

### BORDEN MILK PRODUCTS

[Milk Products LLC]  
[Dallas, TX 75313]  
900 East Semands Street  
Conroe, TX 77301  
Phone: 936-756-6455  
Fax #: 936-760-8413  
www.bordendairy.com  
**General Manager:** Jayme Owens  
**Employees:** 150 to 199  
**Btl. Lines Coldfill:** 6  
**Brands:** Red Diamond Tea

### BORDON DAIRY OF OHIO

[Bordon Dairy Company]  
[Dallas, TX 75204]  
3068 West 106 Street  
Cleveland, OH 44111  
Phone: 216-671-2300  
Fax #: 216-671-1560  
**Sr Dir-Sales:** Russ Dzurec  
**Plant Manager:** Brian Opheim  
**Brands:** Dairymens

### BOSTON'S BEST COFFEE

43 North Fork Avenue  
South Easton, MA 02375  
Phone: 508-238-8393  
Fax #: 508-238-6835  
sales@bostonsbestcoffee.com  
www.bostonsbestcoffee.com  
**Employees:** 40 to 49  
**Brands:** Boston's Best Tea

### BRAUM ICE CREAM COMPANY

3000 Northeast 63 Street  
Oklahoma City, OK 73121  
Phone: 405-478-1656  
Fax #: 405-475-2411  
bsanders@braums.com  
www.braums.com  
**President:** Drew Braum  
**Manufacturing Mgr:** Bobby Sanders  
**Plant Manager:** Robert Ward  
**Employees:** 70 to 79  
**Brands:** Braum

### BRISK COFFEE COMPANY

402 North 22 Street  
Tampa, FL 33605  
Phone: 813-248-6264  
Fax #: 813-248-2947  
www.briskcoffee.com  
**President:** Denise Reddick  
**V P-Production:** Randy Gonzalez  
**Marketing Manager:** Vicky Moore  
**Brands:** Brisk Tea, R C R

### BROOKLYN BOTTLING

#### GROUP

643 South Road-Box 808  
Milton, NY 12547  
Phone: 845-795-2171  
Fax #: 845-795-2589  
amulick@nsbottle.com  
**President:** Eric Miller  
**Employees:** 200 to 249  
**Franchises:** 40  
**Btl. Lines Hotfill:** 3  
**Btl. Lines Coldfill:** 1  
**Btl. Lines Carbonated:** 1  
**Canning Lines:** 1  
**Brands:** Squeez'r, Nature's Own, Tropical Fantasy

### BROWN'S DAIRY

[Dean Foods Company]  
[Dallas, TX 75201]  
3925 Highway 190 W  
Hammond, LA 70401  
Phone: 985-429-7558  
**Employees:** 250 to 299  
**Brands:** Swiss Tea

### CADILLAC COFFEE

#### COMPANY

7221 Innovation Boulevard  
Fort Wayne, IN 46818  
Phone: 248-545-2266  
Fax #: 248-584-4184  
www.cadillaccoffee.com  
**Owner:** Guy Gehlert  
**Owner:** John Gehlert  
**Owner:** Ken Gehlert  
**Employees:** 40 to 49  
**Brands:** Bigelow, Ibis Moon

# **Milk Companies**

# Milk Companies

## CALIFORNIA

### ALABAMA

#### BARBER DAIRIES INC

[Dean Foods Company]  
[Dallas, TX 75201]  
36 Barber Court  
Homewood, AL 35209  
Phone: 205-942-2351  
Fax #: 205-943-0297  
Employees: 250 to 299  
Btl. Lines Coldfill: 1  
Brands: Barber, Sunshine, Bettermilk

#### BORDEN MILK PRODUCTS

[Milk Products LLC]  
[Dallas, TX 75313]  
5014 E U S Highway 84  
Cowarts, AL 36321  
Phone: 334-792-5114  
Fax #: 334-677-2082  
www.bordendairy.com  
Sales Manager: Mike Arsenault  
Employees: 100 to 124  
Btl. Lines Coldfill: 1  
Brands: Dairy Fresh, Borden

#### BROWN DAIRIES INC

[Barber Dairies Inc]  
[Birmingham, AL 35209]  
7960 Schillinger Park Road  
Mobile, AL 36608  
Phone: 251-633-0604  
Employees: 5 to 9  
Brands: Brown's Dairy

### ALASKA

#### NORTHERN LIGHT DAIRY

H C 60 - Box 3300  
Delta Junction, AK 99737  
Phone: 907-895-4824  
Fax #: 907-895-5479  
nld@wildak.net  
President: Don Lintelman  
Employees: 5 to 9  
Delivery Vehicles: 1 to 4  
Brands: Northern Lights

### ARIZONA

#### ARIZONA FOODS GROUP

[Arizona Foods Group]  
[Columbus, OH 43215]  
2517 East Chambers Street  
Phoenix, AZ 85040  
Phone: 602-232-2570  
Employees: 5 to 9  
Delivery Vehicles: 1 to 4  
Btl. Lines Coldfill: 6  
Brands: Instantwhip, Private Labels

#### SAFeway INC

[Safeway Stores Inc]  
[Walnut Creek, CA 94598]  
1115 West Alameda Drive  
Tempe, AZ 85282  
Phone: 480-894-4390  
Fax #: 480-929-8025  
Plant Manager: Paul Coleman  
Employees: 30 to 39  
Brands: Lucerne, Safeway

#### SHAMROCK FARMS

2228 N Black Canyon  
Phoenix, AZ 85009  
Phone: 602-272-6721  
www.shamrockfarms.net  
President/C E O: Kent Mc Clelland

Sr V P/Gen Mgr: Tim Kelly  
Chief Engineer: Jack Garrett  
Employees: 1500 to 1999  
Delivery Vehicles: 100 or more  
Brands: Shamrock Farms, Sunland

#### SHAMROCK FARMS

[Shamrock Foods Company]  
[Phoenix, AZ 85009]  
1900 West Ruthrauff Road  
Tucson, AZ 85705  
Phone: 520-887-0300  
Fax #: 520-888-5916  
Chairman: Norman Mc Clelland  
President: Kent Mc Clelland  
Sales Manager: Richard Bender  
Employees: 30 to 39  
Brands: Shamrock Farms

### ARKANSAS

#### HILAND DAIRY

[Hiland Dairy]  
[Springfield, MO 65801]  
415 South Tenth Street  
Fort Smith, AR 72901  
Phone: 479-782-0383  
Fax #: 479-782-3612  
General Manager: Woody Rogers  
Sales Manager: Darren Cox  
Plant Engineer: Cong Phan  
Employees: 80 to 89  
Btl. Lines Coldfill: 6  
Brands: Hiland

#### HILAND DAIRY

[Hiland Dairy]  
[Springfield, MO 65801]  
P.O.Box 3478  
Fayetteville, AR 72701  
Phone: 479-521-1707  
Fax #: 479-521-4625  
General Manager: Glen Macumber  
Plant Manager: Danny Spradlin  
Sales Manager: Matt Conner  
Maintenance Manager: Jim Keilbarth  
Employees: 150 to 199  
Btl. Lines Hotfill: 2  
Brands: Hiland, Private Labels

