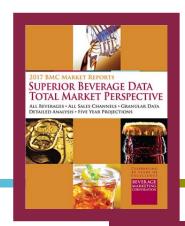
## THE GLOBAL BEER MARKET

2017 EDITION (Published January 2018 Data through 2016. Market projections through 2021.) More than 500 pages, with extensive text analysis, graphs, charts and tables.

I his global beer industry research report from Beverage Marketing Corporation charts the latest developments, with data on volume by country, continent, brewer and brand. It provides highly detailed profiles of the leading brewers and discusses the impact of the mergers and acquisitions reshaping the industry.



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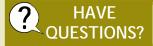
A brief discussion of this report's key features. 2

#### TABLE OF CONTENTS

A detailed outline of this report's contents and data tables. 5

### SAMPLE TEXT AND INFOGRAPHICS

Examples of report text, data content, layout and style. 11



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#### THE ANSWERS YOU NEED

The Global Beer Market report provides market analysis on various aspects of international beer through reliable data and discussions of what the numbers really mean. Questions answered in the report include:

- How did the world's diverse regional and national beer markets perform in 2016?
- Which countries lead the world in beer production, overall consumption and per capita consumption?
- How have country by country global beer market share rankings changed recently?
- What are the top brands by volume?
- As consolidation has reshaped the global brewing industry, which companies have emerged as the leaders and what are their strategies?
- Which regions are expected to grow the fastest to 2021?

#### THIS REPORT FEATURES

This market report investigates the increasingly consolidated international market. It provides a comprehensive look at the brewers and their brands, marketing strategies, joint ventures, contract brewing relationships, among other topics, throughout the six major regions of the world.

Get a wealth of data including volume and per capita consumption by country and region. This report analyzes the drivers likely to propel consumption growth through 2021. Backed by Beverage Marketing's reliable data, readers of this detailed market research study get a thorough understanding of all facets of the global beer market including:

- Production volume (in hectoliters), share and growth for more than 150 countries as well as consumption volume, share, growth and per capita intake for numerous selected countries.
- Discussion of the top international brewers their histories, recent performance, strategies and brands with production data on 50 companies as well as the world's 20 most popular beer brands. Coverage includes profiles of Anheuser-Busch InBev, Asahi, Carlsberg, China Resources Beer Company, Heineken, Kirin, Molson Coors and Tsingtao, among others.
- Analysis of the beer markets in the six major geographical areas (Europe, North America, Asia & Middle East, South America, Africa and Australia & Oceania), including the regions' production and consumption.
- Exclusive five-year projections for the international beer marketplace, including production estimates for the entire world as well as its major regions through 2021.

January 2018



RESEARCH • DATA • CONSULTING

**NOTE**: The information contained in this report is confidential and solely intended for the benefit of the immediate recipient hereof.

# Contents

# **Table of Contents**

#### **TABLE OF CONTENTS**

	OF CONTENTSITIONS USED IN THIS REPORT	i vii
	DUCTION	
Chap	ter	
1.	THE GLOBAL BEER MARKET  The International Beer Market	1
	Overview	
	Volume	
	• Growth	
	Per Capita Consumption	4
	The Regional Beer Markets	5
	Trends by Continent	5
	Trends by Country	7
	Global Beer Consumption	
	Consumption by Country	9
	Per Capita Consumption	11
	Exhibits	
	1.1 Global Beer Market Production Volume and Growth 1980 – 2017	13
	1.2 Global Beer Market Compound Annual Growth 1985 – 2017	14
	1.3 Global Beer Market Per Capita Consumption 1980 – 2017	15
	1.4 Global Beer Market Production by Continent 2011 – 2016	16
	1.5 Global Beer Market Share of Production by Continent 2011 – 2016	17
	1.6 Global Beer Market Change in Production by Continent 2012 – 2016	18
	1.7 Global Beer Market Production by Country 2011 – 2016	19
	1.8 Global Beer Market Share of Production by Country 2011 – 2016	23
	1.9 Global Beer Market Change in Production by Country 2012 – 2016	27
	1.10 Global Beer Market Consumption by Selected Countries 2011 – 2016	31
	1.11 Global Beer Market Share of Consumption by Selected Countries 2011 – 2016	33
	1.12 Global Beer Market Change in Consumption by Selected Countries 2012 – 2016	35
	1.13 Global Beer Market Per Capita Consumption by Selected Countries 2011 – 2016	37
2.	THE LEADING GLOBAL BREWERS AND THEIR BRANDS	
	The World's Leading Brewers	
	Overview	39