#### HILAND DAIRY

[Turner Holdings LLC]  
[Memphis, TN 38104]  
6901 Interstate 30  
Little Rock, AR 72209  
Phone: 501-748-1700  
www.hilanddairy.com  
Controller: W.C. Coleman  
General Manager: Mike Flagg  
Sales Manager: Keith Gauthier  
Plant Engineer: J.R. Ledbetter  
Mgr-Purchasing: Jim Engstern  
Mgr-Qual Assurance: Leon Funderberg  
Employees: 250 to 299  
Delivery Vehicles: 40 to 49  
Btl. Lines Coldfill: 6  
Brands: Hiland, Private Labels

### CALIFORNIA

#### ADVANCED FOOD PRODUCTS

1211 East Noble Avenue  
Visalia, CA 93277  
Phone: 559-627-2070  
Fax #: 559-627-2196  
Operations Manager: Phillip Young  
Mgr-Purchasing: Crystal Garcia  
Employees: 125 to 149

Franchises: 1  
Aseptic Lines: 7  
Brands: Real Fresh

#### ALTA DENA DAIRY

17851 E Railroad Street  
City Of Industry, CA 91748  
Phone: 626-923-3000  
Fax #: 626-923-3215  
www.altadenadairy.com  
General Manager: Derek Allbee  
Employees: 300 to 399  
Delivery Vehicles: 50 to 74  
Brands: Knudsen, Foremost, Alta Dena

#### ALTA DENA DAIRY

[Dean Foods Company]  
[Dallas, TX 75201]  
17637 East Valley Blvd  
City Of Industry, CA 91744  
Phone: 626-964-6401  
Fax #: 626-965-1960  
www.altadenadairy.com  
General Manager: Derek Allbee  
Employees: 500 to 749  
Delivery Vehicles: 100 or more  
Brands: Alta Dena

#### AURANTIACO USA LLC

300 Spectrum Center Drive #1450  
Irvine, CA 92618  
Phone: 888-627-4423  
www.specialtyfood.com  
Employees: 10 to 19  
Brands: Obrigado Milks

#### BERKELEY FARMS

[Dean Foods Company]  
[Dallas, TX 72504]  
25500 Clawiter Road  
Hayward, CA 94545  
Phone: 510-265-8600  
Fax #: 510-265-8776  
www.berkeleyfarms.com  
Plant Manager: Randy Vick  
General Manager: Derek Allbee  
General Sales Manager: Dan Atkins  
Employees: 500 to 749  
Brands: Berkeley Farms, Dairy Pure

#### CALIFIA FARMS

1321 Palmetto Street  
Los Angeles, CA 90013  
Phone: 844-237-4779  
www.califiafarms.com  
Chief Executive Officer: Greg Steltenphol  
Brands: Califia Farms, Califia Farms Creamers, Califia Farms Matcha

#### CALIFORNIA DAIRIES

P.O.Box 2198  
Los Banos, CA 93635  
Phone: 209-826-4901  
Fax #: 209-826-4294  
Employees: 80 to 89  
Brands: California Dairies

#### CLOVER STORNETTA FARMS

P.O.Box 750369  
Petaluma, CA 94975  
Phone: 707-778-8448  
Fax #: 707-778-0509  
www.cloverstornetta.com  
President: Marcus Benedetti  
Employees: 150 to 199  
Delivery Vehicles: 75 to 99  
Btl. Lines Coldfill: 4  
Brands: Private Labels

#### CRYSTAL CREAMERY

529 Kansas Avenue  
Modesto, CA 95351

Phone: 209-576-3400  
Fax #: 209-576-3437  
mdevine@crystalcreamery.com  
https://crystalcreamery.com  
President/C E O: Marty Devine  
V P-Operations: Rick Over  
V P-Human Resources: Walter Mendez  
Chief Financial Officer: Bonnie Chan  
Sr Director-Sales: Brian Carden  
Delivery Vehicles: 100 or more  
Brands: Crystal Creamery

#### CRYSTAL CREAMERY

[Crystal Creamery]  
[Modesto, CA 95351]  
3380 West Ashlan Avenue  
Fresno, CA 93722  
Phone: 559-244-2200  
Fax #: 559-244-2203  
www.fosterdairyfarms.com  
Owner/General Mgr: Jeff Foster  
Employees: 150 to 199  
Brands: Foster Farms, Knudsen, Crystal Creamery

#### DRIFTWOOD DAIRY INC

10724 East Lower Azusa  
El Monte, CA 91731  
Phone: 626-444-9591  
Fax #: 626-448-7649  
President: Mac Berry  
Mgr-Purchasing: Paul Kern  
Employees: 150 to 199  
Brands: Driftwood

#### FARMDALE CREAMERY INC

1049 West Baseline Street  
San Bernardino, CA 92411  
Phone: 909-889-3002  
Fax #: 909-888-2541  
President: Michael Shotts  
Employees: 70 to 79  
Brands: Farmdale

#### LOS ANGELES MILK PLANT

[Von's Inc]  
[Arcadia, CA 91007]  
3361 South Boxford Avenue  
Commerce, CA 90040  
Phone: 323-889-4200  
Fax #: 323-724-3605  
Employees: 200 to 249  
Brands: Lucerne

#### MONSTER ENERGY COMPANY

1 Monster Way  
Corona, CA 92879  
Phone: 951-739-6200  
Fax #: 951-739-6210  
info@hansens.com  
www.hansens.com  
Chairman: Rodney Sacks  
Vice Chairman: Hilton Schlosberg  
Chief Brand Officer: Mark Hall  
Sr V P-Finance: Thomas Kelly  
Employees: 200 to 249  
Franchises: 200  
Brands: Muscle Monster

#### MORINAGA NUTRITIONAL FOODS INC

3838 Del Amo Blvd #201  
Torrance, CA 90503  
Phone: 310-787-0200  
Fax #: 310-787-2727  
cs3@morinu.com  
www.morinaga-usa.com  
Employees: 40 to 49  
Brands: Alohe Drinkable Yogurt

# **Dairy Alternative Beverages**

# **Alcoholic Beverage Importers**

# Alcoholic Beverage Importers

## BEER IMPORTERS

### BEER IMPORTERS

#### ADAMBA IMPORTS INT'L

585 Meserole Street  
Brooklyn, NY 11237  
Phone: 718-628-9700  
Fax #: 718-628-0920  
adam@adamba.com  
www.adamba.com  
**President:** Adam M. Bak  
**V P-Spirits Mktg:** Andrew Bak  
**Product Categories:** Beer, Wine,  
Spirits & Cider  
**Employees:** 20 to 29  
**Brands:** Bak's Bison Grass Vodka,  
Bak's Brandy, Bak's Liqueur,  
Vesica Vodka

#### ALTA MARKETING

26717 Palmetto Avenue  
Redlands, CA 92374  
Phone: 909-307-1777  
Fax #: 909-307-1814  
gleavitt@altamarketingco.com  
**President:** Anthony Haralambos  
**Vice President:** Tom Haralambos  
**V P/General Manager:** Gary Leavitt  
**Operations Manager:** Craig  
Wilkerson  
**Product Categories:** Beer  
**Employees:** 10 to 19  
**Franchises:** 37  
**Brands:** Quilmes, Chili Beer, Private  
Labels

#### AMERICAN UNITED

##### BREWERIES

700 Larkspur Landing Circle #208  
Larkspur, CA 94939  
Phone: 415-339-1105  
Fax #: 415-289-1410  
tonybedi@aol.com  
**President:** Tony Bedi  
**Product Categories:** Beer  
**Employees:** 5 to 9  
**Brands:** Taj Mahal Lager Beer,  
Flying Horse Lager Beer

#### ANHEUSER-BUSCH INC

One Busch Place  
St. Louis, MO 63118  
Phone: 314-577-2000  
Fax #: 314-577-2900  
www.anheuser-busch.com  
**President/C E O:** Michel Doukeris  
**President-The Craft Beer Unit:**  
Marcel Michaelis  
**President-Beyond Beer:** Fabricio  
Zonzini  
**V P-Finance/Solutions:** Nelson  
Jamel  
**V P-Legal & Corp Affairs:** Cesar  
Vargas  
**V P-Procurement/Sustainability:**  
Ingrid De Ryck  
**V P-People:** Agostino De Gasperis  
**V P-Logistics:** Elito Siqueira  
**V P-Sales:** Brendan Whitworth  
**V P-Marketing:** Marcel Marcondes  
**V P-Business/Wholesale Dev:** Bob  
Tallett  
**V P-Supply:** Dave Taylor  
**General Counsel:** Craig Katerberg  
**Product Categories:** Beer  
**Employees:** 3000 or more  
**Franchises:** 600  
**Brands:** Alexander Keith's,  
Boddington's, Brahma, Estrella  
Jalisco, Franziskaner, Hoegaarden,  
Kirin Ichiban, Kirin Light,  
Kokanee, Leffe, Montejo,  
Presidente, Spaten, St. Pauli Girl

Lager Beer, St. Pauli Girl N A,  
Stella Artois, Stella Artois Cidre,  
Presidente Light, Stella Artois  
Midnight Lager, Stella Artois  
Spritzer

#### ARINS ENTERPRISES INC

625 West Paddock Drive  
Wheeling, IL 60090  
Phone: 847-520-1125  
Fax #: 847-520-8911  
ericarin@yahoo.com  
**President/C E O:** Ersan Arin  
**Product Categories:** Beer  
**Brands:** Efes Pilsen, Efes Dark, Efes  
30 Liter Keg, Efes 500 MI Steine  
Bottle, Efes 500 MI Can, Efes  
Zero (No Alcohol)

#### ARTISANAL IMPORTS INC

1305 West Oltorf Street #300  
Austin, TX 78704  
Phone: 512-440-0811  
Fax #: 512-440-0884  
info@artisanalimports.com  
www.artisanalimports.com  
**President/C E O:** Robert Leggett  
**Vice President:** Lanny Hoff  
**Product Categories:** Beer  
**Employees:** 5 to 9  
**Brands:** Bosteels Brewery, St.  
Feuillien Brewery, Sunner,  
Koningshoven, Urthel Brewery,  
Meantime Brewing, Nethergate  
Brewing, Hue, Tilburg

#### ASAHI BEER USA INC

3625 Delamo Blvd #250  
Torrance, CA 90503  
Phone: 310-214-9051  
Fax #: 310-542-5108  
www.asahisuperdry.com  
**Vice President:** Derek Vantine  
**Product Categories:** Beer  
**Employees:** 20 to 29  
**Brands:** Asahi Super Dry, Asahi  
Super Dry Black

#### ATHENEE IMPORTERS

P.O.Box 2039  
Hempstead, NY 11551  
Phone: 516-505-4800  
Fax #: 516-505-4876  
info@atheneeimporters.com  
www.atheneeimporters.com  
**President:** Giota Englis  
**Vice President:** Andrea Englis  
**Product Categories:** Beer, Wine,  
Spirits & Cider  
**Employees:** 5 to 9  
**Brands:** Athanassiadi, Keo Beer,  
Thraki U S A, Samos, Cavino,  
Domaine Mescouri, Giokarinis,  
Mitilini, Alfa Beer

#### B UNITED INTERNATIONAL

P.O.Box 661  
Redding, CT 06896  
Phone: 203-938-0713  
Fax #: 203-938-1124  
bunitedint@hotmail.com  
www.bunitedint.com  
**President:** Matthias Neidhart  
**Secretary:** Stefanie Neidhart  
**Product Categories:** Beer  
**Employees:** 20 to 29  
**Franchises:** 70  
**Brands:** Kiuchi Nest, Einbecker Ur  
Bock, Schneider Weisse,  
Aventinus, Prize Old Ale, Koelsch  
Reissdorf, Le Baladin, Moonraker,  
Schlenkerla Rauchbier, Uerige  
Altbier, Harvey's, Berliner  
Weisse, De Dolle Arabier, Pripps

Carnegie Porter, De Dolle  
Boskeun, De Dolle Oerbier, De  
Dolle Still Nacht, Saison De  
Pipaix, Julees Vintage, Hanssens  
Gueuze

#### BACARDI NORTH AMERICA

2701 Le Jeune Road  
Coral Gables, FL 33134  
Phone: 305-573-8511  
www.bacardilimited.com  
**Regional President:** Pete Carr  
**Sr V P/Managing Dir:** Sean  
Eckhardt  
**Chief Financial Officer:** Albert  
Villa Tarres  
**Sr V P-Ext Affairs/Corp Resp:**  
Rick Wilson  
**V P-Operations:** Martin Guzman  
**V P/General Counsel:** Martin Voke  
**V P-Human Resources:** Ryan Bibbo  
**Product Categories:** Beer, Wine,  
Spirits & Cider  
**Employees:** 750 to 999  
**Brands:** Aberfeldy, Angel's Envy,  
Aultmore, Bacardi, Banks,  
Benedictine Liqueur, Bombay  
Sapphire Gin, Cazadores, Corzo,  
Craigellachie, D'Usse Cognac,  
Deveron (The), Dewar's, Facundo  
Rum Collection, Grey Goose  
Vodka, Hatuey Beer, Havana Club  
Rum, Leblon, Martini & Rossi,  
Noilly Prat, Oxley Gin, Patron,  
Royal Brackla, Santa Teresa Rum,  
St-Germain, Teeling Irish  
Whiskey

#### BEST BEER INC

P.O.Box 39588  
Fort Lauderdale, FL 33339  
Phone: 754-242-2337  
beerman@copper.net  
**President/C E O:** Reubin Share  
**Product Categories:** Beer, Wine,  
Spirits & Cider  
**Employees:** 5 to 9  
**Brands:** Knight's Belgian Ale,  
Jacobins Gueuze, Red Dragon,  
Jacobins Framboise, Bellegems  
Bruin, Xingu, Crystal, Pietra,  
Ranger, Colomba, Athenian

#### BEVERAGE WORLD

##### SPECIALTIES

426 McArthur Road  
Littleton, CO 80124  
Phone: 303-790-8932  
www.bwscoleman.com  
**President/C E O:** Jeff Coleman  
**V P-Compliance:** Cynthia Coleman  
**V P/Dir-Sales:** Michael Ditch  
**Dir-Marketing:** Sang Truong  
**Brand Manager:** Chelsea Franzel  
**Product Categories:** Beer, Wine,  
Spirits & Cider  
**Employees:** 20 to 29  
**Brands:** 47 Anno Domini, Abbaye  
D' Aulne, Aktien Zwick'l  
Kellerbier, Amador Garcia, Baron  
D' Alba, Bayreuther, Black  
Donkey, Blanche De Charleroi,  
Brok, Cavallina Classico Chianti,  
Chateau Berthenon, Chateau Du  
Pere Antonine, Cherie, Cisk,  
Daleside, Darling Cellars, Deraill  
Ale, Dominio De Berzal, Dr Peter  
Poontinger, Eichbaum, Farson's,  
Fiero Noce Barolo Afelio DCCG,  
Giggling Geisha, Good Old Boy,  
HPM Wine, La Vierge, LVBX,  
Maison's Weisse, Morocco Ale,  
Pepper Tree, Piantaferro,