Brands------ 43

#### **TABLE OF CONTENTS**

THE LEADING GLOBAL BREWERS AND THEIR BRANDS (cont'd)				
Anhe	euser-Busch InBev			
•	Overview	46		
•	Marketing	144		
Carls	berg Breweries A/S			
•	Overview	157		
•	Marketing	204		
Hein	eken N.V.			
•	Overview	206		
•	Marketing	277		
Mols	on Coors Brewing Company			
•	Overview	285		
•	Marketing	298		
China	a Resources Beer Company			
•	Overview	316		
Tsino	gtao Breweries			
•	Overview	323		
•	Marketing	327		
Asah	i Breweries			
•	Overview	329		
•	Marketing	337		
Kirin	Brewery			
•	Overview	346		
•	Marketing			
Vanii	ing Brewery			
•	Overview	361		
		001		
Sapp •	oro Breweries Overview	241		
•	Marketing			
Exhil	-	304		
2.14	Global Beer Market Production by Leading Brewers 2011 – 2016	271		
2.14	Global Beer Market Share of Production by Leading Brewers 2011 – 2016			
2.15	Global Beer Market Change in Production by Leading Brewers 2011 – 2016			
2.10	Global Beer Market Leading Brands' Volume 2011 – 2016			
2.17	Global Beer Market Leading Brands' Share of Volume 2011 – 2016			
2.19	Global Beer Market Leading Brands' Change in Volume 2012 – 2016	319		

#### **TABLE OF CONTENTS**

3.	THE	EUROPEAN BEER MARKET	
	Europ	pe's Beer Market	380
	•	Overview	380
	•	Production by Country	381
	•	Consumption by Country	383
	•	Per Capita Consumption	384
	Europ	pe's Brewers	386
	Exhil	bits	
	3.20	European Beer Market Production by Country 2011 – 2016	388
	3.21	European Beer Market Share of Production by Country 2011 – 2016	389
	3.22	European Beer Market Change in Production by Country 2012 – 2016	390
	3.23	European Beer Market Consumption by Selected Countries 2011 – 2016	391
	3.24	European Beer Market Share of Consumption by Selected Countries 2011 – 2016	392
	3.25	European Beer Market Change in Consumption by Selected Countries 2012 – 2016	393
	3.26	European Beer Market Per Capita Consumption by Selected Countries 2011 – 2016	394
	3.27	European Beer Market Production by Leading Brewers 2011 – 2016	395
	3.28	European Beer Market Change in Production by Leading Brewers 2012 – 2016	396
4.	THE	ASIAN AND MIDDLE EASTERN BEER MARKETS	
	Asia a	and the Middle East's Beer Markets	397
	•	Overview	397
	•	Production by Country	402
	•	Consumption by Country	404
	•	Per Capita Consumption	406
	Asian	and Middle Eastern Brewers	407
	Exhil	bits	
	4.29	Asian/Middle Eastern Beer Market Production by Country 2011 – 2016	409
	4.30	Asian/Middle Eastern Beer Market Share of Production by Country 2011 – 2016	410
	4.31	Asian/Middle Eastern Beer Market Change in Production by Country 2012 – 2016	411
	4.32	Asian/Middle Eastern Beer Market Consumption by Selected Countries	
		2011 – 2016	412
	4.33	Asian/Middle Eastern Beer Market Share of Consumption by Selected Countries	
		2011 – 2016	413
	4.34	Asian/Middle Eastern Beer Market Change in Consumption by Selected Countries	
		2012 – 2016	414
	4.35	Asian/Middle Eastern Beer Market Per Capita Consumption by Selected Countries	
		2011 – 2016	415
	4.36	Asian Beer Market Production by Leading Brewers 2011 – 2016	
	4.37	Asian Beer Market Change in Production by Leading Brewers 2012 – 2016	