Prazacka, Scuola Grande, Spier,  
Springfield Estate, St. Mel's,  
Terramater, Theresianer,  
Tombacco

#### BREWERY OMMEGANG

[Duvel Moortgat NV]  
[Puurs, Belgium]  
656 County Highway 33  
Cooperstown, NY 13326  
Phone: 800-544-1809  
Fax #: 607-544-1801  
info@ommegang.com  
www.ommegang.com  
**President/C E O:** Doug Campbell  
**Product Categories:** Beer  
**Employees:** 40 to 49  
**Brands:** Chouffe, Duvel, Liefmans,  
Maredsous

#### BULUNDA IMPORT-EXPORT

CO  
3011 Peach Drive  
Jacksonville, FL 32246  
Phone: 904-642-1077  
**Chairman:** William H. Fadeley  
**President:** William Fadeley III  
**Vice President:** Dania Nicole  
Fadeley  
**Product Categories:** Beer  
**Employees:** 5 to 9  
**Brands:** Ngoma

#### CHERRY COMPANY LTD

3375 Koapaka Street #A-185  
Honolulu, HI 96819  
Phone: 808-422-6555  
Fax #: 808-422-6721  
**Chairman:** Noritoshi Kanai  
**Vice President:** Takateru Kishii  
**Product Categories:** Beer, Wine,  
Spirits & Cider  
**Employees:** 20 to 29  
**Brands:** Takara Plum Wine, Ichiko  
Mugi, Miyako, Shochikubai,  
Satsuma Shiranami, Seifuku  
Awamori, Inkai Soba, Yokaichi  
Mugi, Kamotsuru, Kiku-  
Masamune Sake, Suigiri, Tamano  
Hikari, Kubota, Choya, Orion  
Beer

#### CHRISSA IMPORTS LTD

280 Harbor Way  
South San Francisco, CA 94080  
Phone: 650-877-8460  
Fax #: 650-877-8464  
ahildebrandt@aol.com  
www.chrissaimports.com  
**President:** C.D. Hildebrandt  
**Vice President:** Andreas Hildebrandt  
**Controller:** Socorro Tinoco  
**Product Categories:** Beer, Wine,  
Spirits & Cider  
**Employees:** 10 to 19  
**Brands:** Patriarche Pere-Fils,  
German Estate Wines, Chateau De  
Meursault, Doudet Naudin

#### CLASSIC BRANDS LLC

7902 Wrenwood Blvd  
Baton Rouge, LA 70809  
Phone: 865-335-6455  
**Founder:** Gary Bonano  
**Product Categories:** Beer  
**Employees:** 10 to 19  
**Brands:** Chilero Brunette, Chilero  
Gold, Chilero Top Shelf  
Michelada

#### CONDAL IMPORTS

531 Dupont Street  
Bronx, NY 10474

# Alcoholic Beverage Importers

## WINE, SPIRITS & CIDER IMPORTERS

### WINE, SPIRITS & CIDER IMPORTERS

#### 21ST CENTURY SPIRITS

6560 East Washington Blvd  
Commerce, CA 90040  
Phone: 323-832-4489  
wbrown@21stcenturyspirits.com  
www.21stcenturyspirits.com  
**President/C O O:** Thomas Gibson  
**Product Categories:** Wine, Spirits & Cider  
**Employees:** 10 to 19  
**Franchises:** 40  
**Brands:** Gabriel Boudier Liqueurs, El Olvido, Oro Azul Tequila, Gabriel Boudier Gin, Gabriel Boudier Mixologist

#### 375 PARK AVENUE SPIRITS

[Sazerac Company Inc]  
[New Orleans, LA 70130]  
10101 Linn Station Road  
Louisville, KY 40223  
Phone: 631-991-3618  
info@375park.com  
www.375park.com  
**President/C E O:** Jason Schladenhauffen  
**National Sales Manager:** Evan Cohen  
**Marketing Manager:** Brian Reames  
**Controller:** Valerie Bame  
**Sales Administrator:** Kristin Lanci  
**Product Categories:** Wine, Spirits & Cider  
**Brands:** An Cnoc Scotch, Antica Sambuca, Armagnac Castarede, Ballantine's Scotch Whisky, Balblair Scotch, Becherovka, Caorunn Gin, Cutty Sark, Dictador Rum, Dolce Nero, Hankey Bannister Scotch, J P Wiser's, Mason Augier, Mekhong Liqueur, Old Pulteney, Passport Scotch, Paul John, Phraya Rum, Rossi D' Asiago Limoncello, Saint James, Saint Vivant, Scapegrace Gin, Sobieski Vodka, Soho, Something Special, Speyburn Scotch, Tap Rye Whisky, Tekirdag, Van Gogh Gin, Van Gogh Vodka, Wyborowa Vodka, Yeni Raki

#### A H D VINTNERS

27470 Gloede  
Warren, MI 48088  
Phone: 586-552-1414  
Fax #: 586-552-1940  
www.ahdvintners.com  
**President:** Anthony C. Delsener  
**Warehouse Manager:** Dan Click  
**Product Categories:** Wine, Spirits & Cider  
**Employees:** 5 to 9  
**Brands:** Vintex, Europvin

#### ACCOLADE WINES NORTH AMERICA

2306 Magnolia Drive  
Healdsburg, CA 95448  
Phone: 707-857-2594  
info@accoladewinesna.com  
www.accoladewinesna.com  
**Chief Operating Officer:** Robert Foye  
**V P-Sales/Marketing:** Greg Dobie

**Product Categories:** Wine, Spirits & Cider  
**Brands:** Anakena, Banrock Station, Barossa Ink, Da Luca, Grant Burge, Hardy's, Hay Maker, Mud House, St. Hallett Barossa, Tintora, Trackers Crossing

#### ADAMBA IMPORTS INT'L

585 Meserole Street  
Brooklyn, NY 11237  
Phone: 718-628-9700  
Fax #: 718-628-0920  
adam@adamba.com  
www.adamba.com  
**President:** Adam M. Bak  
**V P-Spirits Mktg:** Andrew Bak  
**Product Categories:** Beer, Wine, Spirits & Cider  
**Employees:** 20 to 29  
**Brands:** Bak's Bison Grass Vodka, Bak's Brandy, Bak's Liqueur, Vesica Vodka

#### ADVINI USA

[Advini S A France]  
[St. Felix-De-Lodez, FR 34725]  
1045 Sansome Street #110  
San Francisco, CA 94111  
Phone: 415-394-6454  
Fax #: 415-394-7005  
agnes.wong@cannonwines.com  
www.cannonwines.com  
**Chief Executive Officer:** Antoine Leccia  
**V P-Finance/Admin:** Agnes Wong  
**Product Categories:** Wine, Spirits & Cider  
**Employees:** 1 to 4  
**Franchises:** 150  
**Brands:** Montmartre, Veuve Devienne, Mil Piedras, Denario, Benvenuto De La Serna, 25 Lagunas, Maison du Sud, Les Fiefs D' Anglars, Trisagio

#### ALTA MARKETING

26717 Palmetto Avenue  
Redlands, CA 92374  
Phone: 909-307-1777  
Fax #: 909-307-1814  
gleavitt@altamarketingco.com  
**President:** Anthony Haralambos  
**Vice President:** Tom Haralambos  
**V P/General Manager:** Gary Leavitt  
**Operations Manager:** Craig Wilkerson  
**Product Categories:** Beer  
**Employees:** 10 to 19  
**Franchises:** 37  
**Brands:** Quilmes, Chili Beer, Private Labels

#### AMERICAN SPIRITS

**EXCHANGE**  
408 East Fourth St #209  
Bridgeport, PA 19405  
Phone: 215-240-6020  
Fax #: 215-525-4412  
info@americanspiritsltd.com  
www.americanspiritsltd.com  
**Managing Partner:** Philip Kolodziej  
**Product Categories:** Wine, Spirits & Cider  
**Brands:** Krol Vodka

#### AMERICAN UNITED BREWERIES

700 Larkspur Landing Circle #208  
Larkspur, CA 94939  
Phone: 415-339-1105  
Fax #: 415-289-1410

tonybedi@aol.com  
**President:** Tony Bedi  
**Product Categories:** Beer  
**Employees:** 5 to 9  
**Brands:** Taj Mahal Lager Beer, Flying Horse Lager Beer

#### ANHEUSER-BUSCH INC

One Busch Place  
St. Louis, MO 63118  
Phone: 314-577-2000  
Fax #: 314-577-2900  
www.anheuser-busch.com  
**President/C E O:** Michel Doukeris  
**President-The Craft Beer Unit:** Marcel Michaelis  
**President-Beyond Beer:** Fabricio Zonzini  
**V P-Finance/Solutions:** Nelson Jamel  
**V P-Legal & Corp Affairs:** Cesar Vargas  
**V P-Procurement/Sustainability:** Ingrid De Ryck  
**V P-People:** Agostino De Gasperis  
**V P-Logistics:** Elito Siqueira  
**V P-Sales:** Brendan Whitworth  
**V P-Marketing:** Marcel Marcondes  
**V P-Business/Wholesale Dev:** Bob Tallett  
**V P-Supply:** Dave Taylor  
**General Counsel:** Craig Katerberg  
**Product Categories:** Beer  
**Employees:** 3000 or more  
**Franchises:** 600  
**Brands:** Alexander Keith's, Boddington's, Brahma, Estrella Jalisco, Franziskaner, Hoegaarden, Kirin Ichiban, Kirin Light, Kokanee, Leffe, Montejo, Presidente, Spaten, St. Pauli Girl Lager Beer, St. Pauli Girl N A, Stella Artois, Stella Artois Cidre, Presidente Light, Stella Artois Midnight Lager, Stella Artois Spritzer

#### ARCTICBREW INC

285 Camden Creek Court  
Lawrenceville, GA 30043  
Phone: 678-467-0754  
Fax #: 770-237-5127  
info@arcticbrew.com  
www.arcticbrew.com  
**General Manager:** Joonas Kohtala  
**Product Manager:** Matias Kohtala  
**Product Categories:** Wine, Spirits & Cider  
**Employees:** 1 to 4  
**Brands:** Kopparberg Pear Cider

#### ARINS ENTERPRISES INC

625 West Paddock Drive  
Wheeling, IL 60090  
Phone: 847-520-1125  
Fax #: 847-520-8911  
ericarin@yahoo.com  
**President/C E O:** Ersan Arin  
**Product Categories:** Beer  
**Brands:** Efes Pilsen, Efes Dark, Efes 30 Liter Keg, Efes 500 Ml Steine Bottle, Efes 500 Ml Can, Efes Zero (No Alcohol)

#### ARTISANAL IMPORTS INC

1305 West Oltorf Street #300  
Austin, TX 78704  
Phone: 512-440-0811  
Fax #: 512-440-0884  
info@artisanalimports.com  
www.artisanalimports.com  
**President/C E O:** Robert Leggett  
**Vice President:** Lanny Hoff

**Product Categories:** Beer  
**Employees:** 5 to 9  
**Brands:** Bosteels Brewery, St. Feuillien Brewery, Sunner, Koningshoven, Urthel Brewery, Meantime Brewing, Nethergate Brewing, Hue, Tilburg

#### ARTLOM USA INC

330 Willow Street  
New Haven, CT 06511  
Phone: 203-776-4853  
artlom.usa@worldnet.att.net  
www.trade-intermediary.com  
**President:** Frank Vollero  
**Vice President:** Sonia Marathou  
**Secretary/Treasurer:** Joyce Vollero  
**General Manager:** Victor Zagrebelnyj  
**Sales Manager:** Wanda Gincavage  
**Product Categories:** Wine, Spirits & Cider  
**Employees:** 5 to 9  
**Franchises:** 150  
**Brands:** Tosti, Josef Wehr, Guinti, Kendermann, Lombardo, Tivoli

#### ASAHI BEER USA INC

3625 Delamo Blvd #250  
Torrance, CA 90503  
Phone: 310-214-9051  
Fax #: 310-542-5108  
www.asahisuperdry.com  
**Vice President:** Derek Vantine  
**Product Categories:** Beer  
**Employees:** 20 to 29  
**Brands:** Asahi Super Dry, Asahi Super Dry Black

#### ATHENE IMPORTERS

P.O.Box 2039  
Hempstead, NY 11551  
Phone: 516-505-4800  
Fax #: 516-505-4876  
info@atheneimporters.com  
www.atheneimporters.com  
**President:** Giota Englis  
**Vice President:** Andrea Englis  
**Product Categories:** Beer, Wine, Spirits & Cider  
**Employees:** 5 to 9  
**Brands:** Athanassiadi, Keo Beer, Thraki U S A, Samos, Cavino, Domaine Mescouri, Giokarinis, Mitilini, Alfa Beer

#### AVENIU BRANDS

1345 Henry Road  
Napa, CA 94559  
Phone: 707-732-4760  
Fax #: 707-732-4761  
www.aveniubrand.com  
**C I O/Business Intel:** Beverly Gryder  
**Dir-Operations:** Clay Daum  
**Product Categories:** Wine, Spirits & Cider  
**Employees:** 50 to 59  
**Brands:** Don Roberto Tequila, Belmondo, Umberto Fiore, Vina Zaco, Anna De Codorniu, Bach Cava, Legaris, Raimat, Scala Dei, Terras Gauda, Artesa, Elements, James Mitchell, Septima

#### B M C IMPORTS

25 Eastern Steel Road  
Milford, CT 06460  
Phone: 203-359-4410  
Fax #: 203-359-4352  
orders@jewelofrussia.com  
www.jewelofrussia.com  
**President:** Art Sagurian  
**Corp Secretary:** Karina Danielian

# **Canadian Soft Drink Bottlers/ Distributors**

## Canadian Soft Drink Bottlers/Distributors

### NEW BRUNSWICK

### ALBERTA

#### COCA-COLA BOTTLING CO (D)

9621 Twenty-Seventh Avenue  
Edmonton, Alberta T6N 1E7  
Phone: 780-450-2653  
Fax #: 780-461-1558  
nstander@coca-cola.com  
**Sales Center Mgr:** Lurdes Logan  
**Employees:** 100 or more  
**Delivery Vehicles:** 40 to 49  
**Sales:** \$50,000,000 to \$74,999,999  
**Brands:** Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade, Nos Energy Drink