#### TABLE OF CONTENTS

5.	THE	NORTH AMERICAN BEER MARKET	
	North	America's Beer Market	418
	•	Overview	418
	•	Production by Country	420
	•	Consumption by Country	422
	•	Per Capita Consumption	424
	North	America's Brewers	425
	Exhil	bits	
	5.38	North American Beer Market Production by Country 2011 – 2016	427
	5.39	North American Beer Market Share of Production by Country 2011 – 2016	428
	5.40	North American Beer Market Change in Production by Country 2012 – 2016	429
	5.41	North American Beer Market Consumption by Selected Countries 2011 – 2016	430
	5.42	North American Beer Market Share of Consumption by Selected Countries 2011 – 2016	431
	5.43	North American Beer Market Change in Consumption by Selected Countries 2012 – 2016	432
	5.44	North American Beer Market Per Capita Consumption by Selected Countries 2011 – 2016	
	5.45	North American Beer Market Production by Leading Brewers 2011 – 2016	
	5.46	North American Beer Market Change in Production by Leading Brewers	
		2012 – 2016	435
6.		SOUTH AMERICAN BEER MARKET	
	South	n America's Beer Market	
	•	Overview	
	•	Production by Country	
	•	Consumption by Country	
	•	Per Capita Consumption	
		n America's Brewers	442
	Exhil		
	6.47	South American Beer Market Production by Country 2011 – 2016	445
	6.48	South American Beer Market Share of Production by Country 2011 – 2016	446
	6.49	South American Beer Market Change in Production by Country 2012 – 2016	447
	6.50	South American Beer Market Consumption by Selected Countries 2011 – 2016	448
	6.51	South American Beer Market Share of Consumption by Selected Countries	
	6.52	2011 – 2016South American Beer Market Change in Consumption by Selected Countries	449
		2012 2016	450

#### TABLE OF CONTENTS

6.	THE SOUTH AMERICAN BEER MARKET (cont'd)  Exhibits (cont'd)						
	6.53	South American Beer Market Per Capita Consumption by Selected Countries					
		2011 – 2016	451				
	6.54	South American Beer Market Production by Leading Brewers 2011 – 2016	452				
	6.55	South American Beer Market Change in Production by Leading Brewers					
		2012 – 2016	453				
7.	THE AFRICAN BEER MARKET						
	Africa	's Beer Market	454				
	•	Overview	454				
	•	Production by Country	456				
	•	Consumption by Country	459				
	•	Per Capita Consumption	460				
	Africa	's Brewers	461				
	Exhil	bits					
	7.56	African Beer Market Production by Country 2011 – 2016	465				
	7.57	African Beer Market Share of Production by Country 2011 – 2016	466				
	7.58	African Beer Market Change in Production by Country 2012 – 2016	467				
	7.59	African Beer Market Consumption by Selected Countries 2011 – 2016					
	7.60	African Beer Market Share of Consumption by Selected Countries 2011 – 2016	469				
	7.61	African Beer Market Change in Consumption by Selected Countries 2012 – 2016	470				
	7.62	African Beer Market Per Capita Consumption by Selected Countries 2011 – 2016					
	7.63	African Beer Market Production by Leading Brewers 2011 – 2016					
	7.64	African Beer Market Change in Production by Leading Brewers 2012 – 2016					
8.	THE	AUSTRALIAN AND OCEANIAN BEER MARKETS					
	Australia and Oceania's Beer Markets						
	•	Overview					
	•	Production by Country	474				
	•	Consumption by Country	476				
	•	Per Capita Consumption	476				
	Austr	alia and Oceania's Brewers	477				
	Exhil	bits					
	8.65	Australian/Oceanian Beer Market Production by Country 2011 – 2016	478				
	8.66	Australian/Oceanian Beer Market Share of Production by Country 2011 – 2016	479				
	8.67	Australian/Oceanian Beer Market Change in Production by Country 2012 – 2016	480				
	8.68	Australian/Oceanian Beer Market Consumption by Selected Countries 2011 – 2016					
	8.69	Australian/Oceanian Beer Market Share of Consumption by Selected Countries					
		2011 2016	192				