#### COCA-COLA REFRESHMENTS (D)

2920 Ninth Avenue North  
Lethbridge, Alberta T1H 5E4  
Phone: 403-328-0747  
Fax #: 403-328-8490  
**Sales Center Mgr:** Dan Orich  
**Logistics Manager:** George Brown  
**Employees:** 20 to 29  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$20,000,000 to \$24,999,999  
**Brands:** Coca-Cola Products, Keurig Dr Pepper, Minute Maid Products, Monster Beverage Company, Nestea, Fresca, A & W, Barq's, Canada Dry, Sprite, Fruitopia, Lost Energy, Powerade

#### COCA-COLA REFRESHMENTS

3851 23 Street Northeast  
Calgary, Alberta T2E 6T2  
Phone: 403-291-3111  
V P-Sales: Ken White  
**Operations Manager:** Nicole Rach  
**Finance Manager:** Jesus Fernandez  
**Employees:** 100 or more  
**Delivery Vehicles:** 30 to 39  
**Sales:** \$75,000,000 to \$99,999,999  
**Btl. Lines Carbonated:** 2  
**Canning Lines:** 1  
**Brands:** Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, Five Alive, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

#### NORTHERN BOTTLING LTD (D)

15415 91 Street  
Grande Prairie, Alberta T8X 0B4  
Phone: 780-532-4222  
Fax #: 780-539-6515  
**President:** Kenneth Orchuk  
**V P/General Manager:** Ken Orchuk Jr.  
**Sales/Service Mgr:** Gary Sandeman-Allen

**Employees:** 40 to 49  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$15,000,000 to \$19,999,999  
**Brands:** Coca-Cola Products, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

#### PEPSI BEVERAGES COMPANY (D)

2400 Thirty-First Street North  
Lethbridge, Alberta T1H 5K8  
Phone: 403-327-1310  
Fax #: 403-329-0710  
www.pepsico.com  
**Unit Sales Mgr:** Evan Dunk  
**Employees:** 10 to 19  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$3,000,000 to \$4,999,999

**Brands:** Gatorade Products, Keurig Dr Pepper, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino

#### PEPSI BOTTLING GROUP

4815-78 Avenue Southeast  
Calgary, Alberta T2C 2Y9  
Phone: 403-279-1500  
Fax #: 403-236-0119  
**Plant Director:** Alirio Briceno  
**Employees:** 100 or more  
**Delivery Vehicles:** 20 to 29  
**Sales:** \$50,000,000 to \$74,999,999  
**Btl. Lines Carbonated:** 1  
**Canning Lines:** 1  
**Brands:** Gatorade Products, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Crush, Amp, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino

#### RED DEER BOTTLING

**COMPANY (D)**  
P.O.Box 280  
Red Deer, Alberta T4N 5E8  
Phone: 403-346-2585  
Fax #: 403-347-9551  
rdbcoke@reddeerbottling.com  
**President:** M.R. Truant  
**Controller:** Troy Sheridan  
**Employees:** 40 to 49  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$10,000,000 to \$14,999,999  
**Brands:** Coca-Cola Products, Minute Maid Products, Nestea, A & W, Barq's, C Plus, Canada Dry, Clearly Canadian, Fruitopia, Monarch Beverages, Powerade, Sprite

### BRITISH COLUMBIA

#### ADAMS BEVERAGES LTD (D)

#60 13325 115 Avenue  
Surrey, British Columbia V3R 0R8  
Phone: 604-580-6811  
Fax #: 604-580-3349  
www.adamsbeverages.com  
**Chief Operating Officer:** Tim Dickson  
**President:** Donald C. Adams  
**Vice President:** Jeff Adams  
**Employees:** 10 to 19  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$3,000,000 to \$4,999,999  
**Brands:** Jones Soda Products, Keurig Dr Pepper, Adams Craft Soda, Cock N' Bull, High Roller Energy, Royal Crown

#### COCA-COLA BOTTLING CO (D)

405 Second Avenue  
Prince George, British Columbia V2L 2Z6  
Phone: 250-562-1289  
Fax #: 250-562-5971  
**Employees:** 20 to 29  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$2,000,000 to \$2,999,999  
**Brands:** Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, Barq's, Canada Dry, Sprite, Full Throttle, Powerade, Nos Energy Drink

#### COCA-COLA BOTTLING LTD (D)

1370 Forest Road  
Castlecar, British Columbia V1N 3Y5

Phone: 250-304-2002  
Fax #: 250-304-2023  
**District Sales Mgr:** Dave Schwartz  
**Employees:** 10 to 19  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$2,000,000 to \$2,999,999  
**Brands:** Coca-Cola Products, Keurig Dr Pepper, Minute Maid Products, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

#### COCA-COLA BOTTLING LTD (D)

2255 Norris Road South  
Kelowna, British Columbia V1X 4R2  
Phone: 250-491-3414  
Fax #: 250-491-1314  
**Sales Manager:** Jim Mc Pherson  
**Employees:** 50 to 74  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$15,000,000 to \$19,999,999  
**Brands:** Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, A & W, Barq's, Canada Dry, Sprite, Fruitopia, Fuze, Powerade

#### COCA-COLA CANADA

**BOTTLING LTD (D)**  
105-765 Vanalman Avenue  
Victoria, British Columbia V8Z 3B8  
Phone: 250-727-2222  
www.cokecanada.com  
**General Manager:** Wayne Penny  
**Employees:** 30 to 39  
**Delivery Vehicles:** 10 to 19  
**Sales:** \$10,000,000 to \$14,999,999  
**Brands:** Coca-Cola Products, Minute Maid Products, Monster Beverage Company, Nestea, Barq's, Canada Dry, Core Power, Fruitopia, Gold Peak Tea, Nos Energy Drink, Peace Tea, Powerade, Sprite

#### PEPSI BEVERAGES COMPANY

747 Chester Road  
Delta, British Columbia V3M 6E7  
Phone: 604-520-8000  
Fax #: 604-520-8020  
**Vice President:** Kurtis Mc Cartney  
**Employees:** 100 or more  
**Delivery Vehicles:** 100 or more  
**Sales:** \$150,000,000 to \$199,999,999  
**Btl. Lines Carbonated:** 2  
**Canning Lines:** 1  
**Bottled Water Cases:** 10000000  
**Brands:** Gatorade Products, Keurig Dr Pepper, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up, Starbucks Frappuccino

#### TREE OF LIFE (D)

19488 Telegraph Trail  
Surrey, British Columbia V4N 4H1  
Phone: 604-881-7100  
Fax #: 604-881-7131  
www.treeoflife.ca  
**Sales Manager:** Grant Rigsby  
**Employees:** 75 to 99  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$40,000,000 to \$49,999,999  
**Brands:** Bottle Green, Ame'

### MANITOBA

#### ARCTIC BEVERAGES L P (D)

314 Green Street  
Flin Flon, Manitoba R8A 0H2  
Phone: 204-687-7517  
Fax #: 204-687-7940  
**General Manager:** Harold Bonazew

**Employees:** 20 to 29  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$5,000,000 to \$9,999,999  
**Brands:** Gatorade Products, Keurig Dr Pepper, Lipton, Pepsi-Cola Products, Rock Star Energy Drink, SoBe Products, Tropicana/Dole, Seven Up, Crush, Mountain Dew, Mug Root Beer

#### CANADIAN GOLD

**BEVERAGES INC**  
45137 Highway 210-Box 150  
Marchand, Manitoba R0A 0Z0  
Phone: 204-424-5479  
Fax #: 204-424-5012  
info@canadiangoldbeverages.com  
www.cdnbg.org  
**President:** Peter C. De Jong  
**Employees:** 10 to 19  
**Delivery Vehicles:** 1 to 4  
**Sales:** \$1,000,000 to \$1,999,999  
**Brands:** Pic-A-Pop

#### COCA-COLA REFRESHMENTS

1331 Inkster Boulevard  
Winnipeg, Manitoba R2X 1P6  
Phone: 204-633-2590  
Fax #: 204-633-6553  
**Employees:** 100 or more  
**Delivery Vehicles:** 50 to 74  
**Sales:** \$75,000,000 to \$99,999,999  
**Btl. Lines Carbonated:** 2  
**Canning Lines:** 1  
**Brands:** Coca-Cola Products, Keurig Dr Pepper, Minute Maid Products, Monster Beverage Company, Nestea, Barq's, Canada Dry, Sprite, Fruitopia, Powerade

#### PEPSI BEVERAGES COMPANY

1850 Ellice Avenue  
Winnipeg, Manitoba R3H 0B8  
Phone: 204-784-0600  
Fax #: 204-788-7909  
www.pepsico.com  
**Plant Manager:** Frank Slama  
**Territory Sales Mgr:** Lisa Bruce  
**Mgr-Qual Assurance:** Anastasia Gumulia  
**Employees:** 100 or more  
**Delivery Vehicles:** 50 to 74  
**Sales:** \$75,000,000 to \$99,999,999  
**Btl. Lines Carbonated:** 1  
**Canning Lines:** 1  
**Brands:** Gatorade Products, Keurig Dr Pepper, Lipton, Pepsi-Cola Products, SoBe Products, Tropicana/Dole, Crush, Mountain Dew, Mug Root Beer, Seven Up, Country Time, Starbucks Frappuccino, Hawaiian Punch

### NEW BRUNSWICK

#### COCA-COLA BOTTLING CO (D)

2200 Vanier Street  
Bathurst, New Brunswick E2A 7B7  
Phone: 506-546-9536  
Fax #: 506-546-2279  
**Employees:** 20 to 29  
**Delivery Vehicles:** 5 to 9  
**Sales:** \$5,000,000 to \$9,999,999  
**Brands:** Coca-Cola Products, Keurig Dr Pepper, Minute Maid Products, Monster Beverage Company, C Plus, Barq's, Fruitopia, Powerade

#### PEPSI BEVERAGES COMPANY (D)

1746 Unit 1-Route 640  
Hanwell, New Brunswick E3C 2B2  
Phone: 506-458-9412

# **Governmental Agencies**

# **Trade Associations**

## Trade Associations

### NATIONAL TRADE ASSOCIATIONS

#### NATIONAL TRADE ASSOCIATIONS

##### ALL STAR DAIRY ASSOC INC

P.O.Box 911050  
Lexington, KY 40591  
Phone: 800-930-3644  
jeff@allstarassociation.com  
www.allstarassociation.com

##### ALUMINUM ASSOCIATION INC

1400 Crystal Drive  
Arlington, VA 22202  
Phone: 703-358-2960  
www.aluminum.org

##### AMERICA BEV LICENSEES

5101 River Road #108  
Bethesda, MD 20816  
Phone: 301-656-1494  
info@ablusa.org  
www.ablusa.org

##### AMERICAN BEVERAGE ASSOC

1275 Pennsylvania Ave N W #1100  
Washington, DC 20004  
Phone: 202-463-6732  
info@ameribev.org  
www.ameribev.org

##### AMERICAN BEVERAGE INST

1090 Vermont Avenue #800  
Washington, DC 20005  
Phone: 202-463-7110  
info@abionline.org  
www.abionline.org

##### AMERICAN DAIRY PRODUCTS

126 North Addison Ave  
Elmhurst, IL 60126  
Phone: 630-530-8700  
www.adpi.org

##### AMERICAN HOMEBREWERS ASSC

1327 Spruce Street  
Boulder, CO 80302  
Phone: 303-447-0816  
info@brewersassociation.org  
www.homebrewersassociation.org

##### ASSOC CONVENIENCE STORES

1600 Duke Street #700  
Alexandria, VA 22314  
Phone: 703-684-3600  
www.nacsonline.com

##### ASSOC FOREST & PAPER

1101 K Street N W #700  
Washington, DC 20005  
Phone: 202-463-2700  
info@afandpa.org  
www.afandpa.org

##### BEER INSTITUTE (THE)

440 First St N W #350  
Washington, DC 20001  
Phone: 202-737-2337  
info@beerinstitute.org  
www.beerinstitute.org

##### BREWERS ASSOCIATION

1327 Spruce Street  
Boulder, CO 80302  
Phone: 303-447-0816  
info@brewersassociation.org  
www.brewersassociation.org

##### CALORIE CONTROL COUNCIL

1100 Johnson-Ferry Rd 300  
Atlanta, GA 30342  
Phone: 404-252-3663  
ccc@kellencompany.com  
www.caloriecontrol.org

##### CAN MFG INSTITUTE #1000

1730 Rhode Island Ave N W  
Washington, DC 20036  
Phone: 202-232-4677  
www.cancentral.com

##### CENTER FOR ALCOHOL POLICY

1101 King Street #600  
Alexandria, VA 22314  
Phone: 703-519-3090  
info@centerforalcoholpolicy.org  
www.centerforalcoholpolicy.org

##### COCA-COLA BOTTLERS ASSOC

3282 Northside Pkwy #200  
Atlanta, GA 30327  
Phone: 404-872-2258  
www.ccbanet.com

##### COLUMBIAN COFFEE FEDERATION

140 East 57 Street  
New York, NY 10022  
Phone: 212-421-8300  
www.juanvaldez.com

##### COMPLIANCE SOLUTIONS

1400 Key Boulevard #700  
Arlington, VA 22209  
Phone: 888-875-9422  
www.compliancectracking.com

##### DISCUS

1250 Eye Street N W #400  
Washington, DC 20005  
Phone: 202-628-3544  
dking@discus.org  
www.discus.org

##### DAIRY MANAGEMENT INC

10255 West Higgins Road  
Rosemont, IL 60018  
Phone: 847-803-2000  
www.dairy.org

##### F A A R

2345 Crystal Drive #710  
Arlington, VA 22202  
Phone: 202-637-0077  
www.responsibility.org

##### FIBRE BOX ASSOCIATION

500 Park Blvd #985  
Itasca, IL 60143  
Phone: 847-364-9600  
www.fibrebox.org

##### FLEXIBLE PACKAGING ASSOC

185 Admiral Cochrane #105  
Annapolis, MD 21401  
Phone: 410-694-0800  
fpa@flexpack.org  
www.flexpack.org

##### FLORIDA DEPT OF CITRUS

P.O.Box 9010  
Bartow, FL 33831  
Phone: 863-537-3999  
www.fdocgrower.com

##### FOOD MARKETING INSTITUTE

2345 Crystal Drive #800  
Arlington, VA 22202  
Phone: 202-452-8444  
info@fmi.org  
www.fmi.org

##### FOOD PROCESSING SUPPLIERS

1451 Dolley Madison #101  
Mc Lean, VA 22101  
Phone: 703-761-2600  
info@fpsa.org  
www.fpsa.org

##### GLASS PACKAGING INSTITUTE

1220 North Fillmore #400  
Arlington, VA 22201  
Phone: 703-684-6359  
info@gpi.org  
www.gpi.org

##### GROCERY MANUFACTURER ASSC

1350 I Street N W #300  
Washington, DC 20005  
Phone: 202-639-5900  
info@gmaonline.org  
www.gmaonline.org

##### HEALTHY WATER ASSOCIATION

P.O.Box 1417  
Patterson, CA 95363  
Phone: 408-897-3023  
paulmason@mgwater.com  
www.mgwater.com