#### TABLE OF CONTENTS

8.	THE AUSTRALIAN AND OCEANIAN BEER MARKETS (cont'd)					
	Exhibits (cont'd)					
	8.70	Australian/Oceanian Beer Market Change in Consumption by Selected Countries				
		2012 – 2016	483			
	8.71	Australian/Oceanian Beer Market Per Capita Consumption by Selected Countries				
		2011 – 2016	484			
	8.72	Australian/Oceanian Beer Market Production by Leading Brewers 2011 – 2016	485			
	8.73	Australian/Oceanian Beer Market Change in Production by Leading Brewers				
		2012 – 2016	486			
9.	THE I	PROJECTED GLOBAL BEER MARKET				
	The P	rojected International Beer Market	487			
	•	Overview	487			
	•	The Global Market				
	•	The Regional Markets	491			
	Exhil	pits				
	9.74	Projected Global Beer Market Production Volume 1980 – 2021	496			
	9.75	Projected Global Beer Market Compound Annual Growth 1985 – 2021	497			
	9.76	Projected Global Beer Market Per Capita Consumption 1980 – 2021	498			
	9.77	Projected Global Beer Market Production and Compound Annual Growth by				
		Continent 2011 – 2021	499			

Countries in every part of the world produce and consume beer. A small number of nations are especially productive, but countries with significant levels of output brew and drink beer all around the globe.

- Five of the six major geographical regions of the world had countries ranking among the 20 most productive nations in 2016. Africa, Asia/Middle East, Europe, North America and South America each had one or more prominent brewing nations.
- Australia/Oceania long had a player among the top 20, but Australia has fallen off
  the bottom of the list as intensified output from Asian countries like Thailand and
  Viet Nam, Eastern European markets such as Poland and Ukraine, and African and
  South American nations altered the global brewing landscape. In 2016, Australia
  was the 28<sup>th</sup> largest brewing nation, behind 27<sup>th</sup>-place Romania. India, Nigeria
  and South Korea ranked among the top 20 in 2016.
- The countries that make sizeable quantities of beer generally consume proportionally large amounts as well. For example, the nine largest beerproducing countries also ranked as the nine biggest consuming countries.

Beer's apparently universal appeal obscures some definite regional differences. While brewers make and market beer on every continent, history, culture and economic development contribute decisively to the popularity of beer and the magnitude of national and regional beer markets.

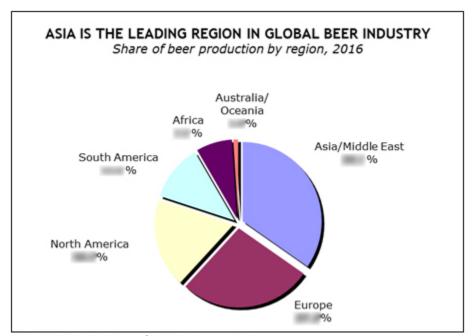
- For many years, the most economically advanced industrialized countries dominated the international beer industry. Europe long accounted for almost one-third of global beer production and out produced all other regions.
- The increasingly dynamic Asian/Middle Eastern market, which previously surpassed North America in beer production, displaced Europe as the leading beer-brewing region in 2009 with nothing to suggest that these supplanted regions will displace it at any time in the foreseeable future.
- Those countries with long traditions of beer production and consumption which tend to be clustered in Europe consume beer at a much higher rate than the rest of the world. That has not changed even with Asia's ascendance in output. For example, nine of the 10 countries with the highest per capita beer consumption in 2016 were located in Europe.

# GLOBAL BEER MARKET SHARE OF PRODUCTION BY CONTINENT (r) 2011 - 2016

Continents	2011	2012	2013	2014	2015	2016
Asia/Middle East	%	%	%	%	%	%
Europe	%	%	%	%	%	%
North America	%	%	%	%	%	%
South America	%	%	%	%	%	%
Africa	%	%	·%	%	%	%
Australia/Oceania	%	%	%	%	%	%
TOTAL	%	%	%	%	%	%

#### (r) Revised

Source: Beverage Marketing Corporation; Productschap voor Gedistilleerde Dranken/ Commodity Board for the Distilled Spirits Industry (Netherlands); Joh. Barth & Sohn GmbH & Co.; S.S. Steiner



Source: Beverage Marketing Corporation