##### INT'L BTLD WATER ASSOC

1700 Diagonal Road #650  
Alexandria, VA 22314  
Phone: 703-683-5213  
info@bottledwater.org  
www.bottledwater.org

##### INT'L DAIRY FOODS ASSOC

1250 H Street N W #900  
Washington, DC 20005  
Phone: 202-737-4332  
www.idfa.org

##### JUICE PRODUCTS ASSOC

529 14 Street N W #750  
Washington, DC 20045  
Phone: 202-785-3232  
jpa@kellencompany.com  
www.juiceproducts.org

##### KEEP AMERICA BEAUTIFUL

1010 Washington Blvd-3 Fl  
Stamford, CT 06901  
Phone: 203-659-3000  
info@kab.org  
www.kab.org

##### MASTER BREWERS ASSOC

3340 Pilot Knob Road  
St. Paul, MN 55121  
Phone: 651-454-7250  
mbaa@mbaa.com  
www.mbaa.com

##### N F I B

1201 F Street N W #200  
Washington, DC 20004  
Phone: 202-554-9000  
www.nfib.org

##### NAT'L ALCOHOLIC BEV CTRL

4401 Ford Avenue #700  
Alexandria, VA 22302  
Phone: 703-578-4200  
nabca.info@nabca.org  
www.nabca.org

##### NAT'L ASSOC CONCESSION

180 N Michigan Ave #2215  
Chicago, IL 60601  
Phone: 312-236-3858  
info@naconline.org  
www.naconline.org

##### NAT'L ASSOC OF BEV IMP

529 14 Street N W #1183  
Washington, DC 20045  
Phone: 202-393-6224  
nabipresident@bevimporters.org  
www.bevimporters.org

##### NAT'L ASSOC OF WHSL DIST

1325 G Street N W #1000  
Washington, DC 20005  
Phone: 202-872-0885  
naw@naw.org  
www.naw.org

##### NAT'L BEER WHSLRS ASSOC

1101 King Street #600  
Alexandria, VA 22314  
Phone: 703-683-4300  
info@nbwa.org  
www.nbwa.org

##### NAT'L CONF ST LIQ ADMIN

543 Long Hill Road  
Gurnee, IL 60031  
Phone: 847-721-6410  
www.ncsla.org

##### NAT'L RESTAURANT ASSOC

2055 L Street N W  
Washington, DC 20036  
Phone: 202-331-5900  
www.restaurant.org

##### NAT'L WOODEN PALLET

1421 Prince Street #340  
Alexandria, VA 22314  
Phone: 703-519-6104  
www.palletcentral.com

##### NATIONAL AUTOMATIC MERCH

20 N Wacker Drive #3500  
Chicago, IL 60606  
Phone: 312-346-0370  
www.namanow.org

##### NATIONAL COFFEE ASSOC

45 Broadway #1140  
New York, NY 10006  
Phone: 212-766-4007  
info@ncausa.org  
www.ncausa.org

##### NATL ASSOC ALC BEV LIC

1201 Main Street #1980  
Columbia, SC 29201  
Phone: 803-748-1335  
www.naabla.com

##### NEW YORK WINE & GRAPE

800 South Main St #200  
Canandaigua, NY 14424  
Phone: 585-394-3620  
info@newyorkwines.org  
www.newyorkwines.org

##### PACIFIC COAST COFFEE ASSC

1350 Arnold Drive #106  
Martinez, CA 94553  
Phone: 925-335-2428  
pcca@paccoffee.com  
www.paccoffee.com

##### PACKAGING MACH MFG INST

11911 Freedom Drive #600  
Reston, VA 20190  
Phone: 571-612-3200  
pmmi@pmmi.org  
www.pmmi.org

##### PAPERBOARD PKG COUNCIL

1350 Main Street #1508  
Springfield, MA 01103  
Phone: 413-686-9191  
info@paperbox.org  
www.paperbox.org

# Trade Publications

## AGUA LATINOAMERICA

7522 N La Cholla Blvd  
Tucson, AZ 85741  
Phone: 520-323-6144  
kcpeterson@wcponline.com  
www.agualatinoamerica.com

## ALCOHOL ISSUES INSIGHTS

49 East Maple Avenue  
Suffern, NY 10901  
Phone: 845-507-0040  
info@beerinsights.com  
www.beerinsights.com

## ALL ABOUT BEER

501-H Washington Street  
Durham, NC 27701  
Phone: 855-492-1673  
info@allaboutbeer.com  
www.allaboutbeer.com

## AMERICAN BEVERAGE INST

1090 Vermont Avenue #800  
Washington, DC 20005  
Phone: 202-463-7110  
info@abionline.org  
www.abionline.org

## AMERICAN BREWER

571 South Park Avenue  
Buffalo, NY 14204  
Phone: 716-856-2739  
editor@americanbrewer.com  
www.americanbrewer.com

## ANNUAL WINE INDUSTRY DIR

65 Mitchell Blvd #A  
San Rafael, CA 94903  
Phone: 415-453-9700  
info@winesandvines.com  
www.winesandvines.com

## ARIZONA BEVERAGE

### ANALYST

152 Madison Ave-6 Floor  
New York, NY 10016  
Phone: 212-571-3232  
info@bevmedia.com  
www.beveragemedia.com

## ATLANTIC CONTROL STATES

152 Madison Ave-6 Floor  
New York, NY 10016  
Phone: 212-571-3232  
info@bevmedia.com  
www.beveragemedia.com

## BARTENDER MAGAZINE

P.O.Box 157  
Spring Lake, NJ 07762  
Phone: 732-449-4499  
barmag2@gmail.com  
www.bartender.com

## BEER HANDBOOK

17 High Street-2 Floor  
Norwalk, CT 06851  
Phone: 630-762-8709  
cporter@specialtyim.com  
www.bevinfostore.com

## BEER MARKETERS INSIGHTS

49 East Maple Avenue  
Suffern, NY 10901  
Phone: 845-507-0040  
info@beerinsights.com  
www.beerinsights.com

## BEER STATISTICS NEWS

49 East Maple Avenue  
Suffern, NY 10901  
Phone: 845-507-0040  
info@beerinsights.com  
www.beerinsights.com

## BEVERAGE BUSINESS INSIGHT

49 East Maple Avenue  
Suffern, NY 10901  
Phone: 845-507-0040  
info@beerinsights.com  
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# **Beverage Buyer's Guide**

# BEVERAGE BUYER'S GUIDE

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